

Report of rooms operations for RTO 9

MONTH OF MAY 2022

| | Occupancy Percentage | | | Average Daily Rate | | | Revenue Per Available Room | | |
|--|----------------------|-------|-------------------|--------------------|----------|----------|----------------------------|---------|----------|
| Location | 2022 | 2021 | **Point Change | 2022 | 2021 | Variance | 2022 | 2021 | Variance |
| Kingston | 57.4% | 23.8% | 33.6 | \$154.39 | \$101.27 | 52.4% | \$88.62 | \$24.06 | 268.3% |
| Gananoque | 39.7% | 22.7% | 17.0 | \$122.00 | \$99.68 | 22.4% | \$48.41 | \$22.61 | 114.1% |
| Brockville | 56.8% | 28.6% | 28.2 | \$126.03 | \$89.23 | 41.2% | \$71.55 | \$25.50 | 180.6% |
| Bay of Quinte (Quinte West, Belleville, Napanee) | 67.7% | 40.3% | 27.4 | \$121.03 | \$109.71 | 10.3% | \$81.91 | \$44.18 | 85.4% |
| Cornwall Kemptville | 72.9% | 40.6% | 32.3 | \$133.74 | \$102.67 | 30.3% | \$97.55 | \$41.70 | 133.9% |
| TOTAL RTO 9 | 59.8% | 30.3% | 29.5 | \$139.78 | \$103.27 | 35.4% | \$83.59 | \$31.33 | 166.8% |

^{**} Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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TRENDS IN THE CANADIAN HOTEL INDUSTRY National Market Report: A monthly professional publication



Report of rooms operations for RTO 9

FIVE MONTHS ENDED MAY 2022

| | Occupancy Percentage | | | Average Daily Rate | | | Revenue Per Available Room | | |
|--|----------------------|-------|-------------------|--------------------|----------|----------|----------------------------|---------|----------|
| Location | 2022 | 2021 | **Point Change | 2022 | 2021 | Variance | 2022 | 2021 | Variance |
| Kingston | 44.9% | 26.1% | 18.8 | \$134.09 | \$95.27 | 40.7% | \$60.18 | \$24.82 | 142.4% |
| Gananoque | 27.1% | 17.3% | 9.8 | \$111.60 | \$101.65 | 9.8% | \$30.29 | \$17.57 | 72.4% |
| Brockville | 40.0% | 29.0% | 11.0 | \$116.21 | \$92.31 | 25.9% | \$46.50 | \$26.73 | 74.0% |
| Bay of Quinte (Quinte West, Belleville, Napanee) | 47.5% | 37.8% | 9.7 | \$110.84 | \$107.55 | 3.1% | \$52.60 | \$40.63 | 29.5% |
| Cornwall Kemptville | 58.9% | 52.2% | 6.7 | \$122.95 | \$118.59 | 3.7% | \$72.42 | \$61.88 | 17.0% |
| TOTAL RTO 9 | 45.1% | 30.8% | 14.3 | \$125.18 | \$101.64 | 23.2% | \$56.49 | \$31.31 | 80.4% |

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