

TRENDS

IN THE CANADIAN HOTEL INDUSTRY

CBRE HOTELS

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF AUGUST 2021

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2021	2020	**Point Change	2021	2020	Variance	2021	2020	Variance
KINGSTON	78.7%	52.4%	26.3	\$173.59	\$132.37	31.1%	\$136.64	\$69.38	97.0%
GANANOQUE	86.0%	59.5%	26.5	\$151.09	\$121.61	24.2%	\$129.90	\$72.37	79.5%
BROCKVILLE	70.9%	58.7%	12.2	\$119.01	\$104.02	14.4%	\$84.35	\$61.03	38.2%
BAY OF QUINTE (QUINTE WEST, BELLEVILLE, NAPANEE)	87.6%	79.4%	8.2	\$164.41	\$145.18	13.2%	\$144.10	\$115.31	25.0%
CORNWALL KEMPTVILLE	91.8%	67.1%	24.7	\$125.23	\$104.89	19.4%	\$114.95	\$70.37	63.4%
TOTAL RTO 9	82.0%	62.3%	19.7	\$161.40	\$132.82	21.5%	\$132.41	\$82.75	60.0%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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REPORT OF ROOMS OPERATIONS FOR RTO 9 EIGHT MONTHS ENDED AUGUST 2021

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2021	2020	**Point Change	2021	2020	Variance	2021	2020	Variance
KINGSTON	38.7%	37.6%	1.1	\$129.07	\$118.30	9.1%	\$49.97	\$44.45	12.4%
GANANOQUE	37.8%	32.1%	5.7	\$131.40	\$102.85	27.8%	\$49.70	\$33.01	50.6%
BROCKVILLE	38.0%	39.7%	-1.7	\$101.21	\$103.68	-2.4%	\$38.45	\$41.19	-6.7%
BAY OF QUINTE (QUINTE WEST, BELLEVILLE, NAPANEE)	51.5%	51.1%	0.4	\$130.26	\$123.69	5.3%	\$67.11	\$63.21	6.2%
CORNWALL KEMPTVILLE	54.1%	45.6%	8.6	\$114.23	\$104.81	9.0%	\$61.82	\$47.75	29.5%
TOTAL RTO 9	43.5%	42.1%	1.4	\$126.65	\$117.61	7.7%	\$55.11	\$49.53	11.3%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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