

Report of rooms operations for RTO 9

MONTH OF FEBRUARY 2022

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2022	2021	**Point Change	2022	2021	Variance	2022	2021	Variance
Kingston	37.3%	24.6%	12.7	\$120.02	\$97.83	22.7%	\$44.80	\$24.08	86.1%
Gananoque	20.8%	13.1%	7.7	\$99.22	\$93.83	5.7%	\$20.60	\$12.32	67.2%
Brockville	36.1%	28.2%	7.9	\$111.13	\$94.60	17.5%	\$40.11	\$26.68	50.3%
Bay of Quinte (Quinte West, Belleville, Napanee)	36.7%	39.6%	-2.9	\$101.10	\$104.86	-3.6%	\$37.12	\$41.51	-10.6%
Cornwall Kemptville	50.0%	46.9%	3.1	\$113.28	\$108.56	4.3%	\$56.69	\$50.95	11.3%
TOTAL RTO 9	37.3%	30.6%	6.7	\$113.98	\$101.45	12.4%	\$42.52	\$31.05	36.9%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Report of rooms operations for RTO 9

TWO MONTHS ENDED FEBRUARY 2022

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2022	2021	**Point Change	2022	2021	Variance	2022	2021	Variance
Kingston	29.0%	26.6%	2.4	\$114.90	\$85.49	34.4%	\$33.32	\$22.76	46.4%
Gananoque	18.2%	13.1%	5.1	\$96.19	\$86.92	10.7%	\$17.54	\$11.42	53.6%
Brockville	28.7%	25.4%	3.3	\$109.37	\$92.66	18.0%	\$31.41	\$23.51	33.6%
Bay of Quinte (Quinte West, Belleville, Napanee)	33.2%	32.1%	1.1	\$99.00	\$104.66	-5.4%	\$32.84	\$33.59	-2.2%
Cornwall Kemptville	44.7%	43.4%	1.3	\$112.04	\$108.30	3.5%	\$50.10	\$47.01	6.6%
TOTAL RTO 9	31.0%	29.1%	1.9	\$109.96	\$95.17	15.5%	\$34.07	\$27.66	23.2%

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