

Report of rooms operations for RTO 9

MONTH OF APRIL 2023

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	Variance
Kingston	56.0%	58.9%	-2.9	\$150.64	\$135.37	11.3%	\$84.40	\$79.77	5.8%
Gananoque	26.9%	23.2%	3.7	\$113.21	\$107.29	5.5%	\$30.44	\$24.88	22.3%
Brockville	49.4%	46.5%	2.9	\$132.78	\$117.96	12.6%	\$65.60	\$54.90	19.5%
Bay of Quinte (Quinte West, Belleville, Napanee)	54.7%	53.4%	1.3	\$129.48	\$111.62	16.0%	\$70.84	\$59.66	18.7%
Cornwall Kemptville	83.6%	70.0%	13.7	\$131.11	\$129.18	1.5%	\$109.66	\$90.37	21.3%
TOTAL RTO 9	57.3%	54.0%	3.3	\$140.08	\$128.30	9.2%	\$80.26	\$69.25	15.9%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Report of rooms operations for RTO 9

FOUR MONTHS ENDED APRIL 2023

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	Variance
Kingston	51.3%	41.6%	9.7	\$145.45	\$126.93	14.6%	\$74.67	\$52.84	41.3%
Gananoque	25.0%	22.5%	2.5	\$109.18	\$104.89	4.1%	\$27.31	\$23.64	15.5%
Brockville	43.6%	35.7%	8.0	\$129.07	\$112.18	15.1%	\$56.33	\$40.03	40.7%
Bay of Quinte (Quinte West, Belleville, Napanee)	52.6%	42.2%	10.3	\$128.16	\$106.63	20.2%	\$67.35	\$45.03	49.5%
Cornwall Kemptville	78.9%	55.3%	23.6	\$130.32	\$119.28	9.3%	\$102.84	\$65.92	56.0%
TOTAL RTO 9	54.2%	41.1%	13.2	\$137.16	\$120.37	14.0%	\$74.38	\$49.44	50.5%

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