

Report of rooms operations for RTO 9

MONTH OF NOVEMBER 2022

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2022	2021	**Point Change	2022	2021	Variance	2022	2021	Variance
Kingston	54.5%	53.3%	1.3	\$148.60	\$128.97	15.2%	\$81.05	\$68.72	17.9%
Gananoque	23.6%	40.2%	-16.6	\$110.32	\$92.90	18.8%	\$26.02	\$37.31	-30.3%
Brockville	66.5%	42.5%	24.0	\$134.56	\$106.83	26.0%	\$89.45	\$45.43	96.9%
Bay of Quinte (Quinte West, Belleville, Napanee)	63.1%	47.4%	15.7	\$130.36	\$106.63	22.3%	\$82.21	\$50.57	62.6%
Cornwall Kemptville	82.7%	68.1%	14.6	\$131.92	\$121.51	8.6%	\$109.06	\$82.73	31.8%
TOTAL RTO 9	58.3%	51.3%	7.0	\$139.37	\$120.74	15.4%	\$81.25	\$61.93	31.2%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Report of rooms operations for RTO 9

ELEVEN MONTHS ENDED NOVEMBER 2022

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2022	2021	**Point Change	2022	2021	Variance	2022	2021	Variance
Kingston	57.3%	45.3%	12.0	\$167.11	\$135.23	23.6%	\$95.68	\$61.20	56.3%
Gananoque	47.6%	41.0%	6.6	\$145.65	\$126.97	14.7%	\$69.35	\$52.00	33.4%
Brockville	58.4%	42.1%	16.3	\$134.78	\$105.24	28.1%	\$78.66	\$44.31	77.5%
Bay of Quinte (Quinte West, Belleville, Napanee)	62.5%	54.2%	8.3	\$142.51	\$127.56	11.7%	\$89.09	\$69.08	29.0%
Cornwall Kemptville	72.2%	60.2%	12.0	\$139.93	\$117.45	19.1%	\$100.99	\$70.75	42.7%
TOTAL RTO 9	59.4%	48.5%	10.9	\$154.13	\$129.29	19.2%	\$91.50	\$62.70	45.9%

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