



TRENDS IN THE CANADIAN
HOTEL INDUSTRY

National Market Report

AUGUST 2022

Report of rooms operations by location

MONTH OF AUGUST 2022*

| Location | Occupancy Percentage | | | Average Daily Rate | | | Revenue Per Available Room | | |
|-------------------------------------|----------------------|--------------|----------------|--------------------|-----------------|--------------|----------------------------|-----------------|---------------|
| | 2022 | 2021 | **Point Change | 2022 | 2021 | Variance | 2022 | 2021 | Variance |
| ATLANTIC CANADA | 87.3% | 73.7% | 13.6 | \$189.63 | \$132.65 | 43.0% | \$165.52 | \$97.73 | 69.4% |
| Newfoundland | 86.7% | 64.7% | 22.0 | \$166.81 | \$120.98 | 37.9% | \$144.57 | \$78.30 | 84.6% |
| St. John's | 86.5% | 61.1% | 25.5 | \$169.37 | \$116.10 | 45.9% | \$146.57 | \$70.91 | 106.7% |
| Prince Edward Island | 96.1% | 76.5% | 19.7 | \$244.41 | \$165.24 | 47.9% | \$234.99 | \$126.36 | 86.0% |
| Nova Scotia | 89.4% | 76.7% | 12.7 | \$204.45 | \$126.77 | 61.3% | \$182.84 | \$97.24 | 88.0% |
| Halifax/Dartmouth | 91.0% | 76.9% | 14.1 | \$222.40 | \$126.87 | 75.3% | \$202.33 | \$97.56 | 107.4% |
| Other Nova Scotia | 86.1% | 76.3% | 9.9 | \$163.96 | \$126.56 | 29.5% | \$141.20 | \$96.51 | 46.3% |
| New Brunswick | 84.2% | 73.8% | 10.3 | \$172.00 | \$136.02 | 26.4% | \$144.76 | \$100.43 | 44.1% |
| Moncton | 81.6% | 70.8% | 10.8 | \$172.79 | \$131.54 | 31.4% | \$141.03 | \$93.14 | 51.4% |
| Other New Brunswick | 85.6% | 75.5% | 10.1 | \$171.58 | \$138.34 | 24.0% | \$146.83 | \$104.46 | 40.6% |
| CENTRAL CANADA | 78.2% | 65.4% | 12.8 | \$211.04 | \$153.47 | 37.5% | \$165.02 | \$100.42 | 64.3% |
| Quebec | 77.5% | 59.2% | 18.3 | \$226.53 | \$176.60 | 28.3% | \$175.59 | \$104.57 | 67.9% |
| Greater Quebec City | 83.4% | 64.5% | 18.9 | \$263.69 | \$200.23 | 31.7% | \$219.89 | \$129.11 | 70.3% |
| Other Quebec | 72.6% | 73.5% | -0.9 | \$199.79 | \$183.85 | 8.7% | \$145.09 | \$135.11 | 7.4% |
| Greater Montreal | 78.4% | 50.8% | 27.7 | \$227.11 | \$162.38 | 39.9% | \$178.12 | \$82.43 | 116.1% |
| Downtown Montreal | 76.0% | 46.3% | 29.7 | \$265.75 | \$185.67 | 43.1% | \$201.94 | \$85.92 | 135.0% |
| Montreal Airport/Laval | 84.1% | 55.4% | 28.7 | \$174.99 | \$137.95 | 26.8% | \$147.11 | \$76.36 | 92.7% |
| Ontario | 78.4% | 67.7% | 10.7 | \$205.80 | \$146.38 | 40.6% | \$161.34 | \$99.15 | 62.7% |
| Greater Toronto Area (GTA) | 80.1% | 61.1% | 18.9 | \$230.03 | \$137.40 | 67.4% | \$184.16 | \$83.98 | 119.3% |
| Downtown Toronto | 77.3% | 50.0% | 27.3 | \$324.17 | \$197.81 | 63.9% | \$250.62 | \$98.88 | 153.5% |
| Toronto Airport | 83.1% | 56.0% | 27.0 | \$180.95 | \$120.54 | 50.1% | \$150.29 | \$67.53 | 122.5% |
| GTA West | 81.4% | 64.8% | 16.6 | \$175.26 | \$108.52 | 61.5% | \$142.64 | \$70.33 | 102.8% |
| GTA East/North | 81.1% | 78.0% | 3.1 | \$179.21 | \$116.01 | 54.5% | \$145.29 | \$90.45 | 60.6% |
| Eastern Ontario | 75.1% | 79.3% | -4.2 | \$178.15 | \$154.33 | 15.4% | \$133.82 | \$122.43 | 9.3% |
| Kingston | 76.7% | 78.8% | -2.1 | \$207.28 | \$173.60 | 19.4% | \$159.06 | \$136.77 | 16.3% |
| Other Eastern Ontario | 74.5% | 79.6% | -5.1 | \$166.64 | \$145.28 | 14.7% | \$124.14 | \$115.62 | 7.4% |
| Ottawa | 78.8% | 68.1% | 10.7 | \$186.66 | \$142.87 | 30.7% | \$147.08 | \$97.33 | 51.1% |
| Downtown Ottawa | 77.5% | 65.4% | 12.1 | \$214.15 | \$156.90 | 36.5% | \$165.86 | \$102.57 | 61.7% |
| Ottawa West | 82.3% | 72.9% | 9.3 | \$158.50 | \$129.34 | 22.5% | \$130.38 | \$94.33 | 38.2% |
| Ottawa East | 75.2% | 67.2% | 8.1 | \$151.50 | \$122.34 | 23.8% | \$113.94 | \$82.16 | 38.7% |
| Southern Ontario | 75.6% | 66.6% | 9.0 | \$194.23 | \$145.32 | 33.7% | \$146.86 | \$96.82 | 51.7% |
| London | 73.1% | 74.8% | -1.7 | \$133.57 | \$102.06 | 30.9% | \$97.67 | \$76.31 | 28.0% |
| Windsor | 58.4% | 61.3% | -2.9 | \$130.96 | \$107.09 | 22.3% | \$76.52 | \$65.66 | 16.5% |
| Kitchener/Waterloo/Cambridge/Guelph | 74.6% | 67.6% | 7.0 | \$149.19 | \$111.28 | 34.1% | \$111.32 | \$75.23 | 48.0% |
| Hamilton/Brantford | 79.5% | 65.8% | 13.7 | \$144.01 | \$116.45 | 23.7% | \$114.54 | \$76.67 | 49.4% |
| Niagara Falls | 81.5% | 66.6% | 14.9 | \$256.27 | \$194.70 | 31.6% | \$208.76 | \$129.64 | 61.0% |
| Other Niagara Region | 75.7% | 69.6% | 6.1 | \$203.61 | \$143.18 | 42.2% | \$154.05 | \$99.59 | 54.7% |
| Other Southern Ontario | 67.9% | 57.9% | 10.1 | \$144.30 | \$117.92 | 22.4% | \$98.03 | \$68.23 | 43.7% |
| Central Ontario | 74.8% | 78.3% | -3.6 | \$232.35 | \$216.47 | 7.3% | \$173.70 | \$169.54 | 2.5% |
| North Eastern Ontario | 78.8% | 78.1% | 0.7 | \$142.98 | \$124.94 | 14.4% | \$112.74 | \$97.59 | 15.5% |
| North Bay | 89.8% | 86.6% | 3.2 | \$135.55 | \$114.07 | 18.8% | \$121.76 | \$98.79 | 23.3% |
| Sudbury | 76.4% | 79.6% | -3.2 | \$145.49 | \$129.98 | 11.9% | \$111.14 | \$103.40 | 7.5% |
| North Central Ontario | | | | | | | | | |
| Sault Ste. Marie | 89.4% | 85.2% | 4.2 | \$152.06 | \$131.84 | 15.3% | \$135.91 | \$112.27 | 21.1% |
| North Western Ontario | 88.4% | 88.0% | 0.4 | \$178.75 | \$145.43 | 22.9% | \$158.06 | \$127.97 | 23.5% |
| Thunder Bay | 90.3% | 87.6% | 2.7 | \$181.71 | \$141.37 | 28.5% | \$164.09 | \$123.81 | 32.5% |

* Based on the operating results of 252,494 rooms (unweighted data)

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Report of rooms operations by location

MONTH OF AUGUST 2022*

| Location | Occupancy Percentage | | | Average Daily Rate | | | Revenue Per Available Room | | |
|-------------------------------------|----------------------|--------------|----------------|--------------------|-----------------|--------------|----------------------------|-----------------|--------------|
| | 2022 | 2021 | **Point Change | 2022 | 2021 | Variance | 2022 | 2021 | Variance |
| WESTERN CANADA | 73.1% | 65.4% | 7.8 | \$209.39 | \$163.92 | 27.7% | \$153.09 | \$107.13 | 42.9% |
| Manitoba | 77.8% | 68.3% | 9.6 | \$144.11 | \$125.02 | 15.3% | \$112.15 | \$85.34 | 31.4% |
| Winnipeg | 79.3% | 67.7% | 11.7 | \$148.08 | \$122.33 | 21.1% | \$117.48 | \$82.79 | 41.9% |
| Brandon | 74.7% | 70.4% | 4.3 | \$124.83 | \$107.71 | 15.9% | \$93.20 | \$75.81 | 22.9% |
| Other Manitoba | 74.5% | 68.9% | 5.6 | \$141.53 | \$143.75 | -1.5% | \$105.47 | \$99.01 | 6.5% |
| Saskatchewan | 60.6% | 57.7% | 2.8 | \$125.63 | \$112.07 | 12.1% | \$76.08 | \$64.68 | 17.6% |
| Regina | 53.8% | 52.8% | 1.1 | \$122.94 | \$107.79 | 14.1% | \$66.20 | \$56.86 | 16.4% |
| Saskatoon | 63.6% | 59.7% | 3.9 | \$130.73 | \$114.01 | 14.7% | \$83.18 | \$68.10 | 22.1% |
| Other Saskatchewan | 62.3% | 59.1% | 3.2 | \$122.70 | \$112.79 | 8.8% | \$76.50 | \$66.67 | 14.7% |
| Alberta (excl. Alta Resorts) | 66.1% | 58.8% | 7.3 | \$139.23 | \$117.33 | 18.7% | \$92.02 | \$68.99 | 33.4% |
| Calgary | 74.3% | 63.1% | 11.2 | \$165.14 | \$129.63 | 27.4% | \$122.69 | \$81.75 | 50.1% |
| Calgary Airport | 80.5% | 68.3% | 12.2 | \$150.79 | \$118.80 | 26.9% | \$121.46 | \$81.19 | 49.6% |
| Downtown Calgary | 63.1% | 52.8% | 10.3 | \$199.41 | \$149.90 | 33.0% | \$125.76 | \$79.13 | 58.9% |
| Calgary Northwest | 89.8% | 75.4% | 14.4 | \$144.67 | \$120.17 | 20.4% | \$129.86 | \$90.56 | 43.4% |
| Calgary South | 76.9% | 65.9% | 11.0 | \$149.74 | \$127.31 | 17.6% | \$115.17 | \$83.94 | 37.2% |
| Edmonton | 61.3% | 55.5% | 5.8 | \$125.63 | \$107.43 | 16.9% | \$77.01 | \$59.67 | 29.1% |
| Downtown Edmonton | 57.1% | 43.2% | 13.9 | \$158.71 | \$127.67 | 24.3% | \$90.68 | \$55.20 | 64.3% |
| Edmonton South | 60.3% | 56.3% | 3.9 | \$111.01 | \$96.50 | 15.0% | \$66.93 | \$54.38 | 23.1% |
| Edmonton West | 67.1% | 64.6% | 2.5 | \$128.36 | \$114.24 | 12.4% | \$86.11 | \$73.82 | 16.6% |
| Other Alberta | 63.8% | 58.2% | 5.6 | \$127.66 | \$114.78 | 11.2% | \$81.43 | \$66.75 | 22.0% |
| Lethbridge | 57.8% | 52.9% | 4.9 | \$122.92 | \$107.24 | 14.6% | \$71.02 | \$56.72 | 25.2% |
| Red Deer | 72.2% | 54.7% | 17.4 | \$107.86 | \$97.41 | 10.7% | \$77.82 | \$53.32 | 45.9% |
| Other Alberta Communities | 62.0% | 58.9% | 3.1 | \$132.09 | \$118.08 | 11.9% | \$81.90 | \$69.57 | 17.7% |
| Alberta Resorts | 81.3% | 64.0% | 17.4 | \$574.29 | \$390.15 | 47.2% | \$467.11 | \$249.63 | 87.1% |
| British Columbia | 82.2% | 73.8% | 8.5 | \$264.96 | \$202.05 | 31.1% | \$217.92 | \$149.08 | 46.2% |
| Greater Vancouver | 87.1% | 72.2% | 14.9 | \$305.26 | \$200.87 | 52.0% | \$265.94 | \$145.06 | 83.3% |
| Airport (Richmond) | 85.9% | 69.9% | 16.0 | \$251.27 | \$176.40 | 42.4% | \$215.96 | \$123.38 | 75.0% |
| Downtown Vancouver | 87.4% | 69.2% | 18.2 | \$365.77 | \$234.38 | 56.1% | \$319.56 | \$162.21 | 97.0% |
| Langley/Surrey | 87.9% | 83.0% | 4.9 | \$207.30 | \$154.30 | 34.3% | \$182.26 | \$128.06 | 42.3% |
| Other Vancouver | 87.5% | 78.4% | 9.2 | \$240.28 | \$168.27 | 42.8% | \$210.35 | \$131.88 | 59.5% |
| Vancouver Island | 85.1% | 82.4% | 2.8 | \$291.84 | \$254.61 | 14.6% | \$248.46 | \$209.69 | 18.5% |
| Campbell River | 87.1% | 94.1% | -7.0 | \$186.17 | \$199.16 | -6.5% | \$162.14 | \$187.39 | -13.5% |
| Greater Victoria | 84.2% | 77.1% | 7.2 | \$300.12 | \$255.00 | 17.7% | \$252.74 | \$196.50 | 28.6% |
| Nanaimo | 83.4% | 89.0% | -5.6 | \$216.70 | \$197.33 | 9.8% | \$180.69 | \$175.54 | 2.9% |
| Parksville/Qualicum Beach | 87.6% | 92.4% | -4.8 | \$305.46 | \$279.46 | 9.3% | \$267.61 | \$258.16 | 3.7% |
| Other Vancouver Island | 87.1% | 86.4% | 0.8 | \$342.79 | \$288.13 | 19.0% | \$298.74 | \$248.81 | 20.1% |
| Whistler Resort Area | 67.9% | 63.7% | 4.2 | \$331.00 | \$299.85 | 10.4% | \$224.89 | \$191.07 | 17.7% |
| Other British Columbia | 77.8% | 74.3% | 3.6 | \$197.69 | \$172.16 | 14.8% | \$153.90 | \$127.85 | 20.4% |
| Abbotsford/Chilliwack | 85.6% | 81.9% | 3.7 | \$197.42 | \$146.04 | 35.2% | \$168.93 | \$119.63 | 41.2% |
| Kamloops | 89.4% | 87.7% | 1.7 | \$181.98 | \$147.29 | 23.6% | \$162.70 | \$129.16 | 26.0% |
| Kelowna | 81.1% | 71.0% | 10.1 | \$254.02 | \$232.72 | 9.2% | \$206.02 | \$165.34 | 24.6% |
| Penticton | 78.9% | 67.1% | 11.8 | \$269.23 | \$239.23 | 12.5% | \$212.36 | \$160.41 | 32.4% |
| Prince George | 72.2% | 78.5% | -6.3 | \$130.39 | \$121.37 | 7.4% | \$94.15 | \$95.31 | -1.2% |
| Other B.C. Communities | 74.5% | 71.3% | 3.2 | \$188.55 | \$168.35 | 12.0% | \$140.48 | \$120.10 | 17.0% |
| Northwest Territories | 47.3% | 43.1% | 4.1 | \$169.35 | \$141.06 | 20.1% | \$80.05 | \$60.85 | 31.6% |
| Yukon | 82.7% | 65.4% | 17.3 | \$213.57 | \$146.74 | 45.5% | \$176.69 | \$96.00 | 84.1% |
| CANADA | 76.6% | 66.0% | 10.5 | \$208.50 | \$156.53 | 33.2% | \$159.62 | \$103.35 | 54.5% |

* Based on the operating results of 252,494 rooms (unweighted data)

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Report of rooms operations by location

EIGHT MONTHS ENDED AUGUST 2022

| Location | Occupancy Percentage | | | Average Daily Rate | | | Revenue Per Available Room | | |
|-------------------------------------|----------------------|--------------|----------------|--------------------|-----------------|--------------|----------------------------|----------------|---------------|
| | 2022 | 2021 | **Point Change | 2022 | 2021 | Variance | 2022 | 2021 | Variance |
| ATLANTIC CANADA | 57.8% | 33.9% | 24.0 | \$154.02 | \$111.14 | 38.6% | \$89.09 | \$37.65 | 136.6% |
| Newfoundland | 56.3% | 32.7% | 23.5 | \$142.39 | \$102.43 | 39.0% | \$80.13 | \$33.54 | 138.9% |
| St. John's | 56.2% | 30.4% | 25.8 | \$143.72 | \$97.45 | 47.5% | \$80.77 | \$29.62 | 172.7% |
| Prince Edward Island | 58.5% | 31.3% | 27.2 | \$186.05 | \$132.38 | 40.5% | \$108.93 | \$41.47 | 162.7% |
| Nova Scotia | 62.3% | 35.6% | 26.7 | \$161.58 | \$106.88 | 51.2% | \$100.66 | \$38.07 | 164.4% |
| Halifax/Dartmouth | 64.4% | 33.3% | 31.1 | \$171.18 | \$104.95 | 63.1% | \$110.24 | \$34.90 | 215.8% |
| Other Nova Scotia | 57.6% | 41.1% | 16.5 | \$137.71 | \$110.51 | 24.6% | \$79.36 | \$45.46 | 74.6% |
| New Brunswick | 53.8% | 32.9% | 20.9 | \$143.54 | \$114.91 | 24.9% | \$77.25 | \$37.78 | 104.5% |
| Moncton | 52.4% | 31.9% | 20.5 | \$142.21 | \$110.07 | 29.2% | \$74.56 | \$35.14 | 112.2% |
| Other New Brunswick | 54.6% | 33.4% | 21.2 | \$144.26 | \$117.48 | 22.8% | \$78.75 | \$39.25 | 100.7% |
| CENTRAL CANADA | 59.6% | 36.6% | 23.0 | \$179.41 | \$127.52 | 40.7% | \$106.87 | \$46.65 | 129.1% |
| Quebec | 55.8% | 30.6% | 25.1 | \$199.10 | \$151.81 | 31.2% | \$111.08 | \$46.52 | 138.8% |
| Greater Quebec City | 53.4% | 28.5% | 24.9 | \$214.18 | \$156.80 | 36.6% | \$114.29 | \$44.61 | 156.2% |
| Other Quebec | 53.3% | 39.7% | 13.6 | \$180.16 | \$156.25 | 15.3% | \$95.98 | \$62.00 | 54.8% |
| Greater Montreal | 57.8% | 26.9% | 30.9 | \$203.43 | \$146.65 | 38.7% | \$117.64 | \$39.43 | 198.4% |
| Downtown Montreal | 51.8% | 18.4% | 33.4 | \$243.31 | \$162.05 | 50.1% | \$126.01 | \$29.78 | 323.1% |
| Montreal Airport/Laval | 70.2% | 39.6% | 30.6 | \$158.59 | \$143.68 | 10.4% | \$111.40 | \$56.89 | 95.8% |
| Ontario | 60.9% | 38.6% | 22.2 | \$173.18 | \$120.98 | 43.2% | \$105.40 | \$46.75 | 125.4% |
| Greater Toronto Area (GTA) | 64.4% | 37.5% | 26.9 | \$190.77 | \$118.49 | 61.0% | \$122.93 | \$44.44 | 176.6% |
| Downtown Toronto | 58.7% | 19.8% | 38.9 | \$275.92 | \$169.50 | 62.8% | \$161.99 | \$33.65 | 381.5% |
| Toronto Airport | 71.2% | 45.4% | 25.8 | \$154.50 | \$133.65 | 15.6% | \$109.98 | \$60.70 | 81.2% |
| GTA West | 65.3% | 41.8% | 23.4 | \$145.83 | \$98.11 | 48.6% | \$95.18 | \$41.06 | 131.8% |
| GTA East/North | 68.1% | 53.1% | 15.1 | \$147.08 | \$98.12 | 49.9% | \$100.20 | \$52.05 | 92.5% |
| Eastern Ontario | 56.9% | 43.7% | 13.2 | \$148.50 | \$124.40 | 19.4% | \$84.51 | \$54.38 | 55.4% |
| Kingston | 55.1% | 38.7% | 16.5 | \$164.10 | \$129.07 | 27.1% | \$90.48 | \$49.91 | 81.3% |
| Other Eastern Ontario | 57.7% | 46.1% | 11.6 | \$141.91 | \$122.52 | 15.8% | \$81.87 | \$56.53 | 44.8% |
| Ottawa | 58.0% | 34.9% | 23.1 | \$169.68 | \$122.06 | 39.0% | \$98.50 | \$42.63 | 131.0% |
| Downtown Ottawa | 53.0% | 29.3% | 23.7 | \$195.51 | \$135.26 | 44.5% | \$103.55 | \$39.58 | 161.6% |
| Ottawa West | 64.9% | 43.2% | 21.8 | \$147.49 | \$110.19 | 33.9% | \$95.75 | \$47.55 | 101.4% |
| Ottawa East | 61.0% | 38.5% | 22.5 | \$138.99 | \$111.51 | 24.6% | \$84.81 | \$42.91 | 97.6% |
| Southern Ontario | 57.5% | 35.8% | 21.8 | \$161.33 | \$114.13 | 41.4% | \$92.81 | \$40.81 | 127.4% |
| London | 63.2% | 43.6% | 19.6 | \$126.06 | \$88.64 | 42.2% | \$79.69 | \$38.62 | 106.3% |
| Windsor | 50.6% | 40.8% | 9.9 | \$124.53 | \$100.13 | 24.4% | \$63.07 | \$40.83 | 54.5% |
| Kitchener/Waterloo/Cambridge/Guelph | 61.0% | 37.3% | 23.7 | \$135.75 | \$96.20 | 41.1% | \$82.81 | \$35.86 | 130.9% |
| Hamilton/Brantford | 69.0% | 45.9% | 23.1 | \$138.77 | \$105.53 | 31.5% | \$95.69 | \$48.40 | 97.7% |
| Niagara Falls | 52.9% | 26.3% | 26.6 | \$209.16 | \$154.05 | 35.8% | \$110.54 | \$40.49 | 173.0% |
| Other Niagara Region | 57.1% | 38.5% | 18.5 | \$157.35 | \$109.11 | 44.2% | \$89.77 | \$42.06 | 113.4% |
| Other Southern Ontario | 58.2% | 42.5% | 15.7 | \$130.25 | \$102.13 | 27.5% | \$75.85 | \$43.40 | 74.8% |
| Central Ontario | 54.1% | 42.8% | 11.3 | \$183.46 | \$160.30 | 14.4% | \$99.28 | \$68.61 | 44.7% |
| North Eastern Ontario | 60.6% | 45.4% | 15.2 | \$130.41 | \$111.09 | 17.4% | \$79.06 | \$50.43 | 56.8% |
| North Bay | 63.8% | 44.9% | 18.9 | \$120.89 | \$100.46 | 20.3% | \$77.13 | \$45.14 | 70.8% |
| Sudbury | 57.9% | 45.1% | 12.8 | \$131.78 | \$111.68 | 18.0% | \$76.29 | \$50.34 | 51.5% |
| North Central Ontario | | | | | | | | | |
| Sault Ste. Marie | 63.4% | 41.6% | 21.8 | \$124.14 | \$108.84 | 14.1% | \$78.67 | \$45.28 | 73.7% |
| North Western Ontario | 73.7% | 56.1% | 17.6 | \$152.58 | \$130.16 | 17.2% | \$112.48 | \$73.05 | 54.0% |
| Thunder Bay | 72.4% | 53.1% | 19.3 | \$153.16 | \$126.97 | 20.6% | \$110.87 | \$67.42 | 64.4% |

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EIGHT MONTHS ENDED AUGUST 2022

| Location | Occupancy Percentage | | | Average Daily Rate | | | Revenue Per Available Room | | |
|------------------------------|----------------------|-------|----------------|--------------------|----------|----------|----------------------------|----------|----------|
| | 2022 | 2021 | **Point Change | 2022 | 2021 | Variance | 2022 | 2021 | Variance |
| WESTERN CANADA | 59.8% | 39.0% | 20.8 | \$177.14 | \$136.12 | 30.1% | \$105.94 | \$53.07 | 99.6% |
| Manitoba | 60.8% | 36.8% | 24.0 | \$133.11 | \$114.79 | 16.0% | \$80.93 | \$42.25 | 91.5% |
| Winnipeg | 62.2% | 34.1% | 28.1 | \$136.81 | \$112.76 | 21.3% | \$85.08 | \$38.48 | 121.1% |
| Brandon | 58.1% | 37.0% | 21.2 | \$114.08 | \$98.71 | 15.6% | \$66.33 | \$36.51 | 81.7% |
| Other Manitoba | 57.6% | 45.7% | 11.9 | \$130.94 | \$127.87 | 2.4% | \$75.37 | \$58.42 | 29.0% |
| Saskatchewan | 53.0% | 36.3% | 16.7 | \$121.50 | \$104.22 | 16.6% | \$64.43 | \$37.87 | 70.2% |
| Regina | 50.4% | 30.4% | 20.0 | \$119.51 | \$95.25 | 25.5% | \$60.24 | \$28.94 | 108.1% |
| Saskatoon | 55.2% | 35.4% | 19.8 | \$126.42 | \$106.70 | 18.5% | \$69.76 | \$37.75 | 84.8% |
| Other Saskatchewan | 52.8% | 41.4% | 11.4 | \$118.10 | \$106.90 | 10.5% | \$62.37 | \$44.28 | 40.9% |
| Alberta (excl. Alta Resorts) | 53.7% | 33.7% | 20.0 | \$131.48 | \$107.01 | 22.9% | \$70.65 | \$36.07 | 95.9% |
| Calgary | 58.1% | 30.4% | 27.7 | \$155.57 | \$117.13 | 32.8% | \$90.38 | \$35.56 | 154.2% |
| Calgary Airport | 63.2% | 34.1% | 29.2 | \$134.93 | \$108.93 | 23.9% | \$85.31 | \$37.10 | 129.9% |
| Downtown Calgary | 50.7% | 21.1% | 29.6 | \$199.42 | \$144.02 | 38.5% | \$101.16 | \$30.38 | 233.0% |
| Calgary Northwest | 65.2% | 45.1% | 20.1 | \$129.47 | \$100.73 | 28.5% | \$84.44 | \$45.44 | 85.8% |
| Calgary South | 58.1% | 32.8% | 25.3 | \$142.18 | \$113.73 | 25.0% | \$82.59 | \$37.31 | 121.4% |
| Edmonton | 51.5% | 31.5% | 20.0 | \$121.70 | \$96.00 | 26.8% | \$62.72 | \$30.26 | 107.3% |
| Downtown Edmonton | 45.7% | 20.6% | 25.1 | \$161.83 | \$124.37 | 30.1% | \$73.98 | \$25.65 | 188.4% |
| Edmonton South | 52.1% | 34.7% | 17.3 | \$106.35 | \$87.23 | 21.9% | \$55.37 | \$30.29 | 82.8% |
| Edmonton West | 55.5% | 34.6% | 20.9 | \$122.98 | \$98.60 | 24.7% | \$68.24 | \$34.11 | 100.0% |
| Other Alberta | 52.3% | 37.5% | 14.9 | \$120.11 | \$107.73 | 11.5% | \$62.84 | \$40.35 | 55.8% |
| Lethbridge | 54.0% | 31.9% | 22.1 | \$117.76 | \$97.54 | 20.7% | \$63.57 | \$31.10 | 104.4% |
| Red Deer | 49.2% | 29.8% | 19.3 | \$106.22 | \$91.39 | 16.2% | \$52.25 | \$27.28 | 91.5% |
| Other Alberta Communities | 51.7% | 39.0% | 12.7 | \$122.87 | \$110.67 | 11.0% | \$63.55 | \$43.19 | 47.1% |
| Alberta Resorts | 60.2% | 36.2% | 24.0 | \$411.86 | \$287.86 | 43.1% | \$248.13 | \$104.30 | 137.9% |
| British Columbia | 67.8% | 45.8% | 21.9 | \$215.70 | \$157.93 | 36.6% | \$146.15 | \$72.41 | 101.8% |
| Greater Vancouver | 71.4% | 42.7% | 28.7 | \$241.32 | \$164.12 | 47.0% | \$172.34 | \$70.10 | 145.9% |
| Airport (Richmond) | 74.3% | 55.8% | 18.4 | \$205.25 | \$167.60 | 22.5% | \$152.46 | \$93.57 | 62.9% |
| Downtown Vancouver | 69.4% | 32.4% | 37.0 | \$287.03 | \$192.38 | 49.2% | \$199.22 | \$62.42 | 219.2% |
| Langley/Surrey | 75.9% | 56.2% | 19.7 | \$169.38 | \$119.59 | 41.6% | \$128.64 | \$67.24 | 91.3% |
| Other Vancouver | 70.7% | 49.4% | 21.3 | \$194.59 | \$131.27 | 48.2% | \$137.65 | \$64.90 | 112.1% |
| Vancouver Island | 70.5% | 50.0% | 20.5 | \$224.51 | \$173.73 | 29.2% | \$158.20 | \$86.86 | 82.1% |
| Campbell River | 81.6% | 65.8% | 15.8 | \$150.38 | \$134.35 | 11.9% | \$122.67 | \$88.43 | 38.7% |
| Greater Victoria | 69.5% | 44.9% | 24.6 | \$235.13 | \$170.05 | 38.3% | \$163.33 | \$76.32 | 114.0% |
| Nanaimo | 68.3% | 47.9% | 20.4 | \$177.17 | \$149.16 | 18.8% | \$120.94 | \$71.46 | 69.2% |
| Parksville/Qualicum Beach | 72.4% | 58.1% | 14.3 | \$214.90 | \$194.70 | 10.4% | \$155.63 | \$113.21 | 37.5% |
| Other Vancouver Island | 70.5% | 58.7% | 11.9 | \$249.24 | \$195.62 | 27.4% | \$175.78 | \$114.74 | 53.2% |
| Whistler Resort Area | 61.8% | 31.0% | 30.8 | \$365.19 | \$272.73 | 33.9% | \$225.68 | \$84.58 | 166.8% |
| Other British Columbia | 63.7% | 50.1% | 13.5 | \$160.49 | \$136.96 | 17.2% | \$102.17 | \$68.64 | 48.9% |
| Abbotsford/Chilliwack | 78.5% | 59.1% | 19.3 | \$150.88 | \$105.68 | 42.8% | \$118.39 | \$62.50 | 89.4% |
| Kamloops | 76.9% | 56.2% | 20.7 | \$144.70 | \$114.93 | 25.9% | \$111.32 | \$64.65 | 72.2% |
| Kelowna | 64.8% | 47.8% | 17.0 | \$192.39 | \$173.76 | 10.7% | \$124.76 | \$83.06 | 50.2% |
| Penticton | 54.0% | 40.4% | 13.6 | \$195.21 | \$180.32 | 8.3% | \$105.47 | \$72.86 | 44.8% |
| Prince George | 65.7% | 51.2% | 14.5 | \$128.81 | \$113.21 | 13.8% | \$84.60 | \$57.98 | 45.9% |
| Other B.C. Communities | 59.4% | 49.0% | 10.4 | \$159.46 | \$138.16 | 15.4% | \$94.71 | \$67.65 | 40.0% |
| Northwest Territories | 39.0% | 38.3% | 0.8 | \$167.00 | \$145.62 | 14.7% | \$65.17 | \$55.72 | 17.0% |
| Yukon | 55.4% | 37.7% | 17.7 | \$180.89 | \$126.36 | 43.2% | \$100.22 | \$47.69 | 110.1% |
| CANADA | 59.6% | 37.5% | 22.0 | \$176.54 | \$130.63 | 35.1% | \$105.13 | \$49.00 | 114.5% |

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Regional report of rooms operations by property size, type and price level
MONTH OF AUGUST 2022*

| ATLANTIC | | | | | | | CENTRAL | | | | | | |
|----------------------|----------------------|--------------|----------------|---------------------|-----------------|--------------|---------|----------------------|--------------|----------------|---------------------|-----------------|--------------|
| | Occupancy Percentage | | | Average Daily Rates | | | | Occupancy Percentage | | | Average Daily Rates | | |
| | 2022 | 2021 | **Point Change | 2022 | 2021 | Variance | | 2022 | 2021 | **Point Change | 2022 | 2021 | Variance |
| Property Size | | | | | | | | | | | | | |
| Under 50 rooms | 87.3% | 70.9% | 16.5 | \$154.37 | \$124.72 | 23.8% | | 78.4% | 76.9% | 1.5 | \$172.88 | \$145.24 | 19.0% |
| 50-75 rooms | 86.9% | 80.5% | 6.4 | \$155.07 | \$121.67 | 27.4% | | 79.3% | 77.7% | 1.5 | \$163.82 | \$134.84 | 21.5% |
| 76-125 rooms | 88.7% | 78.3% | 10.4 | \$182.81 | \$129.60 | 41.1% | | 80.8% | 73.7% | 7.0 | \$177.56 | \$138.05 | 28.6% |
| 126-200 rooms | 87.4% | 70.1% | 17.4 | \$193.92 | \$132.56 | 46.3% | | 78.8% | 66.3% | 12.6 | \$190.45 | \$139.84 | 36.2% |
| 201-500 rooms | 84.9% | 65.6% | 19.2 | \$225.94 | \$149.93 | 50.7% | | 75.5% | 58.2% | 17.2 | \$240.82 | \$178.92 | 34.6% |
| Over 500 rooms | N/A | N/A | N/A | N/A | N/A | N/A | | 76.6% | 48.6% | 28.0 | \$301.99 | \$202.26 | 49.3% |
| Total | 87.3% | 73.7% | 13.6 | \$189.63 | \$132.65 | 43.0% | | 78.2% | 65.4% | 12.8 | \$211.04 | \$153.47 | 37.5% |
| Property Type | | | | | | | | | | | | | |
| Limited Service | 87.8% | 76.4% | 11.4 | \$173.62 | \$128.05 | 35.6% | | 80.1% | 73.3% | 6.7 | \$163.77 | \$129.47 | 26.5% |
| Full Service | 86.1% | 69.4% | 16.7 | \$199.11 | \$130.31 | 52.8% | | 76.7% | 58.3% | 18.4 | \$233.64 | \$160.81 | 45.3% |
| Suite Hotel | 94.7% | 86.7% | 8.0 | \$211.78 | \$131.14 | 61.5% | | 84.4% | 76.0% | 8.4 | \$212.44 | \$145.28 | 46.2% |
| Resort | N/A | N/A | N/A | N/A | N/A | N/A | | 69.3% | 70.3% | -1.0 | \$312.33 | \$308.41 | 1.3% |
| Total | 87.3% | 73.7% | 13.6 | \$189.63 | \$132.65 | 43.0% | | 78.2% | 65.4% | 12.8 | \$211.04 | \$153.47 | 37.5% |
| Price Level | | | | | | | | | | | | | |
| Budget | 79.8% | 71.1% | 8.7 | \$145.05 | \$114.55 | 26.6% | | 73.7% | 68.5% | 5.2 | \$141.77 | \$115.55 | 22.7% |
| Mid-Price | 88.2% | 73.8% | 14.4 | \$192.59 | \$132.07 | 45.8% | | 79.7% | 67.7% | 12.0 | \$192.47 | \$140.04 | 37.4% |
| Upscale | 86.1% | 79.4% | 6.7 | \$242.06 | \$204.55 | 18.3% | | 74.7% | 53.3% | 21.4 | \$346.23 | \$263.52 | 31.4% |
| Total | 87.3% | 73.7% | 13.6 | \$189.63 | \$132.65 | 43.0% | | 78.2% | 65.4% | 12.8 | \$211.04 | \$153.47 | 37.5% |
| WESTERN | | | | | | | CANADA | | | | | | |
| | Occupancy Percentage | | | Average Daily Rates | | | | Occupancy Percentage | | | Average Daily Rates | | |
| | 2022 | 2021 | **Point Change | 2022 | 2021 | Variance | | 2022 | 2021 | **Point Change | 2022 | 2021 | Variance |
| Property Size | | | | | | | | | | | | | |
| Under 50 rooms | 70.6% | 66.3% | 4.3 | \$148.69 | \$130.57 | 13.9% | | 74.0% | 70.2% | 3.8 | \$158.04 | \$136.03 | 16.2% |
| 50-75 rooms | 74.6% | 69.4% | 5.2 | \$175.94 | \$147.77 | 19.1% | | 77.6% | 73.7% | 3.9 | \$168.81 | \$139.74 | 20.8% |
| 76-125 rooms | 75.3% | 70.7% | 4.6 | \$170.22 | \$145.74 | 16.8% | | 78.7% | 72.6% | 6.1 | \$174.57 | \$140.99 | 23.8% |
| 126-200 rooms | 71.0% | 64.7% | 6.3 | \$192.01 | \$151.68 | 26.6% | | 76.1% | 65.9% | 10.2 | \$191.46 | \$144.38 | 32.6% |
| 201-500 rooms | 70.2% | 58.7% | 11.6 | \$255.42 | \$195.56 | 30.6% | | 73.7% | 58.9% | 14.8 | \$245.84 | \$184.41 | 33.3% |
| Over 500 rooms | 80.9% | 52.3% | 28.6 | \$481.02 | \$334.56 | 43.8% | | 77.7% | 49.6% | 28.1 | \$348.77 | \$239.74 | 45.5% |
| Total | 73.1% | 65.4% | 7.8 | \$209.39 | \$163.92 | 27.7% | | 76.6% | 66.0% | 10.5 | \$208.50 | \$156.53 | 33.2% |
| Property Type | | | | | | | | | | | | | |
| Limited Service | 72.4% | 67.6% | 4.8 | \$152.13 | \$130.68 | 16.4% | | 76.8% | 70.6% | 6.2 | \$159.17 | \$129.93 | 22.5% |
| Full Service | 72.2% | 61.9% | 10.3 | \$224.02 | \$167.25 | 33.9% | | 75.5% | 60.6% | 14.9 | \$227.14 | \$161.05 | 41.0% |
| Suite Hotel | 81.5% | 75.3% | 6.2 | \$196.70 | \$153.51 | 28.1% | | 83.9% | 76.2% | 7.7 | \$207.24 | \$147.28 | 40.7% |
| Resort | 77.3% | 66.1% | 11.2 | \$445.78 | \$349.15 | 27.7% | | 75.1% | 68.0% | 7.1 | \$396.91 | \$330.23 | 20.2% |
| Total | 73.1% | 65.4% | 7.8 | \$209.39 | \$163.92 | 27.7% | | 76.6% | 66.0% | 10.5 | \$208.50 | \$156.53 | 33.2% |
| Price Level | | | | | | | | | | | | | |
| Budget | 69.4% | 64.1% | 5.3 | \$144.28 | \$124.67 | 15.7% | | 71.8% | 66.3% | 5.5 | \$143.25 | \$120.16 | 19.2% |
| Mid-Price | 74.0% | 67.7% | 6.4 | \$183.73 | \$149.51 | 22.9% | | 78.0% | 68.2% | 9.7 | \$188.79 | \$143.55 | 31.5% |
| Upscale | 72.6% | 55.0% | 17.6 | \$407.06 | \$308.10 | 32.1% | | 73.9% | 54.5% | 19.4 | \$370.94 | \$282.34 | 31.4% |
| Total | 73.1% | 65.4% | 7.8 | \$209.39 | \$163.92 | 27.7% | | 76.6% | 66.0% | 10.5 | \$208.50 | \$156.53 | 33.2% |

* Based on the operating results of 252,494 rooms (unweighted data)

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Regional report of rooms operations by property size, type and price level

EIGHT MONTHS ENDED AUGUST 2022

| ATLANTIC | | | | | | | CENTRAL | | | | | | |
|----------------------|----------------------|--------------|----------------|---------------------|-----------------|--------------|---------|----------------------|--------------|----------------|---------------------|-----------------|--------------|
| | Occupancy Percentage | | | Average Daily Rates | | | | Occupancy Percentage | | | Average Daily Rates | | |
| | 2022 | 2021 | **Point Change | 2022 | 2021 | Variance | | 2022 | 2021 | **Point Change | 2022 | 2021 | Variance |
| Property Size | | | | | | | | | | | | | |
| Under 50 rooms | 52.3% | 30.3% | 22.1 | \$134.70 | \$111.90 | 20.4% | | 58.0% | 43.5% | 14.5 | \$146.36 | \$119.34 | 22.6% |
| 50-75 rooms | 55.9% | 37.3% | 18.6 | \$130.38 | \$103.80 | 25.6% | | 61.3% | 47.7% | 13.6 | \$138.65 | \$112.17 | 23.6% |
| 76-125 rooms | 60.2% | 37.5% | 22.7 | \$146.22 | \$108.19 | 35.2% | | 63.9% | 44.5% | 19.3 | \$150.20 | \$116.04 | 29.4% |
| 126-200 rooms | 59.8% | 32.5% | 27.3 | \$158.35 | \$113.82 | 39.1% | | 61.0% | 38.5% | 22.4 | \$163.14 | \$118.92 | 37.2% |
| 201-500 rooms | 52.8% | 27.0% | 25.9 | \$182.83 | \$121.61 | 50.3% | | 55.8% | 29.1% | 26.7 | \$210.60 | \$155.04 | 35.8% |
| Over 500 rooms | N/A | N/A | N/A | N/A | N/A | N/A | | 55.2% | 20.8% | 34.4 | \$254.12 | \$163.86 | 55.1% |
| Total | 57.8% | 33.9% | 24.0 | \$154.02 | \$111.14 | 38.6% | | 59.6% | 36.6% | 23.0 | \$179.41 | \$127.52 | 40.7% |
| Property Type | | | | | | | | | | | | | |
| Limited Service | 58.8% | 36.7% | 22.1 | \$142.56 | \$108.44 | 31.5% | | 62.3% | 44.6% | 17.7 | \$138.37 | \$108.38 | 27.7% |
| Full Service | 56.0% | 29.4% | 26.6 | \$160.82 | \$109.13 | 47.4% | | 57.4% | 29.7% | 27.6 | \$200.89 | \$136.74 | 46.9% |
| Suite Hotel | 69.1% | 46.5% | 22.6 | \$170.54 | \$108.97 | 56.5% | | 68.8% | 49.1% | 19.7 | \$176.17 | \$122.18 | 44.2% |
| Resort | N/A | N/A | N/A | N/A | N/A | N/A | | 46.0% | 31.6% | 14.5 | \$275.27 | \$270.48 | 1.8% |
| Total | 57.8% | 33.9% | 24.0 | \$154.02 | \$111.14 | 38.6% | | 59.6% | 36.6% | 23.0 | \$179.41 | \$127.52 | 40.7% |
| Price Level | | | | | | | | | | | | | |
| Budget | 48.1% | 32.2% | 15.9 | \$121.65 | \$97.20 | 25.2% | | 55.3% | 41.1% | 14.2 | \$119.13 | \$97.13 | 22.6% |
| Mid-Price | 59.2% | 34.1% | 25.2 | \$155.67 | \$110.52 | 40.9% | | 62.0% | 39.4% | 22.6 | \$164.34 | \$120.11 | 36.8% |
| Upscale | 52.2% | 34.5% | 17.7 | \$199.07 | \$170.21 | 17.0% | | 52.2% | 21.2% | 31.0 | \$304.65 | \$231.09 | 31.8% |
| Total | 57.8% | 33.9% | 24.0 | \$154.02 | \$111.14 | 38.6% | | 59.6% | 36.6% | 23.0 | \$179.41 | \$127.52 | 40.7% |

| WESTERN | | | | | | | CANADA | | | | | | |
|----------------------|----------------------|--------------|----------------|---------------------|-----------------|--------------|--------|----------------------|--------------|----------------|---------------------|-----------------|--------------|
| | Occupancy Percentage | | | Average Daily Rates | | | | Occupancy Percentage | | | Average Daily Rates | | |
| | 2022 | 2021 | **Point Change | 2022 | 2021 | Variance | | 2022 | 2021 | **Point Change | 2022 | 2021 | Variance |
| Property Size | | | | | | | | | | | | | |
| Under 50 rooms | 55.3% | 44.5% | 10.9 | \$126.76 | \$109.56 | 15.7% | | 56.1% | 43.6% | 12.5 | \$134.17 | \$112.98 | 18.8% |
| 50-75 rooms | 61.1% | 45.6% | 15.6 | \$144.21 | \$119.42 | 20.8% | | 60.7% | 45.6% | 15.1 | \$140.80 | \$115.28 | 22.1% |
| 76-125 rooms | 62.0% | 44.1% | 17.8 | \$147.68 | \$122.03 | 21.0% | | 62.6% | 43.7% | 18.9 | \$148.61 | \$118.50 | 25.4% |
| 126-200 rooms | 59.4% | 38.2% | 21.2 | \$164.51 | \$130.94 | 25.6% | | 60.2% | 37.9% | 22.3 | \$163.32 | \$124.14 | 31.6% |
| 201-500 rooms | 57.1% | 31.4% | 25.7 | \$219.71 | \$169.54 | 29.6% | | 56.2% | 30.0% | 26.2 | \$213.10 | \$160.04 | 33.2% |
| Over 500 rooms | 61.4% | 21.1% | 40.3 | \$381.51 | \$297.13 | 28.4% | | 56.8% | 20.9% | 35.9 | \$288.87 | \$200.62 | 44.0% |
| Total | 59.8% | 39.0% | 20.8 | \$177.14 | \$136.12 | 30.1% | | 59.6% | 37.5% | 22.0 | \$176.54 | \$130.63 | 35.1% |
| Property Type | | | | | | | | | | | | | |
| Limited Service | 59.5% | 43.3% | 16.2 | \$132.33 | \$111.25 | 18.9% | | 60.5% | 43.2% | 17.3 | \$135.67 | \$109.89 | 23.5% |
| Full Service | 58.8% | 34.2% | 24.7 | \$190.78 | \$142.79 | 33.6% | | 57.9% | 31.6% | 26.3 | \$193.93 | \$137.75 | 40.8% |
| Suite Hotel | 68.1% | 45.5% | 22.6 | \$174.30 | \$128.75 | 35.4% | | 68.6% | 47.8% | 20.8 | \$175.30 | \$123.70 | 41.7% |
| Resort | 61.7% | 38.1% | 23.6 | \$354.60 | \$269.73 | 31.5% | | 56.1% | 36.2% | 19.9 | \$328.77 | \$267.59 | 22.9% |
| Total | 59.8% | 39.0% | 20.8 | \$177.14 | \$136.12 | 30.1% | | 59.6% | 37.5% | 22.0 | \$176.54 | \$130.63 | 35.1% |
| Price Level | | | | | | | | | | | | | |
| Budget | 57.3% | 43.1% | 14.2 | \$121.15 | \$103.94 | 16.6% | | 56.0% | 41.7% | 14.3 | \$120.35 | \$100.94 | 19.2% |
| Mid-Price | 60.9% | 40.1% | 20.7 | \$158.59 | \$127.76 | 24.1% | | 61.2% | 39.2% | 22.0 | \$161.04 | \$122.98 | 30.9% |
| Upscale | 57.2% | 28.1% | 29.1 | \$340.24 | \$257.97 | 31.9% | | 54.4% | 24.5% | 29.9 | \$319.69 | \$243.44 | 31.3% |
| Total | 59.8% | 39.0% | 20.8 | \$177.14 | \$136.12 | 30.1% | | 59.6% | 37.5% | 22.0 | \$176.54 | \$130.63 | 35.1% |

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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