

## Report of rooms operations for RTO 9

MONTH OF JULY 2023

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	Variance
Kingston	78.1%	71.4%	6.8	\$198.41	\$199.53	-0.6%	\$155.00	\$142.39	8.9%
Gananoque	78.7%	73.9%	4.9	\$177.81	\$184.49	-3.6%	\$140.01	\$136.27	2.7%
Brockville	76.8%	82.2%	-5.4	\$155.94	\$150.37	3.7%	\$119.76	\$123.65	-3.1%
Bay of Quinte (Quinte West, Belleville, Napanee)	76.2%	80.1%	-3.9	\$160.71	\$159.68	0.6%	\$122.44	\$127.86	-4.2%
Cornwall   Kemptville	89.1%	87.3%	1.8	\$178.70	\$161.74	10.5%	\$159.19	\$141.13	12.8%
TOTAL RTO 9	79.0%	77.8%	1.2	\$184.34	\$188.76	-2.3%	\$145.66	\$146.86	-0.8%

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## Report of rooms operations for RTO 9

SEVEN MONTHS ENDED JULY 2023

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	Variance
Kingston	60.3%	52.1%	8.2	\$164.39	\$155.13	6.0%	\$99.10	\$80.78	22.7%
Gananoque	43.0%	40.3%	2.7	\$141.12	\$142.79	-1.2%	\$60.67	\$57.53	5.5%
Brockville	54.1%	49.9%	4.2	\$140.02	\$128.74	8.8%	\$75.70	\$64.23	17.9%
Bay of Quinte (Quinte West, Belleville, Napanee)	52.0%	50.1%	1.9	\$137.64	\$127.16	8.2%	\$71.52	\$63.67	12.3%
Cornwall   Kemptville	82.6%	66.2%	16.4	\$146.12	\$133.65	9.3%	\$120.66	\$88.46	36.4%
TOTAL RTO 9	62.1%	53.4%	8.8	\$153.16	\$146.66	4.4%	\$95.17	\$78.25	21.6%

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