

TRENDS IN THE CANADIAN HOTEL INDUSTRY

National Market Report APRIL 2024

CBRE Hotels | Valuation & Advisory Services



MONTH OF APRIL 2024*

	Occup	bancy Percenta	age	Av	verage Daily Rat	te	Revenu	ie Per Available	Room
Location	2024	2023	**Point Change	2024	2023	Variance	2024	2023	Variance
ATLANTIC CANADA	58.5%	56.9%	1.5	\$156.36	\$148.51	5.3%	\$91.41	\$84.57	8.1%
Newfoundland	62.9%	72.1%	-9.2	\$143.11	\$136.93	4.5%	\$89.96	\$98.68	-8.8%
St. John's	64.4%	76.3%	-11.9	\$142.92	\$136.63	4.6%	\$92.04	\$104.20	-11.7%
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Prince Edward Island	41.2%	36.6%	4.6	\$155.03	\$149.76	3.5%	\$63.82	\$54.83	16.4%
Nova Scotia	62.1%	59.9%	2.2	\$169.73	\$163.56	3.8%	\$105.33	\$97.90	7.6%
Halifax/Dartmouth	65.6%	63.3%	2.3	\$180.71	\$174.32	3.7%	\$118.55	\$110.43	7.3%
Other Nova Scotia	54.5%	51.9%	2.6	\$141.61	\$133.72	5.9%	\$77.20	\$69.45	11.2%
New Brunswick	56.9%	51.0%	5.8	\$147.47	\$136.45	8.1%	\$83.85	\$69.65	20.4%
Manadan	C/ 0%	F7 00/	75	¢150.00	61/150	7.0%	600 71	60110	01 70/
Moncton Other New Brunswick	64.8% 52.8%	57.3% 47.8%	7.5 5.0	\$152.33 \$144.42	\$141.59 \$133.18	7.6% 8.4%	\$98.71 \$76.25	\$81.10 \$63.60	21.7% 19.9%
	52.6%	47.0%	5.0	Ş144.4Z	\$133.10	0.4 %	\$70.25	ŞU3.00	19.9%
CENTRAL CANADA	66.0%	64.8%	1.3	\$200.75	\$186.95	7.4%	\$132.58	\$121.09	9.5%
Quebec	60.9%	61.5%	-0.5	\$197.73	\$194.99	1.4%	\$120.51	\$119.86	0.5%
Our star Our has O'the	F7 49/	F7 F0/	•	6400 TO	A107 / 0	0.5%	AAA	6407 00	0.0%
Greater Quebec City Other Quebec	57.1% 50.3%	57.5% 50.7%	-0.4 -0.4	\$182.73 \$172.81	\$187.40 \$172.77	-2.5% 0.0%	\$104.43 \$86.91	\$107.83 \$87.58	-3.2% -0.8%
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Greater Montreal	67.6%	68.1%	-0.5	\$210.72	\$204.90	2.8%	\$142.45	\$139.48	2.1%
Downtown Montreal	68.2%	67.1%	1.1	\$222.52	\$218.13	2.0%	\$151.75	\$146.29	3.7%
Montreal Airport/Laval	65.9%	71.7%	-5.8	\$199.55	\$191.25	4.3%	\$131.50	\$137.07	-4.1%
Ontario	67.7%	65.8%	1.9	\$201.63	\$184.27	9.4%	\$136.60	\$121.30	12.6%
Greater Toronto Area (GTA)	76.5%	73.4%	3.0	\$229.32	\$214.31	7.0%	\$175.34	\$157.39	11.4%
Downtown Toronto	74.5%	67.9%	6.6	\$328.71	\$306.47	7.3%	\$244.85	\$208.01	17.7%
Toronto Airport	81.8%	82.2%	-0.4	\$196.77	\$182.91	7.6%	\$161.00	\$150.30	7.1%
GTA West	77.6%	76.7%	0.9	\$167.33	\$161.83	3.4%	\$129.80	\$124.05	4.6%
GTA East/North	74.6%	72.8%	1.7	\$163.68	\$157.88	3.7%	\$122.03	\$114.97	6.1%
Eastern Ontario	55.9%	55.2%	0.7	\$146.23	\$139.13	5.1%	\$81.71	\$76.83	6.4%
Kingston	63.3%	56.0%	7.3	\$158.61	\$150.61	5.3%	\$100.42	\$84.39	19.0%
Other Eastern Ontario	53.2%	54.9%	-1.8	\$140.87	\$134.85	4.5%	\$74.90	\$74.06	1.1%
Ottawa	68.8%	65.3%	3.5	\$205.76	\$182.99	12.4%	\$141.55	\$119.53	18.4%
Downtown Ottawa	70.4%	64.4%	6.0	\$229.79	\$210.07	9.4%	\$161.79	\$135.24	19.6%
Ottawa West	68.8%	68.3%	0.6	\$179.42	\$154.85	15.9%	\$123.52	\$105.70	16.9%
Ottawa East	61.9%	61.1%	0.8	\$168.05	\$153.27	9.6%	\$104.01	\$93.66	11.1%
Southern Ontario	62.9 %	65.2%	-2.3	\$182.58	\$155.46	17.4%	\$114.84	\$101.28	13.4%
London	67.7%	63.6%	4.1	\$153.42	\$148.13	3.6%	\$103.89	\$94.24	10.2%
Windsor	70.6%	79.1%	-8.5	\$141.61	\$128.92	9.8%	\$99.98	\$101.92	-1.9%
Kitchener/Waterloo/Cambridge/Guelpl	72.4%	61.7%	10.7	\$180.85	\$149.23	21.2%	\$130.96	\$92.12	42.2%
Hamilton/Brantford	65.1%	64.9%	0.1	\$159.87	\$156.48	2.2%	\$104.06	\$101.62	2.4%
Niagara Falls Other Niagara Region	57.9% 60.6%	69.3% 59.1%	-11.4 1.5	\$222.78 \$191.08	\$167.29 \$171.93	33.2% 11.1%	\$129.00 \$115.83	\$115.86 \$101.64	11.3% 14.0%
Other Southern Ontario	56.7%	50.3%	6.4	\$150.74	\$136.88	10.1%	\$85.49	\$68.83	24.2%
Central Ontario	47.0%	44.7%	2.2	\$145.28	\$153.41	-5.3%	\$68.21	\$68.60	-0.6%
North Eastern Ontario	64.7%	56.0%	8.7	\$154.59	\$143.26	7.9%	\$100.06	\$80.20	24.8%
North Bay	62.2%	57.3%	4.8	\$127.15	\$123.05	3.3%	\$79.05	\$70.54	12.1%
Sudbury	65.2%	56.9%	8.3	\$157.93	\$145.21	8.8%	\$103.00	\$82.58	24.7%
North Central Ontario									
Sault Ste. Marie	59.6%	54.2%	5.4	\$131.19	\$125.37	4.6%	\$78.18	\$67.91	15.1%
North Western Ontario	62.9%	60.5%	2.3	\$178.44	\$165.43	7.9%	\$112.19	\$100.14	12.0%
Thunder Bay	63.8%	63.1%	0.6	\$181.81	\$169.26	7.4%	\$115.92	\$106.83	8.5%

* Based on the operating results of 254,309 rooms (unweighted data)

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

Source: CBRE Hotels' Trends in the Hotel Industry National Market with reproduction and use of information subject to CBRE Limited Disclaimer | Terms of Use as detailed at: https://www.cbre.ca/en/services/invest-finance-and-value/valuation-and-advisory/hotels#disclaimer

	Occup	ancy Percent	•	Av	erage Daily Rat	te	Revenue Per Available Room			
Location	2024	2023	**Point Change	2024	2023	Variance	2024	2023	Variance	
WESTERN CANADA	63.0%	61.5%	1.4	\$177.58	\$172.64	2.9%	\$111.79	\$106.20	5.3%	
<i>M</i> anitoba	71.5%	72.3%	-0.7	\$164.63	\$156.83	5.0%	\$117.78	\$113.36	3.9%	
Winnipeg	76.5%	80.3%	-3.8	\$174.43	\$165.10	5.7%	\$133.44	\$132.61	0.6%	
Brandon	65.1%	58.0%	7.1	\$134.88	\$123.64	9.1%	\$87.79	\$71.71	22.4%	
Other Manitoba	59.4%	52.8%	6.5	\$143.75	\$135.00	6.5%	\$85.32	\$71.31	19.7%	
Saskatchewan	59.3%	57.8%	1.5	\$139.76	\$135.19	3.4%	\$82.86	\$78.14	6.0%	
Regina	63.6%	60.2%	3.4	\$136.12	\$128.46	6.0%	\$86.53	\$77.32	11.9%	
Saskatoon	67.4%	69.7%	-2.2	\$148.61	\$147.94	0.5%	\$100.22	\$103.06	-2.8%	
Other Saskatchewan	49.6%	45.9%	3.8	\$132.96	\$124.15	7.1%	\$66.00	\$56.92	16.0%	
Alberta (excl. Alta Resorts)	57.9%	54.2%	3.8	\$145.83	\$138.01	5.7%	\$84.51	\$74.76	13.0%	
Calgary	62.6%	58.4%	4.2	\$162.99	\$157.91	3.2%	\$102.09	\$92.21	10.7%	
Calgary Airport	63.5%	61.2%	2.3	\$141.65	\$136.58	3.7%	\$90.00	\$83.64	7.6%	
Downtown Calgary	61.2%	53.2%	8.0	\$201.18	\$201.27	0.0%	\$123.11	\$107.07	15.0%	
Calgary Northwest	58.3%	63.9%	-5.6	\$131.65	\$124.82	5.5%	\$76.77	\$79.72	-3.7%	
Calgary South	66.1%	60.0%	6.0	\$147.81	\$145.00	1.9%	\$97.64	\$87.03	12.2%	
Edmonton	63.3%	60.6%	2.6	\$147.24	\$135.10	9.0%	\$93.15	\$81.93	13.7%	
Downtown Edmonton	55.8%	54.2%	1.6	\$200.76	\$174.03	15.4%	\$111.96	\$94.27	18.8%	
Edmonton South	63.6%	61.1%	2.5	\$127.89	\$118.24	8.2%	\$81.40	\$72.27	12.6%	
Edmonton West	69.2%	65.4%	3.8	\$146.04	\$139.50	4.7%	\$101.09	\$91.20	10.8%	
Other Alberta	51.2%	46.8%	4.4	\$130.07	\$123.16	5.6%	\$66.55	\$57.63	15.5%	
Lethbridge	58.8%	46.5%	12.3	\$121.12	\$124.45	-2.7%	\$71.21	\$57.89	23.0%	
Red Deer	57.6%	53.7%	3.9	\$125.14	\$114.90	8.9%	\$72.12	\$61.71	16.9%	
Other Alberta Communities	48.7%	45.2%	3.5	\$133.33	\$125.36	6.4%	\$64.98	\$56.71	14.6%	
Alberta Resorts	48.7%	52.3%	-3.6	\$287.19	\$277.48	3.5%	\$139.90	\$145.18	-3.6%	
British Columbia	69.1%	69.1%	0.0	\$208.75	\$204.71	2.0%	\$144.15	\$141.37	2.0%	
Greater Vancouver	80.9%	79.5%	1.4	\$245.64	\$227.29	8.1%	\$198.69	\$180.67	10.0%	
Airport (Richmond)	79.7%	82.3%	-2.7	\$204.24	\$202.00	1.1%	\$162.73	\$166.32	-2.2%	
Downtown Vancouver	82.6%	79.0%	3.5	\$285.79	\$259.44	10.2%	\$235.98	\$205.06	-2.2%	
					-		-			
Langley/Surrey Other Vancouver	76.1% 80.5%	79.3% 76.7%	-3.2 3.8	\$180.79 \$210.70	\$172.98 \$191.97	4.5% 9.8%	\$137.63 \$169.58	\$137.16 \$147.22	0.3% 15.2%	
/ancouver Island	67.6%	65.0%	2.5	\$202.02	\$200.45	0.8%	\$136.49	\$130.34	4.7%	
Campbell River	56.5%	69.8%	-13.2	\$139.38	\$121.57	14.7%	\$78.79	\$84.80	-7.1%	
Greater Victoria	71.6%	68.5%	3.1	\$211.45	\$211.52	0.0%	\$151.45	\$144.87	4.5%	
Nanaimo	63.1%	58.3%	4.8	\$165.80	\$165.42	0.0%	\$104.68	\$96.43	4.5%	
Parksville/Qualicum Beach	57.9%	55.2%	4.0	\$185.43	\$105.42	3.5%	\$104.08	\$98.94	8.5%	
Other Vancouver Island	66.4%	61.5%	5.0	\$222.18	\$179.21	-2.4%	\$147.63	\$98.94 \$139.97	5.5%	
Whistler Resort Area	59.2%	64.1%	-4.9	\$295.35	\$353.13	-16.4%	\$174.83	\$226.48	-22.8%	
Other British Columbia	58.5%	59.8%	-1.3	\$147.32	\$153.20	-3.8%	\$86.11	\$91.56	-5.9%	
	70.5%	83.6%	-13.1	\$161.08	\$257.20	-37.4%	\$113.59	\$215.02	-47.2%	
Abbotsford/Chilliwack					\$257.20 \$142.19		\$113.59 \$100.73			
Kamloops	69.0%	75.7%	-6.7	\$146.02		2.7%		\$107.63	-6.4%	
Kelowna	65.0%	65.0%	0.1	\$156.67	\$154.21	1.6%	\$101.87	\$100.16	1.7%	
Penticton	38.0%	43.4%	-5.4	\$141.50	\$135.56	4.4%	\$53.79	\$58.81	-8.5%	
Prince George Other B.C. Communities	66.8% 53.8%	71.6% 51.9%	-4.8 1.9	\$142.45 \$143.83	\$138.57 \$141.77	2.8% 1.5%	\$95.18 \$77.37	\$99.21 \$73.57	-4.1% 5.2%	
Yukon	49.6%	44.2%	5.3	\$166.18	\$167.87	-1.0%	\$82.38	\$74.24	11.0%	
TUKUTI	49.0%	44.2%	5.3	\$100.18	א./טוּ	-1.0%	Ş0∠.3ŏ	ې/4.Z4	11.0%	
		62.7%		\$187.36	\$177.87		\$120.03	\$111.51	7.6%	

* Based on the operating results of 254,309 rooms (unweighted data)

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FOUR MONTHS ENDED APRIL 2024

	Occup	oancy Percenta	age	Av	verage Daily Rat	te	Revenue Per Available Room			
Location	2024	2023	**Point Change	2024	2023	Variance	2024	2023	Variance	
ATLANTIC CANADA	49.8%	52.7%	-2.9	\$150.25	\$144.39	4.1%	\$74.86	\$76.13	-1.7%	
Newfoundland	51.8%	59.9%	-8.0	\$136.04	\$129.18	5.3%	\$70.53	\$77.32	-8.8%	
St. John's	52.5%	62.7%	-10.2	\$134.29	\$128.16	4.8%	\$70.48	\$80.36	-12.3%	
Prince Edward Island	34.8%	47.2%	-12.4	\$153.96	\$152.13	1.2%	\$53.59	\$71.81	-25.4%	
Nova Scotia	53.9%	55.6%	-1.6	\$160.66	\$155.99	3.0%	\$86.62	\$86.65	0.0%	
Halifax/Dartmouth	56.7%	58.5%	-1.8	\$169.75	\$164.98	2.9%	\$96.26	\$96.56	-0.3%	
Other Nova Scotia	48.2%	48.8%	-0.7	\$138.67	\$131.69	5.3%	\$66.80	\$64.32	3.9%	
New Brunswick	47.3%	47.3%	0.0	\$141.47	\$133.66	5.8%	\$66.92	\$63.22	5.8%	
Moncton	54.3%	52.1%	2.1	\$145.24	\$137.20	5.9%	\$78.85	\$71.55	10.2%	
Other New Brunswick	43.7%	44.7%	-1.0	\$139.07	\$131.48	5.8%	\$60.81	\$58.82	3.4%	
CENTRAL CANADA	59.1%	59.9%	-0.8	\$189.89	\$180.41	5.3%	\$112.25	\$108.08	3.9%	
Quebec	57.0%	58.9%	-1.9	\$196.97	\$193.38	1.9%	\$112.26	\$113.91	-1.5%	
Greater Quebec City	56.5%	56.1%	0.4	\$187.24	\$183.30	2.2%	\$105.73	\$102.79	2.9%	
Other Quebec	52.4%	54.0%	-1.6	\$204.25	\$201.76	1.2%	\$106.94	\$108.94	-1.8%	
Greater Montreal	59.6%	62.3%	-2.6	\$196.30	\$192.38	2.0%	\$117.03	\$119.79	-2.3%	
Downtown Montreal Montreal Airport/Laval	56.8% 66.7%	57.7% 73.4%	-0.9 -6.6	\$205.35 \$193.03	\$203.88 \$184.88	0.7% 4.4%	\$116.56 \$128.84	\$117.59 \$135.67	-0.9% -5.0%	
Ontario	59.8%	60.2%	-0.4	\$187.47	\$176.06	6.5%	\$112.18	\$106.04	5.8%	
Greater Toronto Area (GTA) Downtown Toronto	68.9%	67.1% 61.7%	1.8 2.5	\$211.63 \$294.00	\$201.46 \$282.37	5.0% 4.1%	\$145.74 \$188.56	\$135.17 \$174.17	7.8% 8.3%	
Toronto Airport	64.1% 78.0%	78.8%	-0.8	\$294.00 \$193.55	\$179.24	8.0%	\$150.94	\$174.17 \$141.25	6.9%	
GTA West	70.4%	67.4%	3.0	\$158.81	\$153.25	3.6%	\$111.77	\$103.30	8.2%	
GTA East/North	68.3%	67.1%	1.1	\$159.19	\$151.00	5.4%	\$108.68	\$101.35	7.2%	
Eastern Ontario	49.7%	52.0%	-2.3	\$144.38	\$137.54	5.0%	\$71.70	\$71.47	0.3%	
Kingston	57.6%	51.3%	6.3	\$156.10	\$145.43	7.3%	\$89.99	\$74.66	20.5%	
Other Eastern Ontario	46.8%	52.2%	-5.5	\$139.14	\$134.41	3.5%	\$65.06	\$70.19	-7.3%	
Ottawa	59.0%	61.7%	-2.8	\$189.09	\$177.71	6.4%	\$111.51	\$109.69	1.7%	
Downtown Ottawa	58.9%	61.3%	-2.5	\$208.89	\$201.27	3.8%	\$122.97	\$123.45	-0.4%	
Ottawa West	61.0%	64.3%	-3.3	\$168.78	\$152.19	10.9%	\$102.92	\$97.84	5.2%	
Ottawa East	54.2%	56.3%	-2.1	\$159.22	\$151.12	5.4%	\$86.24	\$85.04	1.4%	
Southern Ontario	52.9 %	56.1%	-3.2	\$160.93	\$146.15	10.1%	\$85.12	\$81.97	3.8%	
London	60.5%	62.7%	-2.2	\$151.76	\$149.22	1.7%	\$91.79	\$93.53	-1.9%	
Windsor Kitchener/Waterloo/Cambridge/Guelpł	66.8%	63.1%	3.7	\$138.28	\$131.57	5.1%	\$92.34	\$82.97	11.3% 12.2%	
Hamilton/Brantford	60.1% 54.8%	60.0% 56.0%	0.1 -1.2	\$164.83 \$150.71	\$146.97 \$149.86	12.2% 0.6%	\$99.08 \$82.55	\$88.21 \$83.85	12.3% -1.6%	
Niagara Falls	46.7%	54.6%	-8.0	\$176.69	\$147.95	19.4%	\$82.43	\$80.79	2.0%	
Other Niagara Region	49.7%	51.4%	-1.8	\$168.88	\$157.54	7.2%	\$83.86	\$81.01	3.5%	
Other Southern Ontario	46.7%	47.3%	-0.6	\$147.58	\$135.09	9.2%	\$68.92	\$63.87	7.9%	
Central Ontario	45.4%	45.9%	-0.5	\$163.75	\$169.70	-3.5%	\$74.42	\$77.93	-4.5%	
North Eastern Ontario	56.1%	53.1%	2.9	\$152.60	\$142.71	6.9%	\$85.56	\$75.85	12.8%	
North Bay Sudbury	53.9% 57.8%	53.9% 51.6%	-0.1 6.2	\$129.42 \$155.77	\$123.15 \$146.00	5.1% 6.7%	\$69.73 \$90.00	\$66.41 \$75.29	5.0% 19.5%	
North Central Ontario Sault Ste. Marie	52.1%	52.1%	0.0	\$129.37	\$122.38	5.7%	\$67.39	\$63.77	5.7%	
North Western Ontario	57.8%	62.0%	-4.2	\$174.81	\$164.30	6.4%	\$100.99	\$101.85	-0.8%	
Thunder Bay	57.7%	61.6%	-3.9	\$178.00	\$168.83	5.4%	\$102.71	\$104.05	-1.3%	

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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FOUR MONTHS ENDED APRIL 2024

Location							Revenue Per Available Room			
	2024	2023	**Point Change	2024	2023	Variance	2024	2023	Variance	
WESTERN CANADA	57.9%	58.3%	-0.4	\$177.32	\$171.82	3.2%	\$102.71	\$100.16	2.5%	
Manitoba	68.3%	69.6%	-1.4	\$160.95	\$151.66	6.1%	\$109.85	\$105.63	4.0%	
Winnipeg	73.8%	76.7%	-3.0	\$168.44	\$157.74	6.8%	\$124.24	\$121.02	2.7%	
Brandon	58.1%	52.6%	5.4	\$138.48	\$131.46	5.3%	\$80.40	\$69.18	16.2%	
Other Manitoba	56.8%	55.2%	1.6	\$143.90	\$133.81	7.5%	\$81.75	\$73.89	10.6%	
Saskatchewan	52.7%	51.8%	0.9	\$137.06	\$130.41	5.1%	\$72.27	\$67.56	7.0%	
Regina	51.5%	48.2%	3.3	\$135.04	\$127.99	5.5%	\$69.55	\$61.72	12.7%	
Saskatoon	59.9%	60.3%	-0.4	\$144.08	\$138.99	3.7%	\$86.31	\$83.80	3.0%	
Other Saskatchewan	47.7%	46.8%	0.9	\$131.16	\$122.30	7.2%	\$62.61	\$57.26	9.3%	
Alberta (excl. Alta Resorts)	53.2%	51.4%	1.7	\$141.71	\$135.63	4.5%	\$75.32	\$69.75	8.0%	
Calgary	57.3%	53.0%	4.3	\$155.87	\$154.31	1.0%	\$89.38	\$81.79	9.3%	
Calgary Airport	62.8%	57.1%	5.6	\$140.51	\$136.80	2.7%	\$88.18	\$78.13	12.9%	
Downtown Calgary	51.8%	46.9%	4.8	\$189.27	\$195.85	-3.4%	\$98.01	\$91.93	6.6%	
Calgary Northwest	57.4%	58.9%	-1.6	\$130.23	\$117.39	10.9%	\$74.70	\$69.17	8.0%	
Calgary South	57.2%	53.1%	4.1	\$142.70	\$141.16	1.1%	\$81.61	\$75.01	8.8%	
Edmonton	55.9%	54.3%	1.6	\$141.43	\$132.87	6.4%	\$79.09	\$72.17	9.6%	
Downtown Edmonton	50.5%	52.0%	-1.6	\$187.39	\$171.05	9.5%	\$94.54	\$88.98	6.2%	
Edmonton South	55.9%	54.0%	2.0	\$124.05	\$116.00	6.9%	\$69.37	\$62.59	10.8%	
Edmonton West	60.9%	57.1%	3.8	\$140.10	\$135.41	3.5%	\$85.38	\$77.37	10.4%	
Other Alberta	48.4%	48.4%	0.1	\$130.25	\$123.32	5.6%	\$63.05	\$59.63	5.7%	
Lethbridge	50.7%	45.6%	5.1	\$122.74	\$123.98	-1.0%	\$62.19	\$56.48	10.1%	
Red Deer	50.8%	49.2%	1.6	\$121.58	\$114.04	6.6%	\$61.79	\$56.14	10.1%	
Other Alberta Communities	47.9%	48.4%	-0.5	\$133.34	\$125.59	6.2%	\$63.93	\$60.78	5.2%	
Alberta Resorts	48.5%	55.0%	-6.5	\$313.20	\$294.06	6.5%	\$151.75	\$161.68	-6.1%	
British Columbia	63.2%	65.4%	-2.2	\$210.56	\$204.90	2.8%	\$133.16	\$134.06	-0.7%	
Greater Vancouver	72.4%	73.6%	-1.2	\$220.34	\$210.41	4.7%	\$159.43	\$154.83	3.0%	
	77.0%	80.3%	-3.2	\$197.28	\$192.63	4.7 % 2.4%	\$152.00	\$154.65	-1.7%	
Airport (Richmond)	70.7%	70.9%	-3.2	\$251.26	\$238.12	5.5%	\$152.00	\$168.83	-1.7%	
Downtown Vancouver Langley/Surrey	69.1%	70.9%	-0.2	\$251.20 \$167.24	\$236.12 \$161.26	3.7%	\$177.58 \$115.48	\$100.03	-3.5%	
Other Vancouver	73.4%	72.1%	-3.2	\$191.08	\$180.09	6.1%	\$140.19	\$129.89	7.9%	
Vancouver Island	60.2%	59.7%	0.6	\$183.49	\$179.30	2.3%	\$110.53	\$106.96	3.3%	
Campbell River	64.1%	67.2%	-3.1	\$131.94	\$120.98	9.1%	\$84.57	\$81.34	4.0%	
Greater Victoria	62.8%	60.3%	2.6	\$190.65	\$186.77	2.1%	\$119.75	\$112.54	6.4%	
Nanaimo	53.6%	56.8%	-3.2	\$154.82	\$160.04	-3.3%	\$82.98	\$90.93	-8.7%	
Parksville/Qualicum Beach	54.1%	54.4%	-0.3	\$170.56	\$160.01	6.6%	\$92.25	\$87.03	6.0%	
Other Vancouver Island	58.5%	60.2%	-1.7	\$202.10	\$198.45	1.8%	\$118.14	\$119.43	-1.1%	
Whistler Resort Area	74.5%	79.0%	-4.4	\$524.27	\$515.11	1.8%	\$390.79	\$406.84	-3.9%	
Other British Columbia	53.1%	56.7%	-3.6	\$148.36	\$148.39	0.0%	\$78.82	\$84.17	-6.4%	
Abbotsford/Chilliwack	71.2%	80.5%	-9.4	\$154.36	\$182.91	-15.6%	\$109.89	\$147.33	-25.4%	
Kamloops	54.1%	62.6%	-8.5	\$133.23	\$131.15	1.6%	\$72.06	\$82.08	-12.2%	
Kelowna	54.9%	53.7%	1.2	\$144.25	\$143.62	0.4%	\$79.21	\$77.13	2.7%	
Penticton	33.2%	36.9%	-3.7	\$134.89	\$128.34	5.1%	\$44.76	\$47.31	-5.4%	
Prince George	57.3%	62.8%	-5.4	\$137.18	\$134.76	1.8%	\$78.63	\$84.57	-7.0%	
Other B.C. Communities	51.8%	54.4%	-2.6	\$154.96	\$151.78	2.1%	\$80.23	\$82.58	-2.8%	
							400 -0			
Yukon	54.9%	50.6%	4.4	\$162.97	\$158.17	3.0%	\$89.53	\$80.01	11.9%	

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Regional report of rooms operations by property size, type and price level

MONTH OF APRIL 2024*

	ATLANTIC						CENTRAL					
	Occu	Occupancy Percentage **Point			verage Daily	Rates	Occu	pancy Perce	entage **Point	Average Daily Rates		
	2024	2023	Change	2024	2023	Variance	2024	2023	Change	2024	2023	Variance
Property Size												
Under 50 rooms	40.0%	38.8%	1.2	\$130.37	\$131.83	-1.1%	52.2%	52.0%	0.3	\$152.02	\$139.54	8.9%
50-75 rooms	51.6%	47.1%	4.5	\$130.28	\$125.25	4.0%	56.9%	55.5%	1.4	\$145.48	\$139.17	4.5%
76-125 rooms	61.4%	59.1%	2.2	\$156.51	\$148.02	5.7%	66.9%	63.9%	3.0	\$167.15	\$157.82	5.9%
126-200 rooms	59.2%	60.9%	-1.8	\$156.57	\$149.96	4.4%	68.5%	67.6%	1.0	\$184.64	\$171.47	7.7%
201-500 rooms	58.8%	55.7%	3.1	\$173.32	\$161.89	7.1%	67.1%	67.6%	-0.5	\$230.57	\$213.88	7.8%
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A	67.2%	65.6%	1.7	\$280.76	\$253.65	10.7%
Total	58.5%	56.9%	1.5	\$156.36	\$148.51	5.3%	66.0%	64.8%	1.3	\$200.75	\$186.95	7.4%
Property Type												
Limited Service	57.5%	55.7%	1.9	\$147.19	\$139.95	5.2%	62.7%	59.8%	2.9	\$152.01	\$144.82	5.0%
Full Service	60.9%	59.2%	1.7	\$162.37	\$153.62	5.7%	68.7%	68.1%	0.6	\$226.71	\$206.54	9.8%
Suite Hotel	66.2%	67.8%	-1.7	\$181.18	\$173.79	4.3%	74.2%	72.8%	1.4	\$198.54	\$186.18	6.6%
Resort	N/A	N/A	N/A	N/A	N/A	N/A	36.7%	40.7%	-4.0	\$224.10	\$226.37	-1.0%
Total	58.5%	56.9%	1.5	\$156.36	\$148.51	5.3%	66.0%	64.8%	1.3	\$200.75	\$186.95	7.4%
Price Level												
Budget	43.8%	43.0%	0.8	\$126.49	\$115.43	9.6%	52.8%	54.5%	-1.7	\$128.39	\$122.63	4.7%
Mid-Price	61.0%	59.1%	2.0	\$156.99	\$149.74	4.8%	68.3%	67.1%	1.2	\$187.73	\$174.29	7.7%
Upscale	48.6%	50.7%	-2.1	\$211.51	\$202.10	4.7%	65.2%	62.0%	3.2	\$302.08	\$288.17	4.8%
Total	58.5%	56.9%	1.5	\$156.36	\$148.51	5.3%	66.0%	64.8%	1.3	\$200.75	\$186.95	7.4%

	WESTERN						C	ANADA					
	Occu	pancy Perce	entage **Point	Ave	Average Daily Rates			Occu	pancy Perce	ntage **Point	Average Daily Rates		
	2024	2023	Change	2024	2023	Variance		2024	2023	Change	2024	2023	Variance
Property Size													
Under 50 rooms	48.7%	46.9%	1.8	\$123.56	\$122.18	1.1%		49.6%	48.3%	1.3	\$134.04	\$128.85	4.0%
50-75 rooms	57.5%	56.7%	0.8	\$136.39	\$135.44	0.7%		56.7%	55.4%	1.4	\$139.59	\$136.11	2.6%
76-125 rooms	63.2%	61.9%	1.2	\$150.73	\$145.63	3.5%		64.6%	62.5%	2.1	\$158.32	\$150.93	4.9%
126-200 rooms	65.0%	63.6%	1.3	\$168.07	\$169.09	-0.6%		66.1%	65.2%	0.9	\$175.03	\$168.54	3.9%
201-500 rooms	64.8%	63.3%	1.6	\$219.19	\$210.37	4.2%		65.6%	64.9%	0.7	\$222.37	\$209.61	6.1%
Over 500 rooms	70.5%	66.5%	4.0	\$319.91	\$308.20	3.8%		68.0%	65.8%	2.2	\$290.94	\$267.48	8.8%
Total	62.9%	61.5%	1.4	\$177.58	\$172.63	2.9%		64.1%	62.7%	1.4	\$187.36	\$177.87	5.3%
Property Type													
Limited Service	59.5%	57.8%	1.7	\$138.89	\$133.67	3.9%		60.6%	58.4%	2.2	\$145.10	\$138.74	4.6%
Full Service	66.4%	64.5%	1.9	\$196.60	\$188.60	4.2%		67.2%	65.9%	1.2	\$210.02	\$195.76	7.3%
Suite Hotel	74.6%	73.6%	1.1	\$180.49	\$173.62	4.0%		74.1%	72.8%	1.2	\$191.96	\$181.30	5.9%
Resort	53.0%	54.7%	-1.7	\$270.48	\$288.42	-6.2%		46.3%	48.5%	-2.2	\$256.12	\$267.55	-4.3%
Total	62.9%	61.5%	1.4	\$177.58	\$172.63	2.9%		64.1%	62.7%	1.4	\$187.36	\$177.87	5.3%
Price Level													
Budget	55.2%	54.8%	0.3	\$124.72	\$118.28	5.4%		53.4%	53.9%	-0.5	\$126.34	\$120.01	5.3%
Mid-Price	63.9%	62.6%	1.3	\$163.52	\$159.08	2.8%		65.7%	64.3%	1.4	\$174.72	\$165.60	5.5%
Upscale	66.0%	62.7%	3.2	\$294.40	\$292.39	0.7%		65.2%	62.1%	3.0	\$297.06	\$288.72	2.9%
Total	62.9%	61.5%	1.4	\$177.58	\$172.63	2.9%		64.1%	62.7%	1.4	\$187.36	\$177.87	5.3%

* Based on the operating results of 254,309 rooms (unweighted data)

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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CBRE

Regional report of rooms operations by property size, type and price level

FOUR MONTHS ENDED APRIL 2024

	ATLANTIC						CENTRA	L				
	Occu	Occupancy Percentage **Point			verage Daily	Rates	Oc	cupancy Perce	entage **Point	Average Daily Rates		
	2024	2023	Change	2024	2023	Variance	2024	2023	Change	2024	2023	Variance
Property Size												
Under 50 rooms	32.8%	35.0%	-2.2	\$128.81	\$131.14	-1.8%	47.1%	50.3%	-3.2	\$154.07	\$141.95	8.5%
50-75 rooms	43.0%	44.8%	-1.9	\$128.96	\$123.00	4.8%	50.2%	51.8%	-1.6	\$141.94	\$136.63	3.9%
76-125 rooms	52.6%	55.7%	-3.1	\$150.91	\$142.71	5.7%	59.8%	60.0%	-0.2	\$160.13	\$152.91	4.7%
126-200 rooms	53.3%	56.5%	-3.3	\$152.71	\$147.81	3.3%	62.1%	62.4%	-0.2	\$176.57	\$165.88	6.4%
201-500 rooms	46.3%	49.0%	-2.7	\$160.44	\$156.95	2.2%	59.3%	61.5%	-2.2	\$216.90	\$207.25	4.7%
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A	61.1%	60.3%	0.8	\$255.56	\$241.13	6.0%
Total	49.8%	52.7%	-2.9	\$150.25	\$144.39	4.1%	59.1%	59.9%	-0.8	\$189.89	\$180.41	5.3%
Property Type												
Limited Service	50.6%	53.3%	-2.7	\$145.90	\$138.76	5.1%	55.8%	56.3%	-0.5	\$146.94	\$139.83	5.1%
Full Service	49.8%	52.5%	-2.7	\$152.50	\$147.60	3.3%	60.5%	61.7%	-1.2	\$209.66	\$196.55	6.7%
Suite Hotel	63.2%	65.0%	-1.8	\$169.26	\$163.64	3.4%	67.9%	67.7%	0.2	\$186.56	\$180.52	3.3%
Resort	N/A	N/A	N/A	N/A	N/A	N/A	46.7%	47.1%	-0.4	\$272.73	\$271.88	0.3%
Total	49.8%	52.7%	-2.9	\$150.25	\$144.39	4.1%	59.1%	59.9%	-0.8	\$189.89	\$180.41	5.3%
Price Level												
Budget	37.1%	40.3%	-3.2	\$125.47	\$115.64	8.5%	48.7%	50.7%	-1.9	\$124.15	\$117.56	5.6%
Mid-Price	52.2%	54.8%	-2.6	\$150.78	\$145.38	3.7%	61.1%	62.5%	-1.5	\$178.29	\$168.95	5.5%
Upscale	38.7%	43.3%	-4.6	\$198.21	\$198.21	0.0%	57.5%	55.0%	2.5	\$282.73	\$279.06	1.3%
Total	49.8%	52.7%	-2.9	\$150.25	\$144.39	4.1%	59.1%	59.9%	-0.8	\$189.89	\$180.41	5.3%

	WESTERN							CANADA					
	Occu	Occupancy Percentage **Point			Average Daily Rates			Occu	pancy Perce	ntage **Point	Average Daily Rates		
	2024	2023	Change	2024	2023	Variance		2024	2023	Change	2024	2023	Variance
Property Size													
Under 50 rooms	45.9%	47.8%	-1.9	\$121.59	\$119.28	1.9%		45.8%	48.1%	-2.3	\$133.41	\$127.81	4.4%
50-75 rooms	52.8%	55.1%	-2.3	\$133.24	\$132.30	0.7%		50.9%	52.9%	-2.0	\$136.38	\$133.22	2.4%
76-125 rooms	58.7%	58.7%	0.0	\$149.59	\$144.36	3.6%		58.6%	59.0%	-0.3	\$154.20	\$147.78	4.3%
126-200 rooms	59.5%	59.6%	-0.1	\$164.69	\$163.67	0.6%		60.1%	60.6%	-0.5	\$169.33	\$163.34	3.7%
201-500 rooms	59.0%	58.7%	0.3	\$222.10	\$214.29	3.6%		58.4%	59.5%	-1.1	\$216.55	\$207.85	4.2%
Over 500 rooms	64.2%	65.7%	-1.6	\$337.83	\$319.12	5.9%		61.8%	61.7%	0.2	\$276.97	\$261.97	5.7%
Total	57.9%	58.3%	-0.4	\$177.32	\$171.82	3.2%		57.9%	58.6%	-0.8	\$181.61	\$174.08	4.3%
Property Type													
Limited Service	55.0%	55.5%	-0.4	\$135.18	\$130.63	3.5%		55.0%	55.6%	-0.6	\$140.90	\$135.03	4.4%
Full Service	59.7%	59.5%	0.2	\$185.08	\$178.72	3.6%		59.4%	60.1%	-0.7	\$195.83	\$186.08	5.2%
Suite Hotel	69.0%	69.8%	-0.8	\$183.61	\$179.33	2.4%		68.1%	68.3%	-0.2	\$185.02	\$179.37	3.2%
Resort	55.3%	58.7%	-3.4	\$358.70	\$347.59	3.2%		51.0%	53.4%	-2.4	\$329.07	\$320.33	2.7%
Total	57.9%	58.3%	-0.4	\$177.32	\$171.82	3.2%		57.9%	58.6%	-0.8	\$181.61	\$174.08	4.3%
Price Level													
Budget	50.7%	52.4%	-1.8	\$119.83	\$114.60	4.6%		48.9%	50.9%	-2.0	\$121.90	\$115.90	5.2%
Mid-Price	58.8%	59.0%	-0.2	\$159.01	\$154.24	3.1%		59.3%	60.3%	-1.0	\$167.66	\$160.56	4.4%
Upscale	60.9%	60.8%	0.2	\$318.75	\$312.28	2.1%		58.6%	57.3%	1.2	\$297.90	\$293.56	1.5%
Total	57.9%	58.3%	-0.4	\$177.32	\$171.82	3.2%		57.9%	58.6%	-0.8	\$181.61	\$174.08	4.3%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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