

Report of rooms operations for RTO 9

MONTH OF MAY 2023

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	Variance
Kingston	66.5%	57.4%	9.1	\$162.73	\$154.39	5.4%	\$108.27	\$88.63	22.2%
Gananoque	42.1%	39.7%	2.4	\$127.04	\$122.00	4.1%	\$53.42	\$48.41	10.4%
Brockville	60.1%	56.8%	3.4	\$141.96	\$126.03	12.6%	\$85.35	\$71.55	19.3%
Bay of Quinte (Quinte West, Belleville, Napanee)	62.3%	67.7%	-5.3	\$137.29	\$121.03	13.4%	\$85.58	\$81.91	4.5%
Cornwall Kemptville	86.1%	72.9%	13.2	\$143.56	\$133.74	7.3%	\$123.65	\$97.55	26.8%
TOTAL RTO 9	65.6%	59.8%	5.8	\$148.86	\$141.93	4.9%	\$97.70	\$84.94	15.0%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Report of rooms operations for RTO 9

FIVE MONTHS ENDED MAY 2023

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	Variance
Kingston	54.3%	44.9%	9.4	\$149.58	\$134.14	11.5%	\$81.22	\$60.19	34.9%
Gananoque	29.5%	27.1%	2.3	\$115.84	\$111.60	3.8%	\$34.13	\$30.29	12.7%
Brockville	47.0%	40.0%	7.0	\$132.46	\$116.21	14.0%	\$62.29	\$46.50	34.0%
Bay of Quinte (Quinte West, Belleville, Napanee)	54.5%	47.5%	7.1	\$130.28	\$110.84	17.5%	\$71.07	\$52.60	35.1%
Cornwall Kemptville	80.6%	58.9%	21.7	\$133.56	\$122.95	8.6%	\$107.61	\$72.42	48.6%
TOTAL RTO 9	56.6%	45.0%	11.6	\$139.95	\$126.38	10.7%	\$79.17	\$56.88	39.2%

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