

# TRENDS

IN THE CANADIAN HOTEL INDUSTRY

CBRE HOTELS

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

## REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF OCTOBER 2021

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2021	2020	**Point Change	2021	2020	Variance	2021	2020	Variance
KINGSTON	59.4%	31.5%	27.9	\$142.38	\$113.87	25.0%	\$84.60	\$35.90	135.7%
GANANOQUE	37.2%	18.1%	19.1	\$112.89	\$92.82	21.6%	\$42.00	\$16.79	150.1%
BROCKVILLE	53.4%	44.4%	9.0	\$112.93	\$104.64	7.9%	\$60.27	\$46.49	29.6%
BAY OF QUINTE (QUINTE WEST, BELLEVILLE, NAPANEE)	61.7%	48.7%	13.0	\$118.22	\$115.90	2.0%	\$72.98	\$56.44	29.3%
CORNWALL   KEMPTVILLE	79.1%	63.2%	16.0	\$118.79	\$100.30	18.4%	\$93.98	\$63.35	48.4%
TOTAL RTO 9	59.6%	39.2%	20.4	\$130.69	\$113.08	15.6%	\$77.85	\$44.36	75.5%

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## REPORT OF ROOMS OPERATIONS FOR RTO 9 TEN MONTHS ENDED OCTOBER 2021

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2021	2020	**Point Change	2021	2020	Variance	2021	2020	Variance
KINGSTON	44.5%	37.3%	7.2	\$135.98	\$119.65	13.6%	\$60.48	\$44.59	35.6%
GANANOQUE	41.0%	30.4%	10.6	\$130.27	\$103.83	25.5%	\$53.45	\$31.59	69.2%
BROCKVILLE	42.1%	39.7%	2.4	\$105.08	\$103.25	1.8%	\$44.20	\$41.04	7.7%
BAY OF QUINTE (QUINTE WEST, BELLEVILLE, NAPANEE)	54.8%	52.0%	2.8	\$129.35	\$123.65	4.6%	\$70.92	\$64.30	10.3%
CORNWALL   KEMPTVILLE	59.5%	49.4%	10.1	\$117.00	\$104.14	12.3%	\$69.57	\$51.42	35.3%
TOTAL RTO 9	48.2%	42.6%	5.6	\$130.20	\$118.34	10.0%	\$62.80	\$50.39	24.6%

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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