

TRENDS

IN THE CANADIAN HOTEL INDUSTRY

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF JUNE 2021

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2021	2020	**Point Change	2021	2020	Variance	2021	2020	Variance
KINGSTON	37.2%	24.7%	12.5	\$114.28	\$97.00	17.8%	\$42.48	\$23.93	77.5%
GANANOQUE	17.9%	11.7%	6.2	\$105.87	\$98.11	7.9%	\$18.96	\$11.47	65.3%
BROCKVILLE	34.1%	36.2%	-2.1	\$92.72	\$102.47	-9.5%	\$31.60	\$37.05	-14.7%
TRENTON BELLEVILLE NAPANEE	53.7%	39.0%	14.7	\$116.44	\$106.82	9.0%	\$62.48	\$41.54	50.4%
CORNWALL KEMPTVILLE	52.2%	43.5%	8.7	\$108.27	\$98.36	10.1%	\$56.49	\$42.80	32.0%
TOTAL RTO 9	41.1%	31.0%	10.1	\$114.41	\$102.13	12.0%	\$47.05	\$31.70	48.4%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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REPORT OF ROOMS OPERATIONS FOR RTO 9 SIX MONTHS ENDED JUNE 2021

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2021	2020	**Point Change	2021	2020	Variance	2021	2020	Variance
KINGSTON	27.9%	35.0%	-7.1	\$99.48	\$115.70	-14.0%	\$27.78	\$40.47	-31.4%
GANANOQUE	17.5%	23.0%	-5.5	\$102.82	\$90.86	13.2%	\$17.94	\$20.91	-14.2%
BROCKVILLE	29.8%	35.9%	-6.1	\$92.39	\$104.05	-11.2%	\$27.54	\$37.36	-26.3%
TRENTON BELLEVILLE NAPANEE	40.4%	42.3%	-1.9	\$109.52	\$114.70	-4.5%	\$44.27	\$48.57	-8.9%
CORNWALL KEMPTVILLE	44.6%	40.9%	3.7	\$110.26	\$105.27	4.7%	\$49.12	\$43.05	14.1%
TOTAL RTO 9	32.6%	37.1%	-4.5	\$104.41	\$112.67	-7.3%	\$34.03	\$41.82	-18.6%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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