

Report of rooms operations for RTO 9
MONTH OF JUNE 2023

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	Variance
Kingston	73.8%	72.8%	1.1	\$185.48	\$182.21	1.8%	\$136.97	\$132.60	3.3%
Gananoque	59.5%	56.2%	3.3	\$140.44	\$144.16	-2.6%	\$83.58	\$81.08	3.1%
Brockville	66.0%	66.3%	-0.3	\$147.98	\$139.11	6.4%	\$97.68	\$92.22	5.9%
Bay of Quinte (Quinte West, Belleville, Napanee)	73.1%	72.2%	0.8	\$161.93	\$147.39	9.9%	\$118.29	\$106.45	11.1%
Cornwall Kemptville	86.8%	81.1%	5.7	\$163.12	\$141.49	15.3%	\$141.63	\$114.77	23.4%
TOTAL RTO 9	73.0%	71.2%	1.7	\$166.86	\$164.93	1.2%	\$121.75	\$117.48	3.6%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Report of rooms operations for RTO 9
SIX MONTHS ENDED JUNE 2023

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	Variance
Kingston	57.4%	48.9%	8.5	\$156.91	\$144.46	8.6%	\$90.08	\$70.63	27.5%
Gananoque	35.5%	33.1%	2.4	\$124.16	\$122.99	0.9%	\$44.12	\$40.76	8.2%
Brockville	50.2%	44.4%	5.8	\$135.84	\$121.88	11.5%	\$68.16	\$54.08	26.0%
Bay of Quinte (Quinte West, Belleville, Napanee)	57.6%	51.6%	6.0	\$136.90	\$119.33	14.7%	\$78.85	\$61.53	28.1%
Cornwall Kemptville	81.7%	62.6%	19.1	\$139.27	\$126.94	9.7%	\$113.79	\$79.44	43.2%
TOTAL RTO 9	59.3%	49.2%	10.1	\$145.43	\$135.25	7.5%	\$86.22	\$66.50	29.7%

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