



TRENDS IN THE CANADIAN
HOTEL INDUSTRY

National Market Report

APRIL 2023

Report of rooms operations by location

MONTH OF APRIL 2023*

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	Variance
ATLANTIC CANADA	57.1%	51.5%	5.6	\$148.45	\$130.32	13.9%	\$84.81	\$67.17	26.3%
Newfoundland	72.1%	47.2%	24.9	\$136.93	\$119.10	15.0%	\$98.68	\$56.22	75.5%
St. John's	76.3%	47.3%	29.0	\$136.63	\$117.99	15.8%	\$104.20	\$55.82	86.7%
Prince Edward Island	36.6%	43.4%	-6.8	\$149.76	\$128.57	16.5%	\$54.83	\$55.81	-1.7%
Nova Scotia	59.9%	58.0%	1.9	\$163.56	\$138.73	17.9%	\$97.90	\$80.46	21.7%
Halifax/Dartmouth	63.3%	60.9%	2.4	\$174.32	\$145.44	19.9%	\$110.43	\$88.63	24.6%
Other Nova Scotia	51.9%	51.1%	0.8	\$133.72	\$119.94	11.5%	\$69.45	\$61.28	13.3%
New Brunswick	51.4%	48.2%	3.2	\$135.98	\$124.26	9.4%	\$69.89	\$59.89	16.7%
Moncton	57.3%	52.7%	4.5	\$141.59	\$127.62	10.9%	\$81.10	\$67.30	20.5%
Other New Brunswick	48.2%	45.7%	2.5	\$132.29	\$122.12	8.3%	\$63.70	\$55.80	14.2%
CENTRAL CANADA	64.8%	57.0%	7.8	\$186.79	\$156.80	19.1%	\$121.05	\$89.43	35.4%
Quebec	61.5%	51.7%	9.8	\$194.99	\$164.00	18.9%	\$119.85	\$84.76	41.4%
Greater Quebec City	57.5%	46.1%	11.5	\$187.41	\$168.51	11.2%	\$107.83	\$77.66	38.8%
Other Quebec	50.7%	48.1%	2.5	\$172.77	\$154.34	11.9%	\$87.58	\$74.31	17.9%
Greater Montreal	68.1%	55.1%	13.0	\$204.91	\$166.91	22.8%	\$139.45	\$91.91	51.7%
Downtown Montreal	67.0%	48.7%	18.3	\$218.15	\$189.00	15.4%	\$146.23	\$92.09	58.8%
Montreal Airport/Laval	71.7%	67.6%	4.1	\$191.25	\$142.18	34.5%	\$137.07	\$96.11	42.6%
Ontario	65.9%	58.8%	7.0	\$184.06	\$154.56	19.1%	\$121.25	\$90.94	33.3%
Greater Toronto Area (GTA)	73.5%	64.6%	8.9	\$213.75	\$168.42	26.9%	\$157.12	\$108.79	44.4%
Downtown Toronto	68.1%	61.2%	6.9	\$303.65	\$235.18	29.1%	\$206.81	\$144.00	43.6%
Toronto Airport	82.2%	72.5%	9.7	\$182.96	\$139.65	31.0%	\$150.36	\$101.28	48.5%
GTA West	76.7%	62.4%	14.3	\$161.83	\$130.36	24.1%	\$124.05	\$81.32	52.5%
GTA East/North	72.8%	67.2%	5.6	\$157.88	\$132.92	18.8%	\$114.97	\$89.37	28.6%
Eastern Ontario	55.2%	53.2%	2.0	\$139.14	\$127.48	9.1%	\$76.83	\$67.80	13.3%
Kingston	56.0%	58.9%	-2.9	\$150.64	\$135.37	11.3%	\$84.40	\$79.77	5.8%
Other Eastern Ontario	54.9%	50.5%	4.4	\$134.85	\$123.21	9.4%	\$74.06	\$62.25	19.0%
Ottawa	65.3%	53.6%	11.7	\$182.96	\$156.37	17.0%	\$119.53	\$83.83	42.6%
Downtown Ottawa	64.4%	49.4%	15.0	\$210.01	\$178.09	17.9%	\$135.24	\$87.93	53.8%
Ottawa West	68.2%	60.1%	8.1	\$154.84	\$138.04	12.2%	\$105.68	\$83.01	27.3%
Ottawa East	61.1%	54.1%	7.0	\$153.27	\$127.78	20.0%	\$93.66	\$69.12	35.5%
Southern Ontario	65.2%	57.0%	8.1	\$155.46	\$146.69	6.0%	\$101.28	\$83.62	21.1%
London	63.6%	65.2%	-1.5	\$148.13	\$125.95	17.6%	\$94.24	\$82.08	14.8%
Windsor	79.1%	51.1%	27.9	\$128.92	\$126.46	1.9%	\$101.92	\$64.67	57.6%
Kitchener/Waterloo/Cambridge/Guelph	61.7%	66.7%	-5.0	\$149.23	\$142.26	4.9%	\$92.12	\$94.96	-3.0%
Hamilton/Brantford	64.9%	69.1%	-4.2	\$156.48	\$139.10	12.5%	\$101.62	\$96.16	5.7%
Niagara Falls	69.0%	48.4%	20.6	\$170.55	\$171.21	-0.4%	\$117.70	\$82.90	42.0%
Other Niagara Region	57.7%	55.5%	2.2	\$150.60	\$142.82	5.4%	\$86.87	\$79.22	9.6%
Other Southern Ontario	50.3%	60.7%	-10.4	\$136.88	\$129.57	5.6%	\$68.83	\$78.69	-12.5%
Central Ontario	44.8%	41.9%	2.9	\$153.41	\$145.74	5.3%	\$68.66	\$61.00	12.6%
North Eastern Ontario	56.0%	54.9%	1.1	\$143.26	\$122.99	16.5%	\$80.20	\$67.52	18.8%
North Bay	57.3%	51.9%	5.4	\$123.05	\$114.95	7.0%	\$70.54	\$59.66	18.2%
Sudbury	56.9%	58.8%	-2.0	\$145.20	\$122.91	18.1%	\$82.58	\$72.31	14.2%
North Central Ontario									
Sault Ste. Marie	54.2%	54.4%	-0.2	\$125.37	\$109.36	14.6%	\$67.91	\$59.45	14.2%
North Western Ontario	60.5%	72.2%	-11.7	\$165.43	\$138.02	19.9%	\$100.14	\$99.63	0.5%
Thunder Bay	63.1%	70.3%	-7.2	\$169.26	\$137.31	23.3%	\$106.83	\$96.58	10.6%

* Based on the operating results of 255,499 rooms (unweighted data)

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

Source: CBRE Hotels' Trends in the Hotel Industry National Market with reproduction and use of information subject to CBRE Limited Disclaimer | Terms of Use as detailed at:

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Report of rooms operations by location

MONTH OF APRIL 2023*

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	Variance
WESTERN CANADA	61.6%	58.9%	2.8	\$172.83	\$153.78	12.4%	\$106.53	\$90.50	17.7%
Manitoba	72.3%	57.7%	14.6	\$156.83	\$128.05	22.5%	\$113.38	\$73.86	53.5%
Winnipeg	80.3%	59.7%	20.7	\$165.10	\$131.51	25.5%	\$132.61	\$78.46	69.0%
Brandon	58.0%	58.7%	-0.7	\$123.64	\$112.38	10.0%	\$71.71	\$65.98	8.7%
Other Manitoba	52.9%	50.0%	2.8	\$135.00	\$125.20	7.8%	\$71.35	\$62.62	13.9%
Saskatchewan	57.8%	52.3%	5.5	\$135.02	\$120.72	11.8%	\$78.05	\$63.11	23.7%
Regina	60.2%	53.7%	6.5	\$127.93	\$117.29	9.1%	\$77.01	\$63.00	22.2%
Saskatoon	69.7%	57.7%	12.0	\$147.89	\$125.92	17.5%	\$103.02	\$72.61	41.9%
Other Saskatchewan	45.9%	46.4%	-0.5	\$124.15	\$117.39	5.8%	\$56.92	\$54.46	4.5%
Alberta (excl. Alta Resorts)	54.3%	52.9%	1.4	\$138.25	\$122.66	12.7%	\$75.12	\$64.90	15.8%
Calgary	58.4%	57.7%	0.7	\$157.91	\$135.19	16.8%	\$92.21	\$77.98	18.3%
Calgary Airport	61.2%	62.2%	-1.0	\$136.58	\$119.34	14.4%	\$83.64	\$74.22	12.7%
Downtown Calgary	53.2%	50.6%	2.6	\$201.27	\$167.61	20.1%	\$107.07	\$84.86	26.2%
Calgary Northwest	63.9%	65.3%	-1.5	\$124.82	\$113.61	9.9%	\$79.72	\$74.23	7.4%
Calgary South	60.0%	57.9%	2.1	\$145.00	\$128.63	12.7%	\$87.03	\$74.44	16.9%
Edmonton	60.7%	55.6%	5.1	\$135.10	\$120.56	12.1%	\$81.98	\$67.00	22.4%
Downtown Edmonton	54.2%	50.9%	3.2	\$174.03	\$156.08	11.5%	\$94.27	\$79.48	18.6%
Edmonton South	61.1%	56.6%	4.5	\$118.24	\$105.21	12.4%	\$72.27	\$59.57	21.3%
Edmonton West	65.5%	57.4%	8.1	\$139.51	\$124.69	11.9%	\$91.41	\$71.58	27.7%
Other Alberta	47.0%	47.8%	-0.8	\$123.51	\$114.21	8.1%	\$58.04	\$54.61	6.3%
Lethbridge	46.5%	55.4%	-8.9	\$124.45	\$116.84	6.5%	\$57.89	\$64.78	-10.6%
Red Deer	53.7%	47.0%	6.8	\$114.90	\$104.08	10.4%	\$61.71	\$48.87	26.3%
Other Alberta Communities	45.5%	45.6%	-0.1	\$125.91	\$116.56	8.0%	\$57.23	\$53.13	7.7%
Alberta Resorts	52.1%	49.3%	2.7	\$282.48	\$269.17	4.9%	\$147.04	\$132.81	10.7%
British Columbia	69.1%	68.0%	1.1	\$204.91	\$182.49	12.3%	\$141.69	\$124.10	14.2%
Greater Vancouver	79.5%	76.6%	2.8	\$227.30	\$200.82	13.2%	\$180.63	\$153.92	17.4%
Airport (Richmond)	82.3%	78.2%	4.1	\$201.99	\$172.15	17.3%	\$166.31	\$134.68	23.5%
Downtown Vancouver	79.0%	77.0%	2.0	\$259.50	\$230.78	12.4%	\$205.00	\$177.69	15.4%
Langley/Surrey	79.3%	77.4%	1.9	\$172.98	\$154.56	11.9%	\$137.16	\$119.58	14.7%
Other Vancouver	76.7%	72.1%	4.6	\$191.87	\$171.21	12.1%	\$147.14	\$123.46	19.2%
Vancouver Island	65.0%	72.8%	-7.8	\$200.46	\$192.65	4.1%	\$130.34	\$140.19	-7.0%
Campbell River	69.8%	78.7%	-8.9	\$121.57	\$128.66	-5.5%	\$84.80	\$101.21	-16.2%
Greater Victoria	68.5%	74.9%	-6.4	\$211.53	\$205.66	2.9%	\$144.85	\$154.10	-6.0%
Nanaimo	58.3%	70.1%	-11.8	\$165.42	\$155.73	6.2%	\$96.43	\$109.15	-11.7%
Parksville/Qualicum Beach	55.2%	72.6%	-17.4	\$179.36	\$169.77	5.6%	\$99.02	\$123.29	-19.7%
Other Vancouver Island	61.5%	65.5%	-4.0	\$227.71	\$201.69	12.9%	\$139.97	\$132.13	5.9%
Whistler Resort Area	64.1%	55.4%	8.7	\$352.90	\$304.32	16.0%	\$226.34	\$168.59	34.3%
Other British Columbia	59.9%	58.6%	1.3	\$153.44	\$135.78	13.0%	\$91.94	\$79.61	15.5%
Abbotsford/Chilliwack	83.6%	81.0%	2.6	\$257.20	\$138.91	85.2%	\$215.02	\$112.46	91.2%
Kamloops	76.9%	80.2%	-3.3	\$142.32	\$126.74	12.3%	\$109.44	\$101.67	7.6%
Kelowna	65.1%	66.0%	-0.9	\$153.91	\$149.07	3.2%	\$100.22	\$98.44	1.8%
Penticton	43.4%	44.0%	-0.6	\$138.15	\$131.88	4.8%	\$59.93	\$57.96	3.4%
Prince George	71.6%	64.6%	7.0	\$138.74	\$127.32	9.0%	\$99.34	\$82.22	20.8%
Other B.C. Communities	51.8%	49.8%	2.0	\$141.92	\$135.37	4.8%	\$73.53	\$67.39	9.1%
Yukon	44.2%	40.1%	4.2	\$167.87	\$151.71	10.6%	\$74.24	\$60.80	22.1%
CANADA	62.8%	57.5%	5.3	\$177.91	\$153.64	15.8%	\$111.70	\$88.29	26.5%

* Based on the operating results of 255,499 rooms (unweighted data)

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Report of rooms operations by location

FOUR MONTHS ENDED APRIL 2023

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	Variance
ATLANTIC CANADA	52.9%	38.9%	14.1	\$144.27	\$122.59	17.7%	\$76.37	\$47.65	60.3%
Newfoundland	59.8%	34.7%	25.1	\$129.20	\$110.78	16.6%	\$77.27	\$38.46	100.9%
St. John's	62.7%	33.9%	28.8	\$128.18	\$109.79	16.7%	\$80.36	\$37.17	116.2%
Prince Edward Island	47.2%	32.7%	14.5	\$152.13	\$119.79	27.0%	\$71.81	\$39.13	83.5%
Nova Scotia	55.6%	44.3%	11.3	\$155.81	\$127.43	22.3%	\$86.59	\$56.42	53.5%
Halifax/Dartmouth	58.6%	45.5%	13.0	\$164.73	\$131.45	25.3%	\$96.47	\$59.85	61.2%
Other Nova Scotia	48.8%	41.3%	7.5	\$131.69	\$116.90	12.7%	\$64.32	\$48.28	33.2%
New Brunswick	47.7%	35.6%	12.1	\$133.32	\$118.78	12.2%	\$63.59	\$42.31	50.3%
Moncton	52.1%	35.3%	16.9	\$137.20	\$121.10	13.3%	\$71.55	\$42.75	67.4%
Other New Brunswick	45.2%	35.8%	9.4	\$130.84	\$117.50	11.4%	\$59.19	\$42.06	40.7%
CENTRAL CANADA	60.0%	45.0%	15.0	\$180.21	\$144.99	24.3%	\$108.08	\$65.28	65.6%
Quebec	58.9%	39.3%	19.6	\$193.32	\$160.53	20.4%	\$113.92	\$63.13	80.4%
Greater Quebec City	56.1%	33.7%	22.4	\$183.30	\$161.16	13.7%	\$102.79	\$54.29	89.4%
Other Quebec	53.9%	41.9%	12.0	\$202.02	\$175.02	15.4%	\$108.96	\$73.41	48.4%
Greater Montreal	62.3%	39.8%	22.6	\$192.19	\$152.73	25.8%	\$119.76	\$60.71	97.3%
Downtown Montreal	57.7%	31.1%	26.5	\$203.87	\$170.98	19.2%	\$117.58	\$53.23	120.9%
Montreal Airport/Laval	73.5%	57.1%	16.4	\$184.34	\$137.36	34.2%	\$135.54	\$78.46	72.7%
Ontario	60.3%	47.0%	13.3	\$175.83	\$140.57	25.1%	\$106.03	\$66.09	60.4%
Greater Toronto Area (GTA)	67.2%	49.8%	17.4	\$201.00	\$148.34	35.5%	\$135.05	\$73.88	82.8%
Downtown Toronto	62.0%	41.7%	20.3	\$280.04	\$205.46	36.3%	\$173.51	\$85.59	102.7%
Toronto Airport	78.8%	58.9%	19.9	\$179.26	\$127.42	40.7%	\$141.27	\$75.11	88.1%
GTA West	67.4%	50.8%	16.6	\$153.25	\$120.27	27.4%	\$103.33	\$61.07	69.2%
GTA East/North	67.1%	55.7%	11.4	\$151.00	\$123.00	22.8%	\$101.35	\$68.56	47.8%
Eastern Ontario	52.1%	42.5%	9.6	\$137.33	\$121.14	13.4%	\$71.48	\$51.46	38.9%
Kingston	51.3%	41.6%	9.7	\$145.45	\$126.93	14.6%	\$74.67	\$52.84	41.3%
Other Eastern Ontario	52.3%	42.9%	9.5	\$134.13	\$118.47	13.2%	\$70.20	\$50.80	38.2%
Ottawa	61.8%	42.9%	18.9	\$177.77	\$147.08	20.9%	\$109.88	\$63.08	74.2%
Downtown Ottawa	61.5%	34.3%	27.2	\$201.33	\$168.71	19.3%	\$123.82	\$57.79	114.3%
Ottawa West	64.3%	53.7%	10.5	\$152.18	\$132.34	15.0%	\$97.83	\$71.13	37.5%
Ottawa East	56.3%	50.2%	6.1	\$151.12	\$127.13	18.9%	\$85.04	\$63.84	33.2%
Southern Ontario	56.2%	44.4%	11.7	\$146.00	\$132.56	10.1%	\$81.98	\$58.89	39.2%
London	62.7%	53.7%	8.9	\$149.22	\$116.27	28.3%	\$93.53	\$62.49	49.7%
Windsor	63.1%	43.1%	20.0	\$131.57	\$117.98	11.5%	\$82.97	\$50.79	63.4%
Kitchener/Waterloo/Cambridge/Guelph	60.0%	51.8%	8.2	\$146.97	\$125.01	17.6%	\$88.21	\$64.75	36.2%
Hamilton/Brantford	56.0%	60.7%	-4.8	\$149.86	\$130.85	14.5%	\$83.85	\$79.49	5.5%
Niagara Falls	54.8%	33.5%	21.2	\$151.54	\$156.48	-3.2%	\$83.00	\$52.46	58.2%
Other Niagara Region	50.5%	44.8%	5.7	\$135.04	\$123.91	9.0%	\$68.25	\$55.54	22.9%
Other Southern Ontario	47.3%	49.5%	-2.3	\$135.09	\$119.36	13.2%	\$63.87	\$59.13	8.0%
Central Ontario	45.9%	42.0%	4.0	\$169.70	\$157.35	7.8%	\$77.97	\$66.03	18.1%
North Eastern Ontario	53.1%	50.8%	2.4	\$142.71	\$120.35	18.6%	\$75.85	\$61.10	24.1%
North Bay	53.9%	49.8%	4.2	\$123.15	\$107.24	14.8%	\$66.41	\$53.36	24.5%
Sudbury	51.6%	46.5%	5.1	\$146.00	\$121.51	20.2%	\$75.29	\$56.46	33.3%
North Central Ontario									
Sault Ste. Marie	52.1%	47.0%	5.2	\$122.42	\$104.77	16.8%	\$63.79	\$49.19	29.7%
North Western Ontario	62.0%	63.1%	-1.1	\$164.30	\$134.96	21.7%	\$101.85	\$85.14	19.6%
Thunder Bay	61.6%	60.3%	1.4	\$168.83	\$133.86	26.1%	\$104.05	\$80.65	29.0%

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FOUR MONTHS ENDED APRIL 2023

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	Variance
WESTERN CANADA	58.3%	49.8%	8.6	\$171.61	\$148.35	15.7%	\$100.13	\$73.86	35.6%
Manitoba	69.6%	46.4%	23.2	\$151.66	\$123.65	22.7%	\$105.63	\$57.38	84.1%
Winnipeg	76.7%	46.9%	29.8	\$157.74	\$126.91	24.3%	\$121.02	\$59.50	103.4%
Brandon	52.6%	44.8%	7.8	\$131.46	\$105.82	24.2%	\$69.18	\$47.42	45.9%
Other Manitoba	55.2%	45.7%	9.5	\$133.82	\$123.00	8.8%	\$73.91	\$56.27	31.4%
Saskatchewan	51.8%	45.4%	6.5	\$130.36	\$116.70	11.7%	\$67.53	\$52.93	27.6%
Regina	48.2%	42.8%	5.5	\$127.83	\$112.99	13.1%	\$61.64	\$48.31	27.6%
Saskatoon	60.3%	47.2%	13.1	\$138.98	\$120.59	15.2%	\$83.80	\$56.93	47.2%
Other Saskatchewan	46.8%	45.4%	1.5	\$122.30	\$115.28	6.1%	\$57.26	\$52.28	9.5%
Alberta (excl. Alta Resorts)	51.5%	44.4%	7.1	\$135.75	\$117.89	15.1%	\$69.88	\$52.34	33.5%
Calgary	53.0%	42.7%	10.3	\$154.31	\$128.37	20.2%	\$81.79	\$54.79	49.3%
Calgary Airport	57.1%	48.3%	8.8	\$136.80	\$116.00	17.9%	\$78.13	\$56.00	39.5%
Downtown Calgary	46.9%	34.0%	12.9	\$195.85	\$159.58	22.7%	\$91.93	\$54.33	69.2%
Calgary Northwest	58.9%	50.2%	8.7	\$117.39	\$104.85	12.0%	\$69.17	\$52.61	31.5%
Calgary South	53.1%	43.8%	9.3	\$141.17	\$123.35	14.4%	\$75.01	\$54.06	38.7%
Edmonton	54.3%	44.3%	10.0	\$132.87	\$113.69	16.9%	\$72.14	\$50.37	43.2%
Downtown Edmonton	52.0%	36.9%	15.2	\$171.05	\$149.62	14.3%	\$88.98	\$55.16	61.3%
Edmonton South	54.0%	45.5%	8.4	\$116.00	\$100.06	15.9%	\$62.59	\$45.56	37.4%
Edmonton West	57.1%	48.2%	8.9	\$135.42	\$116.24	16.5%	\$77.27	\$56.03	37.9%
Other Alberta	48.5%	45.6%	2.8	\$123.49	\$114.10	8.2%	\$59.85	\$52.05	15.0%
Lethbridge	45.6%	50.7%	-5.1	\$123.98	\$116.25	6.6%	\$56.48	\$58.91	-4.1%
Red Deer	49.2%	39.2%	10.0	\$114.04	\$103.58	10.1%	\$56.14	\$40.62	38.2%
Other Alberta Communities	48.5%	45.8%	2.8	\$125.85	\$115.68	8.8%	\$61.09	\$52.93	15.4%
Alberta Resorts	54.9%	47.5%	7.4	\$298.59	\$268.50	11.2%	\$164.06	\$127.64	28.5%
British Columbia	65.5%	57.4%	8.1	\$204.41	\$174.62	17.1%	\$133.87	\$100.23	33.6%
Greater Vancouver	73.7%	58.4%	15.2	\$210.52	\$176.09	19.5%	\$155.06	\$102.85	50.8%
Airport (Richmond)	80.3%	63.8%	16.5	\$192.88	\$158.36	21.8%	\$154.92	\$101.09	53.3%
Downtown Vancouver	71.0%	53.9%	17.1	\$238.32	\$202.17	17.9%	\$169.22	\$108.97	55.3%
Langley/Surrey	74.2%	67.2%	7.0	\$161.26	\$138.18	16.7%	\$119.66	\$92.88	28.8%
Other Vancouver	72.1%	59.5%	12.7	\$180.09	\$152.32	18.2%	\$129.93	\$90.59	43.4%
Vancouver Island	59.7%	60.8%	-1.1	\$179.33	\$168.52	6.4%	\$107.01	\$102.40	4.5%
Campbell River	67.2%	74.5%	-7.3	\$120.98	\$119.14	1.5%	\$81.34	\$88.76	-8.4%
Greater Victoria	60.3%	59.3%	1.0	\$186.77	\$174.87	6.8%	\$112.55	\$103.67	8.6%
Nanaimo	56.8%	57.1%	-0.2	\$160.04	\$147.34	8.6%	\$90.93	\$84.07	8.2%
Parksville/Qualicum Beach	54.5%	64.3%	-9.8	\$160.38	\$154.84	3.6%	\$87.38	\$99.50	-12.2%
Other Vancouver Island	60.2%	62.1%	-1.8	\$198.46	\$184.35	7.7%	\$119.52	\$114.40	4.5%
Whistler Resort Area	78.9%	63.6%	15.3	\$512.81	\$420.41	22.0%	\$404.56	\$267.19	51.4%
Other British Columbia	56.8%	54.3%	2.5	\$148.43	\$134.35	10.5%	\$84.37	\$72.98	15.6%
Abbotsford/Chilliwack	80.5%	73.8%	6.8	\$182.91	\$128.83	42.0%	\$147.33	\$95.02	55.1%
Kamloops	63.6%	67.5%	-3.9	\$131.26	\$115.36	13.8%	\$83.46	\$77.83	7.2%
Kelowna	53.9%	52.2%	1.6	\$143.27	\$135.60	5.7%	\$77.16	\$70.81	9.0%
Penticton	36.9%	35.5%	1.4	\$129.46	\$124.06	4.3%	\$47.72	\$44.02	8.4%
Prince George	62.8%	59.2%	3.6	\$134.84	\$124.26	8.5%	\$84.62	\$73.52	15.1%
Other B.C. Communities	54.4%	50.8%	3.6	\$151.85	\$142.77	6.4%	\$82.59	\$72.53	13.9%
Yukon	50.6%	40.7%	9.9	\$158.18	\$138.15	14.5%	\$80.01	\$56.23	42.3%
CANADA	58.7%	46.8%	11.9	\$173.90	\$145.27	19.7%	\$102.09	\$67.93	50.3%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Regional report of rooms operations by property size, type and price level
MONTH OF APRIL 2023*

ATLANTIC							CENTRAL						
	Occupancy Percentage			Average Daily Rates				Occupancy Percentage			Average Daily Rates		
	2023	2022	**Point Change	2023	2022	Variance		2023	2022	**Point Change	2023	2022	Variance
Property Size													
Under 50 rooms	38.8%	40.0%	-1.3	\$131.89	\$121.49	8.6%		52.7%	52.7%	0.0	\$136.59	\$124.29	9.9%
50-75 rooms	47.1%	46.0%	1.1	\$125.24	\$113.59	10.3%		55.7%	56.7%	-1.0	\$139.07	\$123.96	12.2%
76-125 rooms	59.1%	55.9%	3.2	\$148.02	\$126.97	16.6%		63.9%	61.3%	2.6	\$157.74	\$136.72	15.4%
126-200 rooms	61.8%	54.0%	7.8	\$149.77	\$132.40	13.1%		67.5%	58.7%	8.8	\$171.37	\$144.61	18.5%
201-500 rooms	55.7%	45.5%	10.2	\$161.89	\$146.88	10.2%		67.6%	54.0%	13.6	\$213.83	\$181.56	17.8%
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A		65.5%	53.0%	12.6	\$253.73	\$207.46	22.3%
Total	57.1%	51.5%	5.6	\$148.45	\$130.32	13.9%		64.8%	57.0%	7.8	\$186.79	\$156.80	19.1%
Property Type													
Limited Service	56.0%	51.9%	4.1	\$139.87	\$123.33	13.4%		60.2%	58.8%	1.4	\$146.09	\$124.84	17.0%
Full Service	59.4%	50.5%	8.9	\$154.00	\$135.30	13.8%		68.0%	56.2%	11.7	\$206.53	\$173.97	18.7%
Suite Hotel	67.8%	65.3%	2.5	\$173.79	\$146.40	18.7%		72.8%	65.4%	7.4	\$186.18	\$156.49	19.0%
Resort	N/A	N/A	N/A	N/A	N/A	N/A		40.8%	34.8%	5.9	\$226.37	\$211.49	7.0%
Total	57.1%	51.5%	5.6	\$148.45	\$130.32	13.9%		64.8%	57.0%	7.8	\$186.79	\$156.80	19.1%
Price Level													
Budget	43.0%	39.2%	3.8	\$115.42	\$106.09	8.8%		54.9%	49.8%	5.0	\$122.12	\$105.08	16.2%
Mid-Price	59.3%	53.4%	5.9	\$149.67	\$130.70	14.5%		67.1%	59.6%	7.6	\$174.37	\$145.28	20.0%
Upscale	50.7%	46.3%	4.3	\$202.14	\$180.79	11.8%		62.0%	51.1%	10.9	\$288.18	\$253.70	13.6%
Total	57.1%	51.5%	5.6	\$148.45	\$130.32	13.9%		64.8%	57.0%	7.8	\$186.79	\$156.80	19.1%
WESTERN							CANADA						
	Occupancy Percentage			Average Daily Rates				Occupancy Percentage			Average Daily Rates		
	2023	2022	**Point Change	2023	2022	Variance		2023	2022	**Point Change	2023	2022	Variance
Property Size													
Under 50 rooms	46.9%	48.2%	-1.3	\$122.18	\$114.54	6.7%		48.6%	49.4%	-0.8	\$128.03	\$118.34	8.2%
50-75 rooms	57.1%	56.6%	0.5	\$135.53	\$125.47	8.0%		55.6%	55.6%	0.0	\$136.10	\$123.94	9.8%
76-125 rooms	62.0%	60.3%	1.7	\$145.61	\$132.47	9.9%		62.5%	60.3%	2.2	\$150.90	\$133.78	12.8%
126-200 rooms	63.9%	59.7%	4.3	\$169.45	\$144.74	17.1%		65.4%	58.7%	6.7	\$168.68	\$143.69	17.4%
201-500 rooms	63.3%	58.4%	4.9	\$210.37	\$189.12	11.2%		64.9%	55.4%	9.5	\$209.59	\$183.32	14.3%
Over 500 rooms	66.5%	64.2%	2.2	\$308.36	\$270.44	14.0%		65.8%	55.8%	10.0	\$267.58	\$225.68	18.6%
Total	61.6%	58.9%	2.8	\$172.83	\$153.78	12.4%		62.8%	57.5%	5.3	\$177.91	\$153.64	15.8%
Property Type													
Limited Service	58.3%	56.5%	1.8	\$136.44	\$120.61	13.1%		58.8%	57.0%	1.9	\$140.63	\$122.54	14.8%
Full Service	64.6%	60.2%	4.4	\$188.51	\$168.43	11.9%		65.9%	57.5%	8.5	\$195.89	\$169.18	15.8%
Suite Hotel	73.8%	72.9%	0.9	\$174.03	\$148.64	17.1%		72.9%	67.8%	5.1	\$181.50	\$153.32	18.4%
Resort	54.7%	55.2%	-0.5	\$293.81	\$263.69	11.4%		48.4%	47.2%	1.2	\$270.63	\$248.20	9.0%
Total	61.6%	58.9%	2.8	\$172.83	\$153.78	12.4%		62.8%	57.5%	5.3	\$177.91	\$153.64	15.8%
Price Level													
Budget	54.8%	54.0%	0.9	\$126.62	\$107.82	17.4%		54.1%	51.4%	2.7	\$124.14	\$106.64	16.4%
Mid-Price	62.8%	60.1%	2.7	\$157.98	\$141.39	11.7%		64.5%	59.3%	5.2	\$165.20	\$142.38	16.0%
Upscale	62.9%	57.7%	5.2	\$294.42	\$269.01	9.4%		62.2%	53.9%	8.2	\$289.62	\$259.76	11.5%
Total	61.6%	58.9%	2.8	\$172.83	\$153.78	12.4%		62.8%	57.5%	5.3	\$177.91	\$153.64	15.8%

* Based on the operating results of 255,499 rooms (unweighted data)

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Regional report of rooms operations by property size, type and price level

FOUR MONTHS ENDED APRIL 2023

ATLANTIC							CENTRAL						
	Occupancy Percentage			Average Daily Rates				Occupancy Percentage			Average Daily Rates		
	2023	2022	**Point Change	2023	2022	Variance		2023	2022	**Point Change	2023	2022	Variance
Property Size													
Under 50 rooms	34.9%	32.1%	2.8	\$130.97	\$117.64	11.3%		50.8%	45.3%	5.5	\$139.30	\$124.00	12.3%
50-75 rooms	44.9%	37.8%	7.1	\$122.49	\$109.39	12.0%		52.1%	49.3%	2.8	\$136.37	\$118.42	15.2%
76-125 rooms	55.7%	42.5%	13.2	\$142.71	\$119.02	19.9%		60.0%	50.9%	9.1	\$152.80	\$127.94	19.4%
126-200 rooms	57.4%	41.7%	15.7	\$147.72	\$127.49	15.9%		62.4%	46.8%	15.6	\$165.67	\$134.53	23.2%
201-500 rooms	49.0%	30.1%	19.0	\$156.95	\$134.63	16.6%		61.5%	39.5%	21.9	\$207.23	\$172.14	20.4%
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A		60.3%	37.8%	22.5	\$241.11	\$187.10	28.9%
Total	52.9%	38.9%	14.1	\$144.27	\$122.59	17.7%		60.0%	45.0%	15.0	\$180.21	\$144.99	24.3%
Property Type													
Limited Service	53.6%	41.5%	12.0	\$138.36	\$118.77	16.5%		56.7%	49.4%	7.3	\$140.77	\$116.77	20.6%
Full Service	52.7%	35.6%	17.1	\$148.05	\$124.91	18.5%		61.6%	41.1%	20.5	\$196.56	\$157.41	24.9%
Suite Hotel	65.0%	51.7%	13.3	\$163.64	\$134.66	21.5%		67.8%	57.0%	10.8	\$180.56	\$146.16	23.5%
Resort	N/A	N/A	N/A	N/A	N/A	N/A		47.1%	35.5%	11.7	\$271.70	\$251.93	7.8%
Total	52.9%	38.9%	14.1	\$144.27	\$122.59	17.7%		60.0%	45.0%	15.0	\$180.21	\$144.99	24.3%
Price Level													
Budget	40.3%	31.6%	8.7	\$114.95	\$102.18	12.5%		51.1%	43.5%	7.6	\$117.05	\$99.86	17.2%
Mid-Price	55.1%	40.1%	15.0	\$145.33	\$122.80	18.3%		62.6%	47.8%	14.8	\$169.02	\$135.51	24.7%
Upscale	43.3%	32.2%	11.1	\$198.14	\$175.58	12.8%		54.9%	33.6%	21.3	\$279.05	\$247.68	12.7%
Total	52.9%	38.9%	14.1	\$144.27	\$122.59	17.7%		60.0%	45.0%	15.0	\$180.21	\$144.99	24.3%
WESTERN							CANADA						
	Occupancy Percentage			Average Daily Rates				Occupancy Percentage			Average Daily Rates		
	2023	2022	**Point Change	2023	2022	Variance		2023	2022	**Point Change	2023	2022	Variance
Property Size													
Under 50 rooms	47.8%	46.5%	1.3	\$119.27	\$112.46	6.1%		48.3%	45.5%	2.8	\$127.13	\$116.64	9.0%
50-75 rooms	55.4%	51.9%	3.5	\$132.29	\$119.73	10.5%		53.1%	49.6%	3.5	\$133.06	\$118.48	12.3%
76-125 rooms	58.7%	52.8%	5.9	\$143.31	\$128.03	11.9%		59.0%	51.1%	7.9	\$147.22	\$127.32	15.6%
126-200 rooms	59.7%	49.8%	10.0	\$163.74	\$139.90	17.0%		60.8%	47.7%	13.1	\$163.30	\$136.49	19.6%
201-500 rooms	58.7%	46.0%	12.7	\$214.32	\$185.79	15.4%		59.5%	41.8%	17.7	\$207.86	\$177.14	17.3%
Over 500 rooms	65.7%	45.1%	20.5	\$319.15	\$295.09	8.2%		61.7%	39.7%	22.0	\$261.95	\$218.20	20.1%
Total	58.3%	49.8%	8.6	\$171.61	\$148.35	15.7%		58.7%	46.8%	11.9	\$173.90	\$145.27	19.7%
Property Type													
Limited Service	55.8%	50.7%	5.1	\$131.43	\$115.62	13.7%		55.9%	49.3%	6.6	\$135.76	\$116.31	16.7%
Full Service	59.5%	47.5%	12.0	\$179.87	\$155.09	16.0%		60.1%	43.4%	16.7	\$186.73	\$154.47	20.9%
Suite Hotel	69.7%	57.9%	11.8	\$179.92	\$149.91	20.0%		68.3%	57.0%	11.3	\$179.61	\$146.94	22.2%
Resort	58.6%	53.0%	5.6	\$348.93	\$295.58	18.0%		53.3%	46.0%	7.3	\$320.55	\$282.20	13.6%
Total	58.3%	49.8%	8.6	\$171.61	\$148.35	15.7%		58.7%	46.8%	11.9	\$173.90	\$145.27	19.7%
Price Level													
Budget	52.3%	49.1%	3.2	\$116.90	\$101.84	14.8%		51.0%	45.7%	5.3	\$116.86	\$101.08	15.6%
Mid-Price	59.2%	50.9%	8.3	\$154.11	\$134.91	14.2%		60.4%	48.5%	11.9	\$160.56	\$134.32	19.5%
Upscale	60.8%	45.0%	15.8	\$312.10	\$283.30	10.2%		57.3%	38.7%	18.6	\$293.37	\$265.01	10.7%
Total	58.3%	49.8%	8.6	\$171.61	\$148.35	15.7%		58.7%	46.8%	11.9	\$173.90	\$145.27	19.7%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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