

TRENDS

IN THE CANADIAN HOTEL INDUSTRY

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF SEPTEMBER 2020

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2020	2019	**Point Change	2020	2019	Variance	2020	2019	Variance
KINGSTON	41.0%	72.9%	-31.9	\$130.67	\$146.55	-10.8%	\$53.62	\$106.83	-49.8%
GANANOQUE	33.3%	81.0%	-47.7	\$115.57	\$119.86	-3.6%	\$38.50	\$97.04	-60.3%
BROCKVILLE	51.6%	81.2%	-29.6	\$105.09	\$112.36	-6.5%	\$54.23	\$91.28	-40.6%
TRENTON BELLEVILLE NAPANEE	60.9%	69.7%	-8.8	\$128.62	\$134.57	-4.4%	\$78.38	\$93.78	-16.4%
CORNWALL KEMPTVILLE	61.4%	84.9%	-23.5	\$103.84	\$128.41	-19.1%	\$63.73	\$108.96	-41.5%
TOTAL RTO 9	48.9%	74.8%	-25.9	\$126.04	\$137.52	-8.3%	\$61.64	\$102.81	-40.0%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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REPORT OF ROOMS OPERATIONS FOR RTO 9 NINE MONTHS ENDED SEPTEMBER 2020

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2020	2019	**Point Change	2020	2019	Variance	2020	2019	Variance
KINGSTON	38.1%	65.4%	-27.3	\$120.00	\$141.99	-15.5%	\$45.69	\$92.85	-50.8%
GANANOQUE	32.3%	56.8%	-24.5	\$104.75	\$129.15	-18.9%	\$33.80	\$73.35	-53.9%
BROCKVILLE	41.0%	65.3%	-24.3	\$103.87	\$115.69	-10.2%	\$42.62	\$75.51	-43.6%
TRENTON BELLEVILLE NAPANEE	52.2%	61.1%	-8.9	\$124.31	\$132.09	-5.9%	\$64.83	\$80.73	-19.7%
CORNWALL KEMPTVILLE	48.0%	65.0%	-17.0	\$104.24	\$121.74	-14.4%	\$50.07	\$79.10	-36.7%
TOTAL RTO 9	43.1%	63.8%	-20.7	\$118.72	\$135.78	-12.6%	\$51.18	\$86.56	-40.9%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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