

TRENDS IN THE CANADIAN HOTEL INDUSTRY

# National Market Report

FEBRUARY 2025





# Report of rooms operations by location

MONTH OF FEBRUARY 2025\*

	Occup	oancy Percenta	age	Av	erage Daily Ra	te	Revenue Per Available Room			
Location	2025	2024	**Point Change	2025	2024	Variance	2025	2024	Variance	
ATLANTIC CANADA	47.5%	47.2%	0.2	\$153.47	\$147.61	4.0%	\$72.85	\$69.73	4.5%	
Newfoundland	43.2%	47.7%	-4.5	\$136.83	\$133.21	2.7%	\$59.10	\$63.57	-7.0%	
St. John's	40.4%	47.6%	-7.1	\$132.86	\$131.10	1.3%	\$53.73	\$62.35	-13.8%	
Prince Edward Island	37.9%	37.1%	0.7	\$161.50	\$157.57	2.5%	\$61.14	\$58.53	4.5%	
Nova Scotia	52.3%	51.2%	1.1	\$161.91	\$154.45	4.8%	\$84.72	\$79.07	7.2%	
Halifax/Dartmouth	54.9%	53.8%	1.1	\$168.60	\$162.99	3.4%	\$92.51	\$87.70	5.5%	
Other Nova Scotia	46.9%	46.0%	0.9	\$145.37	\$134.67	7.9%	\$68.23	\$61.96	10.1%	
New Brunswick	45.4%	44.2%	1.2	\$142.62	\$138.52	3.0%	\$64.69	\$61.21	5.7%	
Moncton	45.7%	48.2%	-2.5	\$144.07	\$139.76	3.1%	\$65.85	\$67.38	-2.3%	
Other New Brunswick	45.2%	42.1%	3.1	\$141.85	\$137.79	2.9%	\$64.09	\$58.03	10.4%	
CENTRAL CANADA	58.9%	58.4%	0.5	\$194.37	\$185.63	4.7%	\$114.57	\$108.44	5.7%	
Quebec	60.2%	58.3%	1.9	\$221.10	\$202.85	9.0%	\$133.00	\$118.23	12.5%	
Greater Quebec City	63.0%	63.1%	-0.1	\$219.08	\$203.19	7.8%	\$138.05	\$128.27	7.6%	
Other Quebec	60.0%	57.4%	2.6	\$243.58	\$225.71	7.9%	\$146.26	\$129.63	12.8%	
Greater Montreal	59.6%	57.5%	2.1	\$210.10	\$191.08	9.9%	\$125.19	\$109.88	13.9%	
Downtown Montreal Montreal Airport/Laval	56.4% 66.1%	52.7% 68.7%	3.7 -2.7	\$223.15 \$200.14	\$197.03 \$194.33	13.3% 3.0%	\$125.89 \$132.21	\$103.84 \$133.60	21.2% -1.0%	
Ontario	58.5%	58.5%	0.0	\$184.62	\$179.59	2.8%	\$107.96	\$105.01	2.8%	
Greater Toronto Area (GTA)	66.4%	<b>66.1%</b> 59.4%	<b>0.3</b> 2.2	\$204.04	\$196.65	<b>3.8%</b> 6.0%	\$135.44	\$129.91	<b>4.3%</b> 9.9%	
Downtown Toronto Toronto Airport	61.6% 81.7%	59.4% 77.4%	4.2	\$271.78 \$193.50	\$256.31 \$195.39	-1.0%	\$167.39 \$158.03	\$152.30 \$151.32	9.9% 4.4%	
GTA West	65.5%	68.9%	-3.4	\$154.18	\$155.54	-0.9%	\$100.94	\$107.17	-5.8%	
GTA East/North	63.8%	65.7%	-1.9	\$160.21	\$155.51	3.0%	\$102.28	\$102.16	0.1%	
Eastern Ontario	44.1%	48.5%	-4.4	\$146.89	\$141.32	3.9%	\$64.79	\$68.55	-5.5%	
Kingston	45.0%	54.3%	-9.3	\$146.51	\$149.02	-1.7%	\$65.94	\$80.91	-18.5%	
Other Eastern Ontario	43.7%	46.4%	-2.8	\$147.09	\$138.06	6.5%	\$64.21	\$64.07	0.2%	
Ottawa	64.4%	63.3%	1.2	\$194.14	\$191.86	1.2%	\$125.09	\$121.40	3.0%	
Downtown Ottawa	63.3%	65.6%	-2.2	\$210.68	\$211.11	-0.2%	\$133.45	\$138.44	-3.6%	
Ottawa West	69.6%	62.2%	7.5	\$178.89	\$169.79	5.4%	\$124.59	\$105.61	18.0%	
Ottawa East	55.5%	56.4%	-0.9	\$164.54	\$161.03	2.2%	\$91.31	\$90.87	0.5%	
Southern Ontario	48.4%	49.4%	-1.0	\$151.57	\$153.98	-1.6%	\$73.34	\$76.06	-3.6%	
London	62.0%	63.4%	-1.4	\$153.12	\$155.81	-1.7%	\$94.86	\$98.75	-3.9%	
Windsor	62.5%	65.5%	-3.0	\$141.93	\$137.55	3.2%	\$88.75	\$90.14	-1.5%	
Kitchener/Waterloo/Cambridge/Guelpł	54.5%	58.4%	-3.8	\$167.25	\$162.02	3.2%	\$91.22	\$94.60	-3.6%	
Hamilton/Brantford	51.4%	55.7%	-4.3	\$152.81	\$147.30	3.7%	\$78.49	\$81.99	-4.3%	
Niagara Falls	40.9%	38.2%	2.7	\$143.44	\$159.63	-10.1%	\$58.72	\$60.97	-3.7%	
Other Niagara Region Other Southern Ontario	45.5% 41.2%	47.2% 41.7%	-1.7 -0.5	\$169.19 \$144.68	\$159.93 \$143.60	5.8% 0.8%	\$77.00 \$59.61	\$75.43 \$59.89	2.1% -0.5%	
Central Ontario	50.2%	49.4%	0.8	\$184.90	\$177.86	4.0%	\$92.79	\$87.81	5.7%	
North Eastern Ontario	57.1%	56.1%	1.0	\$161.88	\$154.58	4.7%	\$92.49	\$86.74	6.6%	
North Bay	55.3%	54.5%	0.9	\$132.86	\$131.50	1.0%	\$73.51	\$71.64	2.6%	
Sudbury	59.1%	56.3%	2.8	\$158.48	\$155.88	1.7%	\$93.65	\$87.79	6.7%	
North Central Ontario	E0.00/	FC 101		A462 / 1	0400.00		A /-	A==		
Sault Ste. Marie	56.0%	53.1%	2.9	\$138.41	\$132.66	4.3%	\$77.47	\$70.41	10.0%	
North Western Ontario Thunder Bay	<b>66.8%</b> 70.5%	<b>58.3%</b> 58.8%	<b>8.5</b> 11.7	<b>\$192.67</b> \$196.85	<b>\$175.71</b> \$179.19	<b>9.7%</b> 9.9%	<b>\$128.69</b> \$138.72	<b>\$102.38</b> \$105.30	<b>25.7%</b> 31.7%	
Thunder bay	70.070	00.076	11.7	Q100.00	ψ17 J. 1J	3.376	Ų 100.7∠	Q100.00	31.7/0	

<sup>\*</sup> Based on the operating results of 256,215 rooms (unweighted data)

<sup>\*\*</sup> Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.



### Report of rooms operations by location

MONTH OF FEBRUARY 2025\*

Location	2025	2024	**Point						
		2024	Change	2025	2024	Variance	2025	2024	Variance
WESTERN CANADA	57.5%	58.3%	-0.8	\$188.37	\$179.95	4.7%	\$108.27	\$104.95	3.2%
Manitoba	62.0%	68.3%	-6.3	\$165.68	\$158.25	4.7%	\$102.75	\$108.14	-5.0%
Winnipeg	65.4%	74.2%	-8.8	\$172.92	\$165.44	4.5%	\$113.13	\$122.79	-7.9%
Brandon	55.7%	56.2%	-0.5	\$146.72	\$135.58	8.2%	\$81.74	\$76.14	7.3%
Other Manitoba	54.8%	57.0%	-2.2	\$149.46	\$142.09	5.2%	\$81.95	\$80.97	1.2%
Saskatchewan	52.0%	50.6%	1.4	\$141.12	\$134.70	4.8%	\$73.41	\$68.14	7.7%
Regina	47.4%	44.8%	2.6	\$135.61	\$130.60	3.8%	\$64.32	\$58.56	9.8%
Saskatoon	58.1%	59.2%	-1.2	\$148.96	\$141.42	5.3%	\$86.49	\$83.75	3.3%
Other Saskatchewan	50.7%	47.4%	3.3	\$137.69	\$130.25	5.7%	\$69.87	\$61.80	13.1%
Alberta (excl. Alta Resorts)	52.7%	53.9%	-1.2	\$145.68	\$140.79	3.5%	\$76.76	\$75.94	1.1%
Calgary	55.8%	58.6%	-2.8	\$158.63	\$154.46	2.7%	\$88.45	\$90.44	-2.2%
Calgary Airport	59.8%	63.4%	-3.6	\$142.89	\$140.26	1.9%	\$85.40	\$88.86	-3.9%
Downtown Calgary	51.6%	52.5%	-1.0	\$193.56	\$185.34	4.4%	\$99.85	\$97.37	2.5%
Calgary Northwest	57.6%	67.2%	-9.6	\$129.40	\$138.18	-6.4%	\$74.53	\$92.91	-19.8%
Calgary South	54.7%	56.4%	-1.7	\$142.73	\$139.98	2.0%	\$78.11	\$78.93	-1.0%
dmonton	54.6%	55.3%	-0.7	\$145.54	\$138.91	4.8%	\$79.41	\$76.82	3.4%
Downtown Edmonton	47.7%	50.7%	-3.0	\$188.60	\$180.95	4.2%	\$89.89	\$91.74	-2.0%
Edmonton South	55.4%	54.8%	0.5	\$128.45	\$121.32	5.9%	\$71.12	\$66.50	6.9%
Edmonton West	59.2%	60.6%	-1.4	\$146.57	\$139.37	5.2%	\$86.72	\$84.46	2.7%
Other Alberta	49.2%	49.8%	-0.5	\$135.34	\$130.80	3.5%	\$66.62	\$65.08	2.4%
Lethbridge	54.4%	51.0%	3.3	\$131.45	\$123.75	6.2%	\$71.45	\$63.15	13.1%
Red Deer	50.0%	51.9%	-1.9	\$129.98	\$122.23	6.3%	\$65.00	\$63.44	2.5%
Other Alberta Communities	48.7%	49.6%	-0.9	\$137.86	\$133.83	3.0%	\$67.17	\$66.39	1.2%
Alberta Resorts	50.7%	49.0%	1.6	\$366.40	\$322.37	13.7%	\$185.65	\$158.10	17.4%
British Columbia	63.4%	63.8%	-0.4	\$226.17	\$217.46	4.0%	\$143.39	\$138.64	3.4%
Greater Vancouver	73.2%	74.3%	-1.1	\$218.28	\$214.79	1.6%	\$159.76	\$159.52	0.1%
Airport (Richmond)	82.8%	78.3%	4.5	\$193.18	\$195.58	-1.2%	\$160.02	\$153.22	4.4%
Downtown Vancouver	72.2%	72.7%	-0.5	\$248.28	\$243.15	2.1%	\$179.17	\$176.76	1.4%
Langley/Surrey	64.6%	71.4%	-6.7	\$171.46	\$164.14	4.5%	\$110.81	\$117.13	-5.4%
Other Vancouver	67.5%	75.6%	-8.1	\$186.83	\$185.11	0.9%	\$126.16	\$140.03	-9.9%
/ancouver Island	57.8%	59.7%	-1.9	\$179.60	\$173.87	3.3%	\$103.77	\$103.73	0.0%
Campbell River	57.1%	68.6%	-11.6	\$127.28	\$124.17	2.5%	\$72.62	\$85.22	-14.8%
Greater Victoria	60.7%	62.0%	-1.3	\$184.36	\$178.77	3.1%	\$111.95	\$110.80	1.0%
			-0.3			0.5%	\$81.81	•	0.0%
Nanaimo	54.1%	54.3%		\$151.34	\$150.60			\$81.84	
Parksville/Qualicum Beach Other Vancouver Island	50.2% 55.0%	54.5% 55.8%	-4.3 -0.8	\$177.68 \$199.97	\$161.81 \$197.09	9.8% 1.5%	\$89.27 \$109.98	\$88.26 \$109.98	1.1% 0.0%
Whistler Resort Area	84.4%	82.2%	2.3	\$638.84	\$620.09	3.0%	\$539.34	\$509.51	5.9%
Other British Columbia	51.5%	51.7%	-0.2	\$159.91	\$153.38	4.3%	\$82.28	\$79.24	3.8%
Abbotsford/Chilliwack	62.2%	75.2%	-13.1	\$157.13	\$158.96	-1.2%	\$97.68	\$119.58	-18.3%
Kamloops	48.4%	48.8%	-0.4	\$128.39	\$127.65	0.6%	\$62.16	\$62.27	-0.2%
Kelowna	53.8%	50.6%	3.2	\$151.04	\$141.21	7.0%	\$81.27	\$71.40	13.8%
Penticton	31.1%	28.4%	2.7	\$126.80	\$123.98	2.3%	\$39.41	\$35.22	11.9%
Prince George	44.6%	48.4%	-3.8	\$138.49	\$136.78	1.2%	\$61.77	\$66.19	-6.7%
Other B.C. Communities	53.4%	52.8%	0.6	\$173.77	\$165.04	5.3%	\$92.84	\$87.16	6.5%
Yukon	55.3%	60.0%	-4.7	\$159.65	\$160.32	-0.4%	\$88.25	\$96.20	-8.3%
CANADA	57.4%	57.5%	-0.1	\$189.18	\$180.67	4.7%	\$108.67	\$103.95	4.5%

 $<sup>^{\</sup>ast}~$  Based on the operating results of 256,215 rooms (unweighted data)

<sup>\*\*</sup> Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.



# Report of rooms operations **by location**TWO MONTHS ENDED FEBRUARY 2025

	Occup	ancy Percenta	age	Av	verage Daily Rat	te	Revenue Per Available Room			
Location	2025	2024	**Point Change	2025	2024	Variance	2025	2024	Variance	
ATLANTIC CANADA	43.6%	43.6%	0.0	\$151.26	\$145.07	4.3%	\$66.02	\$63.27	4.4%	
Newfoundland	39.5%	43.7%	-4.2	\$136.64	\$130.76	4.5%	\$53.92	\$57.08	-5.5%	
St. John's	38.0%	43.7%	-5.7	\$133.52	\$128.20	4.1%	\$50.74	\$56.06	-9.5%	
Prince Edward Island	33.5%	32.0%	1.5	\$161.33	\$155.61	3.7%	\$54.02	\$49.72	8.6%	
Nova Scotia	47.7%	46.8%	1.0	\$159.08	\$151.73	4.8%	\$75.95	\$70.98	7.0%	
Halifax/Dartmouth	49.3%	49.0%	0.3	\$165.66	\$159.55	3.8%	\$81.64	\$78.13	4.5%	
Other Nova Scotia	44.5%	42.4%	2.1	\$143.86	\$133.87	7.5%	\$64.08	\$56.82	12.8%	
New Brunswick	42.6%	42.0%	0.6	\$141.35	\$137.60	2.7%	\$60.20	\$57.74	4.3%	
Moncton	43.3%	46.8%	-3.5	\$143.43	\$140.93	1.8%	\$62.15	\$65.93	-5.7%	
Other New Brunswick	42.2%	39.5%	2.7	\$140.23	\$135.58	3.4%	\$59.18	\$53.54	10.5%	
CENTRAL CANADA	54.7%	54.4%	0.3	\$189.26	\$182.08	3.9%	\$103.51	\$99.04	4.5%	
Quebec	54.2%	53.2%	1.0	\$212.99	\$198.20	7.5%	\$115.37	\$105.48	9.4%	
Greater Quebec City Other Quebec	<b>57.0%</b> 54.7%	<b>56.0%</b>	<b>1.0</b> 2.5	<b>\$210.57</b> \$232.80	<b>\$195.56</b> \$218.97	<b>7.7%</b> 6.3%	<b>\$119.92</b> \$127.35	\$109.49	<b>9.5%</b> 11.4%	
Other Quebec	54.7%	52.2%	2.5	\$232.00	\$210.97	0.3%	\$127.35	\$114.35	11.4%	
Greater Montreal	53.3%	53.1%	0.2	\$203.20	\$188.67	7.7%	\$108.33	\$100.16	8.2%	
Downtown Montreal	49.1%	47.7%	1.4	\$213.99	\$194.43	10.1%	\$104.98	\$92.74	13.2%	
Montreal Airport/Laval	61.8%	66.2%	-4.4	\$197.59	\$191.67	3.1%	\$122.07	\$126.89	-3.8%	
Ontario	54.8%	54.8%	0.0	\$181.03	\$176.56	2.5%	\$99.27	\$96.77	2.6%	
Greater Toronto Area (GTA)	62.0%	62.9%	-0.9	\$200.68	\$194.39	3.2%	\$124.50	\$122.26	1.8%	
Downtown Toronto	57.0%	56.1%	1.0	\$267.60	\$255.00	4.9%	\$152.62	\$142.98	6.7%	
Toronto Airport GTA West	75.4% 61.5%	75.8% 65.0%	-0.4	\$189.05	\$191.52	-1.3% -0.1%	\$142.57	\$145.14	-1.8% -5.4%	
GTA West GTA East/North	61.5% 61.0%	65.0% 62.3%	-3.5 -1.3	\$153.81 \$157.88	\$153.89 \$153.29	3.0%	\$94.66 \$96.34	\$100.07 \$95.54	0.8%	
Eastern Ontario	42.2%	46.3%	-4.1	\$149.05	\$142.25	4.8%	\$62.86	\$65.84	-4.5%	
Kingston	44.6%	52.3%	-7.7	\$151.78	\$150.50	0.8%	\$67.76	\$78.78	-14.0%	
Other Eastern Ontario	41.0%	44.1%	-3.1	\$147.62	\$138.70	6.4%	\$60.49	\$61.14	-1.1%	
Ottawa	59.4%	54.9%	4.4	\$188.49	\$184.46	2.2%	\$111.89	\$101.31	10.4%	
Downtown Ottawa	57.8%	54.9%	2.9	\$201.66	\$203.39	-0.8%	\$116.48	\$111.63	4.3%	
Ottawa West	65.6%	57.1%	8.5	\$176.84	\$164.74	7.3%	\$116.00	\$94.04	23.4%	
Ottawa East	49.9%	49.5%	0.5	\$164.27	\$156.51	5.0%	\$82.02	\$77.42	5.9%	
Southern Ontario	46.7%	47.1%	-0.4	\$149.11	\$150.28	-0.8%	\$69.57	\$70.71	-1.6%	
London	59.3%	58.4%	0.9	\$150.64	\$151.76	-0.7%	\$89.26	\$88.58	0.8%	
Windsor	60.0%	65.1%	-5.2	\$140.74	\$137.60	2.3%	\$84.42	\$89.64	-5.8%	
Kitchener/Waterloo/Cambridge/Guelph	54.9%	55.0%	-0.1	\$166.43	\$157.70	5.5%	\$91.44	\$86.74	5.4%	
Hamilton/Brantford Niagara Falls	47.6% 38.8%	48.9% 37.5%	-1.3 1.3	\$149.38 \$135.59	\$144.39 \$151.33	3.5% -10.4%	\$71.13 \$52.57	\$70.64 \$56.77	0.7% -7.4%	
Other Niagara Region	44.2%	44.5%	-0.3	\$169.60	\$158.80	6.8%	\$74.89	\$70.63	6.0%	
Other Southern Ontario	41.0%	42.2%	-1.2	\$152.16	\$147.03	3.5%	\$62.39	\$62.00	0.6%	
Central Ontario	47.0%	45.3%	1.7	\$179.67	\$174.37	3.0%	\$84.53	\$79.05	6.9%	
North Eastern Ontario	52.9%	51.4%	1.5	\$156.76	\$151.17	3.7%	\$82.95	\$77.65	6.8%	
North Bay	52.1%	49.1%	3.0	\$131.24	\$128.54	2.1%	\$68.32	\$63.08	8.3%	
Sudbury	54.5%	52.7%	1.8	\$155.51	\$153.99	1.0%	\$84.71	\$81.17	4.4%	
North Central Ontario	EO / 9/	/, Q 70/	17	6127.10	¢100 00	6/0/	\$60.16	¢60.70	10.09/	
Sault Ste. Marie	50.4%	48.7%	1.7	\$137.10	\$128.83	6.4%	\$69.16	\$62.78	10.2%	
<b>North Western Ontario</b> Thunder Bay	<b>60.6%</b> 63.0%	<b>54.5%</b> 53.3%	<b>6.1</b> 9.7	<b>\$186.77</b> \$189.84	<b>\$172.56</b> \$176.27	<b>8.2%</b> 7.7%	<b>\$113.26</b> \$119.64	<b>\$94.03</b> \$94.03	<b>20.5%</b> 27.2%	

<sup>\*\*</sup> Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.



### Report of rooms operations by location

TWO MONTHS ENDED FEBRUARY 2025

	Оссиј	oancy Percent	age	Av	erage Daily Ra	te	Revenue Per Available Room			
Location	2025	2024	**Point Change	2025	2024	Variance	2025	2024	Variance	
WESTERN CANADA	53.4%	53.4%	0.0	\$184.99	\$176.37	4.9%	\$98.79	\$94.14	4.9%	
Manitoba	57.5%	63.0%	-5.6	\$163.45	\$157.49	3.8%	\$93.94	\$99.29	-5.4%	
Winnipeg	59.8%	67.7%	-7.9	\$169.00	\$162.89	3.7%	\$101.07	\$110.22	-8.3%	
Brandon	53.1%	54.1%	-1.0	\$154.42	\$146.75	5.2%	\$81.99	\$79.39	3.3%	
Other Manitoba	52.6%	53.6%	-1.1	\$148.67	\$142.11	4.6%	\$78.17	\$76.23	2.5%	
Saskatchewan	50.4%	47.6%	2.8	\$140.86	\$133.61	5.4%	\$70.98	\$63.53	11.7%	
Regina	45.8%	42.6%	3.2	\$133.23	\$129.21	3.1%	\$61.06	\$55.04	11.0%	
Saskatoon	56.3%	53.8%	2.5	\$150.39	\$140.44	7.1%	\$84.65	\$75.51	12.1%	
Other Saskatchewan	49.2%	46.1%	3.2	\$137.04	\$129.77	5.6%	\$67.49	\$59.82	12.8%	
Alberta (excl. Alta Resorts)	49.3%	49.3%	-0.1	\$143.32	\$138.81	3.2%	\$70.63	\$68.48	3.1%	
Calgary	50.5%	53.1%	-2.6	\$154.80	\$152.28	1.7%	\$78.19	\$80.88	-3.3%	
Calgary Airport	54.6%	60.2%	-5.6	\$140.48	\$140.38	0.1%	\$76.66	\$84.52	-9.3%	
Downtown Calgary	44.6%	46.2%	-1.6	\$191.23	\$183.60	4.2%	\$85.30	\$84.76	0.6%	
Calgary Northwest	53.8%	55.1%	-1.3	\$125.08	\$129.27	-3.2%	\$67.27	\$71.23	-5.6%	
Calgary South	52.3%	51.0%	1.3	\$137.79	\$137.47	0.2%	\$72.10	\$70.07	2.9%	
Edmonton	52.5%	50.0%	2.5	\$143.50	\$136.13	5.4%	\$75.28	\$68.05	10.6%	
Downtown Edmonton	45.9%	45.3%	0.6	\$190.14	\$178.03	6.8%	\$87.26	\$80.70	8.1%	
Edmonton South	54.0%	50.1%	3.9	\$126.44	\$119.54	5.8%	\$68.25	\$59.87	14.0%	
Edmonton West	55.3%	54.1%	1.2	\$142.16	\$135.50	4.9%	\$78.66	\$73.36	7.2%	
Other Alberta	46.2%	46.2%	0.0	\$134.21	\$129.81	3.4%	\$62.05	\$60.01	3.4%	
Lethbridge	50.0%	45.7%	4.3	\$128.47	\$123.11	4.4%	\$64.30	\$56.31	14.2%	
Red Deer	45.9%	46.5%	-0.6	\$127.53	\$118.58	7.5%	\$58.55	\$55.16	6.1%	
Other Alberta Communities	45.9%	46.7%	-0.8	\$137.13	\$132.93	3.2%	\$62.91	\$62.06	1.4%	
Alberta Resorts	47.3%	43.4%	3.9	\$363.49	\$321.75	13.0%	\$171.76	\$139.61	23.0%	
British Columbia	58.2%	58.2%	0.0	\$222.03	\$211.79	4.8%	\$129.23	\$123.28	4.8%	
Greater Vancouver	66.9%	67.1%	-0.1	\$215.19	\$207.85	3.5%	\$144.00	\$139.37	3.3%	
Airport (Richmond)	76.7%	74.9%	1.8	\$190.00	\$190.96	-0.5%	\$145.69	\$143.00	1.9%	
Downtown Vancouver	65.5%	63.8%	1.7	\$245.87	\$235.79	4.3%	\$161.11	\$150.38	7.1%	
Langley/Surrey	59.7%	64.4%	-4.7	\$167.74	\$156.44	7.2%	\$100.16	\$100.77	-0.6%	
Other Vancouver	61.3%	68.2%	-6.9	\$183.45	\$181.19	1.2%	\$112.44	\$123.62	-9.0%	
Vancouver Island	52.1%	<b>52.2</b> %	-0.2	\$173.72	\$166.54	4.3%	\$90.49	\$87.02	4.0%	
Campbell River	53.8%	63.1%	-9.3	\$125.41	\$124.14	1.0%	\$67.51	\$78.32	-13.8%	
Greater Victoria	54.5%	53.5%	0.9	\$180.60	\$171.92	5.1%	\$98.36	\$92.00	6.9%	
Nanaimo	48.9%	48.4%	0.4	\$146.73	\$146.57	0.1%	\$71.72	\$70.98	1.0%	
Parksville/Qualicum Beach	41.7%	45.8%	-4.1	\$167.10	\$157.90	5.8%	\$69.76	\$72.35	-3.6%	
Other Vancouver Island	51.7%	51.4%	0.4	\$186.99	\$181.67	2.9%	\$96.72	\$93.31	3.6%	
Whistler Resort Area	79.6%	78.6%	0.9	\$618.21	\$610.71	1.2%	\$491.84	\$480.10	2.4%	
Other British Columbia	47.5%	48.1%	-0.6	\$156.62	\$147.15	6.4%	\$74.44	\$70.84	5.1%	
Abbotsford/Chilliwack	57.4%	71.1%	-13.7	\$156.62	\$148.66	5.4%	\$89.86	\$105.69	-15.0%	
Kamloops	45.5%	46.1%	-0.6	\$128.29	\$124.22	3.3%	\$58.39	\$57.25	2.0%	
Kelowna	48.3%	46.7%	1.6	\$147.79	\$136.58	8.2%	\$71.42	\$63.84	11.9%	
Penticton	26.0%	25.2%	0.8	\$122.75	\$118.28	3.8%	\$31.97	\$29.84	7.1%	
Prince George	46.3%	50.1%	-3.8	\$144.50	\$131.52	9.9%	\$66.84	\$65.83	1.5%	
Other B.C. Communities	49.0%	48.4%	0.6	\$168.42	\$158.68	6.1%	\$82.57	\$76.80	7.5%	
Yukon	47.6%	53.0%	-5.4	\$158.99	\$158.92	0.0%	\$75.68	\$84.23	-10.2%	
CANADA	53.3%	53.1%	0.2	\$185.05	\$177.18	4.4%	\$98.64	\$94.13	4.8%	
	50.070	230		,	,		,	,		

<sup>\*\*</sup> Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.



# Regional report of rooms operations by **property size, type and price level**MONTH OF FEBRUARY 2025\*

	ATLANTIC						CENTRAL					
	Occu	Occupancy Percentage **Point			verage Daily	Rates	Occu	pancy Perce	ntage **Point	Average Daily Rates		
	2025	2024	Change	2025	2024	Variance	2025	2024	Change	2025	2024	Variance
Property Size												
Under 50 rooms	36.2%	32.4%	3.9	\$138.40	\$133.46	3.7%	46.3%	47.3%	-0.9	\$171.34	\$159.45	7.5%
50-75 rooms	43.5%	40.6%	2.9	\$132.44	\$126.24	4.9%	52.0%	49.9%	2.1	\$148.91	\$140.58	5.9%
76-125 rooms	51.2%	49.7%	1.5	\$151.64	\$147.76	2.6%	57.7%	59.5%	-1.7	\$166.72	\$159.10	4.8%
126-200 rooms	47.5%	51.0%	-3.4	\$159.69	\$151.86	5.2%	62.3%	61.9%	0.4	\$176.14	\$176.40	-0.2%
201-500 rooms	44.4%	43.2%	1.1	\$162.85	\$155.76	4.6%	61.3%	58.8%	2.5	\$225.85	\$212.49	6.3%
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A	59.0%	58.2%	0.7	\$255.50	\$236.97	7.8%
Total	47.5%	47.2%	0.2	\$153.47	\$147.61	4.0%	58.9%	58.4%	0.5	\$194.37	\$185.63	4.7%
Property Type												
Limited Service	49.3%	48.2%	1.1	\$149.70	\$145.61	2.8%	55.2%	54.9%	0.3	\$150.53	\$146.46	2.8%
Full Service	46.8%	46.9%	-0.1	\$156.39	\$148.04	5.6%	60.1%	59.1%	0.9	\$209.43	\$199.86	4.8%
Suite Hotel	60.3%	62.1%	-1.8	\$165.16	\$161.71	2.1%	66.0%	67.9%	-2.0	\$192.30	\$182.01	5.7%
Resort	N/A	N/A	N/A	N/A	N/A	N/A	57.9%	54.8%	3.1	\$325.96	\$305.59	6.7%
Total	47.5%	47.2%	0.2	\$153.47	\$147.61	4.0%	58.9%	58.4%	0.5	\$194.37	\$185.63	4.7%
Price Level												
Budget	35.7%	35.6%	0.1	\$129.60	\$123.37	5.0%	51.2%	48.0%	3.1	\$125.27	\$126.60	-1.0%
Mid-Price	49.1%	49.4%	-0.3	\$153.71	\$148.06	3.8%	60.6%	60.3%	0.3	\$182.71	\$173.98	5.0%
Upscale	47.1%	37.5%	9.5	\$193.56	\$195.34	-0.9%	56.9%	56.6%	0.3	\$291.63	\$273.96	6.5%
Total	47.5%	47.2%	0.2	\$153.47	\$147.61	4.0%	58.9%	58.4%	0.5	\$194.37	\$185.63	4.7%

	WESTERN							CANADA					
	Occu	Occupancy Percentage			Average Daily Rates			Оссиј	oancy Perce	ntage **Point	Average Daily Rates		
	2025	2024	Change	2025	2024	Variance		2025	2024	Change	2025	2024	Variance
Property Size													
Under 50 rooms	45.3%	46.3%	-1.0	\$126.55	\$121.96	3.8%		45.4%	46.1%	-0.7	\$144.19	\$135.70	6.3%
50-75 rooms	51.7%	52.3%	-0.6	\$137.87	\$132.52	4.0%		51.1%	50.2%	0.9	\$142.06	\$135.26	5.0%
76-125 rooms	57.0%	58.7%	-1.7	\$157.56	\$150.90	4.4%		56.8%	58.2%	-1.4	\$161.07	\$154.16	4.5%
126-200 rooms	58.7%	60.0%	-1.2	\$172.58	\$167.04	3.3%		59.4%	60.0%	-0.6	\$173.40	\$170.18	1.9%
201-500 rooms	59.8%	60.2%	-0.4	\$234.11	\$227.12	3.1%		59.6%	58.5%	1.1	\$226.63	\$216.72	4.6%
Over 500 rooms	69.4%	65.8%	3.6	\$369.97	\$342.98	7.9%		61.6%	60.1%	1.4	\$287.79	\$266.07	8.2%
Total	57.5%	58.3%	-0.9	\$188.37	\$179.94	4.7%		57.4%	57.5%	-0.1	\$189.18	\$180.67	4.7%
Property Type													
Limited Service	53.7%	55.0%	-1.3	\$139.45	\$134.40	3.8%		54.0%	54.4%	-0.4	\$144.92	\$140.17	3.4%
Full Service	59.5%	60.3%	-0.8	\$189.59	\$183.65	3.2%		58.9%	58.7%	0.1	\$198.07	\$189.91	4.3%
Suite Hotel	67.9%	69.5%	-1.6	\$196.12	\$190.97	2.7%		66.4%	68.3%	-1.9	\$192.75	\$184.41	4.5%
Resort	58.8%	56.8%	2.0	\$438.33	\$402.52	8.9%		56.7%	54.7%	2.0	\$393.94	\$365.49	7.8%
Total	57.5%	58.3%	-0.9	\$188.37	\$179.94	4.7%		57.4%	57.5%	-0.1	\$189.18	\$180.67	4.7%
Price Level													
Budget	48.8%	50.7%	-1.8	\$122.83	\$120.16	2.2%		49.0%	48.6%	0.4	\$124.25	\$122.89	1.1%
Mid-Price	57.9%	59.0%	-1.0	\$164.92	\$158.98	3.7%		58.5%	58.8%	-0.3	\$172.81	\$165.39	4.5%
Upscale	63.5%	62.8%	0.7	\$349.30	\$331.25	5.4%		59.6%	58.9%	0.7	\$316.70	\$299.81	5.6%
Total	57.5%	58.3%	-0.9	\$188.37	\$179.94	4.7%		57.4%	57.5%	-0.1	\$189.18	\$180.67	4.7%

<sup>\*</sup> Based on the operating results of 256,215 rooms (unweighted data)

Source: CBRE Hotels' Trends in the Hotel Industry National Market with reproduction and use of information subject to CBRE Limited Disclaimer | Terms of Use as detailed at: https://www.cbre.ca/en/services/invest-finance-and-value/valuation-and-advisory/hotels#disclaimer

Refer to back page for disclaimer and terms of use.

<sup>\*\*</sup> Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.



## Regional report of rooms operations by **property size**, **type and price level**

TWO MONTHS ENDED FEBRUARY 2025

	ATLANTIC						CENTRAL					
	Occu	pancy Perce	ntage **Point	A	Average Daily Rates			ipancy Perce	entage **Point	Average Daily Rates		
	2025	2024	Change	2025	2024	Variance	2025	2024	Change	2025	2024	Variance
Property Size												
Under 50 rooms	33.0%	30.0%	3.0	\$135.76	\$127.34	6.6%	42.3%	43.9%	-1.6	\$164.86	\$155.22	6.2%
50-75 rooms	41.6%	37.9%	3.7	\$131.21	\$125.82	4.3%	48.4%	46.3%	2.1	\$146.79	\$139.36	5.3%
76-125 rooms	46.9%	46.6%	0.3	\$149.62	\$145.66	2.7%	54.5%	55.5%	-1.0	\$164.05	\$156.34	4.9%
126-200 rooms	43.2%	47.7%	-4.5	\$157.98	\$149.04	6.0%	58.4%	57.7%	0.7	\$172.12	\$172.05	0.0%
201-500 rooms	40.7%	37.4%	3.3	\$159.51	\$152.03	4.9%	55.6%	54.0%	1.6	\$219.17	\$208.81	5.0%
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A	54.1%	55.3%	-1.2	\$247.25	\$232.15	6.5%
Total	43.6%	43.6%	0.0	\$151.26	\$145.07	4.3%	54.7%	54.4%	0.3	\$189.26	\$182.08	3.9%
Property Type												
Limited Service	46.3%	45.9%	0.4	\$147.68	\$143.40	3.0%	51.7%	51.5%	0.3	\$148.18	\$144.22	2.7%
Full Service	42.0%	42.1%	-0.1	\$153.96	\$144.85	6.3%	55.3%	55.0%	0.3	\$203.97	\$196.56	3.8%
Suite Hotel	56.1%	57.9%	-1.8	\$162.79	\$162.44	0.2%	62.2%	63.2%	-1.1	\$188.28	\$178.00	5.8%
Resort	N/A	N/A	N/A	N/A	N/A	N/A	52.4%	49.7%	2.7	\$307.30	\$293.88	4.6%
Total	43.6%	43.6%	0.0	\$151.26	\$145.07	4.3%	54.7%	54.4%	0.3	\$189.26	\$182.08	3.9%
Price Level												
Budget	34.1%	32.6%	1.5	\$127.98	\$122.52	4.5%	48.1%	45.5%	2.6	\$122.22	\$122.75	-0.4%
Mid-Price	44.9%	45.7%	-0.7	\$151.62	\$145.75	4.0%	56.1%	56.2%	-0.1	\$178.30	\$171.34	4.1%
Upscale	43.1%	33.5%	9.6	\$189.14	\$184.31	2.6%	52.9%	52.0%	8.0	\$282.68	\$268.18	5.4%
Total	43.6%	43.6%	0.0	\$151.26	\$145.07	4.3%	54.7%	54.4%	0.3	\$189.26	\$182.08	3.9%

	WESTERN						CANADA					
	Occu	pancy Perce	entage **Point	Ave	erage Daily F	Rates	Occu	pancy Perce	ntage **Point	Average Daily Rates		
	2025	2024	Change	2025	2024	Variance	2025	2024	Change	2025	2024	Variance
<b>Property Size</b>												
Under 50 rooms	33.0%	30.0%	3.0	\$135.76	\$127.34	6.6%	42.3%	43.9%	-1.6	\$164.86	\$155.22	6.2%
50-75 rooms	41.6%	37.9%	3.7	\$131.21	\$125.82	4.3%	48.4%	46.3%	2.1	\$146.79	\$139.36	5.3%
76-125 rooms	46.9%	46.6%	0.3	\$149.62	\$145.66	2.7%	54.5%	55.5%	-1.0	\$164.05	\$156.34	4.9%
126-200 rooms	43.2%	47.7%	-4.5	\$157.98	\$149.04	6.0%	58.4%	57.7%	0.7	\$172.12	\$172.05	0.0%
201-500 rooms	40.7%	37.4%	3.3	\$159.51	\$152.03	4.9%	55.6%	54.0%	1.6	\$219.17	\$208.81	5.0%
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A	54.1%	55.3%	-1.2	\$247.25	\$232.15	6.5%
Total	43.6%	43.6%	0.0	\$151.26	\$145.07	4.3%	54.7%	54.4%	0.3	\$189.26	\$182.08	3.9%
Property Type												
Limited Service	46.3%	45.9%	0.4	\$147.68	\$143.40	3.0%	51.7%	51.5%	0.3	\$148.18	\$144.22	2.7%
Full Service	42.0%	42.1%	-0.1	\$153.96	\$144.85	6.3%	55.3%	55.0%	0.3	\$203.97	\$196.56	3.8%
Suite Hotel	56.1%	57.9%	-1.8	\$162.79	\$162.44	0.2%	62.2%	63.2%	-1.1	\$188.28	\$178.00	5.8%
Resort	N/A	N/A	N/A	N/A	N/A	N/A	52.4%	49.7%	2.7	\$307.30	\$293.88	4.6%
Total	43.6%	43.6%	0.0	\$151.26	\$145.07	4.3%	54.7%	54.4%	0.3	\$189.26	\$182.08	3.9%
Price Level												
Budget	34.1%	32.6%	1.5	\$127.98	\$122.52	4.5%	48.1%	45.5%	2.6	\$122.22	\$122.75	-0.4%
Mid-Price	44.9%	45.7%	-0.7	\$151.62	\$145.75	4.0%	56.1%	56.2%	-0.1	\$178.30	\$171.34	4.1%
Upscale	43.1%	33.5%	9.6	\$189.14	\$184.31	2.6%	52.9%	52.0%	0.8	\$282.68	\$268.18	5.4%
Total	43.6%	43.6%	0.0	\$151.26	\$145.07	4.3%	54.7%	54.4%	0.3	\$189.26	\$182.08	3.9%

<sup>\*\*</sup> Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

Source: CBRE Hotels' Trends in the Hotel Industry National Market with reproduction and use of information subject to CBRE Limited Disclaimer | Terms of Use as detailed at: https://www.cbre.ca/en/services/invest-finance-and-value/valuation-and-advisory/hotels#disclaimer

Refer to back page for disclaimer and terms of use.

WESTERN

# Market Leading Professionals



To learn more about CBRE Hotels, contact one of our industry experts, or <u>visit us online</u>.

# **CBRE Hotels Valuation & Advisory Services**

#### **TORONTO**

#### Nicole Nguyen

Senior Vice President 647.943.3745 nicole.nguyen@cbre.com

#### **Jamie Mills**

Senior Valuation Associate 647.943.3747 jamie.mills@cbre.com

#### **Derek Chen**

Valuation Associate 647.943.3746 derek.chen@cbre.com

#### **VANCOUVER**

#### Kirstin Hallett

Vice President 778.372.1942 kirstin.hallett@cbre.com

#### Cailin Sully-Daniels

Associate Vice President 778.372.4414 cailin.sullydaniels@cbre.com

#### Carol Lopes

Senior Valuation Associate 778.372.1940 carol.lopes@cbre.com

# **CBRE Hotels Brokerage**

#### **TORONTO**

#### Luke Scheer\*\*

Executive Vice President 416.943.3673 luke.scheer@cbre.com

#### Simran Hora

Associate 647.943.4200 simran.hora@cbre.com

#### **CALGARY**

#### **Greg Kwong\***

Executive Vice President 403.750.0514 greg.kwong@cbre.com

- \* Broke
- \*\* Sales Representative

CBRE Limited, Real Estate Brokerage

### **CBRE Destination & Tourism**

#### TORONTO

#### **Rebecca Godfrey**

Senior Vice President 647.943.3743 rebecca.godfrey@cbre.com

#### Kaitlyn Washbrook

Research Consultant 647.943.3748 kaitlyn.washbrook@cbre.com

This disclaimer shall apply to CBRE Limited, Real Estate Brokerage, and to all other divisions of the Corporation; to include all employees and independent contractors ("CBRE"). The information set out herein, including, without limitation, any projections, images, opinions, assumptions and estimates obtained from third parties (the "Information") has not been verified by CBRE, and CBRE does not represent, warrant or guarantee the accuracy, correctness and completeness of the Information. CBRE does not accept or assume any responsibility or liability, direct or consequential, for the Information or the recipient's reliance upon the Information. The recipient of the Information should take such steps as the recipient may deem necessary to verify the Information prior to placing any reliance upon the Information. The Information may change and any property described in the Information may be withdrawn from the market at any time without notice or obligation to the recipient from CBRE. CBRE and the CBRE logo are the service marks of CBRE Limited and/or its affiliated or related companies in other countries. All other marks displayed on this document are the property of their respective owners. All Rights Reserved.