

## Report of rooms operations for RTO 9

### MONTH OF AUGUST 2023

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	Variance
Kingston	80.8%	76.7%	4.1	\$204.77	\$207.27	-1.2%	\$165.43	\$159.04	4.0%
Gananoque	82.0%	79.5%	2.6	\$182.84	\$179.59	1.8%	\$149.97	\$142.69	5.1%
Brockville	80.1%	80.0%	0.1	\$170.29	\$153.78	10.7%	\$136.42	\$123.03	10.9%
Bay of Quinte (Quinte West, Belleville, Napanee)	78.8%	84.0%	-5.2	\$190.66	\$188.26	1.3%	\$150.15	\$158.13	-5.0%
Cornwall   Kemptville	90.3%	88.8%	1.5	\$183.06	\$162.88	12.4%	\$165.37	\$144.66	14.3%
TOTAL RTO 9	80.2%	75.3%	4.9	\$184.82	\$190.78	-3.1%	\$148.14	\$143.65	3.1%

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## Report of rooms operations for RTO 9

### EIGHT MONTHS ENDED AUGUST 2023

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	Variance
Kingston	62.8%	55.1%	7.7	\$170.88	\$164.12	4.1%	\$107.36	\$90.47	18.7%
Gananoque	48.7%	46.1%	2.6	\$151.46	\$152.26	-0.5%	\$73.81	\$70.25	5.1%
Brockville	57.4%	53.7%	3.7	\$145.41	\$133.49	8.9%	\$83.45	\$71.72	16.4%
Bay of Quinte (Quinte West, Belleville, Napanee)	63.0%	59.9%	3.1	\$152.06	\$142.94	6.4%	\$95.79	\$85.65	11.8%
Cornwall   Kemptville	83.6%	69.1%	14.6	\$151.56	\$138.44	9.5%	\$126.76	\$95.63	32.6%
TOTAL RTO 9	64.4%	56.4%	8.0	\$158.17	\$154.92	2.1%	\$101.89	\$87.43	16.5%

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