TRENDS IN THE CANADIAN HOTEL INDUSTRY **National Market Report:** A monthly professional publication

CBRE

Report of rooms operations for RTO 9

MONTH OF MARCH 2025

	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
Location	2025	2024	**Point Change	2025	2024	Variance	2025	2024	Variance
Kingston	52.3%	62.1%	-9.9	\$158.36	\$163.02	-2.9%	\$82.77	\$101.29	-18.3%
Gananoque	30.0%	30.1%	-0.1	\$132.63	\$136.36	-2.7%	\$39.75	\$41.04	-3.1%
Brockville	39.6%	43.2%	-3.6	\$129.16	\$121.65	6.2%	\$51.16	\$52.54	-2.6%
Bay of Quinte (Quinte West, Belleville, Napanee)	46.6%	49.9%	-3.3	\$133.54	\$134.49	-0.7%	\$62.29	\$67.07	-7.1%
Cornwall Kemptville	43.5%	53.1%	-9.6	\$139.74	\$141.81	-1.5%	\$60.73	\$75.36	-19.4%
TOTAL RTO 9	46.3%	53.5%	-7.2	\$148.32	\$148.66	-0.2%	\$68.74	\$79.60	-13.6%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Report of rooms operations for RTO 9

THREE MONTHS ENDED MARCH 2025

	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
Location	2025	2024	**Point Change	2025	2024	Variance	2025	2024	Variance
Kingston	47.3%	55.7%	-8.4	\$154.31	\$155.26	-0.6%	\$72.98	\$86.45	-15.6%
Gananoque	24.2%	26.7%	-2.5	\$128.61	\$124.88	3.0%	\$31.17	\$33.32	-6.5%
Brockville	38.8%	39.7%	-0.9	\$125.98	\$116.79	7.9%	\$48.90	\$46.32	5.6%
Bay of Quinte (Quinte West, Belleville, Napanee)	46.1%	46.0%	0.1	\$139.25	\$131.84	5.6%	\$64.12	\$60.71	5.6%
Cornwall Kemptville	38.2%	51.6%	-13.4	\$140.30	\$142.91	-1.8%	\$53.65	\$73.73	-27.2%
TOTAL RTO 9	43.2%	49.5%	-6.3	\$146.93	\$144.15	1.9%	\$63.51	\$71.31	-10.9%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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