

TRENDS

IN THE CANADIAN HOTEL INDUSTRY

CBRE HOTELS

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF DECEMBER 2020

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2020	2019	**Point Change	2020	2019	Variance	2020	2019	Variance
KINGSTON	20.6%	40.7%	-20.0	\$100.31	\$117.15	-14.4%	\$20.71	\$47.62	-56.5%
GANANOQUE	22.4%	31.8%	-9.4	\$72.16	\$88.70	-18.6%	\$16.14	\$28.21	-42.8%
BROCKVILLE	22.8%	42.5%	-19.7	\$95.28	\$108.60	-12.3%	\$21.68	\$46.15	-53.0%
TRENTON BELLEVILLE NAPANEE	28.3%	38.8%	-10.5	\$102.08	\$113.59	-10.1%	\$28.84	\$44.08	-34.6%
CORNWALL KEMPTVILLE	37.1%	48.3%	-11.2	\$103.83	\$125.74	-17.4%	\$38.51	\$60.68	-36.5%
TOTAL RTO 9	24.5%	40.5%	-16.0	\$101.60	\$116.04	-12.4%	\$24.86	\$47.01	-47.1%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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REPORT OF ROOMS OPERATIONS FOR RTO 9 TWELVE MONTHS ENDED DECEMBER 2020

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2020	2019	**Point Change	2020	2019	Variance	2020	2019	Variance
KINGSTON	35.3%	62.9%	-27.7	\$116.99	\$139.80	-16.3%	\$41.27	\$87.99	-53.1%
GANANOQUE	29.7%	52.8%	-23.1	\$100.85	\$123.30	-18.2%	\$29.98	\$65.12	-54.0%
BROCKVILLE	39.0%	63.9%	-24.9	\$103.04	\$114.82	-10.3%	\$40.23	\$73.43	-45.2%
TRENTON BELLEVILLE NAPANEE	49.1%	58.1%	-9.0	\$121.24	\$129.79	-6.6%	\$59.58	\$75.36	-20.9%
CORNWALL KEMPTVILLE	51.2%	66.8%	-15.6	\$103.62	\$122.35	-15.3%	\$53.08	\$81.68	-35.0%
TOTAL RTO 9	40.7%	61.4%	-20.7	\$116.25	\$133.51	-12.9%	\$47.32	\$82.04	-42.3%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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