

TRENDS

IN THE CANADIAN HOTEL INDUSTRY

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF OCTOBER 2020

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2020	2019	**Point Change	2020	2019	Variance	2020	2019	Variance
KINGSTON	31.6%	69.9%	-38.3	\$113.87	\$143.21	-20.5%	\$35.97	\$100.08	-64.1%
GANANOQUE	18.1%	57.2%	-39.1	\$92.82	\$108.74	-14.6%	\$16.79	\$62.17	-73.0%
BROCKVILLE	44.4%	77.3%	-32.9	\$104.64	\$112.39	-6.9%	\$46.49	\$86.84	-46.5%
TRENTON BELLEVILLE NAPANEE	48.7%	58.7%	-10.0	\$115.90	\$126.43	-8.3%	\$56.44	\$74.15	-23.9%
CORNWALL KEMPTVILLE	65.3%	84.9%	-19.6	\$99.94	\$118.90	-15.9%	\$65.29	\$100.98	-35.3%
TOTAL RTO 9	39.2%	68.0%	-28.8	\$113.16	\$132.86	-14.8%	\$44.39	\$90.33	-50.9%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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REPORT OF ROOMS OPERATIONS FOR RTO 9 TEN MONTHS ENDED OCTOBER 2020

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2020	2019	**Point Change	2020	2019	Variance	2020	2019	Variance
KINGSTON	37.3%	65.9%	-28.5	\$119.68	\$142.12	-15.8%	\$44.69	\$93.59	-52.3%
GANANOQUE	30.4%	56.8%	-26.4	\$103.83	\$126.81	-18.1%	\$31.59	\$72.08	-56.2%
BROCKVILLE	41.4%	66.5%	-25.1	\$103.96	\$115.30	-9.8%	\$43.01	\$76.67	-43.9%
TRENTON BELLEVILLE NAPANEE	52.0%	60.9%	-8.9	\$123.65	\$131.51	-6.0%	\$64.30	\$80.02	-19.6%
CORNWALL KEMPTVILLE	51.5%	67.7%	-16.2	\$104.00	\$122.86	-15.4%	\$53.56	\$83.19	-35.6%
TOTAL RTO 9	42.8%	64.2%	-21.4	\$118.34	\$135.46	-12.6%	\$50.60	\$86.95	-41.8%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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