

TRENDS IN THE CANADIAN HOTEL INDUSTRY

# National Market Report

AUGUST 2024





MONTH OF AUGUST 2024\*

	Occup	oancy Percenta	age	A	verage Daily Ra	te	Revenue Per Available Room			
Location	2024	2023	**Point Change	2024	2023	Variance	2024	2023	Variance	
ATLANTIC CANADA	86.4%	85.0%	1.4	\$220.33	\$206.82	6.5%	\$190.35	\$175.83	8.3%	
Newfoundland	87.2%	90.6%	-3.5	\$218.32	\$180.73	20.8%	\$190.27	\$163.82	16.1%	
St. John's	86.2%	90.3%	-4.2	\$225.17	\$182.82	23.2%	\$194.01	\$165.13	17.5%	
Prince Edward Island	87.8%	86.6%	1.2	\$274.36	\$262.87	4.4%	\$241.00	\$227.62	5.9%	
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Nova Scotia	89.2%	85.2%	4.1	\$235.83	\$233.83	0.9%	\$210.46	\$199.20	5.7%	
Halifax/Dartmouth	92.4%	88.6%	3.9	\$250.79	\$257.19	-2.5%	\$231.84	\$227.81	1.8%	
Other Nova Scotia	82.4%	78.3%	4.1	\$200.08	\$180.08	11.1%	\$164.91	\$141.00	17.0%	
New Brunswick	83.1%	82.5%	0.6	\$191.86	\$178.95	7.2%	\$159.41	\$147.59	8.0%	
Moncton	81.7%	83.7%	-2.0	\$197.28	\$181.43	8.7%	\$161.18	\$151.91	6.1%	
Other New Brunswick	83.8%	81.8%	2.0	\$189.14	\$177.61	6.5%	\$158.51	\$145.30	9.1%	
CENTRAL CANADA	80.3%	78.2%	2.1	\$237.07	\$223.67	6.0%	\$190.39	\$174.88	8.9%	
Quebec	81.1%	77.4%	3.7	\$254.11	\$240.88	5.5%	\$206.11	\$186.41	10.6%	
Greater Quebec City	87.5%	82.9%	4.6	\$276.40	\$257.86	7.2%	\$241.81	\$213.81	13.1%	
Other Quebec	73.0%	68.7%	4.2	\$211.97	\$202.42	4.7%	\$154.69	\$139.17	11.2%	
Greater Montreal	83.6%	80.4%	3.2	\$265.99	\$252.12	5.5%	\$222.40	\$202.71	9.7%	
Downtown Montreal	84.0%	80.6%	3.4	\$295.63	\$286.29	3.3%	\$248.21	\$230.71	7.6%	
Montreal Airport/Laval	82.3%	80.2%	2.1	\$219.02	\$199.43	9.8%	\$180.27	\$159.88	12.8%	
Ontario	80.0%	78.4%	1.6	\$231.03	\$217.59	6.2%	\$184.83	\$170.66	8.3%	
Greater Toronto Area (GTA)	84.0%	80.5%	3.5	\$251.48	\$242.69	3.6%	\$211.23	\$195.36	8.1%	
Downtown Toronto	80.7%	78.7%	1.9	\$345.07	\$333.87	3.4%	\$278.31	\$262.82	5.9%	
Toronto Airport	88.8% 83.9%	81.4% 80.8%	7.5 3.1	\$204.57 \$189.92	\$197.63 \$184.12	3.5% 3.1%	\$181.73 \$159.36	\$160.80	13.0% 7.1%	
GTA West GTA East/North	86.1%	82.5%	3.6	\$204.85	\$164.12	6.0%	\$176.40	\$148.80 \$159.51	10.6%	
Eastern Ontario	72.4%	77.1%	-4.7	\$199.93	\$177.28	12.8%	\$144.84	\$136.71	5.9%	
Kingston	79.9%	80.8%	-0.8	\$225.50	\$204.78	10.1%	\$180.27	\$165.43	9.0%	
Other Eastern Ontario	69.4%	75.8%	-6.4	\$187.90	\$166.41	12.9%	\$130.38	\$126.06	3.4%	
Ottawa	75.9%	70.5%	5.3	\$195.22	\$187.28	4.2%	\$148.10	\$132.12	12.1%	
Downtown Ottawa	75.7%	69.8%	5.8	\$203.99	\$203.31	0.3%	\$154.38	\$141.97	8.7%	
Ottawa West	77.3%	72.7%	4.7	\$187.13	\$170.20	9.9%	\$144.69	\$123.66	17.0%	
Ottawa East	72.9%	67.8%	5.1	\$179.25	\$168.45	6.4%	\$130.64	\$114.13	14.5%	
Southern Ontario	78.5%	80.4%	-1.8	\$236.75	\$215.09	10.1%	\$185.93	\$172.87	7.6%	
London	70.3%	71.7%	-1.5	\$161.37	\$153.95	4.8%	\$113.41	\$110.44	2.7%	
Windsor	82.6%	82.3%	0.2	\$167.94	\$137.43	22.2%	\$138.68	\$113.16	22.6%	
Kitchener/Waterloo/Cambridge/Guelpł	74.7%	73.3%	1.5	\$190.04	\$159.86	18.9%	\$142.00	\$117.10	21.3%	
Hamilton/Brantford	72.3%	75.6%	-3.2	\$171.02	\$161.68	5.8%	\$123.73	\$122.17	1.3%	
Niagara Falls	87.6%	89.6%	-2.0	\$304.31	\$284.75	6.9%	\$266.50	\$255.20	4.4% 15.7%	
Other Niagara Region Other Southern Ontario	84.0% 63.7%	86.8% 65.6%	-2.8 -1.9	\$280.41 \$182.25	\$234.55 \$160.85	19.6% 13.3%	\$235.53 \$116.11	\$203.50 \$105.56	15.7% 10.0%	
Central Ontario	77.4%	73.0%	4.4	\$235.28	\$223.08	5.5%	\$182.07	\$162.78	11.8%	
North Eastern Ontario	76.4%	72.7%	3.6	\$170.83	\$157.28	8.6%	\$130.44	\$114.36	14.1%	
North Bay	80.1%	77.5%	2.6	\$153.71	\$146.19	5.1%	\$123.08	\$113.29	8.6%	
Sudbury	82.1%	74.5%	7.6	\$171.54	\$152.43	12.5%	\$140.76	\$113.53	24.0%	
North Central Ontario	07 / 0/	OF C0/	10	6167.00	610110	/ 40/	61/0/7	6107.00	0.007	
Sault Ste. Marie	87.4%	85.6%	1.8	\$167.66	\$161.10	4.1%	\$146.47	\$137.83	6.3%	
North Western Ontario Thunder Bay	<b>82.9%</b> 82.8%	<b>86.5%</b> 87.2%	<b>-3.6</b> -4.4	<b>\$216.27</b> \$211.66	<b>\$196.96</b> \$203.86	<b>9.8%</b> 3.8%	<b>\$179.30</b> \$175.24	<b>\$170.34</b> \$177.81	<b>5.3%</b> -1.4%	
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 $<sup>^{</sup>st}$  Based on the operating results of 253,191 rooms (unweighted data)

<sup>\*\*</sup> Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.



MONTH OF AUGUST 2024\*

	Occup	ancy Percenta	age	Av	erage Daily Ra	te	Revenue Per Available Room			
Location	2024	2023	**Point Change	2024	2023	Variance	2024	2023	Variance	
WESTERN CANADA	77.7%	75.3%	2.3	\$239.40	\$221.12	8.3%	\$185.93	\$166.59	11.6%	
Manitoba	80.2%	78.9%	1.4	\$175.27	\$163.11	7.5%	\$140.62	\$128.62	9.3%	
Winnipeg	80.9%	83.2%	-2.2	\$182.05	\$172.05	5.8%	\$147.34	\$143.06	3.0%	
Brandon	85.1%	68.2%	16.9	\$151.85	\$126.17	20.4%	\$129.25	\$86.06	50.2%	
Other Manitoba	75.4%	71.6%	3.8	\$165.58	\$151.49	9.3%	\$124.91	\$108.47	15.2%	
Saskatchewan	65.7%	62.5%	3.2	\$147.04	\$132.93	10.6%	\$96.67	\$83.08	16.4%	
Regina	59.5%	61.5%	-2.0	\$138.65	\$130.06	6.6%	\$82.56	\$79.99	3.2%	
Saskatoon	73.3%	63.3%	10.0	\$156.91	\$139.61	12.4%	\$114.95	\$88.34	30.1%	
Other Saskatchewan	64.1%	63.2%	0.9	\$143.05	\$129.33	10.6%	\$91.69	\$81.73	12.2%	
Alberta (excl. Alta Resorts)	73.9%	71.3%	2.6	\$167.04	\$148.54	12.5%	\$123.40	\$105.89	16.5%	
Calgary	84.2%	81.8%	2.4	\$186.84	\$173.95	7.4%	\$157.35	\$142.34	10.5%	
Calgary Airport	88.9%	85.9%	3.0	\$174.20	\$161.25	8.0%	\$154.79	\$138.48	11.8%	
Downtown Calgary	78.6%	77.4%	1.2	\$212.07	\$199.63	6.2%	\$166.65	\$154.53	7.8%	
Calgary Northwest	87.1%	82.7%	4.4	\$171.98	\$156.82	9.7%	\$149.76	\$129.66	15.5%	
Calgary South	84.6%	82.2%	2.3	\$173.65	\$162.86	6.6%	\$146.88	\$133.93	9.7%	
Edmonton	72.6%	68.6%	4.0	\$161.66	\$131.62	22.8%	\$117.38	\$90.24	30.1%	
Downtown Edmonton	64.3%	59.4%	4.9	\$212.65	\$155.15	37.1%	\$136.64	\$92.13	48.3%	
Edmonton South	72.4%	68.6%	3.8	\$142.72	\$119.69	19.2%	\$103.35	\$82.16	25.8%	
Edmonton West	80.7%	76.5%	4.1	\$159.34	\$136.70	16.6%	\$128.55	\$104.63	22.9%	
Other Alberta	67.5%	65.7%	1.8	\$153.65	\$137.96	11.4%	\$103.70	\$90.58	14.5%	
Lethbridge	73.3%	64.1%	9.2	\$144.23	\$124.18	16.1%	\$105.71	\$79.60	32.8%	
Red Deer	68.0%	67.0%	1.0	\$136.17	\$116.81	16.6%	\$92.60	\$78.30	18.3%	
Other Alberta Communities	66.0%	65.7%	0.3	\$159.51	\$143.72	11.0%	\$105.23	\$94.35	11.5%	
Alberta Resorts	84.1%	82.7%	1.4	\$714.45	\$613.84	16.4%	\$600.92	\$507.41	18.4%	
British Columbia	83.5%	81.5%	2.0	\$297.89	\$279.00	6.8%	\$248.75	\$227.31	9.4%	
Greater Vancouver	89.1%	87.8%	1.3	\$355.47	\$334.39	6.3%	\$316.68	\$293.44	7.9%	
Airport (Richmond)	91.0%	88.1%	2.9	\$290.98	\$284.23	2.4%	\$264.90	\$250.38	5.8%	
Downtown Vancouver	90.2%	88.9%	1.3	\$422.47	\$397.08	6.4%	\$380.96	\$353.06	7.9%	
Langley/Surrey	82.7%	84.5%	-1.8	\$240.55	\$226.32	6.3%	\$198.87	\$191.20	4.0%	
Other Vancouver	86.7%	85.5%	1.2	\$297.42	\$262.44	13.3%	\$257.87	\$224.45	14.9%	
Vancouver Island	88.9%	85.7%	3.2	\$318.00	\$299.78	6.1%	\$282.73	\$256.88	10.1%	
Campbell River	80.1%	91.6%	-11.5	\$226.11	\$228.97	-1.2%	\$181.12	\$209.77	-13.7%	
Greater Victoria	91.0%	86.5%	4.4	\$341.14	\$303.73	12.3%	\$310.32	\$262.78	18.1%	
Nanaimo	87.0%	79.3%	7.7	\$202.06	\$217.47	-7.1%	\$175.87	\$172.48	2.0%	
Parksville/Qualicum Beach	88.8%	87.6%	1.2	\$322.38	\$314.55	2.5%	\$286.30	\$275.52	3.9%	
Other Vancouver Island	86.9%	84.0%	2.9	\$351.15	\$368.15	-4.6%	\$305.27	\$309.25	-1.3%	
Whistler Resort Area	80.8%	75.5%	5.3	\$353.90	\$332.33	6.5%	\$286.00	\$250.82	14.0%	
Other British Columbia	75.9%	74.0%	1.8	\$211.68	\$196.53	7.7%	\$160.58	\$145.46	10.4%	
Abbotsford/Chilliwack	82.8%	85.8%	-3.1	\$201.95	\$217.90	-7.3%	\$167.13	\$187.01	-10.6%	
Kamloops	77.4%	83.9%	-6.6	\$190.73	\$184.02	3.7%	\$147.56	\$154.47	-4.5%	
Kelowna	80.2%	71.8%	8.4	\$257.71	\$239.84	7.4%	\$206.72	\$172.24	20.0%	
Penticton	69.4%	61.0%	8.4	\$256.25	\$251.75	1.8%	\$177.86	\$153.55	15.8%	
Prince George	68.6%	75.9%	-7.2	\$144.51	\$139.94	3.3%	\$99.20	\$106.20	-6.6%	
Other B.C. Communities	75.3%	72.0%	3.3	\$209.23	\$190.17	10.0%	\$157.62	\$136.97	15.1%	
Yukon	86.1%	89.2%	-3.1	\$212.83	\$206.76	2.9%	\$183.31	\$184.40	-0.6%	
CANADA	79.6%	77.4%	2.2	\$236.73	\$221.14	7.1%	\$188.35	\$171.16	10.0%	
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 $<sup>^{\</sup>star}~$  Based on the operating results of 253,191 rooms (unweighted data)

<sup>\*\*</sup> Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.



EIGHT MONTHS ENDED AUGUST 2024

	Occup	oancy Percenta	age	Av	erage Daily Rat	e	Revenue Per Available Room			
Location	2024	2023	**Point Change	2024	2023	Variance	2024	2023	Variance	
ATLANTIC CANADA	62.8%	65.3%	-2.5	\$178.10	\$172.99	3.0%	\$111.92	\$112.98	-0.9%	
Newfoundland	66.0%	74.1%	-8.0	\$172.12	\$156.08	10.3%	\$113.67	\$115.62	-1.7%	
St. John's	66.5%	76.3%	-9.9	\$174.59	\$156.75	11.4%	\$116.02	\$119.67	-3.1%	
Prince Edward Island	54.6%	62.1%	-7.5	\$207.99	\$205.82	1.1%	\$113.57	\$127.86	-11.2%	
Nova Scotia	66.5%	67.7%	-1.2	\$192.53	\$191.75	0.4%	\$127.98	\$129.79	-1.4%	
Halifax/Dartmouth	69.5%	71.1%	-1.6	\$205.70	\$207.61	-0.9%	\$142.95	\$147.56	-3.1%	
Other Nova Scotia	60.1%	60.4%	-0.3	\$160.47	\$151.48	5.9%	\$96.46	\$91.46	5.5%	
New Brunswick	59.4%	59.7%	-0.3	\$158.27	\$152.56	3.7%	\$93.97	\$91.02	3.2%	
Moncton	63.3%	63.1%	0.2	\$159.14	\$153.34	3.8%	\$100.79	\$96.81	4.1%	
Other New Brunswick	57.4%	57.8%	-0.5	\$157.78	\$152.12	3.7%	\$90.49	\$87.95	2.9%	
CENTRAL CANADA	67.5%	67.9%	-0.4	\$210.31	\$202.74	3.7%	\$141.97	\$137.61	3.2%	
Quebec	66.0%	66.2%	-0.2	\$224.66	\$219.09	2.5%	\$148.35	\$145.11	2.2%	
Greater Quebec City	67.5%	66.7%	0.9	\$224.75	\$218.74	2.7%	\$151.79	\$145.83	4.1%	
Other Quebec	58.6%	59.0%	-0.4	\$200.13	\$195.00	2.6%	\$117.18	\$114.98	1.9%	
Greater Montreal	69.5%	69.9%	-0.4	\$234.87	\$229.17	2.5%	\$163.30	\$160.16	2.0%	
Downtown Montreal	69.1%	68.4%	0.7	\$257.43	\$255.26	0.9%	\$177.80	\$174.58	1.8%	
Montreal Airport/Laval	71.0%	74.0%	-3.0	\$205.27	\$195.22	5.1%	\$145.79	\$144.44	0.9%	
Ontario	68.0%	68.4%	-0.4	\$205.29	\$197.17	4.1%	\$139.56	\$134.86	3.5%	
Greater Toronto Area (GTA)	74.9%	73.9%	1.0	\$228.88	\$225.27	1.6%	\$171.43	\$166.39	3.0%	
Downtown Toronto	71.5%	69.5%	2.0	\$322.55	\$320.71	0.6%	\$230.58	\$222.85	3.5%	
Toronto Airport	81.1%	81.8%	-0.7	\$194.97	\$189.60	2.8%	\$158.11	\$155.14	1.9%	
GTA West	75.9% 74.9%	74.8%	1.0	\$169.54	\$168.10	0.9%	\$128.61	\$125.77	2.3%	
GTA East/North	74.9%	74.1%	0.8	\$172.81	\$169.65	1.9%	\$129.52	\$125.78	3.0%	
Eastern Ontario	58.9%	61.8%	-2.9	\$163.70	\$155.43	5.3%	\$96.49	\$96.10	0.4%	
Kingston	65.7%	62.8%	2.9	\$179.54	\$170.82	5.1%	\$117.97	\$107.34	9.9%	
Other Eastern Ontario	56.4%	61.4%	-5.1	\$156.64	\$149.34	4.9%	\$88.27	\$91.76	-3.8%	
Ottawa	67.6%	68.0%	-0.5	\$197.93	\$192.09	3.0%	\$133.73	\$130.67	2.3%	
Downtown Ottawa	67.9%	68.2%	-0.3	\$216.58	\$215.90	0.3%	\$146.97	\$147.26	-0.2%	
Ottawa West	68.9%	69.7%	-0.9	\$178.71 \$168.64	\$165.61	7.9%	\$123.05	\$115.48	6.6%	
Ottawa East	63.0%	62.6%	0.4	\$100.04	\$164.95	2.2%	\$106.21	\$103.21	2.9%	
Southern Ontario	63.6%	66.4%	-2.8	\$191.78	\$174.74	9.8%	\$121.99	\$116.11	5.1%	
London	64.9%	66.1%	-1.2	\$156.55	\$149.67	4.6%	\$101.57	\$98.87	2.7%	
Windsor	72.9%	72.4%	0.6	\$144.98	\$133.56	8.5%	\$105.76	\$96.67	9.4%	
Kitchener/Waterloo/Cambridge/Guelph	64.6%	64.9%	-0.3	\$170.28	\$154.67	10.1%	\$110.07	\$100.39	9.6%	
Hamilton/Brantford	62.3%	64.2%	-1.9	\$160.45	\$157.02	2.2%	\$99.92	\$100.82	-0.9%	
Niagara Falls Other Niagara Region	64.6% 63.6%	70.0% 65.6%	-5.4 -2.1	\$237.53 \$211.60	\$205.91 \$193.47	15.4% 9.4%	\$153.45 \$134.52	\$144.19 \$126.96	6.4% 6.0%	
Other Southern Ontario	53.4%	54.5%	-1.1	\$158.27	\$146.72	7.9%	\$84.49	\$79.96	5.7%	
Central Ontario	56.4%	54.9%	1.5	\$187.97	\$187.32	0.3%	\$106.00	\$102.87	3.0%	
North Eastern Ontario	63.0%	61.1%	1.9	\$158.32	\$148.80	6.4%	\$99.75	\$90.98	9.6%	
North Bay	62.3% 65.5%	63.0%	-0.6 5.6	\$136.42	\$130.16	4.8%	\$84.99	\$81.94	3.7%	
Sudbury	65.5%	59.9%	5.6	\$160.21	\$148.05	8.2%	\$104.93	\$88.63	18.4%	
North Central Ontario Sault Ste. Marie	63.6%	64.4%	-0.8	\$140.82	\$137.12	2.7%	\$89.61	\$88.34	1.4%	
North Western Ontario	67.1%	70.5%	-3.3	\$189.91	\$177.09	7.2%	\$127.52	\$124.78	2.2%	
Thunder Bay	66.4%	70.8%	-4.5	\$189.68	\$182.17	4.1%	\$125.86	\$129.04	-2.5%	

<sup>\*\*</sup> Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.



**EIGHT MONTHS ENDED AUGUST 2024** 

	Occup	ancy Percenta	age	Av	verage Daily Ra	te	Revenue Per Available Room			
Location	2024	2023	**Point Change	2024	2023	Variance	2024	2023	Variance	
WESTERN CANADA	65.7%	65.3%	0.4	\$206.79	\$196.02	5.5%	\$135.84	\$127.92	6.2%	
Manitoba	70.8%	73.2%	-2.3	\$163.45	\$156.54	4.4%	\$115.75	\$114.52	1.1%	
Winnipeg	74.6%	79.0%	-4.4	\$171.03	\$164.25	4.1%	\$127.64	\$129.80	-1.7%	
Brandon Other Manitoba	62.9% 63.3%	58.9% 61.8%	4.0 1.5	\$136.32 \$150.97	\$126.42 \$140.45	7.8% 7.5%	\$85.75 \$95.55	\$74.49 \$86.80	15.1% 10.1%	
Saskatchewan	58.0%	56.8%	1.2	\$140.62	\$132.95	5.8%	\$81.58	\$75.50	8.1%	
Regina	55.2%	54.2%	1.0	\$136.07	\$131.44	3.5%	\$75.12	\$71.28	5.4%	
Saskatoon	64.9%	62.5%	2.4	\$149.95	\$141.40	6.0%	\$97.35	\$88.36	10.2%	
Other Saskatchewan	54.3%	53.8%	0.5	\$134.22	\$125.33	7.1%	\$72.84	\$67.43	8.0%	
Alberta (excl. Alta Resorts)	61.0%	59.2%	1.8	\$155.97	\$146.43	6.5%	\$95.11	\$86.71	9.7%	
Calgary	67.8%	65.2%	2.6	\$184.44	\$177.68	3.8%	\$125.02	\$115.80	8.0%	
Calgary Airport	71.8%	68.4%	3.3	\$159.79	\$153.67	4.0%	\$114.65	\$105.13	9.1%	
Downtown Calgary	64.0%	60.6%	3.4	\$230.20	\$224.14	2.7%	\$147.23	\$135.83	8.4%	
Calgary Northwest	68.0%	70.0%	-2.1	\$156.25	\$145.92	7.1%	\$106.20	\$102.19	3.9%	
Calgary South	67.2%	64.7%	2.5	\$165.24	\$162.64	1.6%	\$111.03	\$105.21	5.5%	
Edmonton	61.4%	58.2%	3.2	\$147.40	\$133.85	10.1%	\$90.55	\$77.93	16.2%	
Downtown Edmonton	56.9%	54.1%	2.8	\$196.54	\$171.75	14.4%	\$111.83	\$92.94	20.3%	
Edmonton South	60.8%	57.8%	3.1	\$128.45	\$117.78	9.1%	\$78.13	\$68.04	14.8%	
Edmonton West	66.9%	62.8%	4.1	\$144.43	\$135.45	6.6%	\$96.67	\$85.08	13.6%	
Other Alberta	55.9%	55.7%	0.2	\$138.03	\$129.46	6.6%	\$77.16	\$72.10	7.0%	
Lethbridge	60.2%	52.4%	7.8	\$128.92	\$124.32	3.7%	\$77.67	\$65.16	19.2%	
Red Deer	57.4%	57.1%	0.3	\$124.62	\$115.77	7.6%	\$71.52	\$66.14	8.1%	
Other Alberta Communities	55.0%	55.6%	-0.7	\$142.21	\$132.82	7.1%	\$78.15	\$73.90	5.8%	
Alberta Resorts	62.4%	65.9%	-3.5	\$492.06	\$442.82	11.1%	\$306.86	\$291.76	5.2%	
British Columbia	71.8%	72.3%	-0.4	\$249.99	\$238.49	4.8%	\$179.56	\$172.32	4.2%	
Greater Vancouver	80.0%	80.1%	-0.1	\$288.05	\$271.22	6.2%	\$230.48	\$217.32	6.1%	
Airport (Richmond)	82.4%	83.4%	-1.0	\$241.98	\$232.64	4.0%	\$199.30	\$193.98	2.7%	
Downtown Vancouver	80.0%	79.3%	0.7	\$341.38	\$319.93	6.7%	\$272.97	\$253.59	7.6%	
Langley/Surrey	75.8%	79.2%	-3.4	\$199.96	\$190.59	4.9%	\$151.57	\$150.91	0.4%	
Other Vancouver	79.6%	78.7%	0.9	\$236.69	\$219.06	8.0%	\$188.39	\$172.45	9.2%	
Vancouver Island	71.5%	69.0%	2.5	\$246.47	\$234.57	5.1%	\$176.27	\$161.87	8.9%	
Campbell River	71.4%	76.1%	-4.7	\$172.75	\$168.37	2.6%	\$123.31	\$128.06	-3.7%	
Greater Victoria	74.7%	70.2%	4.5	\$261.52	\$244.38	7.0%	\$195.46	\$171.53	13.9%	
Nanaimo	64.9%	65.4%	-0.5	\$178.91	\$185.05	-3.3%	\$116.04	\$121.02	-4.1%	
Parksville/Qualicum Beach	65.1%	64.3%	0.8	\$234.10	\$221.91	5.5%	\$152.41	\$142.77	6.8%	
Other Vancouver Island	68.9%	67.6%	1.3	\$271.27	\$268.35	1.1%	\$186.85	\$181.35	3.0%	
Whistler Resort Area	71.4%	73.4%	-2.0	\$429.44	\$419.69	2.3%	\$306.74	\$308.10	-0.4%	
Other British Columbia	63.3%	64.7%	-1.4	\$174.85	\$169.55	3.1%	\$110.64	\$109.63	0.9%	
Abbotsford/Chilliwack	73.1%	83.0%	-9.9	\$172.97	\$192.91	-10.3%	\$126.37	\$160.03	-21.0%	
Kamloops	66.6%	72.6%	-6.0	\$165.42	\$157.56	5.0%	\$110.20	\$114.38	-3.7%	
Kelowna	66.9%	64.0%	2.9	\$198.74	\$191.47	3.8%	\$133.00	\$122.59	8.5%	
Penticton	48.5%	51.9%	-3.5	\$198.85	\$190.43	4.4%	\$96.38	\$98.88	-2.5%	
Prince George	64.4%	68.5%	-4.1	\$141.30	\$138.48	2.0%	\$90.99	\$94.79	-4.0%	
Other B.C. Communities	61.8%	61.6%	0.2	\$173.50	\$166.65	4.1%	\$107.14	\$102.65	4.4%	
Yukon	66.9%	64.9%	2.0	\$191.12	\$187.45	2.0%	\$127.90	\$121.72	5.1%	
CANADA	66.3%	66.5%	-0.2	\$206.45	\$197.54	4.5%	\$136.93	\$131.33	4.3%	
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<sup>\*\*</sup> Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.



# Regional report of rooms operations by **property size**, **type and price level**

MONTH OF AUGUST 2024\*

	ATLANTIC						CENTRAL					
	Оссиј	oancy Perce	ntage **Point	А	Average Daily Rates			oancy Perce	entage **Point	Average Daily Rates		
	2024	2023	Change	2024	2023	Variance	2024	2023	Change	2024	2023	Variance
Property Size												
Under 50 rooms	86.1%	82.5%	3.5	\$172.32	\$168.76	2.1%	74.2%	75.1%	-0.9	\$198.34	\$187.51	5.8%
50-75 rooms	82.7%	81.9%	8.0	\$174.19	\$171.35	1.7%	77.5%	77.0%	0.4	\$184.80	\$172.33	7.2%
76-125 rooms	88.4%	86.4%	1.9	\$223.87	\$205.89	8.7%	81.5%	79.1%	2.3	\$204.95	\$188.65	8.6%
126-200 rooms	86.3%	84.7%	1.6	\$222.84	\$210.09	6.1%	82.6%	79.4%	3.2	\$218.33	\$203.49	7.3%
201-500 rooms	85.6%	85.3%	0.3	\$245.22	\$231.82	5.8%	78.9%	76.0%	3.0	\$262.07	\$250.49	4.6%
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A	79.9%	79.9%	0.1	\$332.34	\$320.94	3.6%
Total	86.4%	85.0%	1.4	\$220.33	\$206.82	6.5%	80.3%	78.2%	2.1	\$237.07	\$223.67	6.0%
Property Type												
Limited Service	86.0%	84.9%	1.1	\$208.65	\$189.56	10.1%	80.4%	77.7%	2.8	\$187.77	\$174.47	7.6%
Full Service	86.7%	85.0%	1.7	\$225.59	\$216.08	4.4%	79.7%	78.2%	1.5	\$259.94	\$245.26	6.0%
Suite Hotel	88.8%	88.1%	0.6	\$227.33	\$233.29	-2.6%	86.2%	85.2%	1.0	\$244.53	\$232.85	5.0%
Resort	N/A	N/A	N/A	N/A	N/A	N/A	73.7%	66.0%	7.7	\$308.81	\$312.63	-1.2%
Total	86.4%	85.0%	1.4	\$220.33	\$206.82	6.5%	80.3%	78.2%	2.1	\$237.07	\$223.67	6.0%
Price Level												
Budget	79.1%	79.1%	0.0	\$165.52	\$157.49	5.1%	75.5%	73.1%	2.4	\$155.86	\$150.29	3.7%
Mid-Price	87.3%	85.9%	1.4	\$223.10	\$209.15	6.7%	80.9%	79.2%	1.7	\$219.61	\$206.41	6.4%
Upscale	87.7%	83.0%	4.8	\$294.85	\$302.26	-2.4%	80.6%	77.3%	3.3	\$363.88	\$351.73	3.5%
Total	86.4%	85.0%	1.4	\$220.33	\$206.82	6.5%	80.3%	78.2%	2.1	\$237.07	\$223.67	6.0%

	WESTERN								CANADA							
	Occu	pancy Perce	entage	Ave	erage Daily R	ates		Occu	pancy Perce	ntage	Ave	erage Daily R	lates			
			**Point							**Point						
	2024	2023	Change	2024	2023	Variance		2024	2023	Change	2024	2023	Variance			
Property Size																
Under 50 rooms	68.9%	68.4%	0.5	\$165.01	\$159.85	3.2%		71.4%	71.3%	0.2	\$177.59	\$170.25	4.3%			
50-75 rooms	76.0%	73.4%	2.6	\$189.80	\$180.85	4.9%		77.2%	75.6%	1.6	\$186.22	\$176.44	5.5%			
76-125 rooms	78.7%	76.2%	2.5	\$200.95	\$182.07	10.4%		80.7%	78.4%	2.4	\$204.87	\$187.23	9.4%			
126-200 rooms	77.4%	75.9%	1.5	\$217.57	\$200.32	8.6%		80.6%	78.4%	2.3	\$218.46	\$202.78	7.7%			
201-500 rooms	77.4%	74.7%	2.7	\$283.01	\$265.97	6.4%		78.7%	76.0%	2.7	\$270.09	\$255.94	5.5%			
Over 500 rooms	86.3%	82.2%	4.1	\$562.89	\$518.94	8.5%		81.5%	80.4%	1.1	\$393.52	\$371.66	5.9%			
Total	77.7%	75.3%	2.3	\$239.37	\$221.09	8.3%		79.6%	77.4%	2.2	\$236.73	\$221.14	7.1%			
Property Type																
Limited Service	75.6%	73.4%	2.2	\$179.44	\$162.17	10.6%		78.5%	76.2%	2.3	\$185.71	\$169.93	9.3%			
Full Service	78.4%	76.2%	2.2	\$251.86	\$234.27	7.5%		79.7%	77.8%	1.8	\$253.87	\$238.51	6.4%			
Suite Hotel	83.2%	83.0%	0.2	\$223.59	\$209.51	6.7%		85.3%	84.6%	0.7	\$237.17	\$225.17	5.3%			
Resort	81.1%	76.0%	5.1	\$516.10	\$477.96	8.0%		78.6%	72.9%	5.7	\$435.39	\$416.84	4.4%			
Total	77.7%	75.3%	2.3	\$239.37	\$221.09	8.3%		79.6%	77.4%	2.2	\$236.73	\$221.14	7.1%			
Price Level																
Budget	70.7%	70.3%	0.4	\$165.17	\$156.42	5.6%		73.2%	72.1%	1.1	\$161.33	\$153.87	4.8%			
Mid-Price	78.7%	76.1%	2.6	\$215.00	\$195.07	10.2%		80.5%	78.4%	2.1	\$217.92	\$201.73	8.0%			
Upscale	79.6%	76.9%	2.7	\$436.54	\$416.38	4.8%		80.3%	77.2%	3.1	\$393.42	\$379.33	3.7%			
Total	77.7%	75.3%	2.3	\$239.37	\$221.09	8.3%		79.6%	77.4%	2.2	\$236.73	\$221.14	7.1%			

<sup>\*</sup> Based on the operating results of 253,191 rooms (unweighted data)

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<sup>\*\*</sup> Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.



# Regional report of rooms operations by **property size**, **type and price level**EIGHT MONTHS ENDED AUGUST 2024

	ATLANTIC						CENT	RAL						
	Оссир	Occupancy Percentage			verage Daily	Rates		Occupancy Percentage				Average Daily Rates		
	2024	2023	Change	2024	2023	Variance	202	4 20:	23	Change	2024	2023	Variance	
Property Size														
Under 50 rooms	51.2%	53.9%	-2.7	\$149.68	\$148.82	0.6%	57.5	% 59.	9%	-2.4	\$173.62	\$163.12	6.4%	
50-75 rooms	56.8%	58.5%	-1.7	\$146.32	\$143.36	2.1%	60.2	% 61.9	1%	-1.7	\$157.50	\$152.30	3.4%	
76-125 rooms	65.1%	67.3%	-2.1	\$176.12	\$169.90	3.7%	67.9	% 67.9	9%	0.0	\$176.35	\$169.31	4.2%	
126-200 rooms	64.2%	67.4%	-3.1	\$179.70	\$174.85	2.8%	69.8	% 69.	3%	0.0	\$193.41	\$185.31	4.4%	
201-500 rooms	62.1%	64.8%	-2.7	\$202.17	\$197.09	2.6%	67.7	% 68.	5%	-1.0	\$238.67	\$231.80	3.0%	
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A	69.8	% 69.0	)%	8.0	\$292.18	\$282.48	3.4%	
Total	62.8%	65.3%	-2.5	\$178.10	\$172.99	3.0%	67.5	% 67.	9%	-0.4	\$210.31	\$202.74	3.7%	
Property Type														
Limited Service	62.8%	65.0%	-2.2	\$166.33	\$159.30	4.4%	65.1	% 65.	%	0.1	\$161.12	\$155.71	3.5%	
Full Service	63.5%	65.9%	-2.4	\$185.38	\$181.27	2.3%	68.6	% 69.4	<b>-</b> %	-0.8	\$233.79	\$224.03	4.4%	
Suite Hotel	71.4%	74.1%	-2.8	\$195.28	\$195.15	0.1%	74.7	% 75.:	2%	-0.4	\$210.59	\$204.05	3.2%	
Resort	N/A	N/A	N/A	N/A	N/A	N/A	54.4	% 52.8	1%	1.6	\$278.92	\$276.55	0.9%	
Total	62.8%	65.3%	-2.5	\$178.10	\$172.99	3.0%	67.5	% 67.	9%	-0.4	\$210.31	\$202.74	3.7%	
Price Level														
Budget	50.8%	54.4%	-3.6	\$141.09	\$133.55	5.6%	58.3	% 59.	5%	-1.4	\$137.13	\$132.11	3.8%	
Mid-Price	64.9%	67.0%	-2.1	\$178.91	\$174.47	2.5%	68.9	% 69.	3%	-1.0	\$195.03	\$187.69	3.9%	
Upscale	55.2%	58.9%	-3.6	\$248.25	\$247.07	0.5%	67.6	% 65.	%	2.5	\$322.02	\$320.03	0.6%	
Total	62.8%	65.3%	-2.5	\$178.10	\$172.99	3.0%	67.5	% 67.	9%	-0.4	\$210.31	\$202.74	3.7%	

	WESTERN								CANADA							
	Occu	pancy Perce	entage **Point	Ave	erage Daily F	Rates		Occu	pancy Perce	ntage **Point	Average Daily Rates					
	2024	2023	Change	2024	2023	Variance		2024	2023	Change	2024	2023	Variance			
<b>Property Size</b>																
Under 50 rooms	55.1%	56.4%	-1.3	\$141.09	\$137.16	2.9%		55.8%	57.5%	-1.7	\$153.12	\$146.94	4.2%			
50-75 rooms	62.1%	63.0%	-0.9	\$158.73	\$154.91	2.5%		60.9%	62.1%	-1.3	\$157.12	\$152.82	2.8%			
76-125 rooms	66.3%	65.8%	0.5	\$170.04	\$161.58	5.2%		66.8%	66.8%	0.1	\$173.25	\$165.56	4.6%			
126-200 rooms	66.6%	66.0%	0.7	\$190.02	\$183.11	3.8%		67.9%	67.9%	0.0	\$190.70	\$183.41	4.0%			
201-500 rooms	66.3%	65.3%	1.0	\$256.87	\$241.50	6.4%		66.7%	66.9%	-0.2	\$244.65	\$233.96	4.6%			
Over 500 rooms	74.0%	73.2%	0.9	\$440.07	\$412.09	6.8%		70.8%	70.0%	8.0	\$330.94	\$316.43	4.6%			
Total	65.7%	65.3%	0.4	\$206.78	\$196.01	5.5%		66.3%	66.5%	-0.2	\$206.45	\$197.54	4.5%			
Property Type																
Limited Service	63.1%	63.0%	0.1	\$153.65	\$145.84	5.4%		63.9%	64.0%	-0.1	\$157.82	\$151.07	4.5%			
Full Service	67.3%	66.3%	1.0	\$220.43	\$209.02	5.5%		67.7%	67.8%	-0.2	\$224.96	\$214.93	4.7%			
Suite Hotel	74.9%	75.2%	-0.4	\$204.55	\$197.17	3.7%		74.7%	75.1%	-0.5	\$208.10	\$201.29	3.4%			
Resort	64.2%	64.9%	-0.7	\$418.73	\$393.72	6.4%		60.0%	60.0%	0.0	\$370.22	\$352.45	5.0%			
Total	65.7%	65.3%	0.4	\$206.78	\$196.01	5.5%		66.3%	66.5%	-0.2	\$206.45	\$197.54	4.5%			
Price Level																
Budget	58.7%	59.9%	-1.2	\$141.51	\$134.14	5.5%		58.0%	59.4%	-1.5	\$139.68	\$133.24	4.8%			
Mid-Price	66.5%	65.9%	0.6	\$184.70	\$174.88	5.6%		67.5%	67.8%	-0.3	\$189.15	\$180.93	4.5%			
Upscale	68.7%	67.7%	1.0	\$375.71	\$359.94	4.4%		67.8%	66.2%	1.6	\$344.54	\$336.95	2.3%			
Total	65.7%	65.3%	0.4	\$206.78	\$196.01	5.5%		66.3%	66.5%	-0.2	\$206.45	\$197.54	4.5%			

<sup>\*\*</sup> Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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