

## Report of rooms operations for RTO 9

MONTH OF DECEMBER 2023

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	Variance
Kingston	48.0%	42.6%	5.4	\$149.27	\$137.22	8.8%	\$71.70	\$58.50	22.6%
Gananoque	24.7%	21.7%	2.9	\$113.60	\$112.95	0.6%	\$28.02	\$24.53	14.2%
Brockville	34.1%	52.6%	-18.4	\$123.44	\$125.75	-1.8%	\$42.15	\$66.13	-36.3%
Bay of Quinte (Quinte West, Belleville, Napanee)	40.3%	50.3%	-10.0	\$127.71	\$124.23	2.8%	\$51.46	\$62.52	-17.7%
Cornwall   Kemptville	57.2%	78.6%	-21.4	\$147.14	\$127.82	15.1%	\$84.13	\$100.41	-16.2%
TOTAL RTO 9	45.9%	51.0%	-5.1	\$143.32	\$131.16	9.3%	\$65.73	\$66.86	-1.7%

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## Report of rooms operations for RTO 9

TWELVE MONTHS ENDED DECEMBER 2023

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	Variance
Kingston	62.8%	56.0%	6.8	\$172.03	\$165.19	4.1%	\$108.04	\$92.50	16.8%
Gananoque	48.9%	46.0%	2.9	\$146.60	\$144.68	1.3%	\$71.72	\$66.58	7.7%
Brockville	56.3%	57.9%	-1.6	\$143.74	\$134.08	7.2%	\$80.87	\$77.59	4.2%
Bay of Quinte (Quinte West, Belleville, Napanee)	61.0%	61.5%	-0.4	\$150.49	\$141.24	6.6%	\$91.86	\$86.83	5.8%
Cornwall   Kemptville	77.2%	69.4%	7.8	\$141.36	\$133.21	6.1%	\$109.19	\$92.49	18.1%
TOTAL RTO 9	63.4%	58.6%	4.9	\$158.24	\$152.74	3.6%	\$100.36	\$89.47	12.2%

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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