

# TRENDS

IN THE CANADIAN HOTEL INDUSTRY

CBRE HOTELS

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

## REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF FEBRUARY 2021

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2021	2020	**Point Change	2021	2020	Variance	2021	2020	Variance
KINGSTON	24.6%	49.7%	-25.1	\$97.83	\$122.40	-20.1%	\$24.10	\$60.82	-60.4%
GANANOQUE	13.1%	32.3%	-19.2	\$93.83	\$86.35	8.7%	\$12.32	\$27.85	-55.8%
BROCKVILLE	28.2%	49.3%	-21.1	\$94.60	\$110.47	-14.4%	\$26.68	\$54.49	-51.0%
TRENTON   BELLEVILLE   NAPANEE	39.6%	66.5%	-26.9	\$104.86	\$121.78	-13.9%	\$41.51	\$81.04	-48.8%
CORNWALL   KEMPTVILLE	46.9%	58.8%	-11.9	\$108.56	\$115.29	-5.8%	\$50.95	\$67.85	-24.9%
TOTAL RTO 9	30.6%	53.8%	-23.2	\$101.45	\$119.72	-15.3%	\$31.06	\$64.37	-51.7%

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## REPORT OF ROOMS OPERATIONS FOR RTO 9 TWO MONTHS ENDED FEBRUARY 2021

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2021	2020	**Point Change	2021	2020	Variance	2021	2020	Variance
KINGSTON	26.7%	48.4%	-21.7	\$85.49	\$123.17	-30.6%	\$22.81	\$59.65	-61.8%
GANANOQUE	13.1%	30.9%	-17.8	\$86.92	\$87.73	-0.9%	\$11.42	\$27.12	-57.9%
BROCKVILLE	25.4%	45.2%	-19.8	\$92.66	\$113.05	-18.0%	\$23.51	\$51.13	-54.0%
TRENTON   BELLEVILLE   NAPANEE	32.1%	53.4%	-21.3	\$104.66	\$119.70	-12.6%	\$33.59	\$63.86	-47.4%
CORNWALL   KEMPTVILLE	43.4%	55.8%	-12.4	\$108.30	\$113.12	-4.3%	\$47.01	\$63.10	-25.5%
TOTAL RTO 9	29.1%	49.0%	-19.9	\$95.17	\$119.59	-20.4%	\$27.69	\$58.63	-52.8%

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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