



TRENDS IN THE CANADIAN
HOTEL INDUSTRY

National Market Report

OCTOBER 2022

Report of rooms operations by location

MONTH OF OCTOBER 2022*

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2022	2021	**Point Change	2022	2021	Variance	2022	2021	Variance
ATLANTIC CANADA	70.4%	48.8%	21.6	\$155.28	\$122.84	26.4%	\$109.28	\$59.93	82.3%
Newfoundland	66.8%	46.5%	20.3	\$141.29	\$118.10	19.6%	\$94.40	\$54.94	71.8%
St. John's	67.3%	45.3%	22.0	\$141.24	\$117.06	20.7%	\$95.01	\$53.03	79.2%
Prince Edward Island	75.1%	37.8%	37.4	\$165.51	\$126.29	31.1%	\$124.34	\$47.70	160.7%
Nova Scotia	78.8%	59.5%	19.3	\$173.08	\$128.37	34.8%	\$136.48	\$76.44	78.5%
Halifax/Dartmouth	81.4%	59.1%	22.3	\$187.57	\$131.55	42.6%	\$152.76	\$77.80	96.3%
Other Nova Scotia	73.2%	60.4%	12.8	\$138.24	\$121.47	13.8%	\$101.24	\$73.41	37.9%
New Brunswick	62.6%	40.0%	22.6	\$135.00	\$114.46	17.9%	\$84.49	\$45.82	84.4%
Moncton	61.9%	29.1%	32.8	\$134.04	\$106.97	25.3%	\$82.95	\$31.09	166.8%
Other New Brunswick	63.0%	46.1%	16.9	\$135.52	\$117.07	15.8%	\$85.34	\$53.96	58.2%
CENTRAL CANADA	70.4%	54.5%	15.9	\$194.63	\$144.54	34.6%	\$137.02	\$78.76	74.0%
Quebec	69.1%	48.2%	20.9	\$206.56	\$163.16	26.6%	\$142.77	\$78.68	81.5%
Greater Quebec City	66.5%	45.2%	21.3	\$219.37	\$176.53	24.3%	\$145.98	\$79.79	83.0%
Other Quebec	59.3%	52.5%	6.8	\$174.51	\$158.71	10.0%	\$103.49	\$83.27	24.3%
Greater Montreal	74.9%	47.0%	27.9	\$215.84	\$161.67	33.5%	\$161.64	\$76.00	112.7%
Downtown Montreal	72.6%	44.9%	27.7	\$252.37	\$185.83	35.8%	\$183.19	\$83.37	119.7%
Montreal Airport/Laval	82.0%	48.6%	33.4	\$168.79	\$132.83	27.1%	\$138.38	\$64.56	114.3%
Ontario	70.8%	56.6%	14.2	\$190.58	\$139.17	36.9%	\$134.89	\$78.78	71.2%
Greater Toronto Area (GTA)	75.0%	56.3%	18.7	\$221.42	\$145.91	51.7%	\$165.99	\$82.13	102.1%
Downtown Toronto	74.6%	49.9%	24.6	\$315.30	\$208.17	51.5%	\$235.08	\$103.91	126.2%
Toronto Airport	78.3%	51.2%	27.0	\$176.56	\$121.54	45.3%	\$138.17	\$62.25	121.9%
GTA West	73.3%	59.8%	13.5	\$161.87	\$111.50	45.2%	\$118.72	\$66.68	78.0%
GTA East/North	75.4%	66.8%	8.6	\$165.42	\$117.78	40.5%	\$124.72	\$78.71	58.5%
Eastern Ontario	66.0%	60.4%	5.7	\$150.97	\$130.75	15.5%	\$99.66	\$78.91	26.3%
Kingston	63.5%	59.4%	4.1	\$178.28	\$142.39	25.2%	\$113.13	\$84.55	33.8%
Other Eastern Ontario	67.0%	60.8%	6.2	\$140.74	\$125.41	12.2%	\$94.33	\$76.26	23.7%
Ottawa	73.8%	54.7%	19.1	\$191.51	\$141.06	35.8%	\$141.38	\$77.13	83.3%
Downtown Ottawa	75.3%	48.9%	26.4	\$217.36	\$158.45	37.2%	\$163.73	\$77.45	111.4%
Ottawa West	74.1%	63.3%	10.8	\$162.76	\$128.07	27.1%	\$120.61	\$81.02	48.9%
Ottawa East	66.9%	55.6%	11.4	\$157.28	\$117.75	33.6%	\$105.26	\$65.42	60.9%
Southern Ontario	66.7%	53.3%	13.4	\$162.67	\$129.34	25.8%	\$108.49	\$68.99	57.3%
London	78.5%	63.5%	14.9	\$145.44	\$111.85	30.0%	\$114.15	\$71.07	60.6%
Windsor	58.6%	51.3%	7.3	\$132.25	\$113.92	16.1%	\$77.50	\$58.39	32.7%
Kitchener/Waterloo/Cambridge/Guelph	74.1%	59.4%	14.7	\$157.56	\$119.53	31.8%	\$116.68	\$70.99	64.4%
Hamilton/Brantford	69.4%	65.7%	3.7	\$150.31	\$121.91	23.3%	\$104.28	\$80.12	30.1%
Niagara Falls	64.2%	44.7%	19.5	\$187.42	\$154.08	21.6%	\$120.25	\$68.83	74.7%
Other Niagara Region	57.6%	51.9%	5.6	\$163.40	\$128.90	26.8%	\$94.05	\$66.93	40.5%
Other Southern Ontario	62.7%	55.1%	7.6	\$137.74	\$114.91	19.9%	\$86.32	\$63.28	36.4%
Central Ontario	61.3%	56.1%	5.2	\$176.87	\$165.02	7.2%	\$108.38	\$92.61	17.0%
North Eastern Ontario	66.8%	63.5%	3.3	\$144.47	\$121.68	18.7%	\$96.51	\$77.22	25.0%
North Bay	72.2%	71.5%	0.7	\$134.21	\$108.87	23.3%	\$96.96	\$77.87	24.5%
Sudbury	66.9%	60.7%	6.3	\$150.61	\$126.17	19.4%	\$100.83	\$76.54	31.7%
North Central Ontario									
Sault Ste. Marie	74.6%	70.1%	4.5	\$144.87	\$118.52	22.2%	\$108.11	\$83.09	30.1%
North Western Ontario	74.3%	72.7%	1.6	\$162.64	\$136.01	19.6%	\$120.86	\$98.91	22.2%
Thunder Bay	74.4%	73.4%	1.0	\$166.80	\$134.29	24.2%	\$124.12	\$98.58	25.9%

* Based on the operating results of 254,131 rooms (unweighted data)

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

Source: CBRE Hotels' Trends in the Hotel Industry National Market with reproduction and use of information subject to CBRE Limited Disclaimer | Terms of Use as detailed at:

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Report of rooms operations by location

MONTH OF OCTOBER 2022*

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2022	2021	**Point Change	2022	2021	Variance	2022	2021	Variance
WESTERN CANADA	62.7%	49.3%	13.4	\$165.55	\$136.98	20.9%	\$103.83	\$67.60	53.6%
Manitoba	75.0%	52.1%	22.9	\$145.74	\$122.37	19.1%	\$109.29	\$63.69	71.6%
Winnipeg	81.6%	52.1%	29.6	\$152.30	\$124.14	22.7%	\$124.32	\$64.63	92.4%
Brandon	59.2%	47.3%	11.9	\$116.81	\$106.13	10.1%	\$69.16	\$50.25	37.6%
Other Manitoba	60.9%	54.9%	6.1	\$131.72	\$125.19	5.2%	\$80.23	\$68.68	16.8%
Saskatchewan	59.0%	47.6%	11.4	\$125.98	\$112.49	12.0%	\$74.31	\$53.57	38.7%
Regina	56.0%	39.3%	16.7	\$128.48	\$108.91	18.0%	\$71.99	\$42.83	68.1%
Saskatoon	60.6%	47.9%	12.7	\$133.79	\$115.62	15.7%	\$81.14	\$55.41	46.5%
Other Saskatchewan	59.5%	53.0%	6.5	\$117.09	\$111.73	4.8%	\$69.68	\$59.27	17.6%
Alberta (excl. Alta Resorts)	56.2%	40.5%	15.7	\$133.23	\$109.72	21.4%	\$74.88	\$44.43	68.5%
Calgary	59.0%	35.9%	23.1	\$155.64	\$120.33	29.3%	\$91.82	\$43.23	112.4%
Calgary Airport	59.4%	39.3%	20.1	\$127.84	\$105.90	20.7%	\$75.91	\$41.64	82.3%
Downtown Calgary	56.1%	29.1%	27.0	\$201.56	\$150.64	33.8%	\$113.01	\$43.84	157.8%
Calgary Northwest	64.9%	42.5%	22.4	\$124.02	\$103.45	19.9%	\$80.45	\$43.99	82.9%
Calgary South	61.7%	38.9%	22.8	\$141.26	\$116.12	21.7%	\$87.17	\$45.21	92.8%
Edmonton	54.6%	36.3%	18.3	\$129.24	\$102.65	25.9%	\$70.58	\$37.29	89.3%
Downtown Edmonton	55.6%	29.3%	26.3	\$170.86	\$135.20	26.4%	\$95.01	\$39.59	140.0%
Edmonton South	53.5%	39.1%	14.3	\$110.93	\$91.12	21.7%	\$59.31	\$35.67	66.3%
Edmonton West	56.1%	36.7%	19.4	\$129.17	\$105.05	23.0%	\$72.49	\$38.56	88.0%
Other Alberta	55.4%	46.4%	9.1	\$119.76	\$108.04	10.8%	\$66.36	\$50.09	32.5%
Lethbridge	52.5%	46.2%	6.2	\$118.16	\$101.12	16.9%	\$61.98	\$46.76	32.5%
Red Deer	51.7%	40.7%	11.1	\$107.05	\$96.27	11.2%	\$55.37	\$39.15	41.4%
Other Alberta Communities	55.2%	47.1%	8.0	\$122.00	\$110.30	10.6%	\$67.29	\$51.97	29.5%
Alberta Resorts	56.4%	44.9%	11.5	\$331.07	\$285.63	15.9%	\$186.86	\$128.22	45.7%
British Columbia	68.8%	58.9%	9.9	\$193.97	\$154.17	25.8%	\$133.51	\$90.86	46.9%
Greater Vancouver	78.6%	59.3%	19.3	\$225.66	\$164.38	37.3%	\$177.42	\$97.46	82.0%
Airport (Richmond)	79.1%	53.2%	26.0	\$193.15	\$141.22	36.8%	\$152.87	\$75.10	103.5%
Downtown Vancouver	79.5%	58.3%	21.2	\$262.77	\$187.33	40.3%	\$208.84	\$109.22	91.2%
Langley/Surrey	75.3%	67.6%	7.7	\$162.25	\$134.19	20.9%	\$122.22	\$90.74	34.7%
Other Vancouver	77.1%	66.3%	10.8	\$184.42	\$145.58	26.7%	\$142.11	\$96.51	47.3%
Vancouver Island	67.2%	67.9%	-0.7	\$201.50	\$177.11	13.8%	\$135.46	\$120.30	12.6%
Campbell River	70.3%	78.5%	-8.2	\$126.52	\$120.03	5.4%	\$88.92	\$94.17	-5.6%
Greater Victoria	68.1%	65.1%	2.9	\$208.98	\$181.96	14.8%	\$142.23	\$118.49	20.0%
Nanaimo	68.8%	72.2%	-3.4	\$165.98	\$150.18	10.5%	\$114.25	\$108.44	5.4%
Parksville/Qualicum Beach	54.8%	72.3%	-17.5	\$179.79	\$159.69	12.6%	\$98.52	\$115.52	-14.7%
Other Vancouver Island	70.0%	69.0%	1.0	\$237.71	\$207.45	14.6%	\$166.39	\$143.08	16.3%
Whistler Resort Area	41.8%	40.4%	1.4	\$259.46	\$224.14	15.8%	\$108.53	\$90.62	19.8%
Other British Columbia	62.4%	58.2%	4.2	\$142.46	\$126.88	12.3%	\$88.91	\$73.84	20.4%
Abbotsford/Chilliwack	81.5%	75.1%	6.4	\$156.35	\$121.09	29.1%	\$127.41	\$90.95	40.1%
Kamloops	68.4%	71.7%	-3.4	\$138.27	\$115.20	20.0%	\$94.52	\$82.65	14.4%
Kelowna	60.4%	56.9%	3.4	\$158.77	\$135.82	16.9%	\$95.85	\$77.33	24.0%
Penticton	46.8%	44.7%	2.1	\$132.47	\$135.85	-2.5%	\$62.03	\$60.72	2.2%
Prince George	68.7%	68.4%	0.3	\$130.52	\$121.30	7.6%	\$89.70	\$83.02	8.0%
Other B.C. Communities	60.0%	53.2%	6.8	\$139.64	\$128.96	8.3%	\$83.76	\$68.65	22.0%
Northwest Territories	51.3%	32.6%	18.7	\$176.24	\$146.66	20.2%	\$90.36	\$47.77	89.2%
Yukon	53.2%	49.1%	4.1	\$171.69	\$133.71	28.4%	\$91.31	\$65.67	39.0%
CANADA	66.9%	51.7%	15.2	\$179.01	\$139.69	28.1%	\$119.70	\$72.21	65.8%

* Based on the operating results of 254,131 rooms (unweighted data)

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Report of rooms operations by location

TEN MONTHS ENDED OCTOBER 2022

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2022	2021	**Point Change	2022	2021	Variance	2022	2021	Variance
ATLANTIC CANADA	61.1%	38.6%	22.5	\$156.94	\$116.20	35.1%	\$95.87	\$44.80	114.0%
Newfoundland	59.7%	37.1%	22.6	\$145.16	\$107.91	34.5%	\$86.62	\$39.99	116.6%
St. John's	59.8%	34.8%	25.1	\$146.57	\$104.01	40.9%	\$87.67	\$36.15	142.5%
Prince Edward Island	62.3%	35.7%	26.7	\$185.55	\$135.55	36.9%	\$115.64	\$48.34	139.2%
Nova Scotia	66.0%	41.9%	24.1	\$167.63	\$114.97	45.8%	\$110.63	\$48.19	129.6%
Halifax/Dartmouth	68.2%	40.0%	28.2	\$179.03	\$115.14	55.5%	\$122.17	\$46.09	165.1%
Other Nova Scotia	61.0%	46.3%	14.8	\$139.46	\$114.62	21.7%	\$85.13	\$53.06	60.4%
New Brunswick	56.5%	36.1%	20.4	\$143.18	\$116.90	22.5%	\$80.90	\$42.21	91.6%
Moncton	55.0%	33.6%	21.4	\$140.83	\$110.99	26.9%	\$77.40	\$37.28	107.6%
Other New Brunswick	57.4%	37.5%	19.8	\$144.44	\$119.82	20.5%	\$82.84	\$44.94	84.3%
CENTRAL CANADA	62.4%	40.8%	21.6	\$185.11	\$133.03	39.1%	\$115.48	\$54.22	113.0%
Quebec	59.0%	34.4%	24.6	\$201.99	\$155.20	30.2%	\$119.20	\$53.34	123.5%
Greater Quebec City	56.9%	32.0%	24.9	\$218.71	\$163.03	34.2%	\$124.53	\$52.19	138.6%
Other Quebec	55.2%	43.0%	12.2	\$179.67	\$156.88	14.5%	\$99.17	\$67.48	47.0%
Greater Montreal	61.6%	30.8%	30.8	\$207.17	\$151.29	36.9%	\$127.59	\$46.61	173.7%
Downtown Montreal	56.3%	23.5%	32.8	\$246.63	\$171.42	43.9%	\$138.86	\$40.32	244.4%
Montreal Airport/Laval	72.8%	41.4%	31.4	\$161.11	\$141.31	14.0%	\$117.32	\$58.55	100.4%
Ontario	63.5%	43.0%	20.5	\$179.69	\$126.99	41.5%	\$114.14	\$54.58	109.1%
Greater Toronto Area (GTA)	67.2%	41.9%	25.3	\$201.86	\$126.52	59.6%	\$135.67	\$52.98	156.1%
Downtown Toronto	62.5%	26.8%	35.7	\$295.24	\$186.66	58.2%	\$184.56	\$50.02	269.0%
Toronto Airport	73.4%	47.2%	26.2	\$160.98	\$130.66	23.2%	\$118.13	\$61.66	91.6%
GTA West	67.6%	45.8%	21.8	\$151.14	\$101.90	48.3%	\$102.21	\$46.71	118.8%
GTA East/North	70.2%	56.2%	13.9	\$151.86	\$103.26	47.1%	\$106.56	\$58.06	83.5%
Eastern Ontario	59.5%	48.3%	11.2	\$150.32	\$128.05	17.4%	\$89.39	\$61.82	44.6%
Kingston	57.5%	44.4%	13.1	\$168.85	\$135.98	24.2%	\$97.12	\$60.44	60.7%
Other Eastern Ontario	60.3%	50.1%	10.2	\$142.69	\$124.68	14.4%	\$86.06	\$62.48	37.7%
Ottawa	61.7%	39.8%	21.9	\$175.76	\$128.41	36.9%	\$108.44	\$51.08	112.3%
Downtown Ottawa	57.9%	34.1%	23.8	\$202.03	\$142.94	41.3%	\$116.95	\$48.67	140.3%
Ottawa West	67.3%	47.8%	19.5	\$151.70	\$115.72	31.1%	\$102.03	\$55.31	84.5%
Ottawa East	62.7%	43.6%	19.1	\$143.76	\$114.36	25.7%	\$90.20	\$49.90	80.7%
Southern Ontario	60.0%	39.9%	20.1	\$163.10	\$120.02	35.9%	\$97.88	\$47.93	104.2%
London	66.6%	48.4%	18.3	\$130.89	\$94.89	37.9%	\$87.23	\$45.90	90.0%
Windsor	52.0%	43.3%	8.7	\$126.33	\$103.46	22.1%	\$65.74	\$44.79	46.8%
Kitchener/Waterloo/Cambridge/Guelph	64.0%	42.2%	21.8	\$141.02	\$102.94	37.0%	\$90.32	\$43.48	107.7%
Hamilton/Brantford	69.7%	49.8%	19.9	\$142.45	\$110.06	29.4%	\$99.28	\$54.85	81.0%
Niagara Falls	56.1%	30.8%	25.3	\$206.30	\$158.60	30.1%	\$115.73	\$48.84	137.0%
Other Niagara Region	58.0%	42.3%	15.7	\$160.48	\$116.18	38.1%	\$93.01	\$49.09	89.5%
Other Southern Ontario	59.6%	45.5%	14.2	\$132.80	\$105.66	25.7%	\$79.21	\$48.05	64.8%
Central Ontario	56.0%	46.2%	9.8	\$184.33	\$163.58	12.7%	\$103.22	\$75.53	36.7%
North Eastern Ontario	62.9%	49.9%	13.0	\$133.29	\$114.28	16.6%	\$83.82	\$57.02	47.0%
North Bay	67.2%	51.0%	16.2	\$124.22	\$103.22	20.3%	\$83.51	\$52.66	58.6%
Sudbury	60.8%	49.3%	11.5	\$135.44	\$116.14	16.6%	\$82.36	\$57.31	43.7%
North Central Ontario									
Sault Ste. Marie	67.0%	48.1%	18.8	\$130.87	\$113.32	15.5%	\$87.64	\$54.54	60.7%
North Western Ontario	74.8%	60.3%	14.5	\$156.09	\$132.65	17.7%	\$116.74	\$79.95	46.0%
Thunder Bay	73.9%	57.8%	16.1	\$157.67	\$129.88	21.4%	\$116.46	\$75.09	55.1%

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Manitoba	63.7%	40.8%	22.9	\$136.19	\$117.19	16.2%	\$86.76	\$47.77	81.6%
Winnipeg	65.9%	38.5%	27.5	\$140.77	\$116.36	21.0%	\$92.79	\$44.74	107.4%
Brandon	58.8%	41.3%	17.5	\$114.65	\$100.92	13.6%	\$67.43	\$41.70	61.7%
Other Manitoba	58.9%	48.1%	10.8	\$131.45	\$127.84	2.8%	\$77.48	\$61.50	26.0%
Saskatchewan	54.3%	38.7%	15.5	\$122.65	\$106.50	15.2%	\$66.55	\$41.25	61.3%
Regina	51.5%	32.6%	18.9	\$121.38	\$98.95	22.7%	\$62.56	\$32.26	93.9%
Saskatoon	56.4%	37.9%	18.5	\$128.09	\$108.59	18.0%	\$72.23	\$41.11	75.7%
Other Saskatchewan	54.1%	43.9%	10.3	\$118.33	\$108.76	8.8%	\$64.06	\$47.71	34.3%
Alberta (excl. Alta Resorts)	55.1%	35.9%	19.2	\$132.70	\$108.31	22.5%	\$73.09	\$38.86	88.1%
Calgary	59.7%	32.4%	27.2	\$157.40	\$119.04	32.2%	\$93.93	\$38.63	143.2%
Calgary Airport	63.8%	36.1%	27.7	\$134.56	\$109.09	23.3%	\$85.87	\$39.37	118.1%
Downtown Calgary	53.4%	23.7%	29.7	\$203.42	\$147.29	38.1%	\$108.63	\$34.85	211.7%
Calgary Northwest	66.8%	45.8%	21.1	\$129.18	\$101.98	26.7%	\$86.35	\$46.70	84.9%
Calgary South	59.8%	34.9%	24.9	\$142.59	\$115.60	23.3%	\$85.26	\$40.39	111.1%
Edmonton	52.6%	33.2%	19.5	\$123.42	\$98.03	25.9%	\$64.95	\$32.50	99.8%
Downtown Edmonton	48.0%	23.0%	25.0	\$164.21	\$127.47	28.8%	\$78.88	\$29.30	169.2%
Edmonton South	52.9%	36.4%	16.6	\$107.49	\$88.58	21.4%	\$56.89	\$32.20	76.7%
Edmonton West	56.0%	35.6%	20.4	\$124.28	\$100.54	23.6%	\$69.57	\$35.81	94.3%
Other Alberta	53.7%	40.0%	13.6	\$120.43	\$108.21	11.3%	\$64.64	\$43.32	49.2%
Lethbridge	54.3%	35.2%	19.1	\$117.84	\$99.23	18.8%	\$64.01	\$34.94	83.2%
Red Deer	51.3%	33.0%	18.3	\$106.36	\$92.83	14.6%	\$54.57	\$30.65	78.0%
Other Alberta Communities	53.0%	41.5%	11.5	\$123.21	\$111.03	11.0%	\$65.25	\$46.04	41.7%
Alberta Resorts	61.2%	39.4%	21.7	\$415.75	\$299.14	39.0%	\$254.37	\$118.00	115.6%
British Columbia	69.1%	49.3%	19.8	\$216.15	\$160.37	34.8%	\$149.37	\$79.02	89.0%
Greater Vancouver	73.7%	46.7%	27.0	\$244.62	\$167.67	45.9%	\$180.39	\$78.34	130.3%
Airport (Richmond)	76.1%	55.7%	20.4	\$207.72	\$163.44	27.1%	\$158.07	\$91.11	73.5%
Downtown Vancouver	72.4%	38.5%	33.9	\$290.57	\$196.35	48.0%	\$210.24	\$75.51	178.4%
Langley/Surrey	76.8%	59.2%	17.6	\$170.65	\$124.95	36.6%	\$131.00	\$73.96	77.1%
Other Vancouver	72.7%	53.0%	19.7	\$196.48	\$136.94	43.5%	\$142.86	\$72.59	96.8%
Vancouver Island	71.0%	54.4%	16.6	\$225.79	\$180.76	24.9%	\$160.36	\$98.37	63.0%
Campbell River	80.4%	69.6%	10.8	\$150.27	\$136.33	10.2%	\$120.86	\$94.87	27.4%
Greater Victoria	70.4%	49.7%	20.8	\$236.56	\$180.06	31.4%	\$166.63	\$89.41	86.4%
Nanaimo	69.4%	53.6%	15.8	\$177.32	\$153.13	15.8%	\$122.99	\$82.07	49.9%
Parksville/Qualicum Beach	70.3%	61.3%	9.0	\$213.24	\$192.73	10.6%	\$149.90	\$118.10	26.9%
Other Vancouver Island	71.4%	62.1%	9.3	\$253.26	\$204.45	23.9%	\$180.89	\$126.99	42.4%
Whistler Resort Area	59.6%	33.7%	25.9	\$351.76	\$264.98	32.7%	\$209.62	\$89.17	135.1%
Other British Columbia	64.7%	52.7%	12.0	\$159.56	\$136.91	16.5%	\$103.23	\$72.14	43.1%
Abbotsford/Chilliwack	79.5%	62.3%	17.2	\$155.54	\$110.08	41.3%	\$123.65	\$68.53	80.4%
Kamloops	77.1%	60.4%	16.8	\$146.20	\$116.86	25.1%	\$112.76	\$70.55	59.8%
Kelowna	65.5%	50.9%	14.6	\$190.44	\$169.70	12.2%	\$124.74	\$86.42	44.3%
Penticton	55.1%	42.1%	12.9	\$188.17	\$174.64	7.8%	\$103.61	\$73.59	40.8%
Prince George	66.7%	55.7%	11.0	\$129.31	\$115.21	12.2%	\$86.23	\$64.17	34.4%
Other B.C. Communities	60.7%	50.8%	9.9	\$157.55	\$138.09	14.1%	\$95.67	\$70.12	36.4%
Northwest Territories	43.5%	37.3%	6.2	\$169.90	\$145.42	16.8%	\$73.90	\$54.31	36.1%
Yukon	56.9%	40.7%	16.1	\$182.76	\$129.13	41.5%	\$103.91	\$52.57	97.7%
CANADA	61.8%	41.1%	20.7	\$179.83	\$134.52	33.7%	\$111.07	\$55.28	100.9%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Regional report of rooms operations by property size, type and price level
MONTH OF OCTOBER 2022*

ATLANTIC							CENTRAL						
	Occupancy Percentage			Average Daily Rates				Occupancy Percentage			Average Daily Rates		
	2022	2021	**Point Change	2022	2021	Variance		2022	2021	**Point Change	2022	2021	Variance
Property Size													
Under 50 rooms	66.6%	53.8%	12.8	\$133.96	\$117.78	13.7%		63.2%	57.6%	5.6	\$152.12	\$130.96	16.2%
50-75 rooms	67.8%	52.1%	15.6	\$125.06	\$109.67	14.0%		65.3%	62.3%	3.0	\$143.41	\$121.60	17.9%
76-125 rooms	72.8%	52.2%	20.6	\$146.39	\$115.64	26.6%		72.3%	62.2%	10.2	\$161.09	\$127.67	26.2%
126-200 rooms	69.7%	45.9%	23.8	\$162.24	\$126.37	28.4%		72.2%	57.1%	15.1	\$175.55	\$133.97	31.0%
201-500 rooms	69.2%	43.7%	25.5	\$185.29	\$145.21	27.6%		69.2%	47.4%	21.7	\$228.12	\$171.41	33.1%
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A		71.2%	42.0%	29.2	\$273.18	\$188.91	44.6%
Total	70.4%	48.8%	21.6	\$155.28	\$122.84	26.4%		70.4%	54.5%	15.9	\$194.63	\$144.54	34.6%
Property Type													
Limited Service	70.5%	51.5%	19.0	\$139.16	\$114.78	21.2%		69.6%	60.3%	9.3	\$146.67	\$117.22	25.1%
Full Service	70.2%	45.1%	25.1	\$168.41	\$128.13	31.4%		71.1%	49.4%	21.7	\$219.50	\$158.76	38.3%
Suite Hotel	85.9%	70.5%	15.5	\$179.88	\$132.12	36.1%		77.2%	68.3%	8.9	\$193.09	\$138.67	39.2%
Resort	N/A	N/A	N/A	N/A	N/A	N/A		51.1%	43.4%	7.7	\$260.24	\$255.23	2.0%
Total	70.4%	48.8%	21.6	\$155.28	\$122.84	26.4%		70.4%	54.5%	15.9	\$194.63	\$144.54	34.6%
Price Level													
Budget	58.9%	40.5%	18.4	\$111.78	\$98.97	13.0%		59.9%	54.2%	5.8	\$120.96	\$100.81	20.0%
Mid-Price	72.1%	50.2%	21.8	\$158.58	\$124.10	27.8%		72.6%	56.1%	16.5	\$178.04	\$132.04	34.8%
Upscale	61.6%	38.4%	23.2	\$185.56	\$165.62	12.0%		68.3%	47.6%	20.7	\$316.93	\$247.62	28.0%
Total	70.4%	48.8%	21.6	\$155.28	\$122.84	26.4%		70.4%	54.5%	15.9	\$194.63	\$144.54	34.6%
WESTERN							CANADA						
	Occupancy Percentage			Average Daily Rates				Occupancy Percentage			Average Daily Rates		
	2022	2021	**Point Change	2022	2021	Variance		2022	2021	**Point Change	2022	2021	Variance
Property Size													
Under 50 rooms	54.8%	51.7%	3.1	\$121.39	\$107.47	12.9%		58.2%	53.9%	4.3	\$133.73	\$116.88	14.4%
50-75 rooms	62.3%	56.0%	6.2	\$133.24	\$116.94	13.9%		64.0%	58.1%	5.9	\$136.56	\$118.26	15.5%
76-125 rooms	63.8%	52.9%	10.9	\$140.58	\$122.88	14.4%		68.0%	56.6%	11.5	\$149.95	\$124.44	20.5%
126-200 rooms	62.4%	47.7%	14.7	\$156.37	\$129.66	20.6%		67.6%	51.8%	15.7	\$166.40	\$131.59	26.5%
201-500 rooms	62.5%	43.6%	18.9	\$202.93	\$166.15	22.1%		66.2%	45.5%	20.7	\$214.76	\$167.61	28.1%
Over 500 rooms	67.3%	41.0%	26.3	\$319.02	\$262.67	21.5%		70.3%	41.8%	28.5	\$284.20	\$207.64	36.9%
Total	62.7%	49.3%	13.4	\$165.54	\$136.98	20.8%		66.9%	51.7%	15.2	\$179.01	\$139.69	28.1%
Property Type													
Limited Service	61.9%	52.1%	9.8	\$129.32	\$111.33	16.2%		65.7%	55.3%	10.5	\$137.52	\$114.14	20.5%
Full Service	64.4%	46.1%	18.3	\$183.28	\$146.19	25.4%		68.3%	47.7%	20.5	\$201.64	\$151.66	33.0%
Suite Hotel	69.9%	55.5%	14.4	\$165.82	\$132.76	24.9%		75.1%	64.1%	10.9	\$183.68	\$136.66	34.4%
Resort	52.0%	48.4%	3.6	\$285.82	\$249.00	14.8%		51.6%	46.1%	5.5	\$272.63	\$249.06	9.5%
Total	62.7%	49.3%	13.4	\$165.54	\$136.98	20.8%		66.9%	51.7%	15.2	\$179.01	\$139.69	28.1%
Price Level													
Budget	59.0%	51.2%	7.7	\$116.45	\$100.34	16.1%		59.3%	51.8%	7.5	\$118.04	\$100.48	17.5%
Mid-Price	63.7%	50.5%	13.3	\$152.30	\$127.72	19.2%		68.6%	53.0%	15.5	\$165.48	\$129.52	27.8%
Upscale	61.8%	41.4%	20.4	\$289.08	\$248.19	16.5%		65.3%	44.7%	20.7	\$303.23	\$246.68	22.9%
Total	62.7%	49.3%	13.4	\$165.54	\$136.98	20.8%		66.9%	51.7%	15.2	\$179.01	\$139.69	28.1%

* Based on the operating results of 254,131 rooms (unweighted data)

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Regional report of rooms operations by property size, type and price level

TEN MONTHS ENDED OCTOBER 2022

ATLANTIC							CENTRAL						
	Occupancy Percentage			Average Daily Rates				Occupancy Percentage			Average Daily Rates		
	2022	2021	**Point Change	2022	2021	Variance		2022	2021	**Point Change	2022	2021	Variance
Property Size													
Under 50 rooms	55.9%	36.7%	19.2	\$136.13	\$115.22	18.1%		59.8%	47.2%	12.6	\$149.03	\$123.20	21.0%
50-75 rooms	58.9%	41.9%	17.0	\$130.85	\$106.61	22.7%		62.8%	51.5%	11.3	\$141.18	\$115.57	22.2%
76-125 rooms	63.3%	42.2%	21.1	\$148.39	\$112.07	32.4%		66.2%	48.6%	17.5	\$153.91	\$119.90	28.4%
126-200 rooms	62.5%	37.0%	25.5	\$161.93	\$118.55	36.6%		63.8%	42.7%	21.1	\$167.39	\$123.78	35.2%
201-500 rooms	57.1%	31.9%	25.3	\$187.48	\$131.59	42.5%		59.1%	33.3%	25.9	\$217.98	\$160.84	35.5%
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A		59.1%	25.6%	33.5	\$262.94	\$173.01	52.0%
Total	61.1%	38.6%	22.5	\$156.94	\$116.20	35.1%		62.4%	40.8%	21.6	\$185.11	\$133.03	39.1%
Property Type													
Limited Service	61.7%	41.1%	20.6	\$143.65	\$111.62	28.7%		64.4%	48.5%	15.9	\$141.50	\$111.62	26.8%
Full Service	59.7%	34.4%	25.2	\$165.69	\$116.54	42.2%		60.8%	34.2%	26.6	\$208.31	\$144.03	44.6%
Suite Hotel	72.7%	52.0%	20.7	\$175.68	\$116.55	50.7%		70.9%	53.2%	17.6	\$181.05	\$126.80	42.8%
Resort	N/A	N/A	N/A	N/A	N/A	N/A		47.8%	34.7%	13.1	\$272.96	\$267.78	1.9%
Total	61.1%	38.6%	22.5	\$156.94	\$116.20	35.1%		62.4%	40.8%	21.6	\$185.11	\$133.03	39.1%
Price Level													
Budget	51.0%	35.7%	15.4	\$120.36	\$98.93	21.7%		56.9%	44.4%	12.4	\$120.51	\$98.94	21.8%
Mid-Price	62.5%	39.0%	23.5	\$159.08	\$116.10	37.0%		64.7%	43.4%	21.3	\$169.11	\$124.04	36.3%
Upscale	55.6%	37.4%	18.2	\$200.19	\$173.83	15.2%		56.1%	26.6%	29.5	\$313.87	\$239.22	31.2%
Total	61.1%	38.6%	22.5	\$156.94	\$116.20	35.1%		62.4%	40.8%	21.6	\$185.11	\$133.03	39.1%

WESTERN							CANADA						
	Occupancy Percentage			Average Daily Rates				Occupancy Percentage			Average Daily Rates		
	2022	2021	**Point Change	2022	2021	Variance		2022	2021	**Point Change	2022	2021	Variance
Property Size													
Under 50 rooms	56.2%	46.9%	9.3	\$127.24	\$110.67	15.0%		57.4%	46.6%	10.8	\$135.56	\$115.21	17.7%
50-75 rooms	62.3%	48.3%	14.0	\$144.62	\$121.05	19.5%		62.2%	48.9%	13.3	\$142.05	\$117.63	20.8%
76-125 rooms	63.2%	46.8%	16.4	\$148.07	\$123.81	19.6%		64.4%	47.1%	17.3	\$150.54	\$121.24	24.2%
126-200 rooms	60.7%	40.7%	20.0	\$165.22	\$132.20	25.0%		62.3%	41.3%	21.0	\$165.95	\$127.19	30.5%
201-500 rooms	59.0%	34.4%	24.5	\$220.55	\$171.44	28.6%		58.9%	33.7%	25.2	\$217.30	\$163.99	32.5%
Over 500 rooms	63.9%	26.1%	37.8	\$382.26	\$297.93	28.3%		60.3%	25.8%	34.6	\$294.79	\$207.47	42.1%
Total	61.2%	41.8%	19.4	\$178.03	\$138.61	28.4%		61.8%	41.1%	20.7	\$179.83	\$134.52	33.7%
Property Type													
Limited Service	60.7%	45.8%	14.9	\$133.14	\$112.54	18.3%		62.2%	46.4%	15.8	\$137.48	\$112.09	22.6%
Full Service	60.8%	37.3%	23.5	\$192.68	\$145.76	32.2%		60.7%	35.5%	25.2	\$198.91	\$142.94	39.2%
Suite Hotel	69.5%	48.6%	20.9	\$175.40	\$131.42	33.5%		70.5%	51.6%	18.9	\$178.94	\$127.80	40.0%
Resort	61.4%	41.1%	20.3	\$353.48	\$273.74	29.1%		56.6%	39.2%	17.5	\$326.18	\$269.55	21.0%
Total	61.2%	41.8%	19.4	\$178.03	\$138.61	28.4%		61.8%	41.1%	20.7	\$179.83	\$134.52	33.7%
Price Level													
Budget	58.4%	45.3%	13.0	\$121.99	\$104.55	16.7%		57.3%	44.4%	12.9	\$121.31	\$102.02	18.9%
Mid-Price	62.3%	43.0%	19.3	\$159.61	\$129.37	23.4%		63.4%	42.8%	20.6	\$164.07	\$125.86	30.4%
Upscale	59.3%	31.6%	27.7	\$338.52	\$262.71	28.9%		57.5%	29.0%	28.5	\$323.38	\$249.25	29.7%
Total	61.2%	41.8%	19.4	\$178.03	\$138.61	28.4%		61.8%	41.1%	20.7	\$179.83	\$134.52	33.7%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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