

TRENDS

IN THE CANADIAN HOTEL INDUSTRY

CBRE HOTELS

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF JULY 2021

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2021	2020	**Point Change	2021	2020	Variance	2021	2020	Variance
KINGSTON	60.7%	35.0%	25.7	\$149.37	\$108.97	37.1%	\$90.63	\$38.13	137.7%
GANANOQUE	62.7%	40.3%	22.4	\$132.90	\$101.81	30.5%	\$83.33	\$41.01	103.2%
BROCKVILLE	52.9%	43.2%	9.7	\$106.34	\$101.38	4.9%	\$56.27	\$43.81	28.4%
TRENTON BELLEVILLE NAPANEE	79.9%	71.6%	8.3	\$153.78	\$128.84	19.4%	\$122.87	\$92.23	33.2%
CORNWALL KEMPTVILLE	72.3%	50.3%	22.0	\$114.58	\$102.61	11.7%	\$82.83	\$51.65	60.4%
TOTAL RTO 9	66.2%	47.5%	18.7	\$144.85	\$117.13	23.7%	\$95.95	\$55.62	72.5%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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REPORT OF ROOMS OPERATIONS FOR RTO 9 SEVEN MONTHS ENDED JULY 2021

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2021	2020	**Point Change	2021	2020	Variance	2021	2020	Variance
KINGSTON	32.7%	35.0%	-2.3	\$113.01	\$114.61	-1.4%	\$36.97	\$40.09	-7.8%
GANANOQUE	27.3%	26.5%	0.8	\$117.88	\$94.19	25.2%	\$32.21	\$24.92	29.3%
BROCKVILLE	33.2%	37.0%	-3.8	\$95.64	\$103.60	-7.7%	\$31.74	\$38.30	-17.1%
TRENTON BELLEVILLE NAPANEE	46.2%	46.9%	-0.7	\$120.75	\$117.86	2.5%	\$55.81	\$54.92	1.6%
CORNWALL KEMPTVILLE	48.6%	42.3%	6.3	\$111.20	\$104.79	6.1%	\$54.05	\$44.34	21.9%
TOTAL RTO 9	37.7%	38.7%	-1.0	\$115.11	\$113.53	1.4%	\$43.34	\$43.98	-1.5%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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