

TRENDS IN THE CANADIAN HOTEL INDUSTRY

National Market Report

AUGUST 2025





Report of rooms operations **by location**MONTH OF AUGUST 2025*

	Occup	oancy Percenta	nge	A	verage Daily Rat	te	Revenue Per Available Room			
Location	2025	2024	**Point Change	2025	2024	Variance	2025	2024	Variance	
ATLANTIC CANADA	88.1%	86.4%	1.7	\$232.31	\$220.34	5.4%	\$204.62	\$190.36	7.5%	
Newfoundland	88.3%	87.2%	1.1	\$243.65	\$218.32	11.6%	\$215.07	\$190.27	13.0%	
St. John's	88.3%	86.2%	2.1	\$254.82	\$225.17	13.2%	\$225.01	\$194.01	16.0%	
Prince Edward Island	91.1%	87.8%	3.3	\$298.27	\$274.36	8.7%	\$271.75	\$241.00	12.8%	
Nova Scotia	89.9%	89.2%	0.7	\$252.78	\$235.87	7.2%	\$227.26	\$210.49	8.0%	
Halifax/Dartmouth	94.3%	92.4%	1.9	\$277.56	\$250.84	10.7%	\$261.80	\$231.88	12.9%	
Other Nova Scotia	81.8%	82.4%	-0.6	\$200.71	\$200.08	0.3%	\$164.27	\$164.91	-0.4%	
New Brunswick	85.9%	83.1%	2.8	\$193.91	\$191.86	1.1%	\$166.61	\$159.41	4.5%	
Moncton	86.0%	81.7%	4.2	\$191.55	\$197.28	-2.9%	\$164.64	\$161.18	2.1%	
Other New Brunswick	85.9%	83.8%	2.1	\$195.10	\$189.14	3.2%	\$167.61	\$158.51	5.7%	
CENTRAL CANADA	81.4%	80.3%	1.1	\$237.79	\$237.61	0.1%	\$193.51	\$190.83	1.4%	
Quebec	80.4%	81.1%	-0.7	\$249.91	\$254.12	-1.7%	\$200.89	\$206.12	-2.5%	
Greater Quebec City	91.2%	87.5%	3.7	\$288.55	\$276.45	4.4%	\$263.26	\$241.91	8.8%	
Other Quebec	77.0%	73.0%	4.0	\$216.41	\$211.97	2.1%	\$166.56	\$154.69	7.7%	
Greater Montreal	79.2%	83.6%	-4.4	\$252.98	\$265.97	-4.9%	\$200.43	\$222.40	-9.9%	
Downtown Montreal Montreal Airport/Laval	82.0% 73.7%	84.0% 82.3%	-2.0 -8.6	\$285.22 \$199.04	\$295.63 \$218.98	-3.5% -9.1%	\$233.75 \$146.67	\$248.21 \$180.27	-5.8% -18.6%	
Ontario	81.7%	80.0%	1.7	\$233.27	\$231.83	0.6%	\$190.65	\$185.48	2.8%	
Greater Toronto Area (GTA)	86.1%	84.0%	2.1	\$258.37	\$252.82	2.2%	\$222.46	\$212.38	4.7%	
Downtown Toronto	87.1%	80.7%	6.3	\$370.61	\$348.97	6.2%	\$322.78	\$281.79	14.5%	
Toronto Airport	83.5%	88.8%	-5.3	\$186.69	\$204.57	-8.7%	\$155.87	\$181.73	-14.2%	
GTA West GTA East/North	84.1% 89.1%	83.9% 86.0%	0.2 3.0	\$176.74 \$203.60	\$190.78 \$201.99	-7.4% 0.8%	\$148.58 \$181.31	\$160.08 \$173.74	-7.2% 4.4%	
Eastern Ontario	81.3%	72.4%	8.8	\$198.59	\$199.92	-0.7%	\$161.42	\$144.82	11.5%	
Kingston	83.9%	79.9%	4.0	\$220.85	\$225.47	-2.0%	\$185.24	\$180.17	2.8%	
Other Eastern Ontario	80.0%	69.4%	10.6	\$187.13	\$187.90	-0.4%	\$149.73	\$130.38	14.8%	
Ottawa	79.3%	75.9%	3.5	\$204.21	\$196.54	3.9%	\$162.01	\$149.12	8.6%	
Downtown Ottawa	78.6%	75.7%	2.9	\$221.12	\$206.44	7.1%	\$173.78	\$156.27	11.2%	
Ottawa West Ottawa East	81.5% 77.2%	77.3% 72.9%	4.1 4.3	\$187.68 \$171.84	\$187.13 \$179.25	0.3% -4.1%	\$152.86 \$132.68	\$144.69 \$130.64	5.6% 1.6%	
Southern Ontario	76.6%	78.4%	-1.8	\$227.12	\$236.38	-3.9%	\$174.02	\$185.33	-6.1%	
London	62.9%	69.6%	-6.7	\$149.22	\$160.55	-7.1%	\$93.87	\$111.77	-16.0%	
Windsor	59.6%	82.6%	-23.0	\$154.81	\$167.94	-7.8%	\$92.20	\$138.68	-33.5%	
Kitchener/Waterloo/Cambridge/Guelph	70.2%	74.7%	-4.5	\$176.16	\$190.04	-7.3%	\$123.62	\$142.00	-12.9%	
Hamilton/Brantford	70.9%	72.3%	-1.4	\$161.78	\$171.02	-5.4%	\$114.78	\$123.73	-7.2%	
Niagara Falls	91.0%	87.6%	3.4	\$293.20	\$304.31	-3.7%	\$266.75	\$266.50	0.1%	
Other Niagara Region	87.5%	84.0%	3.5	\$260.03	\$280.41	-7.3%	\$227.54	\$235.53	-3.4%	
Other Southern Ontario	64.6%	63.7%	0.9	\$169.16	\$182.25	-7.2%	\$109.32	\$116.11	-5.9%	
Central Ontario	78.1%	77.4%	0.7	\$241.57	\$235.24	2.7%	\$188.67	\$182.07	3.6%	
North Eastern Ontario	77.2%	76.4%	0.8	\$176.40	\$170.61	3.4%	\$136.21	\$130.29	4.5%	
North Bay Sudbury	81.6% 83.9%	80.1% 82.1%	1.5 1.8	\$161.39 \$172.30	\$152.82 \$171.54	5.6% 0.4%	\$131.67 \$144.52	\$122.45 \$140.76	7.5% 2.7%	
North Central Ontario										
Sault Ste. Marie	91.8%	87.4%	4.4	\$170.34	\$167.66	1.6%	\$156.32	\$146.47	6.7%	
North Western Ontario	85.1%	82.9%	2.2	\$223.33	\$216.27	3.3%	\$190.04	\$179.30	6.0%	
Thunder Bay	86.1%	82.8%	3.3	\$220.50	\$211.66	4.2%	\$189.77	\$175.24	8.3%	

^{*} Based on the operating results of 257,809 rooms (unweighted data)

^{**} Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.



Report of rooms operations by location

MONTH OF AUGUST 2025*

	Occup	ancy Percenta	age	A	verage Daily Ra	te	Revenue Per Available Room			
Location	2025	2024	**Point Change	2025	2024	Variance	2025	2024	Variance	
WESTERN CANADA	78.7%	77.7%	1.0	\$252.44	\$239.42	5.4%	\$198.72	\$186.06	6.8%	
Manitoba	84.2%	80.5%	3.7	\$190.02	\$175.05	8.5%	\$159.93	\$140.84	13.6%	
Winnipeg	83.6%	80.9%	2.7	\$198.02	\$182.05	8.8%	\$165.56	\$147.34	12.4%	
Brandon	94.9%	86.3%	8.7	\$170.30	\$153.79	10.7%	\$161.66	\$132.69	21.8%	
Other Manitoba	79.3%	75.4%	3.9	\$177.16	\$165.57	7.0%	\$140.52	\$124.83	12.6%	
Saskatchewan	68.1%	65.7%	2.4	\$150.71	\$147.02	2.5%	\$102.71	\$96.65	6.3%	
Regina	66.4%	59.5%	6.9	\$146.08	\$138.65	5.4%	\$97.00	\$82.56	17.5%	
Saskatoon	71.9%	73.3%	-1.4	\$160.44	\$156.85	2.3%	\$115.30	\$114.91	0.3%	
Other Saskatchewan	66.8%	64.1%	2.7	\$145.37	\$143.05	1.6%	\$97.12	\$91.69	5.9%	
Alberta (excl. Alta Resorts)	71.3%	73.9%	-2.6	\$163.51	\$166.93	-2.0%	\$116.58	\$123.42	-5.5%	
Calgary	84.6%	84.4%	0.2	\$190.87	\$186.47	2.4%	\$161.46	\$157.41	2.6%	
Calgary Airport	88.7%	88.9%	-0.2	\$172.60	\$174.20	-0.9%	\$153.09	\$154.79	-1.1%	
Downtown Calgary	79.3%	79.0%	0.3	\$221.58	\$211.05	5.0%	\$175.79	\$166.81	5.4%	
Calgary Northwest	88.9%	87.1%	1.8	\$173.58	\$171.98	0.9%	\$173.79	\$149.76	3.0%	
Calgary Northwest Calgary South	85.1%	84.8%	0.3	\$173.56	\$171.96	2.7%	\$154.27	\$149.76 \$146.89	3.0%	
					****		****			
Edmonton	68.0%	72.6%	-4.7	\$147.47	\$161.66	-8.8%	\$100.21	\$117.38	-14.6%	
Downtown Edmonton	55.8%	64.3%	-8.4	\$190.00	\$212.65	-10.7%	\$106.11	\$136.64	-22.3%	
Edmonton South	68.8%	72.4%	-3.6	\$132.01	\$142.72	-7.5%	\$90.80	\$103.35	-12.1%	
Edmonton West	76.1%	80.7%	-4.6	\$150.40	\$159.36	-5.6%	\$114.39	\$128.55	-11.0%	
Other Alberta	64.0%	67.5%	-3.5	\$148.98	\$153.65	-3.0%	\$95.36	\$103.70	-8.0%	
Lethbridge	67.5%	73.3%	-5.8	\$130.79	\$144.23	-9.3%	\$88.29	\$105.71	-16.5%	
Red Deer	60.7%	68.0%	-7.4	\$124.13	\$136.17	-8.8%	\$75.29	\$92.60	-18.7%	
Other Alberta Communities	63.6%	66.0%	-2.3	\$155.55	\$159.51	-2.5%	\$98.98	\$105.23	-5.9%	
Alberta Resorts	82.3%	84.1%	-1.8	\$810.77	\$714.45	13.5%	\$667.17	\$601.00	11.0%	
British Columbia	87.7%	83.5%	4.2	\$313.27	\$298.14	5.1%	\$274.62	\$248.96	10.3%	
Greater Vancouver	92.5%	89.1%	3.5	\$375.38	\$355.76	5.5%	\$347.40	\$316.96	9.6%	
Airport (Richmond)	95.6%	91.0%	4.6	\$296.79	\$290.98	2.0%	\$283.88	\$264.90	7.2%	
Downtown Vancouver	94.5%	90.2%	4.4	\$457.76	\$422.38	8.4%	\$432.75	\$380.88	13.6%	
Langley/Surrey	81.2%	82.7%	-1.5	\$239.94	\$240.55	-0.3%	\$194.81	\$198.87	-2.0%	
Other Vancouver	89.0%	86.7%	2.3	\$292.77	\$297.48	-1.6%	\$260.50	\$257.96	1.0%	
Vancouver Island	92.5%	88.8%	3.7	\$346.57	\$317.82	9.0%	\$320.58	\$282.33	13.5%	
Campbell River	87.7%	80.1%	7.6	\$240.81	\$226.11	6.5%	\$211.12	\$181.12	16.6%	
Greater Victoria	94.1%	91.0%	3.1	\$378.05	\$341.16	10.8%	\$355.92	\$310.49	14.6%	
Nanaimo	92.9%	87.0%	5.8	\$230.28	\$202.06	14.0%	\$213.87	\$175.87	21.6%	
Parksville/Qualicum Beach	91.2%	88.3%	2.8	\$329.45	\$323.52	1.8%	\$300.36	\$285.81	5.1%	
Other Vancouver Island	89.2%	86.7%	2.5	\$365.88	\$348.18	5.1%	\$326.35	\$301.74	8.2%	
Whistler Resort Area	82.8%	80.8%	2.0	\$370.81	\$353.90	4.8%	\$306.93	\$286.00	7.3%	
Other British Columbia	81.4%	75.8%	5.5	\$218.71	\$211.68	3.3%	\$177.93	\$160.53	10.8%	
Abbotsford/Chilliwack	84.2%	82.8%	1.4	\$213.61	\$201.95	5.8%	\$179.78	\$167.13	7.6%	
Kamloops	84.4%	77.4%	7.0	\$194.03	\$190.73	1.7%	\$163.74	\$147.56	11.0%	
Kelowna	88.1%	80.2%	7.9	\$275.94	\$257.71	7.1%	\$243.10	\$206.65	17.6%	
Penticton	80.1%	69.4%	10.6	\$255.82	\$256.23	-0.2%	\$204.79	\$177.86	15.1%	
				\$255.62			\$204.79 \$118.65	\$177.86		
Prince George Other B.C. Communities	74.9% 79.5%	68.5% 75.3%	6.4 4.2	\$156.43	\$144.53 \$209.23	9.6% 1.3%	\$116.65	\$96.94 \$157.62	19.9% 7.0%	
Yukon	76.7%	86.1%	-9.4	\$233.91	\$212.83	9.9%	\$179.44	\$183.31	-2.1%	
TUROIT	70.776	00.170	5.4	Q200.01	ΨZ1Z.00	5.576	Ç173. 74	Ψ100.01	2.170	
CANADA	80.7%	79.6%	1.1	\$243.76	\$237.01	2.9%	\$196.65	\$188.63	4.3%	

 $^{^{\}star}\;$ Based on the operating results of 257,809 rooms (unweighted data)

^{**} Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.



Report of rooms operations by location

EIGHT MONTHS ENDED AUGUST 2025

	Occup	oancy Percenta	age	Av	verage Daily Rat	te	Revenue Per Available Room			
Location	2025	2024	**Point Change	2025	2024	Variance	2025	2024	Variance	
ATLANTIC CANADA	64.3%	62.8%	1.5	\$187.87	\$178.08	5.5%	\$120.81	\$111.90	8.0%	
Newfoundland	64.5%	66.0%	-1.5	\$187.86	\$172.12	9.1%	\$121.24	\$113.66	6.7%	
St. John's	63.9%	66.4%	-2.5	\$191.67	\$174.59	9.8%	\$122.52	\$116.01	5.6%	
Prince Edward Island	59.5%	54.6%	4.9	\$225.18	\$207.99	8.3%	\$133.93	\$113.57	17.9%	
Nova Scotia	68.0%	66.5%	1.5	\$204.49	\$192.50	6.2%	\$138.98	\$127.94	8.6%	
Halifax/Dartmouth	72.0%	69.5%	2.5	\$220.23	\$205.66	7.1%	\$158.56	\$142.88	11.0%	
Other Nova Scotia	60.1%	60.1%	0.0	\$167.74	\$160.47	4.5%	\$100.80	\$96.46	4.5%	
New Brunswick	61.7%	59.4%	2.3	\$162.35	\$158.26	2.6%	\$100.16	\$93.97	6.6%	
Moncton	62.7%	63.3%	-0.6	\$158.22	\$159.14	-0.6%	\$99.26	\$100.79	-1.5%	
Other New Brunswick	61.2%	57.4%	3.8	\$164.53	\$157.76	4.3%	\$100.63	\$90.50	11.2%	
CENTRAL CANADA	67.1%	67.5%	-0.4	\$214.39	\$210.92	1.6%	\$143.96	\$142.39	1.1%	
Quebec	64.8%	66.0%	-1.2	\$230.13	\$224.67	2.4%	\$149.13	\$148.36	0.5%	
Greater Quebec City	69.2%	67.5%	1.7	\$236.39	\$224.78	5.2%	\$163.55	\$151.80	7.7%	
Other Quebec	61.4%	58.6%	2.9	\$207.45	\$200.10	3.7%	\$127.45	\$117.16	8.8%	
Greater Montreal	65.4%	69.5%	-4.1	\$238.51	\$234.89	1.5%	\$156.06	\$163.32	-4.4%	
Downtown Montreal Montreal Airport/Laval	65.3% 65.1%	69.1% 71.0%	-3.7 -5.9	\$266.89 \$198.43	\$257.45 \$205.25	3.7% -3.3%	\$174.39 \$129.21	\$177.84 \$145.76	-1.9% -11.4%	
Montroar, in porty Lavar	30.170	71.070				0.070	Ψ120.21	Ψ1-10.70		
Ontario	68.0%	68.0%	0.0	\$208.83	\$206.11	1.3%	\$141.90	\$140.14	1.3%	
Greater Toronto Area (GTA)	74.4%	74.9%	-0.5	\$234.38	\$230.36	1.7%	\$174.30	\$172.56	1.0%	
Downtown Toronto Toronto Airport	74.2% 79.4%	71.5% 81.1%	2.7 -1.7	\$335.49 \$188.57	\$326.48 \$194.97	2.8% -3.3%	\$248.98 \$149.76	\$233.50 \$158.11	6.6% -5.3%	
GTA West	79.4%	75.9%	-3.6	\$166.57	\$170.30	-3.3 <i>%</i> -4.9%	\$149.76	\$129.19	-9.5%	
GTA East/North	73.1%	74.8%	-1.8	\$176.10	\$172.61	2.0%	\$128.69	\$129.18	-0.4%	
Eastern Ontario	59.3%	58.9%	0.4	\$168.29	\$163.72	2.8%	\$99.80	\$96.49	3.4%	
Kingston	62.0%	65.7%	-3.6	\$179.77	\$179.60	0.1%	\$111.54	\$117.97	-5.4%	
Other Eastern Ontario	58.0%	56.4%	1.6	\$162.27	\$156.64	3.6%	\$94.03	\$88.27	6.5%	
Ottawa	69.9%	67.6%	2.4	\$206.93	\$199.34	3.8%	\$144.70	\$134.69	7.4%	
Downtown Ottawa	68.6%	67.9%	0.7	\$227.18	\$219.20	3.6%	\$155.75	\$148.74	4.7%	
Ottawa West	74.3%	68.9%	5.4	\$186.49	\$178.71	4.4%	\$138.49	\$123.10	12.5%	
Ottawa East	64.6%	63.0%	1.7	\$174.81	\$168.64	3.7%	\$112.99	\$106.21	6.4%	
Southern Ontario	61.3%	63.6%	-2.2	\$187.32	\$191.61	-2.2%	\$114.88	\$121.79	-5.7%	
London	63.2%	64.5%	-1.3	\$153.38	\$155.93	-1.6%	\$96.94	\$100.61	-3.6%	
Windsor	59.5%	72.9%	-13.4	\$148.28	\$144.98	2.3%	\$88.22	\$105.76	-16.6%	
Kitchener/Waterloo/Cambridge/Guelpl	61.4%	64.6%	-3.3	\$174.57	\$170.28	2.5%	\$107.14	\$110.07	-2.7%	
Hamilton/Brantford	59.7%	62.3%	-2.6	\$157.47	\$160.45	-1.9%	\$94.02	\$99.92	-5.9%	
Niagara Falls Other Niagara Region	63.6% 63.8%	64.6% 63.6%	-1.0 0.3	\$222.50 \$212.78	\$237.53 \$211.60	-6.3% 0.6%	\$141.62 \$135.82	\$153.45 \$134.52	-7.7% 1.0%	
Other Southern Ontario	53.0%	53.4%	-0.4	\$158.18	\$158.27	-0.1%	\$83.87	\$84.49	-0.7%	
Central Ontario	59.4%	56.4%	3.0	\$195.23	\$188.12	3.8%	\$115.95	\$106.01	9.4%	
North Eastern Ontario	64.9%	63.0%	1.9	\$164.67	\$158.24	4.1%	\$106.88	\$99.69	7.2%	
North Bay Sudbury	64.3% 68.4%	62.3% 65.5%	2.0 2.9	\$141.60 \$161.17	\$136.07 \$160.21	4.1% 0.6%	\$90.99 \$110.21	\$84.77 \$104.93	7.3% 5.0%	
,	00.470	55.070	2.0	Ţ.O	Ţ.50.Z1	0.070	Ţ.10.Z1	Ç.0 4.00	0.076	
North Central Ontario Sault Ste. Marie	67.9%	64.2%	3.7	\$147.11	\$139.44	5.5%	\$99.90	\$89.56	11.6%	
North Western Ontario	72.8%	67.1%	5.7	\$200.41	\$189.91	5.5%	\$145.97	\$127.52	14.5%	
Thunder Bay	73.5%	66.4%	7.1	\$198.93	\$189.68	4.9%	\$146.17	\$125.86	16.1%	

^{**} Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.



Report of rooms operations by location

EIGHT MONTHS ENDED AUGUST 2025

	Occup	oancy Percent	age	A	verage Daily Rat	te	Revenue Per Available Room			
Location	2025	2024	**Point Change	2025	2024	Variance	2025	2024	Variance	
WESTERN CANADA	66.8%	65.7%	1.2	\$217.50	\$206.86	5.1%	\$145.37	\$135.84	7.0%	
Manitoba	70.2%	70.8%	-0.7	\$175.12	\$163.54	7.1%	\$122.86	\$115.85	6.1%	
Winnipeg	71.9%	74.6%	-2.7	\$183.19	\$171.04	7.1%	\$131.74	\$127.56	3.3%	
Brandon Other Manitoba	70.9% 64.0%	63.5% 63.3%	7.4 0.7	\$154.39 \$159.80	\$137.82 \$150.97	12.0% 5.8%	\$109.40 \$102.32	\$87.46 \$95.55	25.1% 7.1%	
Other Manitoba	04.0%	00.076	0.7	\$100.00	\$100.07	0.076	\$102.0Z	Q00.00	7.176	
Saskatchewan	62.0%	58.0%	4.0	\$149.61	\$140.62	6.4%	\$92.75	\$81.57	13.7%	
Regina	58.1%	55.2%	3.0	\$140.98	\$136.10	3.6%	\$81.98	\$75.09	9.2%	
Saskatoon	68.6%	64.9%	3.7	\$162.42	\$149.92	8.3%	\$111.49	\$97.34	14.5%	
Other Saskatchewan	59.6%	54.3%	5.3	\$142.99	\$134.22	6.5%	\$85.18	\$72.84	16.9%	
Alberta (excl. Alta Resorts)	61.6%	61.0%	0.6	\$163.95	\$155.89	5.2%	\$100.96	\$95.05	6.2%	
Calgary	68.4%	67.8%	0.6	\$200.96	\$184.14	9.1%	\$137.41	\$124.76	10.1%	
Calgary Airport	71.3%	71.8%	-0.5	\$174.13	\$159.79	9.0%	\$124.13	\$114.66	8.3%	
Downtown Calgary	64.6%	64.0%	0.6	\$251.00	\$230.03	9.1%	\$162.18	\$147.24	10.1%	
Calgary Northwest	70.3%	68.0%	2.4	\$169.34	\$156.25	8.4%	\$119.08	\$106.19	12.1%	
Calgary South	69.1%	66.9%	2.2	\$177.52	\$163.95	8.3%	\$122.59	\$109.68	11.8%	
Edmonton	62.7%	61.4%	1.2	\$151.08	\$147.40	2.5%	\$94.67	\$90.55	4.6%	
Downtown Edmonton	55.9%	56.9%	-1.0	\$204.49	\$196.54	4.0%	\$114.24	\$111.83	2.2%	
Edmonton South	63.0%	60.8%	2.2	\$131.35	\$128.45	2.3%	\$82.80	\$78.13	6.0%	
Edmonton West	67.9%	66.9%	0.9	\$149.46	\$144.42	3.5%	\$101.43	\$96.66	4.9%	
Other Alberta	56.0%	55.9%	0.1	\$141.29	\$138.03	2.4%	\$79.07	\$77.16	2.5%	
Lethbridge	60.9%	60.2%	0.6	\$132.19	\$128.92	2.5%	\$80.46	\$77.67	3.6%	
Red Deer	55.0%	57.4%	-2.4	\$129.87	\$124.62	4.2%	\$71.45	\$71.52	-0.1%	
Other Alberta Communities	55.1%	55.0%	0.1	\$145.18	\$142.21	2.1%	\$79.99	\$78.15	2.4%	
Alberta Resorts	63.0%	62.4%	0.6	\$574.98	\$492.01	16.9%	\$362.09	\$306.83	18.0%	
British Columbia	73.2%	71.7%	1.4	\$259.58	\$250.15	3.8%	\$190.00	\$179.48	5.9%	
Greater Vancouver	80.6%	80.0%	0.6	\$295.88	\$288.35	2.6%	\$238.38	\$230.56	3.4%	
Airport (Richmond)	85.9%	82.3%	3.6	\$239.37	\$241.99	-1.1%	\$205.72	\$199.25	3.2%	
Downtown Vancouver	81.1%	80.0%	1.1	\$354.73	\$341.43	3.9%	\$287.77	\$273.08	5.4%	
Langley/Surrey	72.6%	75.8%	-3.2	\$204.57	\$199.96	2.3%	\$148.46	\$151.57	-2.1%	
Other Vancouver	75.8%	79.2%	-3.4	\$240.23	\$236.85	1.4%	\$182.04	\$187.54	-2.9%	
Vancouver Island	74.6%	71.2%	3.3	\$261.38	\$246.17	6.2%	\$194.86	\$175.39	11.1%	
Campbell River	70.3%	71.4%	-1.2	\$177.78	\$172.77	2.9%	\$124.93	\$123.43	1.2%	
Greater Victoria	78.7%	74.8%	3.9	\$281.19	\$261.50	7.5%	\$221.19	\$195.48	13.2%	
Nanaimo	70.7%	64.9%	5.9	\$185.79	\$178.91	3.8%	\$131.43	\$116.04	13.3%	
Parksville/Qualicum Beach Other Vancouver Island	66.3% 69.7%	65.1% 67.2%	1.2 2.5	\$244.94 \$277.35	\$233.45 \$269.01	4.9% 3.1%	\$162.44 \$193.27	\$152.04 \$180.84	6.8% 6.9%	
Whistler Resort Area	73.5%	71.3%	2.3	\$434.86	\$429.42	1.3%	\$319.75	\$306.06	4.5%	
				-	•		-	-		
Other British Columbia	64.5%	63.2%	1.3	\$182.57	\$174.84	4.4%	\$117.72	\$110.53	6.5%	
Abbotsford/Chilliwack	70.0% 67.1%	73.1% 66.6%	-3.1 0.4	\$177.94 \$171.59	\$172.97 \$165.42	2.9% 3.7%	\$124.54 \$115.08	\$126.37 \$110.20	-1.5% 4.4%	
Kamloops Kelowna	71.2%	66.9%	4.3	\$171.59	\$105.42	7.7%	\$115.08	\$110.20	14.7%	
Penticton	56.4%	48.5%	7.9	\$203.41	\$198.83	2.3%	\$152.52	\$132.94	18.9%	
Prince George	62.3%	64.2%	-1.8	\$148.04	\$141.31	4.8%	\$92.29	\$90.65	1.8%	
Other B.C. Communities	62.5%	61.7%	0.8	\$179.10	\$173.48	3.2%	\$111.94	\$107.03	4.6%	
Yukon	62.9%	66.8%	-3.9	\$204.15	\$191.15	6.8%	\$128.41	\$127.68	0.6%	
CANADA	66.8%	66.3%	0.5	\$213.93	\$206.77	3.5%	\$142.91	\$137.13	4.2%	
CANADA	00.0%	00.5%	0.5	9Z 13.93	\$200.77	3.5%	\$142.91	\$107.10	4.2/0	

^{**} Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.



Regional report of rooms operations by **property size**, **type and price level**

MONTH OF AUGUST 2025*

	ATLANTIC						CENTRAL					
	Occu	Occupancy Percentage			Average Daily Rates			upancy Perce	entage **Point	Average Daily Rates		
	2025	2024	Change	2025	2024	Variance	2025	2024	Change	2025	2024	Variance
Property Size												
Under 50 rooms	86.3%	86.1%	0.2	\$186.21	\$173.05	7.6%	74.0%	74.2%	-0.2	\$202.82	\$198.31	2.3%
50-75 rooms	85.4%	82.7%	2.6	\$192.31	\$174.19	10.4%	80.4%	77.5%	3.0	\$188.36	\$184.84	1.9%
76-125 rooms	90.4%	88.4%	2.1	\$228.25	\$223.87	2.0%	81.4%	81.4%	0.0	\$199.45	\$205.01	-2.7%
126-200 rooms	88.6%	86.3%	2.4	\$233.95	\$222.84	5.0%	82.0%	82.6%	-0.6	\$213.32	\$218.76	-2.5%
201-500 rooms	84.9%	85.6%	-0.7	\$273.50	\$245.22	11.5%	79.9%	79.1%	0.9	\$271.44	\$263.30	3.1%
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A	85.3%	79.9%	5.4	\$339.83	\$332.34	2.3%
Total	88.1%	86.4%	1.7	\$232.31	\$220.34	5.4%	81.4%	80.3%	1.1	\$237.79	\$237.61	0.1%
Property Type												
Limited Service	87.9%	86.0%	1.9	\$213.36	\$208.65	2.3%	81.2%	80.3%	0.9	\$184.21	\$187.75	-1.9%
Full Service	88.1%	86.7%	1.4	\$242.38	\$225.62	7.4%	81.2%	79.7%	1.6	\$264.99	\$260.91	1.6%
Suite Hotel	94.0%	88.8%	5.3	\$245.70	\$227.33	8.1%	84.1%	86.2%	-2.1	\$235.18	\$243.16	-3.3%
Resort	N/A	N/A	N/A	N/A	N/A	N/A	76.9%	73.7%	3.2	\$321.98	\$308.76	4.3%
Total	88.1%	86.4%	1.7	\$232.31	\$220.34	5.4%	81.4%	80.3%	1.1	\$237.79	\$237.61	0.1%
Price Level												
Budget	82.7%	79.1%	3.6	\$181.80	\$165.52	9.8%	79.3%	75.8%	3.5	\$161.49	\$155.44	3.9%
Mid-Price	88.9%	87.3%	1.6	\$233.78	\$223.11	4.8%	81.2%	80.9%	0.3	\$217.64	\$220.13	-1.1%
Upscale	86.1%	87.7%	-1.7	\$324.32	\$294.85	10.0%	83.3%	80.6%	2.7	\$372.87	\$366.99	1.6%
Total	88.1%	86.4%	1.7	\$232.31	\$220.34	5.4%	81.4%	80.3%	1.1	\$237.79	\$237.61	0.1%

	WESTERN						CANADA					
	Occu	pancy Perce	entage **Point	Ave	erage Daily R	Rates	Occu	pancy Perce	ntage **Point	Average Daily Rates		
	2025	2024	Change	2025	2024	Variance	2025	2024	Change	2025	2024	Variance
Property Size												
Under 50 rooms	72.2%	68.9%	3.3	\$173.78	\$165.84	4.8%	73.4%	71.5%	1.9	\$185.42	\$178.03	4.1%
50-75 rooms	78.0%	76.0%	2.0	\$201.53	\$190.36	5.9%	79.7%	77.2%	2.5	\$195.01	\$186.50	4.6%
76-125 rooms	79.5%	78.7%	8.0	\$202.22	\$201.34	0.4%	81.3%	80.7%	0.6	\$203.57	\$205.08	-0.7%
126-200 rooms	78.2%	77.5%	0.7	\$224.51	\$217.23	3.4%	80.9%	80.7%	0.3	\$220.09	\$218.51	0.7%
201-500 rooms	77.8%	77.5%	0.3	\$309.69	\$282.77	9.5%	79.3%	78.8%	0.5	\$288.38	\$270.51	6.6%
Over 500 rooms	88.6%	86.3%	2.4	\$618.30	\$562.89	9.8%	86.2%	81.5%	4.6	\$411.51	\$393.52	4.6%
Total	78.7%	77.7%	1.0	\$252.42	\$239.39	5.4%	80.7%	79.6%	1.1	\$243.76	\$237.01	2.9%
Property Type												
Limited Service	76.8%	75.6%	1.2	\$180.91	\$179.43	0.8%	79.6%	78.4%	1.2	\$185.47	\$185.69	-0.1%
Full Service	79.3%	78.5%	0.7	\$265.96	\$251.83	5.6%	80.9%	79.7%	1.2	\$263.65	\$254.35	3.7%
Suite Hotel	84.8%	83.2%	1.5	\$233.37	\$223.59	4.4%	84.6%	85.3%	-0.7	\$234.97	\$236.37	-0.6%
Resort	82.2%	81.0%	1.1	\$578.10	\$514.77	12.3%	80.4%	78.6%	1.8	\$478.73	\$434.81	10.1%
Total	78.7%	77.7%	1.0	\$252.42	\$239.39	5.4%	80.7%	79.6%	1.1	\$243.76	\$237.01	2.9%
Price Level												
Budget	72.1%	70.5%	1.6	\$177.20	\$165.32	7.2%	75.8%	73.3%	2.5	\$170.75	\$161.16	5.9%
Mid-Price	79.5%	78.7%	8.0	\$219.30	\$214.90	2.0%	81.1%	80.5%	0.6	\$219.83	\$218.13	0.8%
Upscale	81.2%	79.8%	1.4	\$488.54	\$435.62	12.1%	82.5%	80.4%	2.1	\$421.06	\$394.87	6.6%
Total	78.7%	77.7%	1.0	\$252.42	\$239.39	5.4%	80.7%	79.6%	1.1	\$243.76	\$237.01	2.9%

^{*} Based on the operating results of 257,809 rooms (unweighted data)

WESTERN

Source: CBRE Hotels' Trends in the Hotel Industry National Market with reproduction and use of information subject to CBRE Limited Disclaimer | Terms of Use as detailed at: https://www.cbre.ca/en/services/invest-finance-and-value/valuation-and-advisory/hotels#disclaimer

Refer to back page for disclaimer and terms of use.

^{**} Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.



Regional report of rooms operations by **property size**, **type and price level**

EIGHT MONTHS ENDED AUGUST 2025

	ATLANTIC							CENTRAL					
	Occu	Occupancy Percentage			Average Daily Rates			Occupancy Percentage			Average Daily Rates		
	2025	2024	Change	2025	2024	Variance		2025	2024	Change	2025	2024	Variance
Property Size													
Under 50 rooms	54.6%	51.2%	3.4	\$158.80	\$149.85	6.0%		55.8%	57.6%	-1.8	\$178.25	\$174.05	2.4%
50-75 rooms	61.1%	56.8%	4.3	\$156.42	\$146.13	7.0%		61.9%	60.2%	1.7	\$163.35	\$157.54	3.7%
76-125 rooms	67.3%	65.1%	2.2	\$183.78	\$176.12	4.3%		67.3%	67.8%	-0.5	\$178.57	\$176.50	1.2%
126-200 rooms	63.8%	64.2%	-0.4	\$189.72	\$179.71	5.6%		69.2%	69.9%	-0.7	\$193.84	\$193.78	0.0%
201-500 rooms	62.4%	62.1%	0.3	\$218.08	\$202.17	7.9%		67.2%	67.7%	-0.5	\$249.17	\$240.43	3.6%
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A		69.6%	69.8%	-0.2	\$298.35	\$292.19	2.1%
Total	64.3%	62.8%	1.5	\$187.87	\$178.08	5.5%		67.1%	67.5%	-0.4	\$214.39	\$210.92	1.6%
Property Type													
Limited Service	64.7%	62.8%	1.9	\$172.07	\$166.29	3.5%		65.2%	65.0%	0.2	\$163.30	\$161.13	1.3%
Full Service	64.6%	63.5%	1.1	\$198.42	\$185.39	7.0%		68.0%	68.7%	-0.6	\$240.10	\$234.91	2.2%
Suite Hotel	73.7%	71.4%	2.3	\$202.71	\$195.28	3.8%		72.6%	74.5%	-1.9	\$209.57	\$209.66	0.0%
Resort	N/A	N/A	N/A	N/A	N/A	N/A		57.8%	54.3%	3.5	\$286.30	\$279.18	2.5%
Total	64.3%	62.8%	1.5	\$187.87	\$178.08	5.5%		67.1%	67.5%	-0.4	\$214.39	\$210.92	1.6%
Price Level													
Budget	53.7%	50.8%	2.9	\$150.95	\$140.84	7.2%		60.3%	58.5%	1.8	\$138.10	\$137.30	0.6%
Mid-Price	65.8%	64.9%	0.9	\$188.19	\$178.92	5.2%		68.2%	68.9%	-0.6	\$198.07	\$195.12	1.5%
Upscale	63.3%	55.2%	8.1	\$258.78	\$248.26	4.2%		66.9%	67.6%	-0.7	\$334.93	\$325.63	2.9%
Total	64.3%	62.8%	1.5	\$187.87	\$178.08	5.5%		67.1%	67.5%	-0.4	\$214.39	\$210.92	1.6%

	WESTERN						CANADA	4					
	Occui	pancy Perce	entage	Ave	erage Daily R	ates	Oc	cupancy Perce	entage	Average Daily Rates			
		,	**Point		3,			**Point			, , , , , ,		
	2025	2024	Change	2025	2024	Variance	2025	2024	Change	2025	2024	Variance	
Property Size													
Under 50 rooms	56.9%	54.9%	1.9	\$147.54	\$141.45	4.3%	56.4%	55.7%	0.7	\$159.31	\$153.46	3.8%	
50-75 rooms	63.2%	62.0%	1.2	\$166.88	\$159.12	4.9%	62.5%	60.8%	1.7	\$164.44	\$157.31	4.5%	
76-125 rooms	67.2%	66.3%	0.9	\$177.21	\$170.39	4.0%	67.2%	66.8%	0.4	\$178.37	\$173.48	2.8%	
126-200 rooms	67.8%	66.6%	1.2	\$199.21	\$189.90	4.9%	68.1%	67.9%	0.2	\$195.84	\$190.82	2.6%	
201-500 rooms	67.6%	66.3%	1.3	\$270.13	\$256.81	5.2%	67.1%	66.7%	0.3	\$256.88	\$245.49	4.6%	
Over 500 rooms	75.2%	74.0%	1.2	\$475.16	\$439.95	8.0%	71.0%	70.8%	0.2	\$345.25	\$330.92	4.3%	
Total	66.8%	65.7%	1.2	\$217.48	\$206.85	5.1%	66.8%	66.3%	0.5	\$213.93	\$206.77	3.5%	
Property Type													
Limited Service	64.3%	63.1%	1.2	\$159.53	\$153.63	3.8%	64.7%	63.8%	0.9	\$162.18	\$157.80	2.8%	
Full Service	68.5%	67.3%	1.2	\$231.03	\$220.58	4.7%	68.0%	67.7%	0.3	\$233.50	\$225.58	3.5%	
Suite Hotel	74.8%	74.9%	-0.1	\$215.76	\$204.55	5.5%	73.4%	74.5%	-1.2	\$211.38	\$207.53	1.9%	
Resort	65.5%	64.0%	1.5	\$462.95	\$417.83	10.8%	61.9%	59.9%	2.0	\$397.29	\$369.86	7.4%	
Total	66.8%	65.7%	1.2	\$217.48	\$206.85	5.1%	66.8%	66.3%	0.5	\$213.93	\$206.77	3.5%	
Price Level													
Budget	59.1%	58.6%	0.5	\$147.64	\$141.69	4.2%	59.3%	58.0%	1.3	\$143.76	\$139.82	2.8%	
Mid-Price	67.7%	66.5%	1.2	\$192.58	\$184.62	4.3%	67.8%	67.5%	0.3	\$194.85	\$189.16	3.0%	
Upscale	70.2%	68.8%	1.4	\$401.56	\$375.43	7.0%	68.2%	67.8%	0.4	\$363.14	\$346.43	4.8%	
Total	66.8%	65.7%	1.2	\$217.48	\$206.85	5.1%	66.8%	66.3%	0.5	\$213.93	\$206.77	3.5%	

^{**} Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

Source: CBRE Hotels' Trends in the Hotel Industry National Market with reproduction and use of information subject to CBRE Limited Disclaimer | Terms of Use as detailed at: https://www.cbre.ca/en/services/invest-finance-and-value/valuation-and-advisory/hotels#disclaimer

Refer to back page for disclaimer and terms of use.

WESTERN

Market Leading Professionals



To learn more about CBRE Hotels, contact one of our industry experts, or <u>visit us online</u>.

CBRE Hotels Valuation & Advisory Services

TORONTO

Nicole Nguyen

Senior Vice President 647.943.3745 nicole.nguyen@cbre.com

Jamie Mills

Senior Valuation Associate 647.943.3747 jamie.mills@cbre.com

Derek Chen

Valuation Associate 647.943.3746 derek.chen@cbre.com

VANCOUVER

Kirstin Hallett

Vice President 778.372.1942 kirstin.hallett@cbre.com

Cailin Sully-Daniels

Associate Vice President 778.372.4414 cailin.sullydaniels@cbre.com

Carol Lopes

Senior Valuation Associate 778.372.1940 carol.lopes@cbre.com

CBRE Hotels Brokerage

TORONTO

Luke Scheer**

Executive Vice President 416.943.3673 luke.scheer@cbre.com

Simran Hora

Associate 647.943.4200 simran.hora@cbre.com

CALGARY

Greg Kwong*

Executive Vice President 403.750.0514 greg.kwong@cbre.com

- * Broke
- ** Sales Representative

CBRE Limited, Real Estate Brokerage

CBRE Destination & Tourism

TORONTO

Rebecca Godfrey

Senior Vice President 647.943.3743 rebecca.godfrey@cbre.com

Brielle Pelletier

Tourism Research Consultant 647.943.3748 brielle.pelletier@cbre.com

This disclaimer shall apply to CBRE Limited, Real Estate Brokerage, and to all other divisions of the Corporation; to include all employees and independent contractors ("CBRE"). The information set out herein, including, without limitation, any projections, images, opinions, assumptions and estimates obtained from third parties (the "Information") has not been verified by CBRE, and CBRE does not represent, warrant or guarantee the accuracy, correctness and completeness of the Information. CBRE does not accept or assume any responsibility or liability, direct or consequential, for the Information or the recipient's reliance upon the Information. The recipient of the Information should take such steps as the recipient may deem necessary to verify the Information prior to placing any reliance upon the Information. The Information may change and any property described in the Information may be withdrawn from the market at any time without notice or obligation to the recipient from CBRE. CBRE and the CBRE logo are the service marks of CBRE Limited and/or its affiliated or related companies in other countries. All other marks displayed on this document are the property of their respective owners. All Rights Reserved.