



TRENDS IN THE CANADIAN
HOTEL INDUSTRY

National Market Report

DECEMBER 2021

Report of rooms operations by location

MONTH OF DECEMBER 2021*

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2021	2020	**Point Change	2021	2020	Variance	2021	2020	Variance
ATLANTIC CANADA	33.8%	17.2%	16.6	\$116.33	\$95.83	21.4%	\$39.27	\$16.48	138.3%
Newfoundland	34.2%	19.8%	14.3	\$111.77	\$97.14	15.1%	\$38.17	\$19.25	98.3%
St. John's	33.9%	18.9%	15.0	\$112.62	\$93.42	20.6%	\$38.14	\$17.62	116.5%
Prince Edward Island	25.5%	14.7%	10.9	\$110.22	\$87.01	26.7%	\$28.15	\$12.75	120.7%
Nova Scotia	37.6%	18.4%	19.3	\$116.24	\$93.41	24.4%	\$43.76	\$17.15	155.1%
Halifax/Dartmouth	38.0%	15.3%	22.7	\$118.48	\$91.82	29.0%	\$44.98	\$14.01	221.2%
Other Nova Scotia	36.9%	26.5%	10.4	\$110.74	\$95.80	15.6%	\$40.86	\$25.40	60.9%
New Brunswick	30.2%	15.1%	15.0	\$112.54	\$97.18	15.8%	\$33.96	\$14.71	130.8%
Moncton	28.6%	12.8%	15.8	\$111.38	\$96.79	15.1%	\$31.83	\$12.38	157.0%
Other New Brunswick	31.1%	16.5%	14.6	\$113.14	\$97.35	16.2%	\$35.16	\$16.02	119.5%
CENTRAL CANADA	43.9%	23.3%	20.6	\$145.29	\$109.38	32.8%	\$63.79	\$25.44	150.7%
Quebec	39.4%	17.0%	22.4	\$171.55	\$130.74	31.2%	\$67.57	\$22.26	203.5%
Greater Quebec City	37.9%	14.7%	23.2	\$180.95	\$128.59	40.7%	\$68.67	\$18.95	262.3%
Other Quebec	38.5%	23.5%	15.0	\$201.55	\$148.09	36.1%	\$77.60	\$34.79	123.1%
Greater Montreal	40.4%	14.4%	25.9	\$153.19	\$117.43	30.5%	\$61.84	\$16.96	264.7%
Downtown Montreal	33.2%	8.6%	24.6	\$171.88	\$131.77	30.4%	\$57.09	\$11.31	404.9%
Montreal Airport/Laval	55.7%	22.6%	33.2	\$136.34	\$111.49	22.3%	\$76.00	\$25.17	201.9%
Ontario	45.4%	25.3%	20.2	\$137.85	\$104.79	31.5%	\$62.64	\$26.50	136.4%
Greater Toronto Area (GTA)	50.5%	23.0%	27.4	\$143.87	\$99.17	45.1%	\$72.59	\$22.86	217.6%
Downtown Toronto	44.5%	9.1%	35.4	\$200.15	\$150.57	32.9%	\$89.05	\$13.75	547.4%
Toronto Airport	56.4%	23.6%	32.8	\$118.77	\$99.67	19.2%	\$67.02	\$23.54	184.7%
GTA West	50.8%	29.0%	21.8	\$115.86	\$85.47	35.6%	\$58.86	\$24.83	137.1%
GTA East/North	55.8%	39.2%	16.6	\$117.08	\$90.37	29.6%	\$65.38	\$35.46	84.4%
Eastern Ontario	36.0%	25.7%	10.2	\$119.51	\$103.79	15.1%	\$43.01	\$26.72	61.0%
Kingston	32.8%	20.6%	12.2	\$120.13	\$100.26	19.8%	\$39.37	\$20.65	90.7%
Other Eastern Ontario	37.6%	28.3%	9.3	\$119.24	\$105.06	13.5%	\$44.78	\$29.72	50.7%
Ottawa	40.3%	23.2%	17.1	\$135.36	\$110.76	22.2%	\$54.59	\$25.68	112.6%
Downtown Ottawa	36.3%	19.4%	16.9	\$154.75	\$121.66	27.2%	\$56.15	\$23.57	138.3%
Ottawa West	46.8%	28.4%	18.4	\$119.16	\$102.26	16.5%	\$55.81	\$29.06	92.0%
Ottawa East	39.6%	25.5%	14.1	\$113.54	\$100.42	13.1%	\$44.94	\$25.58	75.7%
Southern Ontario	43.8%	26.3%	17.5	\$132.86	\$102.71	29.4%	\$58.18	\$26.98	115.6%
London	50.2%	30.3%	19.9	\$109.54	\$86.78	26.2%	\$54.97	\$26.31	108.9%
Windsor	39.3%	30.8%	8.4	\$113.15	\$95.52	18.5%	\$44.44	\$29.45	50.9%
Kitchener/Waterloo/Cambridge/Guelph	48.9%	26.3%	22.6	\$118.61	\$93.45	26.9%	\$58.02	\$24.56	136.3%
Hamilton/Brantford	55.1%	38.9%	16.2	\$141.31	\$108.95	29.7%	\$77.91	\$42.40	83.8%
Niagara Falls	40.0%	20.4%	19.6	\$157.36	\$120.15	31.0%	\$63.01	\$24.55	156.7%
Other Niagara Region	35.5%	25.0%	10.5	\$120.33	\$87.51	37.5%	\$42.70	\$21.84	95.5%
Other Southern Ontario	41.2%	27.9%	13.3	\$111.32	\$96.25	15.7%	\$45.90	\$26.89	70.7%
Central Ontario	38.8%	27.8%	11.0	\$165.70	\$132.68	24.9%	\$64.30	\$36.94	74.1%
North Eastern Ontario	42.5%	32.9%	9.6	\$116.26	\$107.36	8.3%	\$49.41	\$35.30	40.0%
North Bay	44.2%	38.5%	5.7	\$106.98	\$101.66	5.2%	\$47.27	\$39.10	20.9%
Sudbury	40.1%	31.2%	8.9	\$115.71	\$109.43	5.7%	\$46.38	\$34.10	36.0%
North Central Ontario									
Sault Ste. Marie	38.2%	24.9%	13.3	\$103.50	\$91.15	13.6%	\$39.56	\$22.68	74.4%
North Western Ontario	57.6%	38.4%	19.1	\$132.90	\$117.71	12.9%	\$76.50	\$45.23	69.1%
Thunder Bay	57.5%	36.8%	20.7	\$133.03	\$118.17	12.6%	\$76.49	\$43.46	76.0%

* Based on the operating results of 250,948 rooms (unweighted data)

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Report of rooms operations by location

MONTH OF DECEMBER 2021*

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2021	2020	**Point Change	2021	2020	Variance	2021	2020	Variance
WESTERN CANADA	42.8%	22.5%	20.3	\$151.71	\$116.00	30.8%	\$64.90	\$26.10	148.7%
Manitoba	42.1%	20.0%	22.2	\$120.63	\$106.71	13.0%	\$50.84	\$21.33	138.4%
Winnipeg	44.3%	18.0%	26.2	\$122.47	\$108.74	12.6%	\$54.20	\$19.59	176.7%
Brandon	36.7%	18.6%	18.2	\$105.95	\$89.63	18.2%	\$38.91	\$16.64	133.8%
Other Manitoba	38.4%	28.7%	9.6	\$122.02	\$109.61	11.3%	\$46.80	\$31.51	48.5%
Saskatchewan	39.6%	21.4%	18.2	\$112.67	\$96.76	16.4%	\$44.59	\$20.70	115.4%
Regina	40.4%	19.8%	20.6	\$109.49	\$88.11	24.3%	\$44.26	\$17.46	153.5%
Saskatoon	39.5%	20.8%	18.7	\$114.91	\$100.70	14.1%	\$45.39	\$20.91	117.0%
Other Saskatchewan	39.1%	23.2%	15.9	\$112.74	\$98.86	14.0%	\$44.09	\$22.89	92.6%
Alberta (excl. Alta Resorts)	36.7%	18.6%	18.1	\$113.44	\$98.30	15.4%	\$41.66	\$18.30	127.6%
Calgary	36.7%	14.9%	21.8	\$121.28	\$91.47	32.6%	\$44.56	\$13.63	226.9%
Calgary Airport	42.1%	18.1%	24.0	\$109.93	\$87.31	25.9%	\$46.24	\$15.77	193.1%
Downtown Calgary	29.9%	7.9%	22.0	\$148.69	\$120.99	22.9%	\$44.49	\$9.61	363.2%
Calgary Northwest	44.3%	21.0%	23.3	\$103.31	\$75.50	36.8%	\$45.78	\$15.83	189.1%
Calgary South	34.9%	18.0%	16.9	\$115.49	\$85.21	35.5%	\$40.29	\$15.35	162.5%
Edmonton	39.0%	19.0%	20.0	\$110.40	\$100.14	10.3%	\$43.03	\$18.99	126.6%
Downtown Edmonton	38.0%	20.1%	17.9	\$149.23	\$126.35	18.1%	\$56.69	\$25.36	123.5%
Edmonton South	37.2%	19.3%	17.9	\$93.28	\$82.85	12.6%	\$34.69	\$15.96	117.4%
Edmonton West	43.5%	17.3%	26.3	\$111.08	\$90.39	22.9%	\$48.34	\$15.60	209.9%
Other Alberta	35.1%	20.9%	14.2	\$110.25	\$100.47	9.7%	\$38.74	\$21.02	84.3%
Lethbridge	33.2%	16.6%	16.6	\$103.76	\$86.53	19.9%	\$34.44	\$14.40	139.2%
Red Deer	32.6%	16.3%	16.3	\$101.99	\$85.28	19.6%	\$33.22	\$13.87	139.6%
Other Alberta Communities	35.3%	22.4%	12.8	\$111.98	\$103.67	8.0%	\$39.50	\$23.26	69.8%
Alberta Resorts	47.0%	22.8%	24.1	\$327.53	\$228.75	43.2%	\$153.86	\$52.21	194.7%
British Columbia	49.7%	27.3%	22.4	\$180.10	\$125.76	43.2%	\$89.48	\$34.30	160.9%
Greater Vancouver	52.3%	24.6%	27.7	\$166.33	\$120.01	38.6%	\$87.05	\$29.51	194.9%
Airport (Richmond)	56.4%	30.8%	25.6	\$150.40	\$113.63	32.4%	\$84.82	\$35.04	142.0%
Downtown Vancouver	49.7%	16.9%	32.8	\$193.26	\$143.77	34.4%	\$95.98	\$24.30	294.9%
Langley/Surrey	54.3%	37.3%	17.0	\$126.24	\$99.21	27.2%	\$68.54	\$37.05	85.0%
Other Vancouver	53.6%	32.8%	20.8	\$137.71	\$104.11	32.3%	\$73.83	\$34.15	116.2%
Vancouver Island	54.4%	27.1%	27.4	\$166.75	\$119.47	39.6%	\$90.76	\$32.33	180.7%
Campbell River	67.4%	44.7%	22.7	\$112.62	\$91.45	23.2%	\$75.94	\$40.89	85.7%
Greater Victoria	52.6%	22.1%	30.6	\$171.90	\$121.33	41.7%	\$90.48	\$26.78	237.9%
Nanaimo	55.8%	27.2%	28.6	\$145.06	\$118.73	22.2%	\$80.97	\$32.33	150.5%
Parksville/Qualicum Beach	53.6%	36.1%	17.5	\$157.57	\$117.20	34.4%	\$84.44	\$42.32	99.5%
Other Vancouver Island	56.4%	33.5%	23.0	\$186.41	\$128.29	45.3%	\$105.20	\$42.95	144.9%
Whistler Resort Area	61.8%	28.0%	33.8	\$551.80	\$318.61	73.2%	\$341.25	\$89.29	282.2%
Other British Columbia	43.5%	30.3%	13.2	\$128.16	\$106.29	20.6%	\$55.77	\$32.21	73.1%
Abbotsford/Chilliwack	63.3%	37.1%	26.2	\$118.48	\$84.35	40.5%	\$74.95	\$31.27	139.7%
Kamloops	60.4%	32.3%	28.1	\$113.92	\$89.12	27.8%	\$68.81	\$28.75	139.3%
Kelowna	41.3%	24.3%	17.0	\$122.67	\$98.11	25.0%	\$50.69	\$23.84	112.6%
Penticton	24.5%	15.2%	9.3	\$107.66	\$90.61	18.8%	\$26.40	\$13.75	91.9%
Prince George	45.2%	43.3%	1.9	\$118.91	\$105.24	13.0%	\$53.77	\$45.59	17.9%
Other B.C. Communities	40.0%	30.0%	10.0	\$138.69	\$117.12	18.4%	\$55.50	\$35.11	58.1%
Northwest Territories	45.5%	29.4%	16.1	\$146.69	\$145.79	0.6%	\$66.74	\$42.82	55.9%
Yukon	41.3%	19.4%	22.0	\$131.93	\$105.37	25.2%	\$54.55	\$20.42	167.2%
CANADA	42.6%	22.5%	20.2	\$146.56	\$111.74	31.2%	\$62.49	\$25.09	149.0%

* Based on the operating results of 250,948 rooms (unweighted data)

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Report of rooms operations by location

TWELVE MONTHS ENDED DECEMBER 2021

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2021	2020	**Point Change	2021	2020	Variance	2021	2020	Variance
ATLANTIC CANADA	38.7%	28.4%	10.3	\$116.26	\$110.92	4.8%	\$44.96	\$31.47	42.9%
Newfoundland	37.6%	25.6%	12.0	\$108.67	\$108.76	-0.1%	\$40.83	\$27.80	46.9%
St. John's	35.4%	23.9%	11.5	\$105.35	\$104.45	0.9%	\$37.28	\$24.93	49.5%
Prince Edward Island	34.8%	27.3%	7.5	\$132.40	\$107.84	22.8%	\$46.05	\$29.40	56.6%
Nova Scotia	42.4%	31.0%	11.4	\$115.64	\$110.61	4.5%	\$49.07	\$34.33	43.0%
Halifax/Dartmouth	40.8%	29.3%	11.6	\$116.40	\$111.93	4.0%	\$47.54	\$32.75	45.2%
Other Nova Scotia	46.1%	35.3%	10.8	\$114.10	\$107.98	5.7%	\$52.61	\$38.14	37.9%
New Brunswick	35.8%	26.9%	8.9	\$116.31	\$110.69	5.1%	\$41.61	\$29.74	39.9%
Moncton	33.3%	28.2%	5.1	\$111.24	\$111.05	0.2%	\$37.07	\$31.31	18.4%
Other New Brunswick	37.1%	26.2%	10.9	\$118.83	\$110.49	7.5%	\$44.12	\$28.94	52.4%
CENTRAL CANADA	41.9%	33.3%	8.6	\$134.78	\$129.59	4.0%	\$56.52	\$43.16	31.0%
Quebec	35.7%	28.7%	7.0	\$156.51	\$143.45	9.1%	\$55.87	\$41.15	35.8%
Greater Quebec City	33.4%	28.3%	5.1	\$163.68	\$139.55	17.3%	\$54.70	\$39.55	38.3%
Other Quebec	42.9%	35.9%	7.0	\$159.26	\$150.04	6.1%	\$68.33	\$53.86	26.9%
Greater Montreal	32.8%	25.3%	7.6	\$152.26	\$140.04	8.7%	\$49.96	\$35.37	41.3%
Downtown Montreal	25.9%	19.9%	6.1	\$171.61	\$153.50	11.8%	\$44.52	\$30.48	46.1%
Montreal Airport/Laval	43.3%	33.4%	9.9	\$141.14	\$132.86	6.2%	\$61.06	\$44.32	37.8%
Ontario	44.1%	34.8%	9.3	\$128.79	\$126.03	2.2%	\$56.79	\$43.84	29.5%
Greater Toronto Area (GTA)	43.8%	31.8%	12.0	\$130.29	\$136.16	-4.3%	\$57.09	\$43.31	31.8%
Downtown Toronto	30.6%	21.9%	8.7	\$191.21	\$202.35	-5.5%	\$58.50	\$44.34	31.9%
Toronto Airport	48.9%	34.4%	14.5	\$127.93	\$132.41	-3.4%	\$62.56	\$45.54	37.4%
GTA West	47.2%	36.2%	11.0	\$104.04	\$107.10	-2.9%	\$49.15	\$38.81	26.6%
GTA East/North	56.5%	40.9%	15.6	\$105.98	\$109.52	-3.2%	\$59.86	\$44.77	33.7%
Eastern Ontario	47.5%	40.3%	7.2	\$126.97	\$115.59	9.8%	\$60.37	\$46.61	29.5%
Kingston	44.2%	35.2%	9.0	\$134.26	\$116.97	14.8%	\$59.35	\$41.19	44.1%
Other Eastern Ontario	49.1%	42.6%	6.5	\$123.83	\$115.09	7.6%	\$60.85	\$49.02	24.1%
Ottawa	41.0%	35.7%	5.3	\$131.30	\$134.83	-2.6%	\$53.88	\$48.16	11.9%
Downtown Ottawa	35.6%	33.5%	2.1	\$147.89	\$150.30	-1.6%	\$52.66	\$50.41	4.5%
Ottawa West	48.7%	40.2%	8.5	\$116.95	\$120.09	-2.6%	\$56.92	\$48.25	18.0%
Ottawa East	43.9%	33.6%	10.4	\$114.72	\$115.67	-0.8%	\$50.37	\$38.81	29.8%
Southern Ontario	41.2%	32.6%	8.6	\$121.59	\$108.48	12.1%	\$50.06	\$35.36	41.6%
London	49.7%	40.6%	9.1	\$98.41	\$98.76	-0.4%	\$48.89	\$40.12	21.9%
Windsor	43.4%	33.0%	10.4	\$104.59	\$108.24	-3.4%	\$45.43	\$35.75	27.1%
Kitchener/Waterloo/Cambridge/Guelph	44.0%	34.4%	9.7	\$106.38	\$105.58	0.8%	\$46.86	\$36.27	29.2%
Hamilton/Brantford	51.6%	39.3%	12.2	\$114.25	\$111.26	2.7%	\$58.94	\$43.77	34.7%
Niagara Falls	32.5%	27.5%	5.0	\$156.29	\$116.16	34.5%	\$50.76	\$31.89	59.2%
Other Niagara Region	42.1%	30.4%	11.8	\$116.58	\$103.42	12.7%	\$49.13	\$31.43	56.3%
Other Southern Ontario	45.7%	33.9%	11.8	\$106.60	\$104.81	1.7%	\$48.70	\$35.54	37.0%
Central Ontario	45.2%	40.9%	4.3	\$160.18	\$147.07	8.9%	\$72.33	\$60.15	20.2%
North Eastern Ontario	50.0%	42.6%	7.4	\$115.14	\$112.09	2.7%	\$57.52	\$47.74	20.5%
North Bay	51.6%	42.8%	8.8	\$104.32	\$103.67	0.6%	\$53.87	\$44.38	21.4%
Sudbury	49.2%	43.8%	5.4	\$117.01	\$112.67	3.9%	\$57.52	\$49.30	16.7%
North Central Ontario									
Sault Ste. Marie	47.4%	39.0%	8.4	\$111.92	\$104.76	6.8%	\$53.00	\$40.81	29.9%
North Western Ontario	61.0%	52.9%	8.1	\$132.82	\$123.68	7.4%	\$81.01	\$65.40	23.9%
Thunder Bay	59.0%	49.5%	9.5	\$130.48	\$122.39	6.6%	\$76.95	\$60.58	27.0%

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Report of rooms operations by location

TWELVE MONTHS ENDED DECEMBER 2021

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2021	2020	**Point Change	2021	2020	Variance	2021	2020	Variance
WESTERN CANADA	42.4%	34.5%	7.9	\$138.97	\$131.78	5.5%	\$58.97	\$45.50	29.6%
Manitoba	41.7%	34.4%	7.3	\$117.85	\$117.36	0.4%	\$49.14	\$40.41	21.6%
Winnipeg	40.0%	31.9%	8.1	\$117.56	\$117.61	0.0%	\$47.05	\$37.54	25.3%
Brandon	41.4%	32.3%	9.1	\$101.78	\$102.15	-0.4%	\$42.18	\$33.03	27.7%
Other Manitoba	47.4%	44.8%	2.6	\$127.13	\$123.56	2.9%	\$60.25	\$55.36	8.8%
Saskatchewan	39.7%	32.2%	7.5	\$107.59	\$105.87	1.6%	\$42.72	\$34.11	25.2%
Regina	34.6%	29.9%	4.6	\$102.10	\$102.84	-0.7%	\$35.29	\$30.79	14.6%
Saskatoon	39.0%	31.6%	7.5	\$109.81	\$110.57	-0.7%	\$42.86	\$34.90	22.8%
Other Saskatchewan	43.9%	34.5%	9.4	\$108.78	\$103.79	4.8%	\$47.77	\$35.81	33.4%
Alberta (excl. Alta Resorts)	36.5%	29.5%	7.0	\$109.14	\$110.78	-1.5%	\$39.84	\$32.67	22.0%
Calgary	33.2%	25.7%	7.5	\$119.35	\$114.26	4.5%	\$39.61	\$29.36	34.9%
Calgary Airport	36.9%	28.0%	8.9	\$108.78	\$99.87	8.9%	\$40.18	\$27.96	43.7%
Downtown Calgary	24.7%	19.6%	5.1	\$148.01	\$157.60	-6.1%	\$36.61	\$30.93	18.4%
Calgary Northwest	45.7%	31.4%	14.3	\$102.02	\$92.46	10.3%	\$46.63	\$29.07	60.4%
Calgary South	35.3%	28.3%	7.0	\$115.58	\$105.63	9.4%	\$40.77	\$29.90	36.4%
Edmonton	34.4%	28.3%	6.1	\$100.35	\$112.05	-10.4%	\$34.54	\$31.68	9.0%
Downtown Edmonton	25.8%	24.3%	1.5	\$133.79	\$143.79	-6.9%	\$34.47	\$34.88	-1.2%
Edmonton South	37.0%	28.8%	8.2	\$89.58	\$96.92	-7.6%	\$33.11	\$27.92	18.6%
Edmonton West	36.8%	30.1%	6.7	\$101.47	\$104.39	-2.8%	\$37.38	\$31.47	18.8%
Other Alberta	40.2%	32.7%	7.4	\$108.56	\$108.29	0.3%	\$43.59	\$35.45	23.0%
Lethbridge	35.8%	28.0%	7.8	\$100.23	\$96.27	4.1%	\$35.85	\$26.92	33.2%
Red Deer	33.6%	21.6%	12.0	\$95.20	\$96.69	-1.5%	\$32.00	\$20.86	53.4%
Other Alberta Communities	41.4%	34.7%	6.7	\$111.17	\$110.95	0.2%	\$46.04	\$38.54	19.5%
Alberta Resorts	40.5%	38.5%	2.0	\$294.79	\$241.57	22.0%	\$119.46	\$93.12	28.3%
British Columbia	49.7%	40.1%	9.6	\$160.77	\$146.73	9.6%	\$79.91	\$58.83	35.8%
Greater Vancouver	47.8%	36.1%	11.7	\$166.04	\$147.69	12.4%	\$79.39	\$53.38	48.7%
Airport (Richmond)	56.1%	42.9%	13.3	\$159.93	\$136.88	16.8%	\$89.76	\$58.69	52.9%
Downtown Vancouver	40.1%	29.1%	11.0	\$193.88	\$177.80	9.0%	\$77.77	\$51.78	50.2%
Langley/Surrey	59.4%	44.5%	15.0	\$125.48	\$112.78	11.3%	\$74.58	\$50.14	48.7%
Other Vancouver	53.4%	43.4%	9.9	\$136.98	\$122.82	11.5%	\$73.11	\$53.33	37.1%
Vancouver Island	55.1%	41.3%	13.8	\$177.81	\$146.01	21.8%	\$98.04	\$60.37	62.4%
Campbell River	69.8%	56.5%	13.3	\$132.56	\$109.99	20.5%	\$92.54	\$62.13	48.9%
Greater Victoria	50.9%	36.5%	14.4	\$177.56	\$142.00	25.0%	\$90.35	\$51.80	74.4%
Nanaimo	55.0%	44.6%	10.4	\$151.84	\$132.03	15.0%	\$83.55	\$58.94	41.8%
Parksville/Qualicum Beach	60.5%	45.8%	14.7	\$187.35	\$159.31	17.6%	\$113.32	\$72.93	55.4%
Other Vancouver Island	61.9%	49.3%	12.6	\$201.68	\$169.35	19.1%	\$124.77	\$83.42	49.6%
Whistler Resort Area	36.5%	40.9%	-4.3	\$305.14	\$312.01	-2.2%	\$111.45	\$127.52	-12.6%
Other British Columbia	51.9%	43.8%	8.1	\$135.12	\$124.81	8.3%	\$70.15	\$54.73	28.2%
Abbotsford/Chilliwack	63.4%	47.7%	15.7	\$111.06	\$95.09	16.8%	\$70.39	\$45.38	55.1%
Kamloops	61.6%	41.6%	20.0	\$116.16	\$98.96	17.4%	\$71.58	\$41.16	73.9%
Kelowna	49.9%	42.9%	7.0	\$162.38	\$141.60	14.7%	\$81.07	\$60.79	33.3%
Penticton	39.6%	36.0%	3.6	\$167.31	\$157.48	6.2%	\$66.25	\$56.66	16.9%
Prince George	55.7%	50.2%	5.5	\$115.36	\$109.23	5.6%	\$64.21	\$54.81	17.1%
Other B.C. Communities	49.5%	43.8%	5.6	\$137.60	\$130.44	5.5%	\$68.06	\$57.16	19.1%
Northwest Territories	38.3%	43.4%	-5.1	\$145.41	\$153.65	-5.4%	\$55.69	\$66.62	-16.4%
Yukon	40.3%	34.8%	5.5	\$132.60	\$123.93	7.0%	\$53.47	\$43.17	23.9%
CANADA	41.9%	33.5%	8.4	\$135.49	\$129.54	4.6%	\$56.80	\$43.44	30.8%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Regional report of rooms operations by property size, type and price level
MONTH OF DECEMBER 2021*

ATLANTIC

	Occupancy Percentage			Average Daily Rates		
	2021	2020	**Point Change	2021	2020	Variance
Property Size						
Under 50 rooms	27.0%	18.7%	8.3	\$113.21	\$92.45	22.4%
50-75 rooms	31.8%	23.3%	8.5	\$103.75	\$87.97	17.9%
76-125 rooms	36.7%	18.7%	17.9	\$110.11	\$95.78	15.0%
126-200 rooms	36.0%	16.8%	19.2	\$122.16	\$100.34	21.8%
201-500 rooms	27.6%	10.6%	17.0	\$131.36	\$99.91	31.5%
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A
Total	33.8%	17.2%	16.6	\$116.33	\$95.83	21.4%
Property Type						
Limited Service	36.2%	20.7%	15.5	\$114.84	\$96.01	19.6%
Full Service	30.6%	12.8%	17.9	\$115.81	\$93.36	24.0%
Suite Hotel	43.6%	27.0%	16.7	\$124.91	\$98.65	26.6%
Resort	N/A	N/A	N/A	N/A	N/A	N/A
Total	33.8%	17.2%	16.6	\$116.33	\$95.83	21.4%
Price Level						
Budget	24.9%	19.0%	5.9	\$97.08	\$84.52	14.9%
Mid-Price	35.1%	17.1%	17.9	\$116.46	\$96.56	20.6%
Upscale	28.8%	12.7%	16.0	\$159.81	\$128.17	24.7%
Total	33.8%	17.2%	16.6	\$116.33	\$95.83	21.4%

CENTRAL

	Occupancy Percentage			Average Daily Rates		
	2021	2020	**Point Change	2021	2020	Variance
Property Size						
Under 50 rooms	42.0%	27.4%	14.6	\$129.47	\$105.01	23.3%
50-75 rooms	44.7%	31.4%	13.3	\$116.53	\$97.60	19.4%
76-125 rooms	47.3%	29.9%	17.4	\$125.01	\$102.36	22.1%
126-200 rooms	45.9%	24.9%	21.1	\$132.20	\$102.00	29.6%
201-500 rooms	39.5%	16.9%	22.6	\$172.31	\$127.57	35.1%
Over 500 rooms	42.1%	12.2%	29.9	\$191.61	\$146.53	30.8%
Total	43.9%	23.3%	20.6	\$145.29	\$109.38	32.8%
Property Type						
Limited Service	45.1%	29.7%	15.4	\$112.20	\$93.93	19.5%
Full Service	41.6%	17.4%	24.3	\$155.88	\$114.40	36.3%
Suite Hotel	55.8%	35.6%	20.2	\$144.83	\$110.27	31.3%
Resort	37.0%	20.1%	16.9	\$309.87	\$249.88	24.0%
Total	43.9%	23.3%	20.6	\$145.29	\$109.38	32.8%
Price Level						
Budget	40.6%	29.0%	11.6	\$97.79	\$83.49	17.1%
Mid-Price	45.8%	24.6%	21.3	\$132.15	\$104.73	26.2%
Upscale	37.9%	13.0%	24.9	\$252.46	\$193.70	30.3%
Total	43.9%	23.3%	20.6	\$145.29	\$109.38	32.8%

WESTERN

	Occupancy Percentage			Average Daily Rates		
	2021	2020	**Point Change	2021	2020	Variance
Property Size						
Under 50 rooms	39.1%	28.9%	10.3	\$110.92	\$93.30	18.9%
50-75 rooms	43.4%	29.6%	13.9	\$116.35	\$95.46	21.9%
76-125 rooms	44.1%	25.0%	19.2	\$125.28	\$102.93	21.7%
126-200 rooms	41.7%	21.5%	20.2	\$136.51	\$112.06	21.8%
201-500 rooms	42.1%	17.4%	24.7	\$193.81	\$151.66	27.8%
Over 500 rooms	43.8%	10.5%	33.3	\$341.11	\$290.71	17.3%
Total	42.8%	22.5%	20.3	\$151.71	\$116.00	30.8%
Property Type						
Limited Service	42.3%	26.1%	16.2	\$110.01	\$93.78	17.3%
Full Service	41.6%	18.5%	23.0	\$149.48	\$120.22	24.3%
Suite Hotel	50.6%	24.6%	26.0	\$147.97	\$114.17	29.6%
Resort	47.7%	24.1%	23.5	\$377.10	\$235.06	60.4%
Total	42.8%	22.5%	20.3	\$151.71	\$116.00	30.8%
Price Level						
Budget	41.6%	29.2%	12.4	\$98.60	\$82.55	19.4%
Mid-Price	43.1%	22.2%	20.9	\$129.55	\$109.12	18.7%
Upscale	42.4%	16.1%	26.3	\$326.12	\$235.84	38.3%
Total	42.8%	22.5%	20.3	\$151.71	\$116.00	30.8%

CANADA

	Occupancy Percentage			Average Daily Rates		
	2021	2020	**Point Change	2021	2020	Variance
Property Size						
Under 50 rooms	39.7%	28.0%	11.6	\$118.02	\$97.28	21.3%
50-75 rooms	42.8%	29.6%	13.2	\$115.55	\$95.74	20.7%
76-125 rooms	44.7%	26.4%	18.3	\$124.05	\$102.23	21.3%
126-200 rooms	43.2%	22.6%	20.5	\$133.34	\$106.31	25.4%
201-500 rooms	39.9%	16.7%	23.2	\$180.53	\$137.86	31.0%
Over 500 rooms	42.6%	11.8%	30.8	\$231.43	\$181.63	27.4%
Total	42.6%	22.5%	20.2	\$146.56	\$111.74	31.2%
Property Type						
Limited Service	42.8%	27.0%	15.8	\$111.29	\$94.00	18.4%
Full Service	40.8%	17.6%	23.3	\$151.02	\$115.96	30.2%
Suite Hotel	53.5%	31.5%	22.0	\$145.08	\$110.85	30.9%
Resort	43.6%	22.7%	20.9	\$355.26	\$238.25	49.1%
Total	42.6%	22.5%	20.2	\$146.56	\$111.74	31.2%
Price Level						
Budget	40.2%	28.5%	11.7	\$98.21	\$83.01	18.3%
Mid-Price	43.7%	22.8%	20.8	\$129.89	\$106.15	22.4%
Upscale	39.7%	14.4%	25.3	\$286.21	\$214.44	33.5%
Total	42.6%	22.5%	20.2	\$146.56	\$111.74	31.2%

* Based on the operating results of 250,948 rooms (unweighted data)

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Regional report of rooms operations by property size, type and price level
TWELVE MONTHS ENDED DECEMBER 2021

ATLANTIC

	Occupancy Percentage			Average Daily Rates		
	2021	2020	**Point Change	2021	2020	Variance
Property Size						
Under 50 rooms	37.0%	26.5%	10.4	\$115.43	\$107.64	7.2%
50-75 rooms	41.4%	31.6%	9.8	\$106.20	\$98.85	7.4%
76-125 rooms	42.2%	29.7%	12.5	\$112.01	\$108.50	3.2%
126-200 rooms	37.5%	29.2%	8.3	\$119.00	\$114.43	4.0%
201-500 rooms	32.1%	22.2%	9.8	\$131.52	\$125.19	5.1%
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A
Total	38.7%	28.4%	10.3	\$116.26	\$110.92	4.8%
Property Type						
Limited Service	41.2%	30.7%	10.5	\$111.88	\$107.49	4.1%
Full Service	34.8%	24.8%	9.9	\$116.85	\$111.68	4.6%
Suite Hotel	51.9%	35.9%	16.0	\$118.40	\$118.66	-0.2%
Resort	N/A	N/A	N/A	N/A	N/A	N/A
Total	38.7%	28.4%	10.3	\$116.26	\$110.92	4.8%
Price Level						
Budget	34.8%	25.3%	9.5	\$98.41	\$93.93	4.8%
Mid-Price	39.2%	28.8%	10.4	\$116.43	\$111.47	4.5%
Upscale	36.6%	28.3%	8.3	\$168.75	\$154.20	9.4%
Total	38.7%	28.4%	10.3	\$116.26	\$110.92	4.8%

CENTRAL

	Occupancy Percentage			Average Daily Rates		
	2021	2020	**Point Change	2021	2020	Variance
Property Size						
Under 50 rooms	47.0%	37.7%	9.3	\$122.94	\$111.12	10.6%
50-75 rooms	51.4%	42.7%	8.7	\$115.37	\$108.87	6.0%
76-125 rooms	49.2%	39.4%	9.9	\$120.67	\$113.58	6.2%
126-200 rooms	43.9%	34.2%	9.7	\$125.15	\$121.81	2.7%
201-500 rooms	35.0%	28.1%	6.9	\$162.37	\$156.73	3.6%
Over 500 rooms	28.6%	21.7%	6.9	\$176.26	\$178.18	-1.1%
Total	41.9%	33.3%	8.6	\$134.78	\$129.59	4.0%
Property Type						
Limited Service	48.7%	39.7%	9.0	\$111.71	\$104.63	6.8%
Full Service	36.1%	27.8%	8.3	\$146.58	\$142.98	2.5%
Suite Hotel	54.3%	42.1%	12.3	\$129.07	\$129.68	-0.5%
Resort	34.7%	35.2%	-0.5	\$266.70	\$239.15	11.5%
Total	41.9%	33.3%	8.6	\$134.78	\$129.59	4.0%
Price Level						
Budget	44.4%	38.7%	5.7	\$99.23	\$91.60	8.3%
Mid-Price	44.4%	34.2%	10.2	\$125.15	\$123.72	1.2%
Upscale	29.2%	24.8%	4.4	\$239.25	\$215.99	10.8%
Total	41.9%	33.3%	8.6	\$134.78	\$129.59	4.0%

WESTERN

	Occupancy Percentage			Average Daily Rates		
	2021	2020	**Point Change	2021	2020	Variance
Property Size						
Under 50 rooms	46.3%	39.9%	6.4	\$108.79	\$101.93	6.7%
50-75 rooms	48.2%	40.9%	7.3	\$119.94	\$109.18	9.8%
76-125 rooms	47.1%	37.6%	9.5	\$123.53	\$117.14	5.5%
126-200 rooms	41.3%	32.8%	8.5	\$131.97	\$125.94	4.8%
201-500 rooms	35.7%	28.9%	6.8	\$172.41	\$167.70	2.8%
Over 500 rooms	28.9%	25.4%	3.4	\$295.02	\$279.19	5.7%
Total	42.4%	34.5%	7.9	\$138.97	\$131.78	5.5%
Property Type						
Limited Service	46.0%	37.3%	8.7	\$111.81	\$105.44	6.0%
Full Service	38.3%	30.4%	7.9	\$145.55	\$137.13	6.1%
Suite Hotel	49.1%	38.2%	10.9	\$132.73	\$133.22	-0.4%
Resort	41.9%	40.2%	1.7	\$280.44	\$249.92	12.2%
Total	42.4%	34.5%	7.9	\$138.97	\$131.78	5.5%
Price Level						
Budget	45.4%	38.4%	7.0	\$103.74	\$94.09	10.3%
Mid-Price	43.5%	34.2%	9.3	\$128.75	\$122.60	5.0%
Upscale	33.3%	31.2%	2.1	\$265.56	\$245.77	8.1%
Total	42.4%	34.5%	7.9	\$138.97	\$131.78	5.5%

CANADA

	Occupancy Percentage			Average Daily Rates		
	2021	2020	**Point Change	2021	2020	Variance
Property Size						
Under 50 rooms	46.2%	38.7%	7.5	\$114.03	\$105.16	8.4%
50-75 rooms	48.8%	40.6%	8.1	\$116.95	\$108.27	8.0%
76-125 rooms	47.5%	37.6%	9.9	\$121.42	\$115.06	5.5%
126-200 rooms	42.1%	33.1%	9.1	\$127.73	\$123.19	3.7%
201-500 rooms	35.1%	28.1%	7.0	\$165.18	\$160.48	2.9%
Over 500 rooms	28.7%	22.6%	6.0	\$208.44	\$206.65	0.9%
Total	41.9%	33.5%	8.4	\$135.49	\$129.54	4.6%
Property Type						
Limited Service	46.6%	37.6%	9.0	\$111.78	\$105.27	6.2%
Full Service	36.9%	28.7%	8.2	\$144.17	\$138.59	4.0%
Suite Hotel	52.5%	40.5%	12.0	\$129.74	\$130.35	-0.5%
Resort	39.5%	38.6%	1.0	\$274.10	\$245.78	11.5%
Total	41.9%	33.5%	8.4	\$135.49	\$129.54	4.6%
Price Level						
Budget	44.4%	37.8%	6.6	\$101.67	\$93.05	9.3%
Mid-Price	43.5%	33.8%	9.8	\$126.09	\$122.31	3.1%
Upscale	31.2%	27.8%	3.4	\$250.46	\$230.34	8.7%
Total	41.9%	33.5%	8.4	\$135.49	\$129.54	4.6%

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