

TRENDS IN THE CANADIAN HOTEL INDUSTRY

National Market Report

MAY 2023





MONTH OF MAY 2023*

	Occup	oancy Percenta	age	A۱	erage Daily Ra	te	Revenue Per Available Room			
Location	2023	2022 **Point Change		2023	2022	Variance	2023	2022	Variance	
ATLANTIC CANADA	67.3%	59.4%	7.9	\$163.83	\$140.39	16.7%	\$110.20	\$83.36	32.2%	
Newfoundland	81.1%	57.1%	24.0	\$154.45	\$127.06	21.6%	\$125.20	\$72.54	72.6%	
St. John's	85.4%	58.6%	26.8	\$155.79	\$126.99	22.7%	\$133.02	\$74.43	78.7%	
Prince Edward Island	60.1%	50.3%	9.7	\$169.20	\$141.59	19.5%	\$101.61	\$71.25	42.6%	
Nova Scotia	69.7%	66.3%	3.4	\$182.68	\$151.87	20.3%	\$127.34	\$100.66	26.5%	
Halifax/Dartmouth	74.1%	70.3%	3.8	\$198.87	\$161.63	23.0%	\$147.38	\$113.68	29.6%	
Other Nova Scotia	60.5%	57.6%	2.8	\$140.96	\$126.52	11.4%	\$85.22	\$72.92	16.9%	
New Brunswick	60.3%	55.1%	5.2	\$145.09	\$131.25	10.5%	\$87.46	\$72.35	20.9%	
Moncton	64.1%	52.9%	11.2	\$148.66	\$130.72	13.7%	\$95.29	\$69.20	37.7%	
Other New Brunswick	58.1%	56.3%	1.8	\$142.90	\$131.53	8.6%	\$83.09	\$74.11	12.1%	
CENTRAL CANADA	71.6%	64.9%	6.7	\$205.30	\$172.10	19.3%	\$146.93	\$111.61	31.6%	
Quebec	68.2%	61.1%	7.1	\$219.69	\$185.41	18.5%	\$149.80	\$113.24	32.3%	
Greater Quebec City	69.1%	58.1%	11.1	\$214.84	\$193.20	11.2%	\$148.55	\$112.23	32.4%	
Other Quebec	57.5%	53.6%	3.9	\$175.02	\$158.52	10.4%	\$100.63	\$84.90	18.5%	
Greater Montreal	73.5%	65.7%	7.8	\$238.23	\$193.79	22.9%	\$175.06	\$127.24	37.6%	
Downtown Montreal Montreal Airport/Laval	76.7% 66.8%	60.8% 75.6%	15.9 -8.8	\$262.50 \$202.46	\$228.99 \$150.21	14.6% 34.8%	\$201.42 \$135.30	\$139.31 \$113.56	44.6% 19.1%	
Ontario	72.6%	66.1%	6.5	\$200.48	\$167.77	19.5%	\$145.61	\$110.87	31.3%	
Greater Toronto Area (GTA)	77.9%	70.6%	7.3	\$234.80	\$185.11	26.8%	\$182.84	\$130.66	39.9%	
Downtown Toronto	73.1%	66.5%	6.6	\$346.01	\$273.55	26.5%	\$252.95	\$181.94	39.0%	
Toronto Airport GTA West	83.0% 80.6%	75.0% 70.7%	8.0 9.9	\$191.63 \$168.79	\$145.24 \$136.38	31.9% 23.8%	\$159.06 \$136.12	\$109.00 \$96.42	45.9% 41.2%	
GTA East/North	79.1%	74.0%	5.1	\$170.07	\$139.30	22.1%	\$134.47	\$103.05	30.5%	
Eastern Ontario	63.3%	60.4%	2.9	\$147.23	\$138.75	6.1%	\$93.27	\$83.85	11.2%	
Kingston	66.5%	57.4%	9.1	\$162.73	\$154.39	5.4%	\$108.27	\$88.63	22.2%	
Other Eastern Ontario	62.2%	61.8%	0.4	\$141.14	\$132.15	6.8%	\$87.76	\$81.68	7.4%	
Ottawa	76.4%	68.7%	7.7	\$214.05	\$178.92	19.6%	\$163.56	\$122.89	33.1%	
Downtown Ottawa	78.0%	68.5%	9.5	\$244.40	\$204.59	19.5%	\$190.75	\$140.17	36.1%	
Ottawa West Ottawa East	76.0% 70.7%	69.3% 67.8%	6.7 2.9	\$178.53 \$178.67	\$153.41 \$139.98	16.4% 27.6%	\$135.67 \$126.34	\$106.32 \$94.89	27.6% 33.1%	
Southern Ontario	71.6%	61.4%	10.2	\$168.37	\$153.93	9.4%	\$120.52	\$94.51	27.5%	
London	71.9%	67.6%	4.3	\$153.27	\$128.53	19.2%	\$110.24	\$86.86	26.9%	
Windsor	81.9%	55.4%	26.5	\$132.61	\$123.17	7.7%	\$108.59	\$68.24	59.1%	
Kitchener/Waterloo/Cambridge/Guelph	63.8%	65.1%	-1.3	\$159.94	\$139.66	14.5%	\$102.02	\$90.92	12.2%	
Hamilton/Brantford	69.3%	73.0%	-3.7	\$162.94	\$137.58	18.4%	\$112.87	\$100.41	12.4%	
Niagara Falls	76.9%	56.0%	20.9	\$190.20	\$189.02	0.6%	\$146.25	\$105.91	38.1%	
Other Niagara Region Other Southern Ontario	65.7%	57.0%	8.7	\$158.14	\$150.19	5.3%	\$103.96	\$85.66	21.4%	
	57.9%	65.1%	-7.2	\$149.08	\$131.02	13.8%	\$86.32	\$85.29	1.2%	
Central Ontario	53.0%	52.2%	0.8	\$159.56	\$153.12	4.2%	\$84.56	\$79.92	5.8%	
North Eastern Ontario	69.0%	64.1%	4.9	\$149.26	\$128.39	16.3%	\$103.02	\$82.31	25.2%	
North Bay Sudbury	71.8% 65.8%	71.2% 60.5%	0.7 5.2	\$126.00 \$147.29	\$119.09 \$129.54	5.8% 13.7%	\$90.51 \$96.89	\$84.76 \$78.43	6.8% 23.5%	
North Central Ontario										
Sault Ste. Marie	66.4%	68.9%	-2.5	\$127.47	\$117.49	8.5%	\$84.63	\$80.95	4.5%	
North Western Ontario	68.8%	79.3%	-10.5	\$175.23	\$148.53	18.0%	\$120.52	\$117.74	2.4%	
Thunder Bay	70.6%	79.3%	-8.7	\$181.04	\$149.45	21.1%	\$127.87	\$118.52	7.9%	

^{*} Based on the operating results of 256,426 rooms (unweighted data)

^{**} Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.



MONTH OF MAY 2023*

	Оссиј	oancy Percent	age	Av	erage Daily Ra	te	Revenue Per Available Room			
Location	2023	2022	**Point Change	2023	2022	Variance	2023	2022	Variance	
WESTERN CANADA	67.3%	62.4%	4.9	\$189.43	\$170.15	11.3%	\$127.44	\$106.13	20.1%	
Manitoba	74.9%	69.3%	5.6	\$161.33	\$134.81	19.7%	\$120.85	\$93.38	29.4%	
Winnipeg	81.5%	72.1%	9.5	\$171.93	\$138.62	24.0%	\$140.21	\$99.90	40.3%	
Brandon	59.7%	67.6%	-7.8	\$116.63	\$120.43	-3.2%	\$69.67	\$81.35	-14.4%	
Other Manitoba	60.9%	60.3%	0.5	\$138.37	\$128.14	8.0%	\$84.24	\$77.32	9.0%	
Saskatchewan	61.0%	56.7%	4.3	\$136.70	\$122.60	11.5%	\$83.41	\$69.54	19.9%	
Regina	60.1%	55.1%	5.0	\$138.15	\$118.37	16.7%	\$83.01	\$65.25	27.2%	
Saskatoon	67.5%	61.2%	6.3	\$146.03	\$129.18	13.0%	\$98.64	\$79.09	24.7%	
Other Saskatchewan	56.2%	53.6%	2.5	\$125.59	\$118.55	5.9%	\$70.54	\$63.57	11.0%	
Alberta (excl. Alta Resorts)	62.3%	56.0%	6.3	\$143.80	\$129.11	11.4%	\$89.63	\$72.35	23.9%	
Calgary	68.8%	62.7%	6.1	\$168.77	\$143.82	17.3%	\$116.05	\$90.13	28.7%	
Calgary Airport	69.9%	66.6%	3.3	\$143.12	\$121.00	18.3%	\$100.04	\$80.57	24.2%	
Downtown Calgary	67.1%	58.9%	8.1	\$214.76	\$184.95	16.1%	\$144.02	\$109.01	32.1%	
Calgary Northwest	75.6%	64.4%	11.2	\$139.34	\$118.32	17.8%	\$105.30	\$76.21	38.2%	
Calgary South	66.6%	60.5%	6.1	\$151.51	\$132.57	14.3%	\$100.96	\$80.25	25.8%	
Edmonton	61.4%	56.5%	4.9	\$139.64	\$128.64	8.5%	\$85.68	\$72.68	17.9%	
Downtown Edmonton	58.9%	57.6%	1.2	\$194.41	\$175.79	10.6%	\$114.48	\$101.34	13.0%	
Edmonton South	60.5%	55.3%	5.2	\$118.89	\$108.84	9.2%	\$71.92	\$60.23	19.4%	
Edmonton West	65.3%	58.0%	7.4	\$136.10	\$127.34	6.9%	\$88.94	\$73.84	20.4%	
Other Alberta	58.4%	51.2%	7.2	\$125.81	\$117.29	7.3%	\$73.47	\$60.09	22.3%	
Lethbridge	54.0%	55.7%	-1.6	\$122.25	\$114.52	6.7%	\$66.04	\$63.75	3.6%	
Red Deer	64.7%	51.8%	12.8	\$120.03	\$107.57	11.6%	\$77.62	\$55.77	39.2%	
Other Alberta Communities	58.3%	50.1%	8.2	\$128.23	\$120.44	6.5%	\$74.72	\$60.32	23.9%	
Alberta Resorts	62.4%	54.8%	7.6	\$375.51	\$332.78	12.8%	\$234.24	\$182.20	28.6%	
British Columbia	73.2%	70.1%	3.1	\$233.18	\$209.33	11.4%	\$170.59	\$146.64	16.3%	
Greater Vancouver	82.9%	77.5%	5.4	\$281.77	\$246.91	14.1%	\$233.65	\$191.30	22.1%	
Airport (Richmond)	85.5%	79.3%	6.3	\$238.44	\$209.93	13.6%	\$203.97	\$166.43	22.6%	
Downtown Vancouver	83.0%	77.4%	5.6	\$332.21	\$290.68	14.3%	\$275.76	\$225.11	22.5%	
Langley/Surrey	80.8%	79.6%	1.2	\$198.19	\$173.20	14.4%	\$160.16	\$137.81	16.2%	
Other Vancouver	80.0%	73.0%	7.0	\$228.35	\$198.79	14.9%	\$182.60	\$145.08	25.9%	
Vancouver Island	68.7%	73.8%	-5.1	\$233.93	\$219.75	6.5%	\$160.74	\$162.23	-0.9%	
Campbell River	68.6%	85.9%	-17.3	\$158.00	\$146.34	8.0%	\$108.45	\$125.75	-13.8%	
Greater Victoria	71.3%	74.4%	-3.1	\$251.52	\$238.21	5.6%	\$179.45	\$177.30	1.2%	
Nanaimo	66.3%	71.4%	-5.1	\$179.52	\$169.84	5.7%	\$119.07	\$121.23	-1.8%	
Parksville/Qualicum Beach	59.7%	73.3%	-13.5	\$192.91	\$184.84	4.4%	\$115.23	\$135.43	-14.9%	
Other Vancouver Island	66.3%	70.1%	-3.8	\$260.45	\$230.27	13.1%	\$172.70	\$161.54	6.9%	
Whistler Resort Area	53.2%	47.3%	5.9	\$268.38	\$249.16	7.7%	\$142.65	\$117.80	21.1%	
Other British Columbia	66.6%	63.6%	2.9	\$164.01	\$150.77	8.8%	\$109.19	\$95.93	13.8%	
Abbotsford/Chilliwack	82.4%	79.0%	3.4	\$183.41	\$146.53	25.2%	\$151.08	\$115.77	30.5%	
Kamloops	82.6%	83.6%	-0.9	\$172.40	\$150.79	14.3%	\$142.46	\$125.98	13.1%	
Kelowna	69.9%	69.8%	0.1	\$192.85	\$184.53	4.5%	\$134.84	\$128.81	4.7%	
Penticton	63.5%	61.4%	2.1	\$178.22	\$163.05	9.3%	\$113.14	\$100.07	13.1%	
Prince George	70.5%	65.3%	5.2	\$141.93	\$128.89	10.1%	\$100.05	\$84.12	18.9%	
Other B.C. Communities	60.2%	55.8%	4.4	\$152.70	\$142.71	7.0%	\$91.88	\$79.65	15.4%	
Yukon	59.7%	45.8%	13.9	\$198.71	\$185.19	7.3%	\$118.56	\$84.78	39.9%	
CANADA	69.3%	63.3%	6.0	\$195.29	\$169.02	15.5%	\$135.30	\$107.00	26.4%	

^{*} Based on the operating results of 256,426 rooms (unweighted data)

^{**} Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.



FIVE MONTHS ENDED MAY 2023

	Occup	oancy Percenta	age	Av	erage Daily Rat	te	Revenue Per Available Room			
Location	2023	2022	**Point Change	2023	2022	Variance	2023	2022	Variance	
ATLANTIC CANADA	55.9%	43.1%	12.7	\$149.11	\$127.68	16.8%	\$83.32	\$55.08	51.3%	
Newfoundland	64.3%	39.3%	25.0	\$135.89	\$115.63	17.5%	\$87.34	\$45.47	92.1%	
St. John's	67.5%	38.9%	28.5	\$135.56	\$115.11	17.8%	\$91.49	\$44.83	104.1%	
Prince Edward Island	50.0%	36.9%	13.1	\$156.65	\$126.93	23.4%	\$78.39	\$46.86	67.3%	
Nova Scotia	58.4%	48.8%	9.6	\$162.30	\$134.31	20.8%	\$94.84	\$65.60	44.6%	
Halifax/Dartmouth	61.7%	50.5%	11.1	\$172.89	\$139.94	23.5%	\$106.60	\$70.73	50.7%	
Other Nova Scotia	51.3%	44.9%	6.4	\$133.99	\$119.62	12.0%	\$68.71	\$53.71	27.9%	
New Brunswick	50.3%	39.6%	10.6	\$136.20	\$122.34	11.3%	\$68.46	\$48.46	41.3%	
Moncton	54.6%	38.9%	15.7	\$139.96	\$123.79	13.1%	\$76.42	\$48.18	58.6%	
Other New Brunswick	47.9%	40.0%	7.9	\$133.83	\$121.55	10.1%	\$64.06	\$48.63	31.7%	
CENTRAL CANADA	62.4%	49.1%	13.2	\$186.15	\$152.39	22.2%	\$116.09	\$74.86	55.1%	
Quebec	60.9%	43.8%	17.0	\$199.45	\$167.71	18.9%	\$121.37	\$73.51	65.1%	
Greater Quebec City	58.8%	38.7%	20.1	\$190.92	\$171.03	11.6%	\$112.19	\$66.17	69.5%	
Other Quebec	54.7%	44.3%	10.3	\$196.07	\$170.92	14.7%	\$107.21	\$75.78	41.5%	
Greater Montreal	64.6%	45.2%	19.5	\$203.04	\$165.18	22.9%	\$131.22	\$74.58	75.9%	
Downtown Montreal Montreal Airport/Laval	61.6% 72.1%	37.3% 61.0%	24.3 11.1	\$218.87 \$187.90	\$190.63 \$140.72	14.8% 33.5%	\$134.80 \$135.49	\$71.10 \$85.87	89.6% 57.8%	
Ontario	62.8%	51.0%	11.9	\$181.69	\$147.86	22.9%	\$114.18	\$75.34	51.6%	
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Greater Toronto Area (GTA)	69.4% 64.3%	54.1% 46.8%	15.3 17.5	\$208.80 \$295.53	\$158.29 \$225.32	31.9% 31.2%	\$144.87 \$189.90	\$85.67 \$105.34	69.1% 80.3%	
Downtown Toronto Toronto Airport	79.7%	62.4%	17.3	\$181.93	\$132.07	37.8%	\$169.90	\$82.45	75.8%	
GTA West	70.1%	54.9%	15.3	\$156.89	\$124.53	26.0%	\$110.02	\$68.32	61.0%	
GTA East/North	69.6%	59.5%	10.0	\$155.43	\$127.20	22.2%	\$108.12	\$75.72	42.8%	
Eastern Ontario	54.4%	46.3%	8.1	\$139.70	\$125.98	10.9%	\$75.96	\$58.27	30.4%	
Kingston	54.3%	44.9%	9.4	\$149.58	\$134.14	11.5%	\$81.22	\$60.19	34.9%	
Other Eastern Ontario	54.4%	46.9%	7.5	\$135.81	\$122.31	11.0%	\$73.88	\$57.37	28.8%	
Ottawa	64.8%	48.2%	16.6	\$186.58	\$156.40	19.3%	\$120.93	\$75.37	60.5%	
Downtown Ottawa	64.9%	41.3%	23.6	\$212.02	\$180.93	17.2%	\$137.64	\$74.70	84.2%	
Ottawa West Ottawa East	66.7% 59.2%	56.9% 53.9%	9.8 5.3	\$158.34 \$157.87	\$137.58 \$130.51	15.1% 21.0%	\$105.60 \$93.52	\$78.32 \$70.33	34.8% 33.0%	
Ottawa East	39.2/6	55.9%	5.5	\$107.07	\$130.31	21.0%	\$93.32	\$70.33	33.0%	
Southern Ontario	59.3%	47.9%	11.4	\$151.56	\$138.18	9.7%	\$89.93	\$66.21	35.8%	
London	64.6%	56.6%	8.0	\$150.15	\$119.25	25.9%	\$96.96	\$67.46	43.7%	
Windsor	67.0%	45.7%	21.3	\$131.83	\$119.34	10.5%	\$88.31	\$54.57	61.8%	
Kitchener/Waterloo/Cambridge/Guelph	60.8%	54.5%	6.3	\$149.80	\$128.53	16.6%	\$91.09	\$70.01	30.1%	
Hamilton/Brantford	58.7%	63.3%	-4.6	\$153.04	\$132.45	15.5%	\$89.83	\$83.78	7.2%	
Niagara Falls Other Niagara Region	59.4% 53.7%	38.1% 47.4%	21.2 6.2	\$161.93 \$140.85	\$166.23 \$130.64	-2.6% 7.8%	\$96.12 \$75.58	\$63.35 \$61.95	51.7% 22.0%	
Other Southern Ontario	49.4%	52.8%	-3.4	\$138.37	\$122.35	13.1%	\$68.36	\$64.57	5.9%	
Central Ontario	47.4%	44.1%	3.4	\$167.34	\$156.33	7.0%	\$79.34	\$68.87	15.2%	
North Eastern Ontario	56.4%	53.5%	2.9	\$144.35	\$122.35	18.0%	\$81.43	\$65.51	24.3%	
North Bay Sudbury	57.6% 54.5%	54.2% 49.4%	3.4 5.1	\$123.88 \$146.32	\$110.43 \$123.55	12.2% 18.4%	\$71.36 \$79.72	\$59.81 \$61.01	19.3% 30.7%	
North Central Ontario										
Sault Ste. Marie	54.9%	51.5%	3.5	\$123.63	\$108.27	14.2%	\$67.93	\$55.71	21.9%	
North Western Ontario	63.4%	66.3%	-2.9	\$166.73	\$138.16	20.7%	\$105.68	\$91.57	15.4%	
Thunder Bay	63.5%	63.9%	-0.5	\$171.62	\$137.60	24.7%	\$108.94	\$87.99	23.8%	

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	Occup	oancy Percenta	age	Av	verage Daily Ra	te	Revenue Per Available Room			
Location	2023	2022	**Point Change	2023	2022	Variance	2023	2022	Variance	
WESTERN CANADA	60.1%	52.4%	7.8	\$175.63	\$153.69	14.3%	\$105.64	\$80.50	31.2%	
Manitoba	70.7%	51.0%	19.7	\$153.77	\$126.72	21.3%	\$108.75	\$64.68	68.1%	
Winnipeg	77.7%	52.1%	25.7	\$160.80	\$130.24	23.5%	\$124.96	\$67.79	84.3%	
Brandon Other Manitoba	54.1% 56.4%	49.2% 48.7%	4.9 7.7	\$128.10 \$134.83	\$109.66 \$124.29	16.8% 8.5%	\$69.28 \$76.03	\$53.91 \$60.50	28.5% 25.7%	
Saskatchewan	53.7%	47.7%	6.0	\$131.84	\$118.14	11.6%	\$70.78	\$56.34	25.6%	
Regina	50.7%	45.3%	5.4	\$130.34	\$114.33	14.0%	\$66.03	\$51.79	27.5%	
Saskatoon	61.8%	50.1%	11.7	\$140.56	\$122.75	14.5%	\$86.85	\$61.49	41.2%	
Other Saskatchewan	48.7%	47.1%	1.7	\$123.08	\$116.05	6.1%	\$59.98	\$54.60	9.9%	
Alberta (excl. Alta Resorts)	53.6%	46.8%	6.9	\$137.58	\$120.65	14.0%	\$73.81	\$56.45	30.7%	
Calgary	56.2%	46.8%	9.5	\$157.95	\$132.63	19.1%	\$88.84	\$62.06	43.1%	
Calgary Airport	59.7%	52.0%	7.7	\$138.31	\$117.31	17.9%	\$82.61	\$61.05	35.3%	
Downtown Calgary	51.1%	39.2%	11.9	\$200.95	\$167.44	20.0%	\$102.62	\$65.59	56.5%	
Calgary Northwest	62.3%	53.1%	9.2	\$122.85	\$108.21	13.5%	\$76.59	\$57.47	33.3%	
Calgary South	55.9%	47.3%	8.6	\$143.70	\$125.78	14.2%	\$80.34	\$59.45	35.1%	
Edmonton	55.7%	46.8%	8.9	\$134.40	\$117.39	14.5%	\$74.93	\$54.94	36.4%	
Downtown Edmonton	53.4%	41.1%	12.3	\$176.34	\$157.16	12.2%	\$94.22	\$64.66	45.7%	
Edmonton South	55.3%	47.6%	7.7	\$116.65	\$102.19	14.2%	\$64.51	\$48.61	32.7%	
Edmonton West	58.8%	50.1%	8.6	\$135.58	\$118.77	14.2%	\$79.69	\$59.54	33.8%	
Other Alberta	50.4%	46.8%	3.6	\$123.91	\$114.82	7.9%	\$62.43	\$53.71	16.2%	
Lethbridge	47.3%	51.7%	-4.4	\$123.57	\$115.87	6.6%	\$58.45	\$59.91	-2.4%	
Red Deer	52.3%	41.9%	10.4	\$115.52	\$104.61	10.4%	\$60.42	\$43.79	38.0%	
Other Alberta Communities	50.4%	46.6%	3.7	\$126.22	\$116.72	8.1%	\$63.59	\$54.45	16.8%	
Alberta Resorts	56.5%	49.0%	7.4	\$315.90	\$283.41	11.5%	\$178.36	\$138.97	28.3%	
British Columbia	67.1%	60.0%	7.1	\$210.87	\$182.99	15.2%	\$141.42	\$109.81	28.8%	
Greater Vancouver	75.6%	62.4%	13.2	\$226.64	\$194.38	16.6%	\$171.26	\$121.24	41.3%	
Airport (Richmond)	81.4%	67.0%	14.4	\$202.73	\$171.00	18.6%	\$165.01	\$114.63	44.0%	
Downtown Vancouver	73.5%	58.8%	14.7	\$260.18	\$226.55	14.8%	\$191.18	\$133.27	43.5%	
Langley/Surrey	75.6%	69.8%	5.8	\$169.37	\$146.41	15.7%	\$127.98	\$102.14	25.3%	
Other Vancouver	73.8%	62.3%	11.5	\$190.95	\$163.52	16.8%	\$140.87	\$101.79	38.4%	
Vancouver Island	61.6%	63.4%	-1.9	\$192.11	\$180.69	6.3%	\$118.28	\$114.62	3.2%	
Campbell River	67.6%	76.8%	-9.3	\$129.47	\$125.38	3.3%	\$87.46	\$96.35	-9.2%	
Greater Victoria	62.5%	62.3%	0.2	\$201.98	\$190.15	6.2%	\$126.33	\$118.55	6.6%	
Nanaimo	59.0%	60.0%	-1.0	\$164.98	\$152.84	7.9%	\$97.27	\$91.70	6.1%	
Parksville/Qualicum Beach	55.6%	66.1%	-10.5	\$167.60	\$161.68	3.7%	\$93.13	\$106.89	-12.9%	
Other Vancouver Island	61.5%	63.8%	-2.3	\$212.46	\$194.94	9.0%	\$130.66	\$124.28	5.1%	
Whistler Resort Area	73.5%	60.3%	13.3	\$476.07	\$393.28	21.1%	\$350.10	\$237.02	47.7%	
Other British Columbia	58.8%	56.2%	2.6	\$152.01	\$138.19	10.0%	\$89.41	\$77.72	15.0%	
Abbotsford/Chilliwack	80.9%	74.9%	6.1	\$183.02	\$132.78	37.8%	\$148.10	\$99.41	49.0%	
Kamloops	67.5%	70.8%	-3.3	\$141.61	\$124.01	14.2%	\$95.57	\$87.79	8.9%	
Kelowna	57.0%	55.8%	1.2	\$155.12	\$148.17	4.7%	\$88.40	\$82.73	6.9%	
Penticton	42.3%	40.8%	1.5	\$144.47	\$136.14	6.1%	\$61.15	\$55.57	10.1%	
Prince George	64.3%	60.4%	3.9	\$136.43	\$125.29	8.9%	\$87.79	\$75.70	16.0%	
Other B.C. Communities	55.6%	51.8%	3.7	\$152.03	\$142.76	6.5%	\$84.49	\$74.00	14.2%	
Yukon	52.5%	41.8%	10.7	\$167.74	\$148.94	12.6%	\$88.01	\$62.20	41.5%	
CANADA	60.9%	50.2%	10.7	\$178.87	\$151.45	18.1%	\$108.88	\$75.99	43.3%	
J (D) (30.576	UU.2/0	10.7	Q17 J.U7	♥101. T 0	10.170	Q100.00	Q70.00	10.070	

^{**} Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.



Regional report of rooms operations by **property size**, **type and price level**

MONTH OF MAY 2023*

	ATLANTIC							CENTRAL					
	Occu	Occupancy Percentage			Average Daily Rates			Occupancy Percentage **Point			Average Daily Rates		
	2023	2022	Change	2023	2022	Variance		2023	2022	Change	2023	2022	Variance
Property Size													
Under 50 rooms	55.3%	54.7%	0.6	\$138.26	\$124.71	10.9%		61.0%	59.1%	1.9	\$154.34	\$140.24	10.1%
50-75 rooms	57.6%	55.7%	1.9	\$131.34	\$119.36	10.0%		65.1%	64.4%	0.7	\$147.55	\$131.92	11.8%
76-125 rooms	67.1%	61.5%	5.6	\$157.61	\$135.63	16.2%		70.8%	68.6%	2.2	\$167.81	\$144.42	16.2%
126-200 rooms	70.1%	59.4%	10.7	\$164.77	\$143.37	14.9%		73.8%	66.6%	7.2	\$186.69	\$155.99	19.7%
201-500 rooms	71.8%	58.6%	13.2	\$193.73	\$160.89	20.4%		73.7%	63.4%	10.3	\$240.16	\$201.28	19.3%
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A		72.0%	58.9%	13.1	\$289.74	\$242.52	19.5%
Total	67.3%	59.4%	7.9	\$163.83	\$140.39	16.7%		71.6%	64.9%	6.7	\$205.30	\$172.10	19.3%
Property Type													
Limited Service	64.8%	58.9%	5.9	\$145.86	\$127.84	14.1%		68.4%	66.9%	1.5	\$156.49	\$132.84	17.8%
Full Service	70.4%	59.8%	10.5	\$178.17	\$148.45	20.0%		74.0%	64.3%	9.7	\$231.71	\$193.90	19.5%
Suite Hotel	76.1%	73.9%	2.2	\$187.34	\$164.19	14.1%		78.3%	72.7%	5.6	\$200.36	\$167.92	19.3%
Resort	N/A	N/A	N/A	N/A	N/A	N/A		48.6%	39.7%	8.9	\$236.78	\$235.08	0.7%
Total	67.3%	59.4%	7.9	\$163.83	\$140.39	16.7%		71.6%	64.9%	6.7	\$205.30	\$172.10	19.3%
Price Level													
Budget	52.5%	47.4%	5.2	\$122.88	\$110.18	11.5%		61.5%	56.8%	4.7	\$126.47	\$111.24	13.7%
Mid-Price	69.4%	61.0%	8.3	\$165.24	\$140.50	17.6%		73.4%	67.0%	6.4	\$190.26	\$157.90	20.5%
Upscale	62.3%	56.1%	6.2	\$229.16	\$210.94	8.6%		70.8%	60.9%	10.0	\$324.19	\$283.31	14.4%
Total	67.3%	59.4%	7.9	\$163.83	\$140.39	16.7%		71.6%	64.9%	6.7	\$205.30	\$172.10	19.3%

	WESTERN							CANADA					
	Occu	Occupancy Percentage			Average Daily Rates			Occu	pancy Perce	ntage **Point	Average Daily Rates		
	2023	2022	Change	2023	2022	Variance		2023	2022	Change	2023	2022	Variance
Property Size													
Under 50 rooms	56.2%	54.5%	1.7	\$131.43	\$121.07	8.6%		57.9%	56.1%	1.8	\$140.37	\$128.30	9.4%
50-75 rooms	64.5%	61.2%	3.3	\$150.49	\$135.94	10.7%		64.1%	62.0%	2.1	\$147.62	\$132.88	11.1%
76-125 rooms	68.0%	63.2%	4.8	\$156.92	\$143.46	9.4%		69.1%	65.2%	3.8	\$161.61	\$143.21	12.9%
126-200 rooms	68.1%	63.3%	4.9	\$180.78	\$160.90	12.4%		70.9%	64.4%	6.5	\$182.24	\$157.09	16.0%
201-500 rooms	67.6%	61.7%	6.0	\$231.75	\$210.00	10.4%		70.9%	62.3%	8.6	\$233.71	\$202.79	15.2%
Over 500 rooms	74.7%	67.1%	7.7	\$377.70	\$329.28	14.7%		72.7%	61.0%	11.7	\$312.41	\$266.50	17.2%
Total	67.3%	62.4%	4.9	\$189.42	\$170.15	11.3%		69.3%	63.3%	6.0	\$195.29	\$169.02	15.5%
Property Type													
Limited Service	65.1%	60.5%	4.5	\$143.27	\$129.60	10.5%		66.4%	62.9%	3.5	\$148.92	\$130.80	13.9%
Full Service	69.7%	64.0%	5.7	\$213.45	\$190.37	12.1%		72.0%	63.9%	8.1	\$220.78	\$189.48	16.5%
Suite Hotel	76.5%	73.0%	3.5	\$191.36	\$168.54	13.5%		77.6%	72.9%	4.8	\$196.76	\$167.96	17.2%
Resort	58.4%	55.9%	2.6	\$317.62	\$290.16	9.5%		54.4%	49.4%	5.1	\$287.37	\$270.81	6.1%
Total	67.3%	62.4%	4.9	\$189.42	\$170.15	11.3%		69.3%	63.3%	6.0	\$195.29	\$169.02	15.5%
Price Level													
Budget	61.6%	58.2%	3.4	\$132.64	\$118.53	11.9%		61.0%	57.0%	4.0	\$129.49	\$115.12	12.5%
Mid-Price	68.3%	63.6%	4.6	\$173.21	\$155.25	11.6%		70.7%	65.0%	5.8	\$180.74	\$155.31	16.4%
Upscale	68.3%	60.6%	7.7	\$327.71	\$304.97	7.5%		69.5%	60.7%	8.9	\$324.10	\$291.70	11.1%
Total	67.3%	62.4%	4.9	\$189.42	\$170.15	11.3%		69.3%	63.3%	6.0	\$195.29	\$169.02	15.5%

^{*} Based on the operating results of 256,426 rooms (unweighted data)

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^{**} Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.



Regional report of rooms operations by **property size**, **type and price level**FIVE MONTHS ENDED MAY 2023

ATLANTIC Occupancy Percentage Average Daily Rates Occupancy Percentage Average Daily Rates **Point **Point 2023 2022 Change 2023 2022 Variance 2023 2022 Change 2023 2022 Variance **Property Size** Under 50 rooms 39 1% \$133.08 481% \$142.89 \$128.07 11.6% 36.8% 23 \$119.81 11 1% 52.9% 48 50-75 rooms 47.6% 41.5% 6.0 \$124.74 \$112.15 11.2% 54.8% 52.4% 2.3 \$139.10 \$121.89 14.1% 76-125 rooms 58.0% 46.4% 11.6 \$146.25 \$123.58 18.3% 62.2% 54.5% 7.8 \$156.43 \$132.22 18.3% 126-200 rooms 60.0% \$151.73 \$131.92 64.8% 51.0% \$170.55 \$140.28 21.6% 45.5% 14.5 15.0% 13.8 201-500 rooms 53.8% 35.8% 17.9 \$167.16 \$143.34 16.6% 64.0% 44.5% 19.5 \$215.04 \$180.79 18.9% Over 500 rooms N/A 62.7% 42 2% 20.5 \$252.57 \$20312 24.3% N/A N/A N/A N/A N/A Total 55.9% \$149.11 \$127.68 16.8% \$186.15 \$152.39 22.2% 43.1% 12.7 62.4% 49.1% 13.2 **Property Type** Limited Service 55.9% 45.1% 10.8 \$140.17 \$121.21 15.6% 59.1% 53.0% 6.1 \$144.55 \$120.95 19.5% Full Service 56.2% 40.5% 15.7 \$155.66 \$131.98 17.9% 64.1% 45.9% 18.2 \$204.91 \$168.02 22.0% \$169.15 69.9% \$185.12 Suite Hotel 67.3% 56.3% \$142.63 18.6% 60.2% 9.8 \$151.53 22.2% 11.0 Resort 47.4% \$264.38 \$248.16 6.5% N/A N/A N/A N/A N/A N/A 36.3% 11.1 55.9% 43.1% \$149.11 \$127.68 \$186.15 \$152.39 Total 12.7 16.8% 62.4% 49.1% 13.2 22.2% **Price Level** Budget 42.7% 34.8% 7.9 \$116.87 \$104.37 12.0% 53.3% 46.2% 7.0 \$119.29 \$102.72 16.1% Mid-Price 58.0% 44.5% 13.5 \$150.25 \$127.87 17.5% 64.8% 51.8% 13.0 \$173.99 \$141.51 22.9% Upscale 47.2% 37.1% 10.1 \$206.54 \$186.53 10.7% 58.2% 39.2% 19.0 \$290.33 \$259.07 12.1% Total 55.9% \$149.11 \$127.68 \$186.15 \$152.39 22.2% 43.1% 12.7 16.8% 62.4% 49.1% 13.2

	WESTERN							CANADA							
	Occu	Occupancy Percentage **Point			Average Daily Rates			Occu	pancy Perce	ntage **Point	Average Daily Rates				
	2023	2022	Change	2023	2022	Variance		2023	2022	Change	2023	2022	Variance		
Property Size															
Under 50 rooms	49.5%	48.1%	1.4	\$122.11	\$114.45	6.7%		50.3%	47.7%	2.6	\$130.27	\$119.44	9.1%		
50-75 rooms	57.2%	53.8%	3.4	\$136.48	\$123.51	10.5%		55.3%	52.1%	3.2	\$136.52	\$122.02	11.9%		
76-125 rooms	60.6%	55.0%	5.6	\$146.36	\$131.68	11.1%		61.0%	54.0%	7.0	\$150.57	\$131.28	14.7%		
126-200 rooms	61.4%	52.6%	8.8	\$167.57	\$145.14	15.5%		62.8%	51.2%	11.6	\$167.64	\$141.85	18.2%		
201-500 rooms	60.5%	49.2%	11.3	\$218.32	\$192.03	13.7%		61.8%	46.1%	15.8	\$213.95	\$184.32	16.1%		
Over 500 rooms	67.5%	49.6%	17.9	\$332.46	\$304.57	9.2%		63.9%	44.1%	19.9	\$273.73	\$232.00	18.0%		
Total	60.1%	52.4%	7.8	\$175.63	\$153.69	14.3%		60.9%	50.2%	10.7	\$178.87	\$151.45	18.1%		
Property Type															
Limited Service	57.7%	52.7%	5.0	\$134.16	\$118.92	12.8%		58.1%	52.1%	6.0	\$138.85	\$119.90	15.8%		
Full Service	61.5%	50.9%	10.6	\$187.55	\$164.25	14.2%		62.5%	47.6%	14.9	\$194.72	\$164.18	18.6%		
Suite Hotel	70.9%	61.0%	9.9	\$182.30	\$154.49	18.0%		70.1%	60.3%	9.9	\$183.46	\$152.14	20.6%		
Resort	58.6%	53.6%	4.9	\$342.43	\$294.42	16.3%		53.6%	46.7%	6.9	\$313.56	\$279.68	12.1%		
Total	60.1%	52.4%	7.8	\$175.63	\$153.69	14.3%		60.9%	50.2%	10.7	\$178.87	\$151.45	18.1%		
Price Level															
Budget	54.3%	51.0%	3.3	\$120.55	\$105.82	13.9%		53.1%	48.1%	5.1	\$119.83	\$104.52	14.6%		
Mid-Price	61.0%	53.5%	7.5	\$158.46	\$139.86	13.3%		62.5%	51.9%	10.6	\$165.25	\$139.74	18.3%		
Upscale	62.3%	48.2%	14.0	\$314.70	\$288.94	8.9%		59.8%	43.2%	16.6	\$300.33	\$272.74	10.1%		
Total	60.1%	52.4%	7.8	\$175.63	\$153.69	14.3%		60.9%	50.2%	10.7	\$178.87	\$151.45	18.1%		

CANADA

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