



# Blooms & Bath Tea ~ A Garden Path Experience







## Make your own custom bath tea!





### 7<sup>th</sup> Annual Garden Party 2025

- 13 Artists/Artisans
- Live Music ♪
- Refreshments
- Production Room
   OPEN to visit







### Live music





### The TEAM ●



### Monarch Motel

- Education
- Awareness





From egg

to caterpillar

to butterfly







### Soap Making 101





### Self-guided Tour

#### **Photo Booth**









Build customer connections



- One of a kind experience based on expert knowledge
- De-commodify honey & educate customers: terroir, raw honey, quality
- Addition or alternative to our hive tours
- Opportunity for new product research & development
- Create a brand "feeling", strengthen customer relationships



- Work with local experts and guides
- Bring more people on-site
- Diversify and expand customer base
- Launch parties and special events to build community, customer relationships



### Challenges

- Insurance
- Facilities
- Seasonality
- Initial investments
- Time commitment, scheduling
- Reaching the right customers
  - Social media, influencers
  - Partners
  - Road signs
  - Ottawa Tourism

### Opportunities

- Brand building
- Increases customer base, spend and loyalty
- Creates "super customers"
- Possibility for wholesale referrals
- Mutual benefit for other local business and community