TRENDS IN THE CANADIAN HOTEL INDUSTRY National Market Report: A monthly professional publication

CBRE

Report of rooms operations **for RTO 9** MONTH OF OCTOBER 2022

Occupancy Percentage Average Daily Rate Revenue Per Available Room **Point Location 2022 2021 2022 2021 Variance 2022 2021 Variance Change Kingston 63.5% 59.4% 4.1 \$178.28 \$142.39 25.2% \$113.13 \$84.55 33.8% 37.2% \$126.76 \$112.89 12.3% \$65.80 \$42.00 56.7% 51.9% 14.7 Gananoque Brockville 73.6% 53.4% 20.2 \$132.55 \$112.93 17.4% \$97.50 \$60.27 61.8% Bay of Quinte (Quinte West, Belleville, Napanee) 68.9% 61.7% 72 \$139.02 \$118.22 17.6% \$95.75 \$72.98 31.2% Cornwall | Kemptville 75.3% 79.1% -3.8 \$143.46 \$118.79 20.8% \$108.03 \$93.98 14.9% TOTAL RTO 9 65.9% 59.6% 6.3 \$156.41 \$130.69 19.7% \$103.10 \$77.83 32.5%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Report of rooms operations for RTO 9

TEN MONTHS ENDED OCTOBER 2022

	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
Location	2022	2021	**Point Change	2022	2021	Variance	2022	2021	Variance
Kingston	57.5%	44.4%	13.1	\$168.85	\$135.98	24.2%	\$97.12	\$60.44	60.7%
Gananoque	49.8%	41.0%	8.8	\$147.15	\$130.27	13.0%	\$73.26	\$53.45	37.1%
Brockville	57.6%	42.1%	15.5	\$134.81	\$105.08	28.3%	\$77.59	\$44.20	75.5%
Bay of Quinte (Quinte West, Belleville, Napanee)	62.5%	54.8%	7.7	\$143.72	\$129.35	11.1%	\$89.77	\$70.92	26.6%
Cornwall Kemptville	71.1%	59.5%	11.6	\$140.85	\$117.00	20.4%	\$100.19	\$69.57	44.0%
TOTAL RTO 9	59.5%	46.9%	12.6	\$155.54	\$130.13	19.5%	\$92.51	\$61.01	51.6%

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