

Report of rooms operations for RTO 9

MONTH OF MARCH 2023

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	Variance
Kingston	52.8%	49.0%	3.8	\$149.40	\$130.68	14.3%	\$78.81	\$63.99	23.2%
Gananoque	25.5%	28.6%	-3.1	\$111.44	\$111.15	0.3%	\$28.42	\$31.84	-10.7%
Brockville	42.6%	38.4%	4.2	\$132.30	\$109.40	20.9%	\$56.42	\$42.04	34.2%
Bay of Quinte (Quinte West, Belleville, Napanee)	56.4%	48.6%	7.8	\$128.04	\$111.23	15.1%	\$72.20	\$54.09	33.5%
Cornwall Kemptville	68.2%	61.1%	7.1	\$145.09	\$118.38	22.6%	\$99.00	\$72.37	36.8%
TOTAL RTO 9	51.6%	47.5%	4.1	\$141.08	\$123.36	14.4%	\$72.81	\$58.62	24.2%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Report of rooms operations for RTO 9

THREE MONTHS ENDED MARCH 2023

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	Variance
Kingston	49.9%	35.9%	14.0	\$143.66	\$122.31	17.5%	\$71.68	\$43.87	63.4%
Gananoque	24.0%	22.2%	1.9	\$106.83	\$103.51	3.2%	\$25.67	\$22.96	11.8%
Brockville	41.7%	32.1%	9.7	\$127.61	\$109.38	16.7%	\$53.25	\$35.07	51.8%
Bay of Quinte (Quinte West, Belleville, Napanee)	51.8%	38.5%	13.3	\$127.69	\$104.32	22.4%	\$66.20	\$40.16	64.8%
Cornwall Kemptville	77.0%	50.4%	26.6	\$129.97	\$114.69	13.3%	\$100.09	\$57.77	73.2%
TOTAL RTO 9	51.8%	36.6%	15.2	\$135.86	\$116.33	16.8%	\$70.37	\$42.59	65.2%

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