

TRENDS IN THE CANADIAN HOTEL INDUSTRY

# National Market Report

NOVEMBER 2024





### Report of rooms operations **by location**MONTH OF NOVEMBER 2024\*

	Occu	pancy Percent	age	A	erage Daily Rat	te	Revenue Per Available Room			
Location	2024	2023	**Point	2024	2023	Variance	2024	2023	Variance	
ATLANTIC CANADA	57.9%	60.2%	Change -2.3	\$158.75	\$154.03	3.1%	\$91.98	\$92.80	-0.9%	
Newfoundland	57.4%	63.3%	-5.9	\$149.88	\$136.97	9.4%	\$86.02	\$86.69	-0.8%	
St. John's	57.9%	64.6%	-6.6	\$149.66	\$135.88	10.1%	\$86.73	\$87.75	-1.2%	
Prince Edward Island	46.0%	45.6%	0.3	\$155.72	\$160.38	-2.9%	\$71.57	\$73.18	-2.2%	
Nova Scotia	62.7%	67.3%	-4.6	\$171.66	\$170.35	0.8%	\$107.71	\$114.72	-6.1%	
Halifax/Dartmouth	65.7%	71.7%	-6.0	\$183.06	\$181.90	0.6%	\$120.28	\$130.50	-7.8%	
Other Nova Scotia	56.5%	58.3%	-1.7	\$143.88	\$140.98	2.1%	\$81.36	\$82.16	-1.0%	
New Brunswick	56.3%	55.0%	1.3	\$148.47	\$140.94	5.3%	\$83.63	\$77.52	7.9%	
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Moncton Other New Brunswick	61.1% 53.9%	60.9% 52.0%	0.3 1.9	\$153.91 \$145.29	\$144.39 \$138.85	6.6% 4.6%	\$94.04 \$78.26	\$87.86 \$72.15	7.0% 8.5%	
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CENTRAL CANADA	66.1%	65.5%	0.6	\$216.41	\$194.64	11.2%	\$142.97	\$127.47	12.2%	
Quebec	61.4%	64.2%	-2.9	\$204.16	\$199.26	2.5%	\$125.31	\$128.02	-2.1%	
Greater Quebec City	64.2%	62.3%	1.9	\$203.99	\$195.57	4.3%	\$131.02	\$121.80	7.6%	
Other Quebec	52.8%	50.9%	1.8	\$178.20	\$170.93	4.3%	\$94.00	\$87.08	8.0%	
Greater Montreal	65.1%	71.6%	-6.5	\$214.73	\$210.22	2.1%	\$139.80	\$150.61	-7.2%	
Downtown Montreal	64.4%	71.8%	-7.4	\$229.51	\$227.97	0.7%	\$147.74	\$163.61	-9.7%	
Montreal Airport/Laval	65.9%	73.6%	-7.7	\$199.21	\$189.18	5.3%	\$131.27	\$139.22	-5.7%	
Ontario	67.6%	65.8%	1.8	\$220.28	\$192.89	14.2%	\$148.97	\$126.93	17.4%	
Greater Toronto Area (GTA)	75.5%	73.9%	1.6	\$275.18	\$219.39	25.4%	\$207.63	\$162.12	28.1%	
Downtown Toronto Toronto Airport	74.1% 80.3%	73.5% 78.8%	0.6 1.5	\$424.09 \$212.48	\$300.57 \$196.17	41.1% 8.3%	\$314.29 \$170.66	\$220.92 \$154.56	42.3% 10.4%	
GTA West	74.5%	74.0%	0.5	\$174.69	\$164.56	6.2%	\$170.00	\$134.30	6.9%	
GTA East/North	75.2%	71.0%	4.3	\$182.69	\$163.02	12.1%	\$137.45	\$115.68	18.8%	
Eastern Ontario	54.3%	57.3%	-3.0	\$155.47	\$151.96	2.3%	\$84.47	\$87.12	-3.0%	
Kingston	63.6%	62.5%	1.1	\$163.46	\$160.37	1.9%	\$103.92	\$100.16	3.8%	
Other Eastern Ontario	50.3%	55.4%	-5.1	\$151.00	\$148.30	1.8%	\$75.88	\$82.10	-7.6%	
Ottawa	76.3%	70.4%	5.9	\$204.81	\$200.11	2.4%	\$156.24	\$140.78	11.0%	
Downtown Ottawa	77.3%	73.5%	3.8	\$227.20	\$223.04	1.9%	\$175.72	\$163.94	7.2%	
Ottawa West Ottawa East	76.5% 71.4%	69.7% 58.8%	6.7 12.6	\$180.38 \$171.00	\$172.01 \$170.25	4.9% 0.4%	\$137.94 \$122.06	\$119.94 \$100.15	15.0% 21.9%	
Southern Ontario	61.2%	58.8%	2.4	\$162.37	\$163.31	-0.6%	\$99.37	\$95.95	3.6%	
London	68.6%	69.1%	-0.4	\$161.25 \$146.32	\$153.54	5.0%	\$110.68 \$108.33	\$106.03	4.4%	
Windsor Kitchener/Waterloo/Cambridge/Guelph	74.0% 62.2%	66.6% 68.1%	7.5 -5.9	\$146.32	\$147.19 \$167.96	-0.6% 5.6%	\$108.33	\$97.97 \$114.35	10.6% -3.6%	
Hamilton/Brantford	62.7%	62.3%	0.4	\$160.29	\$175.90	-8.9%	\$100.56	\$109.62	-8.3%	
Niagara Falls	56.9%	51.4%	5.5	\$159.29	\$168.86	-5.7%	\$90.65	\$86.86	4.4%	
Other Niagara Region	62.8%	58.4%	4.4	\$186.47	\$175.80	6.1%	\$117.10	\$102.72	14.0%	
Other Southern Ontario	54.4%	49.5%	4.9	\$150.65	\$145.28	3.7%	\$81.89	\$71.93	13.9%	
Central Ontario	51.2%	47.4%	3.8	\$162.64	\$156.22	4.1%	\$83.26	\$74.10	12.4%	
North Eastern Ontario	65.4%	62.4%	3.0	\$164.51	\$154.99	6.1%	\$107.55	\$96.64	11.3%	
North Bay	70.4%	60.0%	10.4	\$145.12	\$138.31	4.9%	\$102.22	\$83.02	23.1%	
Sudbury	73.9%	69.0%	4.9	\$171.16	\$159.53	7.3%	\$126.47	\$110.03	14.9%	
North Central Ontario								4.5		
Sault Ste. Marie	55.2%	53.2%	2.0	\$135.03	\$128.11	5.4%	\$74.50	\$68.09	9.4%	
North Western Ontario Thunder Bay	<b>62.4%</b> 61.9%	<b>63.8%</b> 62.4%	<b>-1.4</b> -0.5	<b>\$182.65</b> \$184.05	<b>\$175.82</b> \$180.61	<b>3.9%</b> 1.9%	<b>\$113.94</b> \$113.99	<b>\$112.10</b> \$112.72	<b>1.6%</b> 1.1%	
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<sup>\*</sup> Based on the operating results of 254,939 rooms (unweighted data)

<sup>\*\*</sup> Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.



### Report of rooms operations by location

MONTH OF NOVEMBER 2024\*

	Оссиј	oancy Percenta	age	Av	verage Daily Ra	te	Revenue Per Available Room			
Location	2024	2023	**Point Change	2024	2023	Variance	2024	2023	Variance	
WESTERN CANADA	59.7%	58.6%	1.1	\$175.48	\$164.98	6.4%	\$104.79	\$96.74	8.3%	
Manitoba	67.7%	70.6%	-2.9	\$164.92	\$157.51	4.7%	\$111.60	\$111.19	0.4%	
Winnipeg	71.8%	76.8%	-5.0	\$174.48	\$165.52	5.4%	\$125.30	\$127.14	-1.4%	
Brandon	64.1%	63.9%	0.1	\$134.22	\$129.78	3.4%	\$86.00	\$82.97	3.6%	
Other Manitoba	56.5%	54.4%	2.2	\$146.82	\$140.94	4.2%	\$82.98	\$76.62	8.3%	
Saskatchewan	59.5%	59.3%	0.2	\$144.52	\$138.09	4.7%	\$85.99	\$81.83	5.1%	
Regina	60.0%	60.1%	-0.1	\$146.82	\$143.76	2.1%	\$88.03	\$86.35	2.0%	
Saskatoon	64.3%	63.1%	1.2	\$153.64	\$144.12	6.6%	\$98.83	\$91.00	8.6%	
Other Saskatchewan	55.2%	55.5%	-0.2	\$133.62	\$127.66	4.7%	\$73.80	\$70.79	4.3%	
Alberta (excl. Alta Resorts)	57.2%	56.2%	1.0	\$147.07	\$141.80	3.7%	\$84.12	\$79.68	5.6%	
Calgary	57.6%	57.4%	0.2	\$161.62	\$160.56	0.7%	\$93.05	\$92.18	0.9%	
Calgary Airport	57.6%	60.7%	-3.1	\$137.70	\$139.97	-1.6%	\$79.25	\$84.90	-6.7%	
Downtown Calgary	55.4%	54.2%	1.2	\$206.41	\$202.23	2.1%	\$114.42	\$109.59	4.4%	
Calgary Northwest	59.7%	54.2%	5.5	\$125.56	\$128.11	-2.0%	\$74.93	\$69.42	7.9%	
Calgary South	61.1%	58.9%	2.2	\$143.64	\$143.28	0.3%	\$87.82	\$84.40	4.1%	
Edmonton	61.5%	58.0%	3.5	\$150.26	\$141.39	6.3%	\$92.41	\$82.05	12.6%	
Downtown Edmonton	62.8%	61.5%	1.3	\$209.41	\$182.17	15.0%	\$131.41	\$111.96	17.4%	
Edmonton South	59.1%	54.1%	5.0	\$128.04	\$122.16	4.8%	\$75.72	\$66.07	14.6%	
Edmonton West	65.1%	63.1%	2.1	\$139.71	\$138.82	0.6%	\$91.00	\$87.54	3.9%	
Edmonton West	05.1%	03.1%	2.1	\$139.71	\$130.02	0.6%	\$91.00	\$67.54	3.9%	
Other Alberta	54.0%	54.1%	-0.1	\$133.55	\$128.21	4.2%	\$72.11	\$69.41	3.9%	
Lethbridge	68.5%	54.1%	14.4	\$123.60	\$120.64	2.4%	\$84.72	\$65.30	29.7%	
Red Deer	50.9%	60.4%	-9.4	\$141.03	\$131.04	7.6%	\$71.82	\$79.09	-9.2%	
Other Alberta Communities	51.8%	53.2%	-1.3	\$135.78	\$130.38	4.1%	\$70.36	\$69.30	1.5%	
Alberta Resorts	45.0%	40.9%	4.1	\$340.92	\$297.15	14.7%	\$153.45	\$121.61	26.2%	
British Columbia	62.3%	60.6%	1.7	\$201.66	\$187.76	7.4%	\$125.61	\$113.75	10.4%	
Greater Vancouver	77.1%	74.4%	2.7	\$233.75	\$215.60	8.4%	\$180.22	\$160.41	12.4%	
Airport (Richmond)	80.3%	75.2%	5.1	\$194.44	\$190.60	2.0%	\$156.10	\$143.37	8.9%	
Downtown Vancouver	78.4%	75.3%	3.1	\$273.31	\$245.72	11.2%	\$214.34	\$185.06	15.8%	
Langley/Surrey	68.1%	69.3%	-1.2	\$172.30	\$164.56	4.7%	\$117.31	\$113.99	2.9%	
Other Vancouver	73.9%	73.8%	0.2	\$198.64	\$182.87	8.6%	\$146.82	\$134.87	8.9%	
Vancouver Island	62.4%	57.2%	5.2	\$189.76	\$181.77	4.4%	\$118.42	\$104.01	13.9%	
Campbell River	66.7%	61.1%	5.6	\$135.96	\$129.09	5.3%	\$90.63	\$78.88	14.9%	
Greater Victoria	66.4%	58.5%	7.9	\$192.59	\$185.55	3.8%	\$127.87	\$108.61	17.7%	
Nanaimo	57.8%	56.5%	1.3	\$150.93	\$160.23	-5.8%	\$87.17	\$90.51	-3.7%	
Parksville/Qualicum Beach	49.7%	45.8%	3.9	\$190.43	\$175.03	8.8%	\$94.67	\$80.10	18.2%	
Other Vancouver Island	58.2%	58.7%	-0.5	\$225.59	\$209.60	7.6%	\$131.33	\$123.12	6.7%	
Whistler Resort Area	42.6%	36.3%	6.2	\$265.40	\$253.15	4.8%	\$112.97	\$92.00	22.8%	
Other British Columbia	48.8%	50.2%	-1.4	\$145.65	\$140.56	3.6%	\$71.13	\$70.56	0.8%	
Abbotsford/Chilliwack	62.9%	71.6%	-8.7	\$160.78	\$164.25	-2.1%	\$101.19	\$117.68	-14.0%	
Kamloops	47.0%	52.4%	-5.4	\$130.77	\$124.86	4.7%	\$61.41	\$65.37	-6.0%	
Kelowna	51.5%	50.3%	1.3	\$149.24	\$144.65	3.2%	\$76.93	\$72.69	5.8%	
Penticton	36.4%	29.8%	6.6	\$124.91	\$112.34	11.2%	\$45.44	\$33.44	35.9%	
Prince George	56.7%	61.6%	-4.9	\$142.82	\$137.88	3.6%	\$81.00	\$84.91	-4.6%	
Other B.C. Communities	46.9%	47.3%	-0.4	\$147.74	\$141.17	4.7%	\$69.28	\$66.76	3.8%	
Yukon	50.1%	52.2%	-2.1	\$168.67	\$169.81	-0.7%	\$84.56	\$88.69	-4.7%	
CANADA	62.00/	20.224	2.2	010 / 70	0470.00	0.004	0404.00	A44.C 0.7	6.004	
CANADA	62.6%	62.0%	0.6	\$194.76	\$178.89	8.9%	\$121.89	\$110.87	9.9%	

 $<sup>^{\</sup>star}\;$  Based on the operating results of 254,939 rooms (unweighted data)

<sup>\*\*</sup> Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.



## Report of rooms operations by location ELEVEN MONTHS ENDED NOVEMBER 2024

	Occup	pancy Percent	age	A	verage Daily Rat	te	Revenue Per Available Room			
Location	2024	2023	**Point Change	2024	2023	Variance	2024	2023	Variance	
ATLANTIC CANADA	63.7%	66.0%	-2.3	\$177.22	\$172.29	2.9%	\$112.95	\$113.69	-0.7%	
Newfoundland	65.4%	73.2%	-7.9	\$170.29	\$154.75	10.0%	\$111.29	\$113.30	-1.8%	
St. John's	65.8%	75.2%	-9.5	\$172.73	\$155.26	11.3%	\$113.57	\$116.82	-2.8%	
Prince Edward Island	55.7%	60.6%	-4.9	\$204.27	\$201.00	1.6%	\$113.74	\$121.73	-6.6%	
Nova Scotia	68.3%	69.3%	-0.9	\$193.26	\$192.84	0.2%	\$132.08	\$133.62	-1.2%	
Halifax/Dartmouth Other Nova Scotia	71.4% 62.0%	72.9% 61.6%	-1.6 0.4	\$206.94 \$160.05	\$209.03 \$152.10	-1.0% 5.2%	\$147.69 \$99.17	\$152.44 \$93.65	-3.1% 5.9%	
New Brunswick	60.1%	60.5%	-0.4	\$156.36	\$150.60	3.8%	\$93.93	\$91.11	3.1%	
Moncton Other New Brunswick	62.5% 58.8%	63.4% 59.0%	-0.9 -0.1	\$156.00 \$156.56	\$150.68 \$150.56	3.5% 4.0%	\$97.53 \$92.08	\$95.49 \$88.76	2.1% 3.7%	
CENTRAL CANADA	68.6%	69.0%	-0.4	\$213.10	\$205.00	4.0%	\$146.11	\$141.36	3.4%	
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Quebec	67.0%	67.5%	-0.5	\$225.86	\$218.80	3.2%	\$151.23	\$147.68	2.4%	
Greater Quebec City Other Quebec	<b>69.2%</b> 59.1%	<b>68.5%</b> 58.8%	<b>0.7</b> 0.3	<b>\$229.59</b> \$196.25	<b>\$222.57</b> \$190.47	<b>3.2%</b> 3.0%	<b>\$158.92</b> \$115.99	<b>\$152.53</b> \$112.08	<b>4.2%</b> 3.5%	
Greater Montreal	70.4%	71.7%	-1.3	\$237.16	\$229.25	3.4%	\$167.03	\$164.35	1.6%	
Downtown Montreal Montreal Airport/Laval	70.1% 71.2%	70.8% 74.6%	-0.7 -3.4	\$260.63 \$206.26	\$255.81 \$193.96	1.9% 6.3%	\$182.83 \$146.91	\$181.17 \$144.76	0.9% 1.5%	
Ontario	69.1%	69.4%	-0.3	\$208.60	\$200.22	4.2%	\$144.12	\$138.97	3.7%	
Greater Toronto Area (GTA)	75.7%	74.9%	0.8	\$237.64	\$230.16	3.2%	\$179.86	\$172.29	4.4%	
Downtown Toronto Toronto Airport	73.1% 80.8%	71.5% 81.5%	1.6 -0.6	\$341.79 \$196.88	\$328.98 \$193.06	3.9% 2.0%	\$249.85 \$159.15	\$235.37 \$157.28	6.2% 1.2%	
GTA West	76.1%	75.5%	0.7	\$170.43	\$170.15	0.2%	\$139.13	\$128.39	1.2%	
GTA East/North	75.8%	74.8%	1.0	\$174.55	\$170.45	2.4%	\$132.29	\$127.46	3.8%	
Eastern Ontario	59.6%	62.5%	-2.9	\$163.55	\$156.30	4.6%	\$97.43	\$97.70	-0.3%	
Kingston Other Factors Ontorio	66.3%	64.1% 61.9%	2.2 -5.0	\$177.88 \$156.95	\$173.49 \$149.47	2.5%	\$117.97	\$111.24	6.1%	
Other Eastern Ontario	56.9%	61.9%	-5.0	\$150.95	\$149.47	5.0%	\$89.31	\$92.51	-3.5%	
Ottawa	70.0%	69.7%	0.3	\$201.49	\$196.99	2.3%	\$141.11	\$137.35	2.7%	
Downtown Ottawa	70.4%	70.7%	-0.2	\$221.84	\$221.36	0.2%	\$156.25	\$156.45	-0.1%	
Ottawa West Ottawa East	71.2% 65.4%	70.7% 63.0%	0.5 2.4	\$179.83 \$171.06	\$169.20 \$168.43	6.3% 1.6%	\$128.04 \$111.79	\$119.68 \$106.09	7.0% 5.4%	
Southern Ontario	64.8%	67.2%	-2.3	\$187.21	\$175.33	6.8%	\$121.37	\$117.78	3.0%	
London	66.5%	67.7%	-1.3	\$157.94	\$151.53	4.2%	\$104.99	\$102.66	2.3%	
Windsor	74.0%	73.6%	0.5	\$145.39	\$136.28	6.7%	\$107.63	\$100.23	7.4%	
Kitchener/Waterloo/Cambridge/Guelph	64.9%	66.9%	-1.9	\$171.75	\$158.57	8.3%	\$111.54	\$106.05	5.2%	
Hamilton/Brantford	63.1%	64.7%	-1.7	\$160.83	\$160.99 \$203.88	-0.1%	\$101.46	\$104.22	-2.6%	
Niagara Falls Other Niagara Region	65.9% 65.1%	70.0% 66.6%	-4.0 -1.5	\$223.80 \$210.94	\$203.88 \$196.06	9.8% 7.6%	\$147.59 \$137.37	\$142.65 \$130.55	3.5% 5.2%	
Other Southern Ontario	55.0%	55.3%	-0.3	\$157.80	\$149.01	5.9%	\$86.85	\$82.41	5.4%	
Central Ontario	57.2%	55.8%	1.3	\$184.94	\$184.18	0.4%	\$105.70	\$102.80	2.8%	
North Eastern Ontario	64.7%	62.5%	2.2	\$159.59	\$150.27	6.2%	\$103.31	\$93.90	10.0%	
North Bay Sudbury	64.8% 68.4%	63.4% 63.1%	1.5 5.3	\$137.56 \$162.34	\$132.59 \$150.28	3.7% 8.0%	\$89.17 \$111.00	\$84.02 \$94.80	6.1% 17.1%	
North Central Ontario										
Sault Ste. Marie	66.4%	66.9%	-0.4	\$147.82	\$142.92	3.4%	\$98.17	\$95.54	2.8%	
North Western Ontario	68.1%	70.6%	-2.6	\$190.54	\$178.78	6.6%	\$129.71	\$126.29	2.7%	
Thunder Bay	67.8%	70.9%	-3.1	\$190.81	\$183.96	3.7%	\$129.38	\$130.41	-0.8%	

<sup>\*\*</sup> Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.



### Report of rooms operations by location

**ELEVEN MONTHS ENDED NOVEMBER 2024** 

Location2024WESTERN CANADA65.6%	<b>2023</b> 65.3%	**Point Change 0.3	2024	2023	Variance	2024	2023	Variance
WESTERN CANADA 65.6%		0.3					2023	Variance
		0.5	\$203.67	\$193.87	5.1%	\$133.70	\$126.59	5.6%
Manitoba 70.5%	72.8%	-2.2	\$163.81	\$156.66	4.6%	\$115.56	\$114.01	1.4%
Winnipeg 74.2%	78.2%	-4.1	\$172.12	\$164.79	4.4%	\$127.64	\$128.90	-1.0%
Brandon 64.0%	60.7%	3.3	\$135.15	\$125.40	7.8%	\$86.49	\$76.06	13.7%
Other Manitoba 62.9%	61.8%	1.1	\$150.26	\$140.74	6.8%	\$94.54	\$87.01	8.7%
Saskatchewan 58.8%	57.8%	1.0	\$140.95	\$133.93	5.2%	\$82.88	\$77.36	7.1%
Regina 55.9%	55.2%	0.7	\$137.20	\$133.09	3.1%	\$76.73	\$73.45	4.5%
Saskatoon 65.2%	63.3%	1.9	\$150.42	\$142.50	5.6%	\$98.03	\$90.23	8.6%
Other Saskatchewan 55.6%	54.9%	0.7	\$134.05	\$125.83	6.5%	\$74.54	\$69.13	7.8%
Alberta (excl. Alta Resorts) 61.3%	60.1%	1.3	\$154.97	\$146.48	5.8%	\$95.05	\$87.96	8.1%
Calgary 67.8%	65.8%	2.0	\$182.18	\$176.35	3.3%	\$123.56	\$116.04	6.5%
Calgary Airport 70.6%	68.6%	1.9	\$156.37	\$151.89	3.0%	\$110.35	\$104.25	5.8%
Downtown Calgary 65.1%	62.1%	3.1	\$229.73	\$223.38	2.8%	\$149.64	\$138.64	7.9%
Calgary Northwest 68.4%	69.5%	-1.1	\$150.69	\$144.02	4.6%	\$103.01	\$100.05	3.0%
Calgary South 67.3%	65.3%	1.9	\$161.11	\$159.13	1.2%	\$108.37	\$103.98	4.2%
Edmonton 61.1%	59.1%	2.0	\$147.53	\$136.02	8.5%	\$90.18	\$80.44	12.1%
Downtown Edmonton 58.1%	56.7%	1.4	\$198.42	\$177.09	12.0%	\$115.31	\$100.43	14.8%
Edmonton South 60.3%	58.4%	2.0	\$128.09	\$118.83	7.8%	\$77.26	\$69.35	11.4%
Edmonton West 65.6%	62.9%	2.7	\$142.87	\$135.81	5.2%	\$93.75	\$85.46	9.7%
Other Alberta 56.9%	56.6%	0.3	\$137.51	\$129.34	6.3%	\$78.24	\$73.21	6.9%
Lethbridge 62.7%	54.0%	8.7	\$128.03	\$123.52	3.7%	\$80.22	\$66.68	20.3%
Red Deer 56.4%	57.3%	-1.0	\$125.83	\$116.97	7.6%	\$70.92	\$67.07	5.7%
Other Alberta Communities 55.8%	56.6%	-0.8	\$141.61	\$132.75	6.7%	\$79.02	\$75.13	5.2%
Alberta Resorts 61.8%	64.7%	-2.9	\$493.02	\$436.82	12.9%	\$304.93	\$282.64	7.9%
British Columbia 71.2%	71.4%	-0.2	\$244.90	\$235.22	4.1%	\$174.46	\$168.04	3.8%
Greater Vancouver 80.2%	80.2%	0.0	\$285.05	\$272.45	4.6%	\$228.48	\$218.49	4.6%
Airport (Richmond) 82.2%	82.6%	-0.4	\$237.59	\$232.96	2.0%	\$195.30	\$192.39	1.5%
Downtown Vancouver 80.7%	80.0%	0.7	\$338.26	\$322.12	5.0%	\$272.81	\$257.55	5.9%
Langley/Surrey 75.2%	78.0%	-2.9	\$197.04	\$189.13	4.2%	\$148.12	\$147.60	0.4%
Other Vancouver 78.8%	78.8%	0.0	\$233.83	\$218.89	6.8%	\$184.28	\$172.57	6.8%
Vancouver Island 71.2%	68.3%	2.8	\$241.62	\$231.34	4.4%	\$171.92	\$158.09	8.7%
Campbell River 70.2%	74.7%	-4.5	\$171.24	\$166.24	3.0%	\$120.21	\$124.13	-3.2%
Greater Victoria 74.7%	70.0%	4.7	\$256.31	\$241.52	6.1%	\$191.47	\$169.02	13.3%
Nanaimo 64.8%	64.2%	0.6	\$175.63	\$180.68	-2.8%	\$113.75	\$116.02	-2.0%
Parksville/Qualicum Beach 63.2%	62.2%	1.0	\$227.43	\$216.96	4.8%	\$143.63	\$134.91	6.5%
Other Vancouver Island 68.6%	66.8%	1.8	\$266.48	\$265.16	0.5%	\$182.72	\$177.08	3.2%
Whistler Resort Area 66.1%	66.1%	-0.1	\$396.75	\$391.79	1.3%	\$262.18	\$259.11	1.2%
Other British Columbia 62.4%	63.8%	-1.4	\$171.33	\$165.95	3.2%	\$106.92	\$105.82	1.0%
Abbotsford/Chilliwack 72.0%	81.5%	-9.5	\$172.89	\$189.08	-8.6%	\$124.47	\$154.10	-19.2%
Kamloops 65.1%	70.9%	-5.8	\$162.75	\$155.18	4.9%	\$106.02	\$110.07	-3.7%
Kelowna 65.9%	63.3%	2.6	\$193.42	\$185.33	4.4%	\$127.51	\$117.38	8.6%
Penticton 48.1%	50.6%	-2.6	\$188.45	\$181.66	3.7%	\$90.58	\$91.96	-1.5%
Prince George 64.0%	68.4%	-4.4	\$141.96	\$139.15	2.0%	\$90.89	\$95.23	-4.6%
Other B.C. Communities 61.0%	60.8%	0.2	\$169.82	\$163.19	4.1%	\$103.52	\$99.17	4.4%
Yukon 65.2%	64.6%	0.6	\$189.97	\$186.23	2.0%	\$123.89	\$120.33	3.0%
CANADA 66.9%	67.1%	-0.2	\$206.34	\$197.63	4.4%	\$137.99	\$132.53	4.1%

<sup>\*\*</sup> Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.



# Regional report of rooms operations by **property size, type and price level**MONTH OF NOVEMBER 2024\*

	ATLANTIC						CEN	NTRAL						
	Occu	Occupancy Percentage			Average Daily Rates			Occupancy Percentage				Average Daily Rates		
	2024	2023	Change	2024	2023	Variance	:	2024	2023	Change	2024	2023	Variance	
Property Size														
Under 50 rooms	44.6%	42.2%	2.4	\$135.46	\$135.19	0.2%		51.7%	50.9%	8.0	\$157.91	\$151.27	4.4%	
50-75 rooms	53.9%	54.4%	-0.5	\$132.69	\$129.91	2.1%	5	57.1%	54.7%	2.5	\$154.43	\$144.14	7.1%	
76-125 rooms	61.3%	62.3%	-1.0	\$155.84	\$150.29	3.7%	6	65.6%	65.3%	0.3	\$177.45	\$164.31	8.0%	
126-200 rooms	55.4%	60.9%	-5.4	\$162.19	\$154.48	5.0%	7	70.9%	68.2%	2.7	\$185.45	\$181.75	2.0%	
201-500 rooms	59.2%	61.3%	-2.1	\$177.22	\$176.74	0.3%	6	67.2%	66.0%	1.2	\$262.50	\$221.30	18.6%	
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A	6	66.2%	71.0%	-4.8	\$313.16	\$258.86	21.0%	
Total	57.9%	60.2%	-2.3	\$158.75	\$154.03	3.1%	ε	6.1%	65.5%	0.6	\$216.41	\$194.64	11.2%	
Property Type														
Limited Service	57.1%	59.6%	-2.5	\$146.10	\$139.88	4.5%	6	62.2%	60.0%	2.3	\$156.11	\$150.14	4.0%	
Full Service	59.5%	61.3%	-1.8	\$167.85	\$164.90	1.8%	6	88.8%	69.3%	-0.6	\$250.38	\$217.45	15.1%	
Suite Hotel	70.7%	76.7%	-6.0	\$183.77	\$173.47	5.9%	7	73.3%	72.4%	0.9	\$205.29	\$188.70	8.8%	
Resort	N/A	N/A	N/A	N/A	N/A	N/A	4	+2.3%	41.4%	0.9	\$224.78	\$219.33	2.5%	
Total	57.9%	60.2%	-2.3	\$158.75	\$154.03	3.1%	ε	6.1%	65.5%	0.6	\$216.41	\$194.64	11.2%	
Price Level														
Budget	46.6%	45.5%	1.1	\$129.34	\$119.58	8.2%	5	55.4%	52.6%	2.9	\$127.66	\$125.75	1.5%	
Mid-Price	59.5%	62.4%	-3.0	\$159.13	\$155.06	2.6%	6	67.9%	67.1%	0.8	\$198.80	\$182.64	8.8%	
Upscale	59.0%	57.4%	1.6	\$210.06	\$216.09	-2.8%	6	65.1%	67.5%	-2.4	\$349.97	\$285.10	22.8%	
Total	57.9%	60.2%	-2.3	\$158.75	\$154.03	3.1%	6	66.1%	65.5%	0.6	\$216.41	\$194.64	11.2%	

	WESTERN						CANADA					
	Occu	pancy Perce	entage	Ave	erage Daily R	ates	Occu	pancy Perce	ntage	Average Daily Rates		
	,	. ,	**Point	,			**Point			,		
	2024	2023	Change	2024	2023	Variance	2024	2023	Change	2024	2023	Variance
Property Size												
Under 50 rooms	46.9%	48.0%	-1.2	\$128.69	\$118.01	9.1%	48.6%	48.8%	-0.2	\$140.35	\$130.60	7.5%
50-75 rooms	53.0%	53.6%	-0.6	\$132.34	\$128.51	3.0%	54.8%	54.2%	0.6	\$141.67	\$135.00	4.9%
76-125 rooms	59.9%	59.3%	0.6	\$149.85	\$143.06	4.7%	62.4%	62.1%	0.4	\$162.70	\$153.02	6.3%
126-200 rooms	61.7%	60.7%	1.0	\$167.07	\$159.86	4.5%	65.4%	64.2%	1.2	\$175.96	\$170.10	3.4%
201-500 rooms	61.8%	59.5%	2.4	\$214.83	\$200.56	7.1%	64.3%	62.8%	1.5	\$237.02	\$209.93	12.9%
Over 500 rooms	68.1%	63.8%	4.3	\$310.22	\$284.33	9.1%	66.7%	69.2%	-2.5	\$312.41	\$264.76	18.0%
Total	59.7%	58.6%	1.1	\$175.47	\$164.98	6.4%	62.6%	62.0%	0.6	\$194.76	\$178.89	8.9%
Property Type												
Limited Service	57.0%	56.9%	0.1	\$138.60	\$132.53	4.6%	59.1%	58.4%	0.7	\$146.68	\$140.50	4.4%
Full Service	63.6%	61.9%	1.7	\$193.15	\$181.89	6.2%	65.9%	65.6%	0.3	\$222.06	\$199.93	11.1%
Suite Hotel	67.5%	68.5%	-1.0	\$175.53	\$168.03	4.5%	71.3%	71.3%	0.0	\$195.40	\$181.35	7.7%
Resort	45.0%	41.0%	4.0	\$289.89	\$261.15	11.0%	43.5%	40.6%	2.9	\$264.05	\$243.68	8.4%
Total	59.7%	58.6%	1.1	\$175.47	\$164.98	6.4%	62.6%	62.0%	0.6	\$194.76	\$178.89	8.9%
Price Level												
Budget	50.6%	51.6%	-1.0	\$123.56	\$116.10	6.4%	52.3%	51.6%	8.0	\$125.71	\$120.39	4.4%
Mid-Price	61.1%	60.1%	1.0	\$161.96	\$154.12	5.1%	64.1%	63.5%	0.6	\$180.08	\$168.23	7.0%
Upscale	61.8%	58.5%	3.3	\$287.66	\$267.35	7.6%	63.5%	63.3%	0.2	\$320.09	\$276.60	15.7%
Total	59.7%	58.6%	1.1	\$175.47	\$164.98	6.4%	62.6%	62.0%	0.6	\$194.76	\$178.89	8.9%

<sup>\*</sup> Based on the operating results of 254,939 rooms (unweighted data)

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<sup>\*\*</sup> Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.



# Regional report of rooms operations by **property size**, **type and price level**ELEVEN MONTHS ENDED NOVEMBER 2024

	ATLANTIC						CENTRAL					
	Occu	Occupancy Percentage			Average Daily Rates			pancy Perce	ntage **Point	Average Daily Rates		
	2024	2023	Change	2024	2023	Variance	2024	2023	Change	2024	2023	Variance
Property Size												
Under 50 rooms	53.5%	54.6%	-1.1	\$148.03	\$148.36	-0.2%	58.6%	60.3%	-1.7	\$173.28	\$164.03	5.6%
50-75 rooms	58.6%	59.7%	-1.1	\$145.14	\$142.15	2.1%	61.3%	62.4%	-1.1	\$157.94	\$152.81	3.4%
76-125 rooms	66.0%	67.6%	-1.6	\$174.09	\$168.79	3.1%	68.7%	69.0%	-0.2	\$177.35	\$170.73	3.9%
126-200 rooms	64.0%	67.5%	-3.5	\$179.09	\$174.40	2.7%	71.2%	70.8%	0.4	\$193.75	\$187.12	3.5%
201-500 rooms	63.9%	66.4%	-2.5	\$203.14	\$197.22	3.0%	68.9%	69.6%	-0.7	\$245.30	\$234.69	4.5%
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A	70.3%	71.0%	-0.6	\$298.75	\$286.79	4.2%
Total	63.7%	66.0%	-2.3	\$177.22	\$172.29	2.9%	68.6%	69.0%	-0.4	\$213.10	\$205.00	4.0%
Property Type												
Limited Service	63.4%	65.4%	-2.0	\$163.36	\$157.29	3.9%	66.2%	65.8%	0.4	\$160.73	\$156.49	2.7%
Full Service	64.6%	66.7%	-2.2	\$186.32	\$182.21	2.3%	69.8%	70.9%	-1.0	\$239.46	\$227.94	5.1%
Suite Hotel	72.7%	76.0%	-3.3	\$195.86	\$195.05	0.4%	75.5%	76.0%	-0.5	\$210.91	\$204.42	3.2%
Resort	N/A	N/A	N/A	N/A	N/A	N/A	54.3%	52.7%	1.6	\$271.72	\$269.55	0.8%
Total	63.7%	66.0%	-2.3	\$177.22	\$172.29	2.9%	68.6%	69.0%	-0.4	\$213.10	\$205.00	4.0%
Price Level												
Budget	52.1%	54.4%	-2.3	\$138.86	\$131.49	5.6%	59.4%	60.2%	-0.8	\$136.16	\$131.79	3.3%
Mid-Price	65.6%	67.8%	-2.2	\$178.00	\$173.98	2.3%	69.8%	70.7%	-0.9	\$196.82	\$189.70	3.8%
Upscale	58.9%	60.6%	-1.7	\$248.23	\$247.46	0.3%	69.0%	67.5%	1.5	\$331.22	\$322.53	2.7%
Total	63.7%	66.0%	-2.3	\$177.22	\$172.29	2.9%	68.6%	69.0%	-0.4	\$213.10	\$205.00	4.0%

	WESTERN						CANADA					
	Occu	Occupancy Percentage			erage Daily F	Rates	Occu	pancy Perce	entage **Point	Average Daily Rates		
	2024	2023	Change	2024	2023	Variance	2024	2023	Change	2024	2023	Variance
<b>Property Size</b>												
Under 50 rooms	55.3%	56.6%	-1.3	\$140.45	\$134.96	4.1%	56.4%	57.8%	-1.4	\$152.79	\$145.95	4.7%
50-75 rooms	61.9%	62.8%	-0.8	\$156.23	\$152.51	2.4%	61.4%	62.4%	-1.0	\$155.91	\$151.67	2.8%
76-125 rooms	66.1%	65.7%	0.4	\$167.55	\$159.91	4.8%	67.2%	67.2%	0.0	\$172.34	\$165.29	4.3%
126-200 rooms	66.6%	66.1%	0.5	\$187.79	\$181.70	3.4%	68.5%	68.4%	0.0	\$189.88	\$183.63	3.4%
201-500 rooms	66.3%	65.5%	0.8	\$252.25	\$238.85	5.6%	67.4%	67.6%	-0.1	\$245.88	\$234.24	5.0%
Over 500 rooms	74.2%	72.9%	1.3	\$432.40	\$405.81	6.6%	71.3%	71.5%	-0.2	\$333.62	\$317.32	5.1%
Total	65.6%	65.3%	0.3	\$203.66	\$193.85	5.1%	66.9%	67.1%	-0.2	\$206.34	\$197.63	4.4%
Property Type												
Limited Service	63.2%	63.1%	0.1	\$151.83	\$144.70	4.9%	64.4%	64.4%	0.0	\$156.52	\$150.67	3.9%
Full Service	67.5%	66.7%	0.8	\$218.76	\$208.81	4.8%	68.5%	68.8%	-0.4	\$227.33	\$217.02	4.8%
Suite Hotel	74.1%	74.8%	-0.7	\$201.07	\$194.52	3.4%	74.9%	75.6%	-0.6	\$207.21	\$200.67	3.3%
Resort	62.2%	62.2%	0.0	\$407.61	\$381.31	6.9%	58.8%	58.3%	0.5	\$358.85	\$341.22	5.2%
Total	65.6%	65.3%	0.3	\$203.66	\$193.85	5.1%	66.9%	67.1%	-0.2	\$206.34	\$197.63	4.4%
Price Level												
Budget	58.5%	59.5%	-1.1	\$139.85	\$133.31	4.9%	58.4%	59.5%	-1.1	\$138.25	\$132.55	4.3%
Mid-Price	66.5%	66.0%	0.5	\$182.55	\$173.60	5.2%	68.0%	68.3%	-0.3	\$189.04	\$181.32	4.3%
Upscale	68.4%	67.5%	1.0	\$367.04	\$352.67	4.1%	68.5%	67.3%	1.2	\$345.26	\$334.74	3.1%
Total	65.6%	65.3%	0.3	\$203.66	\$193.85	5.1%	66.9%	67.1%	-0.2	\$206.34	\$197.63	4.4%

<sup>\*\*</sup> Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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