

Report of rooms operations for RTO 9

MONTH OF APRIL 2024

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2024	2023	**Point Change	2024	2023	Variance	2024	2023	Variance
Kingston	63.3%	56.0%	7.3	\$158.61	\$150.61	5.3%	\$100.42	\$84.39	19.0%
Gananoque	26.4%	26.9%	-0.5	\$133.29	\$113.21	17.7%	\$35.24	\$30.44	15.8%
Brockville	59.2%	49.4%	9.8	\$123.17	\$132.78	-7.2%	\$72.95	\$65.60	11.2%
Bay of Quinte (Quinte West, Belleville, Napanee)	51.8%	54.7%	-2.9	\$137.77	\$129.48	6.4%	\$71.37	\$70.84	0.7%
Cornwall Kemptville	62.4%	78.7%	-16.3	\$145.33	\$143.89	1.0%	\$90.70	\$113.30	-20.0%
TOTAL RTO 9	57.6%	56.8%	0.8	\$147.97	\$142.32	4.0%	\$85.17	\$80.81	5.4%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Report of rooms operations for RTO 9

FOUR MONTHS ENDED APRIL 2024

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2024	2023	**Point Change	2024	2023	Variance	2024	2023	Variance
Kingston	57.6%	51.3%	6.3	\$156.10	\$145.43	7.3%	\$89.99	\$74.66	20.5%
Gananoque	26.6%	25.0%	1.6	\$127.99	\$109.18	17.2%	\$34.03	\$27.31	24.6%
Brockville	44.5%	43.6%	0.9	\$118.90	\$129.07	-7.9%	\$52.92	\$56.33	-6.1%
Bay of Quinte (Quinte West, Belleville, Napanee)	47.5%	52.6%	-5.1	\$133.45	\$128.16	4.1%	\$63.35	\$67.35	-5.9%
Cornwall Kemptville	54.3%	79.3%	-25.0	\$143.60	\$137.66	4.3%	\$77.94	\$109.21	-28.6%
TOTAL RTO 9	51.6%	54.1%	-2.5	\$145.20	\$137.88	5.3%	\$74.86	\$74.60	0.3%

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Report of rooms operations for RTO 9
MONTH OF MAY 2024

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2024	2023	**Point Change	2024	2023	Variance	2024	2023	Variance
Kingston	66.0%	66.5%	-0.5	\$174.51	\$162.69	7.3%	\$115.16	\$108.24	6.4%
Gananoque	48.2%	42.1%	6.2	\$128.42	\$127.04	1.1%	\$61.91	\$53.42	15.9%
Brockville	67.0%	60.1%	6.9	\$147.06	\$141.96	3.6%	\$98.50	\$85.35	15.4%
Bay of Quinte (Quinte West, Belleville, Napanee)	59.8%	62.3%	-2.5	\$139.43	\$137.29	1.6%	\$83.40	\$85.58	-2.5%
Cornwall Kemptville	64.3%	81.5%	-17.2	\$151.64	\$140.57	7.9%	\$97.47	\$114.58	-14.9%
TOTAL RTO 9	63.2%	65.9%	-2.7	\$158.55	\$150.08	5.6%	\$100.24	\$98.95	1.3%

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Report of rooms operations for RTO 9
FIVE MONTHS ENDED MAY 2024

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2024	2023	**Point Change	2024	2023	Variance	2024	2023	Variance
Kingston	59.5%	54.3%	5.2	\$160.56	\$149.56	7.4%	\$95.49	\$81.21	17.6%
Gananoque	32.9%	29.5%	3.5	\$128.17	\$115.84	10.6%	\$42.23	\$34.13	23.7%
Brockville	49.1%	47.0%	2.1	\$126.73	\$132.46	-4.3%	\$62.22	\$62.29	-0.1%
Bay of Quinte (Quinte West, Belleville, Napanee)	50.0%	54.5%	-4.6	\$134.91	\$130.28	3.5%	\$67.44	\$71.07	-5.1%
Cornwall Kemptville	56.3%	79.8%	-23.5	\$145.47	\$138.33	5.2%	\$81.92	\$110.41	-25.8%
TOTAL RTO 9	54.1%	56.6%	-2.5	\$148.54	\$140.83	5.5%	\$80.30	\$79.65	0.8%

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Report of rooms operations for RTO 9

MONTH OF JUNE 2024

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2024	2023	**Point Change	2024	2023	Variance	2024	2023	Variance
Kingston	69.5%	73.9%	-4.5	\$185.77	\$185.32	0.2%	\$129.05	\$136.99	-5.8%
Gananoque	65.3%	59.5%	5.8	\$141.17	\$140.44	0.5%	\$92.14	\$83.58	10.2%
Brockville	64.0%	66.0%	-2.0	\$155.10	\$147.98	4.8%	\$99.31	\$97.68	1.7%
Bay of Quinte (Quinte West, Belleville, Napanee)	69.1%	73.1%	-4.0	\$162.73	\$161.93	0.5%	\$112.45	\$118.29	-4.9%
Cornwall Kemptville	65.3%	80.6%	-15.3	\$168.60	\$151.71	11.1%	\$110.11	\$122.29	-10.0%
TOTAL RTO 9	67.1%	73.3%	-6.2	\$173.94	\$168.26	3.4%	\$116.76	\$123.37	-5.4%

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Report of rooms operations for RTO 9

SIX MONTHS ENDED JUNE 2024

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2024	2023	**Point Change	2024	2023	Variance	2024	2023	Variance
Kingston	61.3%	57.4%	3.9	\$165.81	\$156.87	5.7%	\$101.65	\$90.07	12.9%
Gananoque	40.1%	35.5%	4.6	\$132.86	\$124.16	7.0%	\$53.28	\$44.12	20.8%
Brockville	51.6%	50.2%	1.4	\$132.54	\$135.84	-2.4%	\$68.33	\$68.16	0.3%
Bay of Quinte (Quinte West, Belleville, Napanee)	53.1%	57.6%	-4.5	\$140.86	\$136.90	2.9%	\$74.84	\$78.85	-5.1%
Cornwall Kemptville	57.8%	80.0%	-22.2	\$149.76	\$140.72	6.4%	\$86.55	\$112.52	-23.1%
TOTAL RTO 9	56.4%	59.4%	-3.0	\$153.91	\$146.49	5.1%	\$86.77	\$86.95	-0.2%

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Report of rooms operations for RTO 9

MONTH OF JULY 2024

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2024	2023	**Point Change	2024	2023	Variance	2024	2023	Variance
Kingston	74.6%	77.9%	-3.3	\$189.61	\$198.29	-4.4%	\$141.47	\$154.50	-8.4%
Gananoque	80.7%	78.7%	1.9	\$169.61	\$177.81	-4.6%	\$136.86	\$140.01	-2.3%
Brockville	73.3%	74.0%	-0.7	\$165.72	\$158.16	4.8%	\$121.51	\$117.10	3.8%
Bay of Quinte (Quinte West, Belleville, Napanee)	77.7%	81.0%	-3.2	\$177.44	\$181.92	-2.5%	\$137.94	\$147.32	-6.4%
Cornwall Kemptville	62.8%	79.7%	-16.9	\$161.39	\$160.57	0.5%	\$101.34	\$127.92	-20.8%
TOTAL RTO 9	73.3%	79.1%	-5.8	\$181.94	\$183.57	-0.9%	\$133.29	\$145.19	-8.2%

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Report of rooms operations for RTO 9

SEVEN MONTHS ENDED JULY 2024

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2024	2023	**Point Change	2024	2023	Variance	2024	2023	Variance
Kingston	63.4%	60.3%	3.1	\$170.28	\$164.41	3.6%	\$108.02	\$99.15	8.9%
Gananoque	47.7%	43.0%	4.7	\$144.45	\$141.12	2.4%	\$68.85	\$60.67	13.5%
Brockville	54.3%	54.1%	0.2	\$138.16	\$140.02	-1.3%	\$74.99	\$75.70	-0.9%
Bay of Quinte (Quinte West, Belleville, Napanee)	56.7%	60.8%	-4.1	\$148.16	\$145.17	2.1%	\$84.03	\$88.29	-4.8%
Cornwall Kemptville	58.5%	79.9%	-21.4	\$151.58	\$143.79	5.4%	\$88.70	\$114.91	-22.8%
TOTAL RTO 9	59.0%	62.2%	-3.3	\$159.25	\$153.34	3.9%	\$93.91	\$95.42	-1.6%

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Report of rooms operations for RTO 9
MONTH OF AUGUST 2024

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2024	2023	**Point Change	2024	2023	Variance	2024	2023	Variance
Kingston	79.9%	80.8%	-0.8	\$225.50	\$204.78	10.1%	\$180.27	\$165.43	9.0%
Gananoque	87.2%	82.0%	5.2	\$202.96	\$182.84	11.0%	\$177.06	\$149.97	18.1%
Brockville	76.6%	80.1%	-3.5	\$189.83	\$170.29	11.5%	\$145.41	\$136.42	6.6%
Bay of Quinte (Quinte West, Belleville, Napanee)	79.9%	78.8%	1.1	\$195.25	\$190.66	2.4%	\$155.97	\$150.15	3.9%
Cornwall Kemptville	45.3%	79.4%	-34.1	\$172.37	\$127.22	35.5%	\$78.04	\$101.01	-22.7%
TOTAL RTO 9	73.4%	80.4%	-7.0	\$209.62	\$183.93	14.0%	\$153.93	\$147.89	4.1%

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Report of rooms operations for RTO 9
EIGHT MONTHS ENDED AUGUST 2024

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2024	2023	**Point Change	2024	2023	Variance	2024	2023	Variance
Kingston	65.7%	62.8%	2.9	\$179.54	\$170.82	5.1%	\$117.97	\$107.34	9.9%
Gananoque	53.9%	48.7%	5.1	\$159.32	\$151.46	5.2%	\$85.84	\$73.81	16.3%
Brockville	56.8%	57.4%	-0.6	\$145.92	\$145.41	0.4%	\$82.84	\$83.45	-0.7%
Bay of Quinte (Quinte West, Belleville, Napanee)	59.7%	63.0%	-3.3	\$156.17	\$152.06	2.7%	\$93.17	\$95.79	-2.7%
Cornwall Kemptville	56.8%	79.8%	-23.0	\$153.69	\$141.58	8.6%	\$87.35	\$113.04	-22.7%
TOTAL RTO 9	60.9%	64.5%	-3.6	\$167.33	\$158.18	5.8%	\$101.89	\$102.08	-0.2%

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