TRENDS IN THE CANADIAN HOTEL INDUSTRY **National Market Report:** A monthly professional publication

CBRE

Report of rooms operations for RTO 9

MONTH OF FEBRUARY 2025

	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
Location	2025	2024	**Point Change	2025	2024	Variance	2025	2024	Variance
Kingston	45.0%	54.3%	-9.3	\$146.51	\$149.02	-1.7%	\$65.94	\$80.91	-18.5%
Gananoque	20.8%	27.3%	-6.5	\$118.36	\$114.66	3.2%	\$24.60	\$31.25	-21.3%
Brockville	37.4%	41.9%	-4.5	\$123.64	\$114.66	7.8%	\$46.27	\$48.07	-3.7%
Bay of Quinte (Quinte West, Belleville, Napanee)	49.3%	46.8%	2.5	\$141.75	\$127.32	11.3%	\$69.94	\$59.58	17.4%
Cornwall Kemptville	41.7%	52.7%	-11.0	\$145.38	\$143.65	1.2%	\$60.62	\$75.64	-19.9%
TOTAL RTO 9	43.3%	49.8%	-6.5	\$143.36	\$140.11	2.3%	\$62.07	\$69.82	-11.1%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Report of rooms operations for RTO 9

TWO MONTHS ENDED FEBRUARY 2025

	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
Location	2025	2024	**Point Change	2025	2024	Variance	2025	2024	Variance
Kingston	44.6%	52.3%	-7.7	\$151.78	\$150.50	0.8%	\$67.76	\$78.78	-14.0%
Gananoque	20.7%	24.6%	-3.9	\$125.01	\$116.47	7.3%	\$25.87	\$28.68	-9.8%
Brockville	38.4%	37.8%	0.6	\$124.08	\$113.93	8.9%	\$47.59	\$43.11	10.4%
Bay of Quinte (Quinte West, Belleville, Napanee)	45.7%	44.1%	1.6	\$142.30	\$130.29	9.2%	\$65.08	\$57.42	13.3%
Cornwall Kemptville	36.2%	50.8%	-14.6	\$140.57	\$143.51	-2.0%	\$50.85	\$72.89	-30.2%
TOTAL RTO 9	41.6%	47.4%	-5.8	\$146.11	\$141.50	3.3%	\$60.76	\$67.00	-9.3%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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