

Report of rooms operations for RTO 9

MONTH OF DECEMBER 2021

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2021	2020	**Point Change	2021	2020	Variance	2021	2020	Variance
Kingston	32.8%	20.6%	12.2	\$120.13	\$100.26	19.8%	\$39.37	\$20.65	90.7%
Gananoque	24.8%	22.4%	2.4	\$104.88	\$72.16	45.3%	\$26.04	\$16.14	61.3%
Brockville	31.9%	22.8%	9.1	\$106.19	\$95.28	11.5%	\$33.85	\$21.68	56.1%
Bay of Quinte (Quinte West, Belleville, Napanee)	35.6%	28.3%	7.3	\$105.50	\$102.08	3.4%	\$37.57	\$28.84	30.3%
Cornwall Kemptville	48.2%	36.1%	12.1	\$122.35	\$103.83	17.8%	\$58.92	\$37.47	57.2%
TOTAL RTO 9	34.6%	24.5%	10.1	\$118.19	\$102.59	15.2%	\$40.90	\$25.09	63.0%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Report of rooms operations for RTO 9

TWELVE MONTHS ENDED DECEMBER 2021

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2021	2020	**Point Change	2021	2020	Variance	2021	2020	Variance
Kingston	44.2%	35.2%	9.0	\$134.26	\$116.97	14.8%	\$59.35	\$41.19	44.1%
Gananoque	40.0%	29.7%	10.3	\$126.12	\$100.85	25.1%	\$50.38	\$29.98	68.0%
Brockville	41.2%	39.0%	2.2	\$105.30	\$103.04	2.2%	\$43.42	\$40.23	7.9%
Bay of Quinte (Quinte West, Belleville, Napanee)	52.6%	49.1%	3.5	\$126.28	\$121.24	4.2%	\$66.40	\$59.58	11.4%
Cornwall Kemptville	59.2%	49.2%	10.0	\$117.79	\$103.76	13.5%	\$69.75	\$51.04	36.7%
TOTAL RTO 9	47.3%	40.6%	6.7	\$128.60	\$116.30	10.6%	\$60.88	\$47.16	29.1%

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