

# TRENDS

IN THE CANADIAN HOTEL INDUSTRY

CBRE HOTELS

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

## REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF NOVEMBER 2021

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2021	2020	**Point Change	2021	2020	Variance	2021	2020	Variance
KINGSTON	53.3%	32.9%	20.4	\$128.97	\$101.82	26.7%	\$68.72	\$33.47	105.3%
GANANOQUE	40.2%	27.3%	12.9	\$92.90	\$77.34	20.1%	\$37.31	\$21.10	76.8%
BROCKVILLE	42.5%	35.8%	6.7	\$106.83	\$98.45	8.5%	\$45.43	\$35.28	28.8%
BAY OF QUINTE (QUINTE WEST, BELLEVILLE, NAPANEE)	47.4%	43.6%	3.8	\$106.63	\$106.83	-0.2%	\$50.57	\$46.59	8.5%
CORNWALL   KEMPTVILLE	68.1%	60.8%	7.2	\$121.51	\$100.64	20.7%	\$82.73	\$61.23	35.1%
TOTAL RTO 9	51.3%	38.7%	12.6	\$120.74	\$104.44	15.6%	\$61.93	\$40.38	53.4%

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## REPORT OF ROOMS OPERATIONS FOR RTO 9 ELEVEN MONTHS ENDED NOVEMBER 2021

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2021	2020	**Point Change	2021	2020	Variance	2021	2020	Variance
KINGSTON	45.3%	36.8%	8.5	\$135.22	\$117.98	14.6%	\$61.24	\$43.43	41.0%
GANANOQUE	41.0%	30.2%	10.8	\$126.97	\$102.28	24.1%	\$52.00	\$30.91	68.2%
BROCKVILLE	42.1%	40.9%	1.2	\$105.24	\$103.52	1.7%	\$44.31	\$42.32	4.7%
BAY OF QUINTE (QUINTE WEST, BELLEVILLE, NAPANEE)	54.2%	51.2%	3.0	\$127.56	\$122.28	4.3%	\$69.08	\$62.61	10.3%
CORNWALL   KEMPTVILLE	60.2%	50.4%	9.8	\$117.45	\$103.75	13.2%	\$70.75	\$52.32	35.2%
TOTAL RTO 9	48.5%	42.2%	6.3	\$129.29	\$117.11	10.4%	\$62.72	\$49.42	26.9%

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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