



**TRENDS** IN THE CANADIAN  
HOTEL INDUSTRY

# National Market Report

APRIL 2022

## Report of rooms operations by location

MONTH OF APRIL \*

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2022	2021	**Point Change	2022	2021	Variance	2022	2021	Variance
<b>ATLANTIC CANADA</b>	51.4%	27.0%	24.4	\$129.18	\$92.43	39.8%	\$66.38	\$24.93	166.3%
Newfoundland	47.2%	30.1%	17.1	\$119.10	\$87.85	35.6%	\$56.22	\$26.48	112.3%
St. John's	47.3%	28.8%	18.5	\$117.99	\$83.43	41.4%	\$55.82	\$24.00	132.6%
Prince Edward Island	43.4%	22.8%	20.6	\$128.57	\$83.84	53.3%	\$55.81	\$19.10	192.2%
Nova Scotia	57.7%	28.9%	28.8	\$136.25	\$93.21	46.2%	\$78.55	\$26.91	192.0%
Halifax/Dartmouth	60.5%	26.9%	33.5	\$142.18	\$88.19	61.2%	\$85.98	\$23.75	262.0%
Other Nova Scotia	51.1%	33.5%	17.6	\$119.94	\$102.88	16.6%	\$61.28	\$34.46	77.8%
New Brunswick	48.2%	24.7%	23.5	\$124.26	\$94.92	30.9%	\$59.89	\$23.46	155.3%
Moncton	52.7%	29.1%	23.6	\$127.62	\$89.41	42.7%	\$67.30	\$26.02	158.7%
Other New Brunswick	45.7%	22.3%	23.4	\$122.12	\$98.96	23.4%	\$55.80	\$22.02	153.3%
<b>CENTRAL CANADA</b>	57.1%	28.3%	28.8	\$156.47	\$111.57	40.2%	\$89.30	\$31.59	182.7%
Quebec	51.7%	20.0%	31.7	\$163.47	\$130.01	25.7%	\$84.51	\$26.02	224.7%
<b>Greater Quebec City</b>	<b>46.1%</b>	<b>11.8%</b>	<b>34.3</b>	<b>\$168.09</b>	<b>\$109.39</b>	<b>53.7%</b>	<b>\$77.48</b>	<b>\$12.87</b>	<b>501.9%</b>
Other Quebec	48.1%	23.3%	24.8	\$153.98	\$118.31	30.1%	\$74.13	\$27.58	168.8%
<b>Greater Montreal</b>	<b>55.2%</b>	<b>20.9%</b>	<b>34.3</b>	<b>\$166.35</b>	<b>\$140.18</b>	<b>18.7%</b>	<b>\$91.75</b>	<b>\$29.28</b>	<b>213.3%</b>
Downtown Montreal	48.7%	9.4%	39.2	\$188.71	\$143.38	31.6%	\$91.84	\$13.51	579.8%
Montreal Airport/Laval	67.6%	37.9%	29.7	\$142.18	\$147.92	-3.9%	\$96.11	\$56.01	71.6%
Ontario	58.9%	31.1%	27.8	\$154.31	\$107.58	43.4%	\$90.84	\$33.42	171.8%
<b>Greater Toronto Area (GTA)</b>	<b>64.7%</b>	<b>35.9%</b>	<b>28.8</b>	<b>\$168.21</b>	<b>\$114.32</b>	<b>47.1%</b>	<b>\$108.78</b>	<b>\$41.05</b>	<b>165.0%</b>
Downtown Toronto	61.4%	11.6%	49.8	\$234.81	\$141.75	65.7%	\$144.21	\$16.48	775.2%
Toronto Airport	72.5%	60.8%	11.8	\$139.65	\$143.67	-2.8%	\$101.28	\$87.30	16.0%
GTA West	62.4%	41.2%	21.1	\$130.36	\$96.89	34.5%	\$81.32	\$39.96	103.5%
GTA East/North	67.2%	47.1%	20.1	\$132.92	\$92.45	43.8%	\$89.37	\$43.58	105.1%
<b>Eastern Ontario</b>	<b>53.1%</b>	<b>30.1%</b>	<b>23.1</b>	<b>\$126.22</b>	<b>\$107.40</b>	<b>17.5%</b>	<b>\$67.08</b>	<b>\$32.31</b>	<b>107.6%</b>
Kingston	59.0%	23.4%	35.5	\$135.16	\$99.50	35.8%	\$79.68	\$23.33	241.6%
Other Eastern Ontario	50.4%	33.2%	17.2	\$121.35	\$110.03	10.3%	\$61.21	\$36.56	67.4%
<b>Ottawa</b>	<b>53.6%</b>	<b>24.6%</b>	<b>29.1</b>	<b>\$156.40</b>	<b>\$104.29</b>	<b>50.0%</b>	<b>\$83.85</b>	<b>\$25.61</b>	<b>227.5%</b>
Downtown Ottawa	49.4%	17.3%	32.1	\$178.15	\$113.22	57.3%	\$87.98	\$19.54	350.3%
Ottawa West	60.1%	34.6%	25.6	\$138.04	\$97.80	41.1%	\$83.01	\$33.81	145.5%
Ottawa East	54.1%	32.9%	21.2	\$127.78	\$100.69	26.9%	\$69.12	\$33.11	108.7%
<b>Southern Ontario</b>	<b>57.0%</b>	<b>25.8%</b>	<b>31.2</b>	<b>\$146.69</b>	<b>\$93.32</b>	<b>57.2%</b>	<b>\$83.62</b>	<b>\$24.08</b>	<b>247.3%</b>
London	65.2%	35.9%	29.3	\$125.95	\$81.28	55.0%	\$82.08	\$29.17	181.4%
Windsor	51.1%	31.1%	20.0	\$126.46	\$101.70	24.3%	\$64.67	\$31.68	104.2%
Kitchener/Waterloo/Cambridge/Guelph	66.7%	27.5%	39.3	\$142.26	\$92.78	53.3%	\$94.96	\$25.50	272.4%
Hamilton/Brantford	69.1%	42.4%	26.8	\$139.10	\$99.14	40.3%	\$96.16	\$42.00	129.0%
Niagara Falls	48.4%	10.4%	38.0	\$171.21	\$102.27	67.4%	\$82.90	\$10.62	680.3%
Other Niagara Region	55.5%	32.0%	23.4	\$142.82	\$85.40	67.2%	\$79.22	\$27.36	189.6%
Other Southern Ontario	60.7%	40.2%	20.5	\$129.57	\$93.40	38.7%	\$78.69	\$37.59	109.3%
<b>Central Ontario</b>	<b>41.8%</b>	<b>25.6%</b>	<b>16.2</b>	<b>\$144.66</b>	<b>\$102.12</b>	<b>41.7%</b>	<b>\$60.54</b>	<b>\$26.16</b>	<b>131.4%</b>
<b>North Eastern Ontario</b>	<b>54.9%</b>	<b>31.4%</b>	<b>23.5</b>	<b>\$122.99</b>	<b>\$104.39</b>	<b>17.8%</b>	<b>\$67.52</b>	<b>\$32.81</b>	<b>105.8%</b>
North Bay	51.9%	27.7%	24.2	\$114.95	\$90.30	27.3%	\$59.66	\$25.01	138.6%
Sudbury	58.8%	29.6%	29.3	\$122.91	\$104.47	17.6%	\$72.31	\$30.88	134.2%
<b>North Central Ontario</b>									
Sault Ste. Marie	54.4%	26.3%	28.0	\$109.36	\$93.29	17.2%	\$59.45	\$24.55	142.2%
<b>North Western Ontario</b>	<b>72.2%</b>	<b>42.8%</b>	<b>29.4</b>	<b>\$138.02</b>	<b>\$121.19</b>	<b>13.9%</b>	<b>\$99.63</b>	<b>\$51.85</b>	<b>92.2%</b>
Thunder Bay	70.3%	37.5%	32.8	\$137.31	\$120.45	14.0%	\$96.58	\$45.20	113.7%

\* Based on the operating results of 252,666 rooms (unweighted data)

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## Report of rooms operations by location

MONTH OF APRIL 2022\*

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2022	2021	**Point Change	2022	2021	Variance	2022	2021	Variance
<b>WESTERN CANADA</b>	<b>58.9%</b>	<b>31.5%</b>	<b>27.4</b>	<b>\$153.48</b>	<b>\$117.56</b>	<b>30.6%</b>	<b>\$90.38</b>	<b>\$37.03</b>	<b>144.1%</b>
<b>Manitoba</b>	<b>57.7%</b>	<b>31.4%</b>	<b>26.3</b>	<b>\$127.98</b>	<b>\$111.30</b>	<b>15.0%</b>	<b>\$73.86</b>	<b>\$34.96</b>	<b>111.3%</b>
Winnipeg	59.7%	29.0%	30.7	\$131.41	\$109.89	19.6%	\$78.46	\$31.90	146.0%
Brandon	58.7%	28.5%	30.2	\$112.38	\$95.32	17.9%	\$65.98	\$27.13	143.2%
Other Manitoba	50.0%	41.0%	9.0	\$125.20	\$121.33	3.2%	\$62.62	\$49.80	25.7%
<b>Saskatchewan</b>	<b>52.5%</b>	<b>28.3%</b>	<b>24.2</b>	<b>\$119.91</b>	<b>\$96.24</b>	<b>24.6%</b>	<b>\$62.99</b>	<b>\$27.27</b>	<b>131.0%</b>
Regina	53.7%	23.0%	30.7	\$117.29	\$83.88	39.8%	\$63.00	\$19.30	226.5%
Saskatoon	57.7%	29.1%	28.6	\$125.92	\$98.11	28.3%	\$72.61	\$28.53	154.5%
Other Saskatchewan	47.0%	31.6%	15.5	\$115.11	\$101.28	13.7%	\$54.16	\$31.98	69.3%
<b>Alberta (excl. Alta Resorts)</b>	<b>52.9%</b>	<b>28.1%</b>	<b>24.8</b>	<b>\$122.71</b>	<b>\$101.13</b>	<b>21.3%</b>	<b>\$64.92</b>	<b>\$28.44</b>	<b>128.2%</b>
<b>Calgary</b>	<b>57.7%</b>	<b>23.7%</b>	<b>34.0</b>	<b>\$135.14</b>	<b>\$106.93</b>	<b>26.4%</b>	<b>\$77.95</b>	<b>\$25.30</b>	<b>208.1%</b>
Calgary Airport	62.2%	27.2%	35.0	\$119.34	\$104.53	14.2%	\$74.22	\$28.45	160.9%
Downtown Calgary	50.6%	12.7%	38.0	\$167.49	\$125.74	33.2%	\$84.80	\$15.92	432.7%
Calgary Northwest	65.3%	45.5%	19.8	\$113.61	\$97.86	16.1%	\$74.23	\$44.56	66.6%
Calgary South	57.9%	26.1%	31.8	\$128.61	\$102.88	25.0%	\$74.44	\$26.81	177.7%
<b>Edmonton</b>	<b>55.6%</b>	<b>26.9%</b>	<b>28.7</b>	<b>\$120.56</b>	<b>\$91.20</b>	<b>32.2%</b>	<b>\$67.00</b>	<b>\$24.55</b>	<b>172.9%</b>
Downtown Edmonton	50.9%	15.3%	35.6	\$156.08	\$123.09	26.8%	\$79.48	\$18.84	321.9%
Edmonton South	56.6%	31.4%	25.2	\$105.21	\$84.84	24.0%	\$59.57	\$26.67	123.4%
Edmonton West	57.4%	28.2%	29.2	\$124.69	\$89.98	38.6%	\$71.58	\$25.37	182.2%
<b>Other Alberta</b>	<b>47.8%</b>	<b>32.0%</b>	<b>15.8</b>	<b>\$114.36</b>	<b>\$103.83</b>	<b>10.1%</b>	<b>\$54.67</b>	<b>\$33.23</b>	<b>64.6%</b>
Lethbridge	55.4%	26.6%	28.8	\$116.84	\$94.17	24.1%	\$64.78	\$25.09	158.2%
Red Deer	47.0%	26.4%	20.6	\$104.08	\$89.49	16.3%	\$48.87	\$23.62	106.9%
Other Alberta Communities	45.6%	32.9%	12.6	\$116.56	\$106.55	9.4%	\$53.13	\$35.10	51.4%
<b>Alberta Resorts</b>	<b>49.3%</b>	<b>29.0%</b>	<b>20.3</b>	<b>\$268.62</b>	<b>\$214.57</b>	<b>25.2%</b>	<b>\$132.45</b>	<b>\$62.24</b>	<b>112.8%</b>
<b>British Columbia</b>	<b>68.0%</b>	<b>36.1%</b>	<b>32.0</b>	<b>\$182.11</b>	<b>\$129.56</b>	<b>40.6%</b>	<b>\$123.89</b>	<b>\$46.74</b>	<b>165.1%</b>
<b>Greater Vancouver</b>	<b>76.8%</b>	<b>35.1%</b>	<b>41.7</b>	<b>\$200.19</b>	<b>\$155.81</b>	<b>28.5%</b>	<b>\$153.78</b>	<b>\$54.72</b>	<b>181.0%</b>
Airport (Richmond)	78.7%	53.0%	25.7	\$171.03	\$185.53	-7.8%	\$134.63	\$98.31	36.9%
Downtown Vancouver	77.0%	22.8%	54.2	\$230.78	\$176.09	31.1%	\$177.71	\$40.17	342.4%
Langley/Surrey	77.4%	48.0%	29.4	\$154.56	\$101.74	51.9%	\$119.58	\$48.85	144.8%
Other Vancouver	72.7%	42.5%	30.2	\$168.54	\$110.78	52.1%	\$122.51	\$47.05	160.4%
<b>Vancouver Island</b>	<b>72.7%</b>	<b>39.8%</b>	<b>32.9</b>	<b>\$192.77</b>	<b>\$116.38</b>	<b>65.6%</b>	<b>\$140.16</b>	<b>\$46.29</b>	<b>202.8%</b>
Campbell River	78.6%	52.4%	26.2	\$128.71	\$99.80	29.0%	\$101.21	\$52.28	93.6%
Greater Victoria	74.8%	38.4%	36.5	\$205.80	\$109.51	87.9%	\$154.03	\$42.03	266.5%
Nanaimo	70.1%	32.6%	37.5	\$155.73	\$123.39	26.2%	\$109.15	\$40.25	171.2%
Parksville/Qualicum Beach	72.6%	40.4%	32.2	\$169.77	\$137.76	23.2%	\$123.29	\$55.68	121.4%
Other Vancouver Island	65.5%	45.3%	20.2	\$202.64	\$126.69	60.0%	\$132.76	\$57.37	131.4%
<b>Whistler Resort Area</b>	<b>55.4%</b>	<b>4.8%</b>	<b>50.6</b>	<b>\$304.32</b>	<b>\$192.55</b>	<b>58.0%</b>	<b>\$168.59</b>	<b>\$9.22</b>	<b>1727.6%</b>
<b>Other British Columbia</b>	<b>58.6%</b>	<b>40.4%</b>	<b>18.2</b>	<b>\$135.54</b>	<b>\$108.47</b>	<b>25.0%</b>	<b>\$79.39</b>	<b>\$43.78</b>	<b>81.4%</b>
Abbotsford/Chilliwack	81.0%	58.5%	22.5	\$136.27	\$90.99	49.8%	\$110.32	\$53.23	107.2%
Kamloops	80.2%	52.0%	28.3	\$126.74	\$96.84	30.9%	\$101.67	\$50.33	102.0%
Kelowna	65.6%	39.3%	26.3	\$148.99	\$109.65	35.9%	\$97.78	\$43.07	127.0%
Penticton	44.0%	33.6%	10.4	\$131.88	\$102.26	29.0%	\$57.96	\$34.32	68.9%
Prince George	64.6%	42.1%	22.5	\$127.31	\$109.19	16.6%	\$82.22	\$45.99	78.8%
Other B.C. Communities	49.8%	36.0%	13.8	\$135.38	\$115.98	16.7%	\$67.40	\$41.78	61.3%
<b>Northwest Territories</b>	<b>30.9%</b>	<b>39.7%</b>	<b>-8.8</b>	<b>\$170.70</b>	<b>\$148.46</b>	<b>15.0%</b>	<b>\$52.74</b>	<b>\$59.00</b>	<b>-10.6%</b>
<b>Yukon</b>	<b>40.1%</b>	<b>30.4%</b>	<b>9.7</b>	<b>\$151.71</b>	<b>\$113.42</b>	<b>33.8%</b>	<b>\$60.80</b>	<b>\$34.46</b>	<b>76.4%</b>
<b>CANADA</b>	<b>57.5%</b>	<b>29.7%</b>	<b>27.8</b>	<b>\$153.28</b>	<b>\$113.28</b>	<b>35.3%</b>	<b>\$88.12</b>	<b>\$33.67</b>	<b>161.7%</b>

\* Based on the operating results of 252,666 rooms (unweighted data)

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## Report of rooms operations by location

FOUR MONTHS ENDED APRIL 2022

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2022	2021	**Point Change	2022	2021	Variance	2022	2021	Variance
<b>ATLANTIC CANADA</b>	<b>38.8%</b>	<b>23.1%</b>	<b>15.8</b>	<b>\$121.70</b>	<b>\$94.98</b>	<b>28.1%</b>	<b>\$47.27</b>	<b>\$21.91</b>	<b>115.7%</b>
Newfoundland	34.7%	20.1%	14.6	\$110.78	\$90.76	22.1%	\$38.49	\$18.27	110.6%
St. John's	33.9%	18.7%	15.2	\$109.79	\$86.11	27.5%	\$37.17	\$16.07	131.3%
Prince Edward Island	32.7%	20.8%	11.9	\$119.79	\$94.07	27.3%	\$39.13	\$19.54	100.3%
Nova Scotia	44.2%	27.7%	16.6	\$125.51	\$95.02	32.1%	\$55.54	\$26.32	111.0%
Halifax/Dartmouth	45.5%	24.9%	20.6	\$128.85	\$91.79	40.4%	\$58.63	\$22.83	156.8%
Other Nova Scotia	41.3%	34.4%	6.9	\$116.90	\$100.56	16.2%	\$48.28	\$34.59	39.6%
New Brunswick	35.6%	20.0%	15.6	\$118.78	\$95.37	24.5%	\$42.31	\$19.06	122.0%
Moncton	35.3%	20.5%	14.8	\$121.10	\$90.13	34.4%	\$42.75	\$18.52	130.9%
Other New Brunswick	35.8%	19.7%	16.1	\$117.50	\$98.40	19.4%	\$42.06	\$19.35	117.3%
<b>CENTRAL CANADA</b>	<b>45.0%</b>	<b>26.7%</b>	<b>18.3</b>	<b>\$144.66</b>	<b>\$109.70</b>	<b>31.9%</b>	<b>\$65.16</b>	<b>\$29.29</b>	<b>122.5%</b>
Quebec	39.4%	19.1%	20.3	\$160.31	\$129.38	23.9%	\$63.11	\$24.71	155.5%
Greater Quebec City	<b>33.7%</b>	<b>14.4%</b>	<b>19.3</b>	<b>\$161.02</b>	<b>\$116.84</b>	<b>37.8%</b>	<b>\$54.24</b>	<b>\$16.79</b>	<b>223.0%</b>
Other Quebec	41.9%	25.8%	16.1	\$174.90	\$133.56	31.0%	\$73.36	\$34.50	112.7%
Greater Montreal	<b>39.8%</b>	<b>17.2%</b>	<b>22.6</b>	<b>\$152.32</b>	<b>\$129.18</b>	<b>17.9%</b>	<b>\$60.68</b>	<b>\$22.22</b>	<b>173.0%</b>
Downtown Montreal	31.0%	8.7%	22.3	\$170.85	\$132.97	28.5%	\$52.99	\$11.56	358.5%
Montreal Airport/Laval	56.9%	29.8%	27.1	\$137.33	\$133.98	2.5%	\$78.21	\$39.98	95.6%
Ontario	47.0%	29.3%	17.8	\$140.25	\$105.44	33.0%	\$65.93	\$30.85	113.7%
Greater Toronto Area (GTA)	<b>49.8%</b>	<b>30.8%</b>	<b>19.0</b>	<b>\$147.89</b>	<b>\$108.58</b>	<b>36.2%</b>	<b>\$73.67</b>	<b>\$33.47</b>	<b>120.1%</b>
Downtown Toronto	41.6%	12.0%	29.6	\$204.56	\$143.35	42.7%	\$85.09	\$17.23	393.9%
Toronto Airport	58.9%	41.7%	17.2	\$127.42	\$133.59	-4.6%	\$75.11	\$55.77	34.7%
GTA West	50.8%	35.7%	15.1	\$120.28	\$91.38	31.6%	\$61.07	\$32.64	87.1%
GTA East/North	55.8%	44.8%	10.9	\$122.91	\$91.94	33.7%	\$68.56	\$41.23	66.3%
Eastern Ontario	<b>42.5%</b>	<b>31.4%</b>	<b>11.0</b>	<b>\$120.73</b>	<b>\$103.79</b>	<b>16.3%</b>	<b>\$51.26</b>	<b>\$32.62</b>	<b>57.2%</b>
Kingston	41.6%	26.6%	15.0	\$126.86	\$93.89	35.1%	\$52.83	\$25.02	111.2%
Other Eastern Ontario	42.8%	33.8%	9.1	\$117.90	\$107.61	9.6%	\$50.52	\$36.35	39.0%
Ottawa	<b>42.9%</b>	<b>25.2%</b>	<b>17.7</b>	<b>\$147.11</b>	<b>\$109.31</b>	<b>34.6%</b>	<b>\$63.09</b>	<b>\$27.52</b>	<b>129.2%</b>
Downtown Ottawa	34.3%	20.5%	13.8	\$168.79	\$118.64	42.3%	\$57.81	\$24.28	138.1%
Ottawa West	53.7%	32.7%	21.1	\$132.34	\$101.35	30.6%	\$71.13	\$33.13	114.7%
Ottawa East	50.2%	26.0%	24.2	\$127.13	\$102.32	24.2%	\$63.84	\$26.62	139.9%
Southern Ontario	<b>44.4%</b>	<b>26.1%</b>	<b>18.3</b>	<b>\$132.56</b>	<b>\$94.07</b>	<b>40.9%</b>	<b>\$58.90</b>	<b>\$24.57</b>	<b>139.7%</b>
London	53.7%	36.0%	17.8	\$116.27	\$83.15	39.8%	\$62.49	\$29.91	108.9%
Windsor	43.1%	35.2%	7.8	\$117.98	\$98.63	19.6%	\$50.79	\$34.73	46.2%
Kitchener/Waterloo/Cambridge/Guelph	51.8%	30.9%	20.9	\$125.01	\$89.78	39.2%	\$64.75	\$27.71	133.6%
Hamilton/Brantford	60.8%	38.5%	22.3	\$130.88	\$101.94	28.4%	\$79.61	\$39.26	102.8%
Niagara Falls	33.5%	11.9%	21.7	\$156.48	\$103.33	51.4%	\$52.46	\$12.26	327.9%
Other Niagara Region	44.8%	29.0%	15.8	\$123.91	\$85.78	44.5%	\$55.54	\$24.90	123.0%
Other Southern Ontario	49.5%	37.1%	12.4	\$119.36	\$95.47	25.0%	\$59.13	\$35.43	66.9%
Central Ontario	<b>42.0%</b>	<b>28.0%</b>	<b>14.0</b>	<b>\$156.01</b>	<b>\$113.80</b>	<b>37.1%</b>	<b>\$65.47</b>	<b>\$31.82</b>	<b>105.7%</b>
North Eastern Ontario	<b>50.7%</b>	<b>31.1%</b>	<b>19.6</b>	<b>\$120.40</b>	<b>\$105.15</b>	<b>14.5%</b>	<b>\$61.10</b>	<b>\$32.72</b>	<b>86.7%</b>
North Bay	49.8%	26.3%	23.5	\$107.24	\$92.56	15.9%	\$53.36	\$24.32	119.4%
Sudbury	46.4%	30.9%	15.5	\$121.64	\$106.52	14.2%	\$56.45	\$32.89	71.7%
North Central Ontario									
Sault Ste. Marie	47.0%	24.0%	23.0	\$104.77	\$92.95	12.7%	\$49.19	\$22.31	120.5%
North Western Ontario	<b>63.1%</b>	<b>42.5%</b>	<b>20.6</b>	<b>\$134.96</b>	<b>\$120.54</b>	<b>12.0%</b>	<b>\$85.14</b>	<b>\$51.19</b>	<b>66.3%</b>
Thunder Bay	60.3%	39.7%	20.6	\$133.86	\$119.56	12.0%	\$80.65	\$47.45	70.0%

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## Report of rooms operations by location

FOUR MONTHS ENDED APRIL 2022

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2022	2021	**Point Change	2022	2021	Variance	2022	2021	Variance
<b>WESTERN CANADA</b>	<b>49.8%</b>	<b>30.0%</b>	<b>19.8</b>	<b>\$148.10</b>	<b>\$116.97</b>	<b>26.6%</b>	<b>\$73.79</b>	<b>\$35.13</b>	<b>110.1%</b>
<b>Manitoba</b>	<b>46.5%</b>	<b>28.6%</b>	<b>17.9</b>	<b>\$123.65</b>	<b>\$110.15</b>	<b>12.3%</b>	<b>\$57.46</b>	<b>\$31.51</b>	<b>82.3%</b>
Winnipeg	46.9%	26.3%	20.6	\$126.86	\$110.78	14.5%	\$59.51	\$29.12	104.4%
Brandon	45.1%	25.7%	19.4	\$105.65	\$92.29	14.5%	\$47.69	\$23.71	101.1%
Other Manitoba	45.7%	38.3%	7.4	\$123.01	\$116.12	5.9%	\$56.27	\$44.50	26.5%
<b>Saskatchewan</b>	<b>45.4%</b>	<b>27.8%</b>	<b>17.6</b>	<b>\$116.28</b>	<b>\$100.58</b>	<b>15.6%</b>	<b>\$52.81</b>	<b>\$27.97</b>	<b>88.8%</b>
Regina	42.8%	23.3%	19.5	\$112.99	\$89.91	25.7%	\$48.34	\$20.95	130.8%
Saskatoon	47.2%	27.3%	19.9	\$120.59	\$102.78	17.3%	\$56.93	\$28.04	103.0%
Other Saskatchewan	45.5%	31.6%	13.9	\$114.20	\$104.50	9.3%	\$51.98	\$33.03	57.4%
<b>Alberta (excl. Alta Resorts)</b>	<b>44.4%</b>	<b>25.1%</b>	<b>19.3</b>	<b>\$117.91</b>	<b>\$100.06</b>	<b>17.8%</b>	<b>\$52.36</b>	<b>\$25.12</b>	<b>108.4%</b>
<b>Calgary</b>	<b>42.7%</b>	<b>19.7%</b>	<b>23.0</b>	<b>\$128.30</b>	<b>\$102.31</b>	<b>25.4%</b>	<b>\$54.77</b>	<b>\$20.19</b>	<b>171.2%</b>
Calgary Airport	48.3%	22.4%	25.9	\$115.95	\$97.17	19.3%	\$56.00	\$21.74	157.5%
Downtown Calgary	34.0%	11.1%	22.9	\$159.44	\$127.12	25.4%	\$54.28	\$14.11	284.7%
Calgary Northwest	50.2%	37.0%	13.2	\$104.85	\$88.33	18.7%	\$52.61	\$32.69	61.0%
Calgary South	43.8%	21.9%	21.9	\$123.33	\$101.57	21.4%	\$54.07	\$22.27	142.8%
<b>Edmonton</b>	<b>44.3%</b>	<b>23.7%</b>	<b>20.6</b>	<b>\$113.70</b>	<b>\$90.83</b>	<b>25.2%</b>	<b>\$50.39</b>	<b>\$21.54</b>	<b>134.0%</b>
Downtown Edmonton	36.9%	14.5%	22.3	\$149.62	\$125.10	19.6%	\$55.16	\$18.18	203.4%
Edmonton South	45.5%	27.1%	18.5	\$100.06	\$83.77	19.4%	\$45.56	\$22.66	101.0%
Edmonton West	48.3%	25.0%	23.2	\$116.28	\$88.68	31.1%	\$56.14	\$22.21	152.7%
<b>Other Alberta</b>	<b>45.6%</b>	<b>29.7%</b>	<b>15.9</b>	<b>\$114.18</b>	<b>\$104.06</b>	<b>9.7%</b>	<b>\$52.09</b>	<b>\$30.92</b>	<b>68.5%</b>
Lethbridge	50.7%	22.7%	27.9	\$116.25	\$92.34	25.9%	\$58.91	\$21.01	180.5%
Red Deer	39.2%	22.1%	17.1	\$103.58	\$88.12	17.5%	\$40.62	\$19.49	108.4%
Other Alberta Communities	45.8%	31.7%	14.1	\$115.68	\$106.86	8.3%	\$52.94	\$33.83	56.5%
<b>Alberta Resorts</b>	<b>47.6%</b>	<b>30.6%</b>	<b>17.0</b>	<b>\$267.23</b>	<b>\$208.92</b>	<b>27.9%</b>	<b>\$127.10</b>	<b>\$63.83</b>	<b>99.1%</b>
<b>British Columbia</b>	<b>57.5%</b>	<b>36.0%</b>	<b>21.5</b>	<b>\$174.28</b>	<b>\$126.84</b>	<b>37.4%</b>	<b>\$100.15</b>	<b>\$45.65</b>	<b>119.4%</b>
<b>Greater Vancouver</b>	<b>58.6%</b>	<b>33.6%</b>	<b>25.0</b>	<b>\$175.36</b>	<b>\$137.39</b>	<b>27.6%</b>	<b>\$102.75</b>	<b>\$46.14</b>	<b>122.7%</b>
Airport (Richmond)	64.4%	48.7%	15.7	\$157.53	\$154.44	2.0%	\$101.44	\$75.15	35.0%
Downtown Vancouver	53.9%	21.7%	32.2	\$202.13	\$154.97	30.4%	\$108.92	\$33.67	223.5%
Langley/Surrey	67.2%	48.2%	19.1	\$138.18	\$101.19	36.6%	\$92.88	\$48.73	90.6%
Other Vancouver	60.1%	42.2%	17.9	\$149.24	\$109.83	35.9%	\$89.75	\$46.40	93.4%
<b>Vancouver Island</b>	<b>60.6%</b>	<b>40.9%</b>	<b>19.7</b>	<b>\$168.85</b>	<b>\$116.35</b>	<b>45.1%</b>	<b>\$102.35</b>	<b>\$47.64</b>	<b>114.8%</b>
Campbell River	74.5%	55.4%	19.1	\$119.15	\$97.32	22.4%	\$88.76	\$53.91	64.7%
Greater Victoria	59.1%	37.5%	21.6	\$175.08	\$110.52	58.4%	\$103.48	\$41.44	149.7%
Nanaimo	57.1%	34.2%	22.9	\$147.34	\$120.00	22.8%	\$84.07	\$40.99	105.1%
Parksville/Qualicum Beach	63.9%	47.4%	16.5	\$156.80	\$125.76	24.7%	\$100.25	\$59.66	68.0%
Other Vancouver Island	61.9%	48.1%	13.8	\$184.56	\$130.07	41.9%	\$114.32	\$62.57	82.7%
<b>Whistler Resort Area</b>	<b>63.5%</b>	<b>22.3%</b>	<b>41.2</b>	<b>\$420.42</b>	<b>\$271.45</b>	<b>54.9%</b>	<b>\$267.13</b>	<b>\$60.54</b>	<b>341.3%</b>
<b>Other British Columbia</b>	<b>54.4%</b>	<b>39.1%</b>	<b>15.3</b>	<b>\$134.15</b>	<b>\$108.79</b>	<b>23.3%</b>	<b>\$72.92</b>	<b>\$42.51</b>	<b>71.5%</b>
Abbotsford/Chilliwack	73.8%	51.7%	22.1	\$126.87	\$88.06	44.1%	\$93.58	\$45.50	105.6%
Kamloops	67.5%	41.4%	26.1	\$115.36	\$93.23	23.7%	\$77.83	\$38.60	101.6%
Kelowna	52.2%	34.2%	18.0	\$135.54	\$105.72	28.2%	\$70.71	\$36.14	95.7%
Penticton	35.5%	24.6%	10.9	\$124.06	\$99.02	25.3%	\$44.02	\$24.34	80.8%
Prince George	59.2%	39.6%	19.6	\$124.26	\$108.10	15.0%	\$73.51	\$42.80	71.8%
Other B.C. Communities	50.9%	39.5%	11.4	\$142.70	\$117.58	21.4%	\$72.62	\$46.41	56.5%
<b>Northwest Territories</b>	<b>32.7%</b>	<b>36.7%</b>	<b>-4.0</b>	<b>\$175.03</b>	<b>\$149.77</b>	<b>16.9%</b>	<b>\$57.20</b>	<b>\$54.91</b>	<b>4.2%</b>
<b>Yukon</b>	<b>40.7%</b>	<b>28.1%</b>	<b>12.6</b>	<b>\$138.14</b>	<b>\$106.67</b>	<b>29.5%</b>	<b>\$56.22</b>	<b>\$29.97</b>	<b>87.6%</b>
<b>CANADA</b>	<b>46.8%</b>	<b>28.0%</b>	<b>18.8</b>	<b>\$144.95</b>	<b>\$112.49</b>	<b>28.9%</b>	<b>\$67.82</b>	<b>\$31.50</b>	<b>115.3%</b>

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Regional report of rooms operations by property size, type and price level  
MONTH OF APRIL 2022\*

ATLANTIC							CENTRAL						
	Occupancy Percentage			Average Daily Rates				Occupancy Percentage			Average Daily Rates		
	2022	2021	**Point Change	2022	2021	Variance		2022	2021	**Point Change	2022	2021	Variance
<b>Property Size</b>													
Under 50 rooms	34.3%	14.0%	20.3	\$121.49	\$100.78	20.6%		52.5%	29.5%	23.0	\$117.98	\$96.31	22.5%
50-75 rooms	46.0%	27.8%	18.3	\$113.59	\$92.77	22.4%		56.7%	37.9%	18.8	\$123.78	\$96.80	27.9%
76-125 rooms	56.0%	30.1%	25.9	\$124.00	\$91.53	35.5%		61.4%	34.8%	26.6	\$135.90	\$105.29	29.1%
126-200 rooms	54.0%	26.0%	28.0	\$132.38	\$95.54	38.6%		58.7%	30.9%	27.8	\$144.53	\$107.64	34.3%
201-500 rooms	45.5%	23.2%	22.3	\$146.88	\$88.92	65.2%		54.0%	23.1%	30.9	\$181.64	\$135.59	34.0%
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A		53.0%	12.0%	41.0	\$207.39	\$122.22	69.7%
<b>Total</b>	<b>51.4%</b>	<b>27.0%</b>	<b>24.4</b>	<b>\$129.18</b>	<b>\$92.43</b>	<b>39.8%</b>		<b>57.1%</b>	<b>28.3%</b>	<b>28.8</b>	<b>\$156.47</b>	<b>\$111.57</b>	<b>40.2%</b>
<b>Property Type</b>													
Limited Service	51.9%	28.3%	23.6	\$123.33	\$94.29	30.8%		58.9%	35.4%	23.5	\$124.15	\$97.49	27.4%
Full Service	50.2%	23.7%	26.5	\$132.88	\$88.47	50.2%		56.2%	22.8%	33.4	\$173.83	\$123.16	41.1%
Suite Hotel	65.3%	45.9%	19.4	\$146.40	\$97.16	50.7%		65.4%	41.6%	23.8	\$156.49	\$111.32	40.6%
Resort	N/A	N/A	N/A	N/A	N/A	N/A		34.0%	8.8%	25.3	\$214.54	\$183.11	17.2%
<b>Total</b>	<b>51.4%</b>	<b>27.0%</b>	<b>24.4</b>	<b>\$129.18</b>	<b>\$92.43</b>	<b>39.8%</b>		<b>57.1%</b>	<b>28.3%</b>	<b>28.8</b>	<b>\$156.47</b>	<b>\$111.57</b>	<b>40.2%</b>
<b>Price Level</b>													
Budget	38.3%	22.6%	15.7	\$105.00	\$84.48	24.3%		49.8%	32.8%	17.0	\$105.08	\$84.35	24.6%
Mid-Price	53.4%	27.7%	25.7	\$130.61	\$91.92	42.1%		59.6%	31.9%	27.7	\$144.86	\$111.27	30.2%
Upscale	41.5%	22.5%	19.1	\$150.76	\$130.88	15.2%		51.1%	9.4%	41.7	\$253.74	\$184.92	37.2%
<b>Total</b>	<b>51.4%</b>	<b>27.0%</b>	<b>24.4</b>	<b>\$129.18</b>	<b>\$92.43</b>	<b>39.8%</b>		<b>57.1%</b>	<b>28.3%</b>	<b>28.8</b>	<b>\$156.47</b>	<b>\$111.57</b>	<b>40.2%</b>
WESTERN							CANADA						
	Occupancy Percentage			Average Daily Rates				Occupancy Percentage			Average Daily Rates		
	2022	2021	**Point Change	2022	2021	Variance		2022	2021	**Point Change	2022	2021	Variance
<b>Property Size</b>													
Under 50 rooms	47.9%	36.7%	11.2	\$112.48	\$93.43	20.4%		48.8%	33.3%	15.5	\$114.77	\$94.41	21.6%
50-75 rooms	56.9%	37.4%	19.6	\$125.22	\$101.34	23.6%		55.8%	36.7%	19.2	\$123.76	\$98.92	25.1%
76-125 rooms	60.3%	36.5%	23.8	\$131.87	\$107.15	23.1%		60.4%	35.2%	25.1	\$132.90	\$105.21	26.3%
126-200 rooms	59.7%	32.4%	27.2	\$144.71	\$117.21	23.5%		58.7%	31.2%	27.6	\$143.64	\$111.38	29.0%
201-500 rooms	58.4%	23.4%	35.0	\$189.20	\$149.83	26.3%		55.4%	23.3%	32.2	\$183.40	\$139.39	31.6%
Over 500 rooms	64.2%	11.5%	52.8	\$270.41	\$244.28	10.7%		55.8%	11.8%	44.0	\$225.62	\$155.01	45.6%
<b>Total</b>	<b>58.9%</b>	<b>31.5%</b>	<b>27.4</b>	<b>\$153.48</b>	<b>\$117.56</b>	<b>30.6%</b>		<b>57.5%</b>	<b>29.7%</b>	<b>27.8</b>	<b>\$153.28</b>	<b>\$113.28</b>	<b>35.3%</b>
<b>Property Type</b>													
Limited Service	56.5%	35.8%	20.7	\$119.91	\$99.19	20.9%		57.0%	35.0%	22.0	\$121.90	\$98.17	24.2%
Full Service	60.2%	27.3%	32.9	\$168.29	\$130.62	28.8%		57.5%	24.8%	32.7	\$168.92	\$124.40	35.8%
Suite Hotel	72.9%	40.4%	32.5	\$148.64	\$112.87	31.7%		67.9%	41.4%	26.5	\$153.32	\$111.12	38.0%
Resort	55.1%	25.0%	30.1	\$263.83	\$190.86	38.2%		47.3%	20.5%	26.8	\$250.00	\$185.51	34.8%
<b>Total</b>	<b>58.9%</b>	<b>31.5%</b>	<b>27.4</b>	<b>\$153.48</b>	<b>\$117.56</b>	<b>30.6%</b>		<b>57.5%</b>	<b>29.7%</b>	<b>27.8</b>	<b>\$153.28</b>	<b>\$113.28</b>	<b>35.3%</b>
<b>Price Level</b>													
Budget	54.4%	36.7%	17.7	\$109.00	\$93.33	16.8%		51.6%	34.4%	17.2	\$107.28	\$89.60	19.7%
Mid-Price	60.1%	32.6%	27.5	\$140.94	\$114.02	23.6%		59.3%	31.8%	27.5	\$141.96	\$111.08	27.8%
Upscale	57.7%	19.6%	38.1	\$269.00	\$202.14	33.1%		53.9%	14.3%	39.6	\$259.58	\$193.98	33.8%
<b>Total</b>	<b>58.9%</b>	<b>31.5%</b>	<b>27.4</b>	<b>\$153.48</b>	<b>\$117.56</b>	<b>30.6%</b>		<b>57.5%</b>	<b>29.7%</b>	<b>27.8</b>	<b>\$153.28</b>	<b>\$113.28</b>	<b>35.3%</b>

\* Based on the operating results of 252,666 rooms (unweighted data)

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## Regional report of rooms operations by property size, type and price level

FOUR MONTHS ENDED APRIL 2022

ATLANTIC							CENTRAL						
	Occupancy Percentage			Average Daily Rates				Occupancy Percentage			Average Daily Rates		
	2022	2021	**Point Change	2022	2021	Variance		2022	2021	**Point Change	2022	2021	Variance
<b>Property Size</b>													
Under 50 rooms	30.9%	17.1%	13.8	\$117.62	\$100.42	17.1%		45.6%	30.7%	14.9	\$121.32	\$97.99	23.8%
50-75 rooms	37.8%	26.0%	11.8	\$109.39	\$90.77	20.5%		49.3%	35.9%	13.4	\$118.22	\$97.04	21.8%
76-125 rooms	42.5%	25.0%	17.5	\$116.74	\$94.31	23.8%		51.1%	33.5%	17.6	\$127.28	\$102.21	24.5%
126-200 rooms	41.7%	23.5%	18.2	\$127.49	\$99.43	28.2%		46.9%	29.5%	17.4	\$134.49	\$105.46	27.5%
201-500 rooms	30.1%	17.5%	12.6	\$134.63	\$93.32	44.3%		39.5%	20.0%	19.4	\$171.89	\$133.48	28.8%
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A		37.8%	12.2%	25.6	\$187.08	\$129.44	44.5%
<b>Total</b>	<b>38.8%</b>	<b>23.1%</b>	<b>15.8</b>	<b>\$121.70</b>	<b>\$94.98</b>	<b>28.1%</b>		<b>45.0%</b>	<b>26.7%</b>	<b>18.3</b>	<b>\$144.66</b>	<b>\$109.70</b>	<b>31.9%</b>
<b>Property Type</b>													
Limited Service	41.5%	24.8%	16.7	\$118.76	\$95.70	24.1%		49.5%	33.8%	15.7	\$116.26	\$95.54	21.7%
Full Service	35.5%	19.8%	15.7	\$122.88	\$92.66	32.6%		41.1%	20.6%	20.5	\$157.15	\$118.48	32.6%
Suite Hotel	51.7%	38.1%	13.6	\$134.66	\$97.56	38.0%		57.0%	40.4%	16.6	\$146.16	\$109.52	33.5%
Resort	N/A	N/A	N/A	N/A	N/A	N/A		35.4%	16.6%	18.8	\$258.90	\$213.00	21.5%
<b>Total</b>	<b>38.8%</b>	<b>23.1%</b>	<b>15.8</b>	<b>\$121.70</b>	<b>\$94.98</b>	<b>28.1%</b>		<b>45.0%</b>	<b>26.7%</b>	<b>18.3</b>	<b>\$144.66</b>	<b>\$109.70</b>	<b>31.9%</b>
<b>Price Level</b>													
Budget	30.8%	21.9%	8.9	\$101.14	\$82.81	22.1%		43.4%	31.1%	12.3	\$99.89	\$83.52	19.6%
Mid-Price	40.2%	23.4%	16.8	\$122.72	\$95.35	28.7%		47.9%	29.6%	18.3	\$135.10	\$107.65	25.5%
Upscale	30.7%	18.8%	11.8	\$151.54	\$129.05	17.4%		33.6%	10.9%	22.8	\$247.70	\$189.73	30.6%
<b>Total</b>	<b>38.8%</b>	<b>23.1%</b>	<b>15.8</b>	<b>\$121.70</b>	<b>\$94.98</b>	<b>28.1%</b>		<b>45.0%</b>	<b>26.7%</b>	<b>18.3</b>	<b>\$144.66</b>	<b>\$109.70</b>	<b>31.9%</b>
WESTERN							CANADA						
	Occupancy Percentage			Average Daily Rates				Occupancy Percentage			Average Daily Rates		
	2022	2021	**Point Change	2022	2021	Variance		2022	2021	**Point Change	2022	2021	Variance
<b>Property Size</b>													
Under 50 rooms	46.2%	36.1%	10.1	\$110.53	\$94.83	16.6%		45.4%	33.6%	11.8	\$114.48	\$95.92	19.4%
50-75 rooms	52.3%	36.9%	15.4	\$119.40	\$99.83	19.6%		49.8%	35.4%	14.3	\$118.24	\$98.11	20.5%
76-125 rooms	52.8%	34.2%	18.7	\$127.68	\$105.54	21.0%		51.2%	33.1%	18.1	\$126.71	\$103.42	22.5%
126-200 rooms	49.8%	29.9%	19.9	\$139.86	\$116.81	19.7%		47.7%	29.2%	18.5	\$136.46	\$110.47	23.5%
201-500 rooms	46.0%	22.7%	23.3	\$185.84	\$146.84	26.6%		41.8%	21.1%	20.7	\$177.06	\$137.91	28.4%
Over 500 rooms	45.1%	13.2%	32.0	\$295.08	\$262.40	12.5%		39.7%	12.5%	27.2	\$218.18	\$168.18	29.7%
<b>Total</b>	<b>49.8%</b>	<b>30.0%</b>	<b>19.8</b>	<b>\$148.10</b>	<b>\$116.97</b>	<b>26.6%</b>		<b>46.8%</b>	<b>28.0%</b>	<b>18.8</b>	<b>\$144.95</b>	<b>\$112.49</b>	<b>28.9%</b>
<b>Property Type</b>													
Limited Service	50.7%	34.1%	16.6	\$115.11	\$98.08	17.4%		49.4%	33.1%	16.3	\$115.84	\$96.93	19.5%
Full Service	47.5%	25.4%	22.1	\$154.94	\$124.70	24.3%		43.4%	22.6%	20.8	\$154.17	\$119.93	28.5%
Suite Hotel	57.8%	35.4%	22.5	\$149.94	\$113.91	31.6%		57.0%	38.6%	18.4	\$146.95	\$110.35	33.2%
Resort	53.1%	30.1%	23.0	\$295.24	\$203.79	44.9%		46.3%	25.9%	20.4	\$284.45	\$203.96	39.5%
<b>Total</b>	<b>49.8%</b>	<b>30.0%</b>	<b>19.8</b>	<b>\$148.10</b>	<b>\$116.97</b>	<b>26.6%</b>		<b>46.8%</b>	<b>28.0%</b>	<b>18.8</b>	<b>\$144.95</b>	<b>\$112.49</b>	<b>28.9%</b>
<b>Price Level</b>													
Budget	49.3%	35.6%	13.7	\$102.46	\$90.12	13.7%		45.8%	33.0%	12.8	\$101.41	\$87.36	16.1%
Mid-Price	50.9%	30.5%	20.3	\$134.61	\$112.01	20.2%		48.6%	29.5%	19.1	\$133.98	\$108.89	23.0%
Upscale	45.0%	20.6%	24.4	\$283.28	\$212.35	33.4%		38.7%	15.4%	23.3	\$264.89	\$201.99	31.1%
<b>Total</b>	<b>49.8%</b>	<b>30.0%</b>	<b>19.8</b>	<b>\$148.10</b>	<b>\$116.97</b>	<b>26.6%</b>		<b>46.8%</b>	<b>28.0%</b>	<b>18.8</b>	<b>\$144.95</b>	<b>\$112.49</b>	<b>28.9%</b>

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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**CBRE**

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## CBRE Hotels Valuation & Advisory Services

### TORONTO

**Nicole Nguyen**

Director  
647.943.3745  
[nicole.nguyen@cbre.com](mailto:nicole.nguyen@cbre.com)

**Jamie Mills**

Analyst  
647.943.3747  
[jamie.mills@cbre.com](mailto:jamie.mills@cbre.com)

### VANCOUVER

**David Ferguson**

Director  
778.372.1941  
[david.ferguson@cbre.com](mailto:david.ferguson@cbre.com)

**Kirstin Hallett**

Director  
778.372.1942  
[kirstin.hallett@cbre.com](mailto:kirstin.hallett@cbre.com)

**Cailin Sully-Daniels**

Associate Director  
778.372.4414  
[cailin.sullydaniels@cbre.com](mailto:cailin.sullydaniels@cbre.com)

**Carol Lopes**

Senior Analyst  
778.372.1940  
[carol.lopes@cbre.com](mailto:carol.lopes@cbre.com)

### TOURISM & LEISURE GROUP

**Fran Hohol**

Senior Director  
647.943.3743  
[fran.hohol@cbre.com](mailto:fran.hohol@cbre.com)

**Hildegard Snelgrove**

Associate Director  
647.943.3748  
[hildegard.snelgrove@cbre.com](mailto:hildegard.snelgrove@cbre.com)

## CBRE Hotels Brokerage

### TORONTO

**Mark Sparrow\*\***

Executive Vice President  
416.943.3666  
[mark.sparrow@cbre.com](mailto:mark.sparrow@cbre.com)

**Ryan Tran\*\***

Vice President  
647.943.3674  
[ryan.tran@cbre.com](mailto:ryan.tran@cbre.com)

**Luke Scheer\*\***

Executive Vice President  
647.943.3673  
[luke.scheer@cbre.com](mailto:luke.scheer@cbre.com)

**Simran Hora**

Financial Analyst  
647.943.4200  
[simran.hora@cbre.com](mailto:simran.hora@cbre.com)

### CALGARY

**Greg Kwong\***

Executive Vice President  
403.750.0514  
[greg.kwong@cbre.com](mailto:greg.kwong@cbre.com)

\* Broker

\*\* Sales Representative

CBRE Limited,  
Real Estate Brokerage

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