

CBRE HOTELS

The World's Leading Hotel Experts.

August 2020

# NATIONAL MARKET REPORT

## TRENDS IN THE CANADIAN HOTEL INDUSTRY



### REPORT OF ROOMS OPERATIONS BY LOCATION MONTH OF AUGUST 2020\*

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2020	2019	**Point Change	2020	2019	Variance	2020	2019	Variance
<b>ATLANTIC CANADA</b>	<b>38.6%</b>	<b>86.9%</b>	<b>-48.3</b>	<b>\$112.10</b>	<b>\$156.88</b>	<b>-28.5%</b>	<b>\$43.26</b>	<b>\$136.27</b>	<b>-68.3%</b>
<b>NEWFOUNDLAND</b>	<b>36.6%</b>	<b>76.8%</b>	<b>-40.2</b>	<b>\$105.69</b>	<b>\$141.80</b>	<b>-25.5%</b>	<b>\$38.70</b>	<b>\$108.95</b>	<b>-64.5%</b>
St. John's	31.8%	75.0%	-43.2	\$99.38	\$142.16	-30.1%	\$31.63	\$106.66	-70.3%
<b>PRINCE EDWARD ISLAND</b>	<b>53.3%</b>	<b>94.2%</b>	<b>-40.9</b>	<b>\$108.97</b>	<b>\$197.06</b>	<b>-44.7%</b>	<b>\$58.11</b>	<b>\$185.63</b>	<b>-68.7%</b>
<b>NOVA SCOTIA</b>	<b>36.4%</b>	<b>89.6%</b>	<b>-53.2</b>	<b>\$108.97</b>	<b>\$163.66</b>	<b>-33.4%</b>	<b>\$39.68</b>	<b>\$146.69</b>	<b>-72.9%</b>
Halifax/Dartmouth	32.7%	93.2%	-60.4	\$103.94	\$173.51	-40.1%	\$34.01	\$161.65	-79.0%
Other Nova Scotia	45.4%	82.0%	-36.6	\$117.76	\$139.47	-15.6%	\$53.46	\$114.35	-53.2%
<b>NEW BRUNSWICK</b>	<b>39.1%</b>	<b>87.6%</b>	<b>-48.5</b>	<b>\$115.04</b>	<b>\$147.62</b>	<b>-22.1%</b>	<b>\$44.98</b>	<b>\$129.26</b>	<b>-65.2%</b>
Moncton	43.1%	90.4%	-47.3	\$110.81	\$153.09	-27.6%	\$47.73	\$138.40	-65.5%
Other New Brunswick	37.0%	86.0%	-49.0	\$117.60	\$144.55	-18.6%	\$43.54	\$124.37	-65.0%
<b>CENTRAL CANADA</b>	<b>40.2%</b>	<b>82.3%</b>	<b>-42.0</b>	<b>\$129.01</b>	<b>\$178.97</b>	<b>-27.9%</b>	<b>\$51.87</b>	<b>\$147.21</b>	<b>-64.8%</b>
<b>QUEBEC</b>	<b>34.4%</b>	<b>84.5%</b>	<b>-50.1</b>	<b>\$141.18</b>	<b>\$193.60</b>	<b>-27.1%</b>	<b>\$48.63</b>	<b>\$163.69</b>	<b>-70.3%</b>
Greater Quebec City	48.5%	91.3%	-42.8	\$142.12	\$215.84	-34.2%	\$68.89	\$197.08	-65.0%
Other Quebec	52.5%	78.3%	-25.8	\$154.85	\$166.10	-6.8%	\$81.37	\$130.06	-37.4%
Greater Montreal	21.5%	85.8%	-64.3	\$123.48	\$199.60	-38.1%	\$26.49	\$171.22	-84.5%
Downtown Montreal	15.1%	86.2%	-71.0	\$135.04	\$230.19	-41.3%	\$20.45	\$198.34	-89.7%
Montreal Airport/Laval	28.5%	87.5%	-59.0	\$117.82	\$158.36	-25.6%	\$33.58	\$138.53	-75.8%
<b>ONTARIO</b>	<b>42.1%</b>	<b>81.5%</b>	<b>-39.4</b>	<b>\$125.94</b>	<b>\$174.01</b>	<b>-27.6%</b>	<b>\$53.04</b>	<b>\$141.83</b>	<b>-62.6%</b>
Greater Toronto Area (GTA)	29.3%	83.6%	-54.3	\$118.26	\$187.36	-36.9%	\$34.64	\$156.67	-77.9%
Downtown Toronto	17.6%	85.9%	-68.4	\$187.13	\$261.97	-28.6%	\$32.88	\$225.16	-85.4%
Toronto Airport	24.4%	82.1%	-57.7	\$104.45	\$152.55	-31.5%	\$25.48	\$125.18	-79.6%
GTA West	34.1%	82.5%	-48.4	\$96.05	\$137.66	-30.2%	\$32.74	\$113.53	-71.2%
GTA East/North	44.6%	82.4%	-37.8	\$100.47	\$146.33	-31.3%	\$44.84	\$120.58	-62.8%
Eastern Ontario	61.2%	86.7%	-25.4	\$128.54	\$152.48	-15.7%	\$78.71	\$132.18	-40.5%
Kingston	52.4%	89.4%	-37.0	\$132.37	\$170.52	-22.4%	\$69.38	\$152.48	-54.5%
Other Eastern Ontario	65.5%	85.3%	-19.8	\$127.05	\$142.68	-11.0%	\$83.24	\$121.67	-31.6%
Ottawa	40.3%	80.3%	-40.0	\$126.42	\$157.40	-19.7%	\$50.99	\$126.44	-59.7%
Downtown Ottawa	39.4%	83.5%	-44.1	\$136.75	\$172.95	-20.9%	\$53.88	\$144.34	-62.7%
Ottawa West	42.6%	76.3%	-33.6	\$116.93	\$147.56	-20.8%	\$49.83	\$112.53	-55.7%
Ottawa East	38.4%	76.8%	-38.5	\$109.81	\$114.76	-4.3%	\$42.12	\$88.17	-52.2%
Southern Ontario	44.4%	79.5%	-35.0	\$112.43	\$174.99	-35.7%	\$49.97	\$139.09	-64.1%
London	41.5%	65.9%	-24.4	\$90.13	\$116.71	-22.8%	\$37.41	\$76.97	-51.4%
Windsor	34.4%	63.4%	-29.0	\$110.11	\$121.12	-9.1%	\$37.91	\$76.80	-50.6%
Kitchener/Waterloo/Cambridge/Guelph	39.0%	73.1%	-34.0	\$97.10	\$129.09	-24.8%	\$37.91	\$94.31	-59.8%
Hamilton/Brantford	46.8%	80.0%	-33.2	\$105.98	\$129.26	-18.0%	\$49.61	\$103.47	-52.1%
Niagara Falls	49.9%	95.0%	-45.2	\$125.45	\$233.36	-46.2%	\$62.54	\$221.80	-71.8%
Other Niagara Region	42.8%	71.4%	-28.6	\$109.49	\$153.92	-28.9%	\$46.81	\$109.84	-57.4%
Other Southern Ontario	40.3%	70.1%	-29.8	\$106.79	\$132.53	-19.4%	\$43.03	\$92.94	-53.7%
Central Ontario	66.5%	78.5%	-11.9	\$196.37	\$186.10	5.5%	\$130.67	\$146.03	-10.5%
North Eastern Ontario	58.0%	71.0%	-13.0	\$111.85	\$123.32	-9.3%	\$64.88	\$87.57	-25.9%
North Bay	62.0%	75.9%	-13.8	\$105.69	\$117.52	-10.1%	\$65.56	\$89.15	-26.5%
Sudbury	59.8%	77.5%	-17.7	\$111.47	\$123.11	-9.5%	\$66.62	\$95.38	-30.2%
North Central Ontario									
Sault Ste. Marie	64.8%	84.4%	-19.6	\$111.11	\$121.18	-8.3%	\$72.01	\$102.32	-29.6%
North Western Ontario	71.1%	82.6%	-11.4	\$128.09	\$140.86	-9.1%	\$91.13	\$116.28	-21.6%
Thunder Bay	68.7%	80.7%	-12.0	\$125.87	\$134.98	-6.8%	\$86.52	\$108.94	-20.6%

\* Based on the operating results of 236,527 rooms (unweighted data)

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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### REPORT OF ROOMS OPERATIONS BY LOCATION MONTH OF AUGUST 2020\*

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2020	2019	**Point Change	2020	2019	Variance	2020	2019	Variance
<b>WESTERN CANADA</b>	<b>43.7%</b>	<b>73.6%</b>	<b>-29.9</b>	<b>\$140.34</b>	<b>\$187.94</b>	<b>-25.3%</b>	<b>\$61.28</b>	<b>\$138.30</b>	<b>-55.7%</b>
<b>MANITOBA</b>	<b>41.7%</b>	<b>76.0%</b>	<b>-34.3</b>	<b>\$121.57</b>	<b>\$124.14</b>	<b>-2.1%</b>	<b>\$50.75</b>	<b>\$94.36</b>	<b>-46.2%</b>
Winnipeg	36.4%	77.1%	-40.8	\$121.29	\$123.74	-2.0%	\$44.10	\$95.41	-53.8%
Brandon	37.8%	71.7%	-33.9	\$97.16	\$119.23	-18.5%	\$36.72	\$85.54	-57.1%
Other Manitoba	63.6%	74.8%	-11.2	\$130.67	\$129.86	0.6%	\$83.14	\$97.11	-14.4%
<b>SASKATCHEWAN</b>	<b>37.8%</b>	<b>60.9%</b>	<b>-23.0</b>	<b>\$101.83</b>	<b>\$117.79</b>	<b>-13.6%</b>	<b>\$38.51</b>	<b>\$71.69</b>	<b>-46.3%</b>
Regina	34.0%	61.8%	-27.7	\$97.29	\$122.65	-20.7%	\$33.12	\$75.77	-56.3%
Saskatoon	35.3%	60.0%	-24.7	\$106.10	\$117.62	-9.8%	\$37.40	\$70.55	-47.0%
Other Saskatchewan	43.1%	61.0%	-17.9	\$101.30	\$114.10	-11.2%	\$43.69	\$69.59	-37.2%
<b>ALBERTA (excl. Alta Resorts)</b>	<b>35.5%</b>	<b>62.6%</b>	<b>-27.0</b>	<b>\$109.09</b>	<b>\$127.86</b>	<b>-14.7%</b>	<b>\$38.74</b>	<b>\$79.98</b>	<b>-51.6%</b>
Calgary	29.2%	76.1%	-46.9	\$104.10	\$139.72	-25.5%	\$30.39	\$106.32	-71.4%
Calgary Airport	32.3%	76.9%	-44.7	\$95.12	\$119.26	-20.2%	\$30.70	\$91.75	-66.5%
Downtown Calgary	16.9%	74.8%	-57.9	\$138.42	\$175.36	-21.1%	\$23.39	\$131.17	-82.2%
Calgary Northwest	48.3%	86.9%	-38.6	\$89.19	\$124.45	-28.3%	\$43.04	\$108.14	-60.2%
Calgary South	36.5%	71.1%	-34.6	\$100.85	\$130.09	-22.5%	\$36.84	\$92.49	-60.2%
Edmonton	34.0%	56.9%	-22.9	\$115.50	\$121.40	-4.9%	\$39.23	\$69.05	-43.2%
Downtown Edmonton	35.4%	48.8%	-13.4	\$156.47	\$146.48	6.8%	\$55.39	\$71.42	-22.5%
Edmonton South	32.3%	56.1%	-23.8	\$95.43	\$107.04	-10.8%	\$30.78	\$60.03	-48.7%
Edmonton West	35.8%	62.3%	-26.5	\$101.67	\$109.99	-7.6%	\$36.42	\$68.51	-46.8%
Other Alberta	41.1%	56.9%	-15.8	\$107.88	\$121.06	-10.9%	\$44.29	\$68.85	-35.7%
Lethbridge	38.3%	64.0%	-25.8	\$91.21	\$111.74	-18.4%	\$34.89	\$71.56	-51.2%
Red Deer	26.2%	40.4%	-14.1	\$91.42	\$99.28	-7.9%	\$23.99	\$40.07	-40.1%
Other Alberta Communities	43.0%	58.3%	-15.3	\$111.78	\$125.34	-10.8%	\$48.02	\$73.02	-34.2%
Alberta Resorts	60.8%	92.9%	-32.1	\$293.97	\$438.12	-32.9%	\$178.80	\$406.92	-56.1%
<b>BRITISH COLUMBIA</b>	<b>52.9%</b>	<b>86.0%</b>	<b>-33.1</b>	<b>\$157.16</b>	<b>\$227.24</b>	<b>-30.8%</b>	<b>\$83.14</b>	<b>\$195.51</b>	<b>-57.5%</b>
Greater Vancouver	34.8%	90.7%	-55.8	\$138.52	\$266.85	-48.1%	\$48.24	\$241.95	-80.1%
Airport (Richmond)	36.8%	89.4%	-52.6	\$126.81	\$215.53	-41.2%	\$46.69	\$192.70	-75.8%
Downtown Vancouver	27.5%	92.5%	-65.1	\$163.69	\$320.51	-48.9%	\$44.95	\$296.57	-84.8%
Langley/Surrey	49.7%	85.1%	-35.4	\$110.71	\$175.52	-36.9%	\$55.00	\$149.41	-63.2%
Other Vancouver	44.8%	89.8%	-45.0	\$124.14	\$206.60	-39.9%	\$55.65	\$185.51	-70.0%
Vancouver Island	61.4%	88.5%	-27.1	\$182.18	\$234.42	-22.3%	\$111.85	\$207.50	-46.1%
Campbell River	87.2%	94.0%	-6.8	\$140.51	\$155.35	-9.6%	\$122.58	\$146.09	-16.1%
Greater Victoria	52.5%	88.6%	-36.1	\$169.17	\$246.28	-31.3%	\$88.78	\$218.16	-59.3%
Nanaimo	76.4%	89.1%	-12.6	\$141.49	\$171.79	-17.6%	\$108.16	\$152.99	-29.3%
Parksville/Qualicum Beach	72.6%	85.7%	-13.1	\$238.21	\$248.05	-4.0%	\$172.86	\$212.50	-18.7%
Other Vancouver Island	68.6%	88.0%	-19.4	\$224.61	\$245.32	-8.4%	\$154.11	\$215.82	-28.6%
Whistler Resort Area	60.5%	85.3%	-24.8	\$221.47	\$265.46	-16.6%	\$133.93	\$226.39	-40.8%
Other British Columbia	68.1%	79.7%	-11.7	\$150.91	\$165.12	-8.6%	\$102.74	\$131.67	-22.0%
Abbotsford/Chilliwack	56.3%	87.3%	-31.0	\$104.04	\$143.58	-27.5%	\$58.61	\$125.33	-53.2%
Kamloops	61.9%	89.9%	-28.0	\$108.94	\$135.57	-19.6%	\$67.48	\$121.94	-44.7%
Kelowna	79.3%	90.7%	-11.5	\$189.31	\$216.03	-12.4%	\$150.06	\$196.00	-23.4%
Penticton	84.1%	81.9%	2.3	\$211.70	\$202.79	4.4%	\$178.11	\$166.01	7.3%
Prince George	63.6%	68.6%	-5.0	\$112.92	\$117.95	-4.3%	\$71.86	\$80.90	-11.2%
Other B.C. Communities	67.1%	75.1%	-8.0	\$150.81	\$163.34	-7.7%	\$101.13	\$122.69	-17.6%
<b>NORTHWEST TERRITORIES</b>	<b>34.9%</b>	<b>63.8%</b>	<b>-28.9</b>	<b>\$145.91</b>	<b>\$145.86</b>	<b>0.0%</b>	<b>\$50.88</b>	<b>\$93.01</b>	<b>-45.3%</b>
<b>YUKON</b>	<b>39.9%</b>	<b>86.5%</b>	<b>-46.6</b>	<b>\$134.51</b>	<b>\$169.41</b>	<b>-20.6%</b>	<b>\$53.62</b>	<b>\$146.53</b>	<b>-63.4%</b>
<b>CANADA</b>	<b>41.7%</b>	<b>78.6%</b>	<b>-36.8</b>	<b>\$133.49</b>	<b>\$181.16</b>	<b>-26.3%</b>	<b>\$55.69</b>	<b>\$142.32</b>	<b>-60.9%</b>

\* Based on the operating results of 236,527 rooms (unweighted data)

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## REPORT OF ROOMS OPERATIONS BY LOCATION EIGHT MONTHS ENDED AUGUST 2020

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2020	2019	**Point Change	2020	2019	Variance	2020	2019	Variance
<b>ATLANTIC CANADA</b>	<b>29.6%</b>	<b>62.4%</b>	<b>-32.8</b>	<b>\$115.04</b>	<b>\$139.23</b>	<b>-17.4%</b>	<b>\$34.04</b>	<b>\$86.91</b>	<b>-60.8%</b>
<b>NEWFOUNDLAND</b>	<b>24.9%</b>	<b>55.5%</b>	<b>-30.6</b>	<b>\$112.64</b>	<b>\$132.64</b>	<b>-15.1%</b>	<b>\$28.04</b>	<b>\$73.59</b>	<b>-61.9%</b>
St. John's	23.4%	55.0%	-31.6	\$108.81	\$132.72	-18.0%	\$25.45	\$73.03	-65.2%
<b>PRINCE EDWARD ISLAND</b>	<b>28.7%</b>	<b>62.8%</b>	<b>-34.1</b>	<b>\$114.24</b>	<b>\$158.03</b>	<b>-27.7%</b>	<b>\$32.83</b>	<b>\$99.25</b>	<b>-66.9%</b>
<b>NOVA SCOTIA</b>	<b>32.3%</b>	<b>66.8%</b>	<b>-34.5</b>	<b>\$115.05</b>	<b>\$146.18</b>	<b>-21.3%</b>	<b>\$37.19</b>	<b>\$97.71</b>	<b>-61.9%</b>
Halifax/Dartmouth	32.1%	71.1%	-39.0	\$117.21	\$154.96	-24.4%	\$37.68	\$110.21	-65.8%
Other Nova Scotia	32.8%	57.7%	-24.9	\$110.01	\$123.12	-10.6%	\$36.04	\$71.04	-49.3%
<b>NEW BRUNSWICK</b>	<b>28.8%</b>	<b>61.3%</b>	<b>-32.5</b>	<b>\$113.60</b>	<b>\$130.28</b>	<b>-12.8%</b>	<b>\$32.73</b>	<b>\$79.87</b>	<b>-59.0%</b>
Moncton	32.8%	65.2%	-32.4	\$114.36	\$131.81	-13.2%	\$37.50	\$85.88	-56.3%
Other New Brunswick	26.9%	59.3%	-32.4	\$113.15	\$129.39	-12.6%	\$30.40	\$76.71	-60.4%
<b>CENTRAL CANADA</b>	<b>35.8%</b>	<b>69.1%</b>	<b>-33.3</b>	<b>\$136.33</b>	<b>\$166.17</b>	<b>-18.0%</b>	<b>\$48.79</b>	<b>\$114.79</b>	<b>-57.5%</b>
<b>QUEBEC</b>	<b>33.5%</b>	<b>68.8%</b>	<b>-35.3</b>	<b>\$147.77</b>	<b>\$175.89</b>	<b>-16.0%</b>	<b>\$49.53</b>	<b>\$120.95</b>	<b>-59.1%</b>
Greater Quebec City	33.6%	69.5%	-35.9	\$144.12	\$175.77	-18.0%	\$48.37	\$122.08	-60.4%
Other Quebec	39.7%	61.0%	-21.2	\$155.66	\$155.80	-0.1%	\$61.87	\$94.99	-34.9%
Greater Montreal	30.5%	72.5%	-42.0	\$143.87	\$184.33	-21.9%	\$43.89	\$133.57	-67.1%
Downtown Montreal	25.8%	70.6%	-44.8	\$153.37	\$210.72	-27.2%	\$39.53	\$148.79	-73.4%
Montreal Airport/Laval	37.4%	78.2%	-40.8	\$139.40	\$152.28	-8.5%	\$52.13	\$119.05	-56.2%
<b>ONTARIO</b>	<b>36.5%</b>	<b>69.2%</b>	<b>-32.7</b>	<b>\$133.15</b>	<b>\$162.99</b>	<b>-18.3%</b>	<b>\$48.62</b>	<b>\$112.74</b>	<b>-56.9%</b>
<b>Greater Toronto Area (GTA)</b>	<b>35.2%</b>	<b>74.7%</b>	<b>-39.5</b>	<b>\$148.01</b>	<b>\$182.14</b>	<b>-18.7%</b>	<b>\$52.07</b>	<b>\$136.06</b>	<b>-61.7%</b>
Downtown Toronto	27.5%	77.4%	-49.9	\$212.51	\$248.40	-14.4%	\$58.46	\$192.31	-69.6%
Toronto Airport	40.5%	78.8%	-38.3	\$142.80	\$156.60	-8.8%	\$57.89	\$123.41	-53.1%
GTA West	37.5%	72.6%	-35.1	\$115.54	\$134.73	-14.2%	\$43.37	\$97.85	-55.7%
GTA East/North	40.8%	70.0%	-29.2	\$116.22	\$138.33	-16.0%	\$47.45	\$96.88	-51.0%
<b>Eastern Ontario</b>	<b>40.8%</b>	<b>61.9%</b>	<b>-21.1</b>	<b>\$117.19</b>	<b>\$132.84</b>	<b>-11.8%</b>	<b>\$47.83</b>	<b>\$82.29</b>	<b>-41.9%</b>
Kingston	37.6%	64.5%	-26.8	\$118.34	\$141.35	-16.3%	\$44.55	\$91.13	-51.1%
Other Eastern Ontario	42.2%	60.6%	-18.4	\$116.74	\$128.08	-8.9%	\$49.26	\$77.64	-36.6%
<b>Ottawa</b>	<b>39.2%</b>	<b>71.6%</b>	<b>-32.4</b>	<b>\$142.76</b>	<b>\$167.02</b>	<b>-14.5%</b>	<b>\$55.92</b>	<b>\$119.58</b>	<b>-53.2%</b>
Downtown Ottawa	38.1%	73.6%	-35.5	\$161.15	\$184.31	-12.6%	\$61.37	\$135.56	-54.7%
Ottawa West	42.7%	71.2%	-28.5	\$124.84	\$149.52	-16.5%	\$53.25	\$106.44	-50.0%
Ottawa East	35.1%	65.1%	-30.0	\$118.70	\$130.80	-9.3%	\$41.68	\$85.12	-51.0%
<b>Southern Ontario</b>	<b>33.1%</b>	<b>64.4%</b>	<b>-31.3</b>	<b>\$110.26</b>	<b>\$144.72</b>	<b>-23.8%</b>	<b>\$36.46</b>	<b>\$93.21</b>	<b>-60.9%</b>
London	42.2%	65.1%	-23.0	\$103.14	\$120.42	-14.3%	\$43.49	\$78.41	-44.5%
Windsor	33.6%	60.6%	-27.0	\$110.31	\$120.34	-8.3%	\$37.10	\$72.97	-49.2%
Kitchener/Waterloo/Cambridge/Guelph	35.7%	64.3%	-28.6	\$109.70	\$128.74	-14.8%	\$39.11	\$82.78	-52.7%
Hamilton/Brantford	37.7%	66.0%	-28.4	\$113.30	\$131.99	-14.2%	\$42.69	\$87.17	-51.0%
Niagara Falls	28.2%	67.5%	-39.3	\$115.48	\$174.09	-33.7%	\$32.58	\$117.53	-72.3%
Other Niagara Region	28.9%	54.8%	-26.0	\$105.49	\$132.25	-20.2%	\$30.47	\$72.53	-58.0%
Other Southern Ontario	34.1%	59.9%	-25.8	\$106.20	\$119.58	-11.2%	\$36.19	\$71.59	-49.5%
<b>Central Ontario</b>	<b>40.8%</b>	<b>58.9%</b>	<b>-18.0</b>	<b>\$150.10</b>	<b>\$153.46</b>	<b>-2.2%</b>	<b>\$61.29</b>	<b>\$90.34</b>	<b>-32.2%</b>
<b>North Eastern Ontario</b>	<b>39.8%</b>	<b>62.2%</b>	<b>-22.5</b>	<b>\$114.07</b>	<b>\$123.25</b>	<b>-7.4%</b>	<b>\$45.35</b>	<b>\$76.68</b>	<b>-40.9%</b>
North Bay	37.8%	62.3%	-24.4	\$106.09	\$114.08	-7.0%	\$40.15	\$71.01	-43.5%
Sudbury	41.4%	64.7%	-23.3	\$114.23	\$123.01	-7.1%	\$47.31	\$79.59	-40.6%
<b>North Central Ontario</b>									
Sault Ste. Marie	38.7%	59.0%	-20.3	\$105.77	\$112.57	-6.0%	\$40.95	\$66.46	-38.4%
<b>North Western Ontario</b>	<b>51.3%</b>	<b>71.7%</b>	<b>-20.4</b>	<b>\$123.69</b>	<b>\$129.60</b>	<b>-4.6%</b>	<b>\$63.41</b>	<b>\$92.91</b>	<b>-31.7%</b>
Thunder Bay	47.9%	71.5%	-23.6	\$121.80	\$126.05	-3.4%	\$58.29	\$90.06	-35.3%

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## REPORT OF ROOMS OPERATIONS BY LOCATION EIGHT MONTHS ENDED AUGUST 2020

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2020	2019	**Point Change	2020	2019	Variance	2020	2019	Variance
<b>WESTERN CANADA</b>	<b>36.1%</b>	<b>63.9%</b>	<b>-27.8</b>	<b>\$136.36</b>	<b>\$167.64</b>	<b>-18.7%</b>	<b>\$49.21</b>	<b>\$107.10</b>	<b>-54.1%</b>
<b>MANITOBA</b>	<b>38.4%</b>	<b>67.7%</b>	<b>-29.4</b>	<b>\$119.00</b>	<b>\$125.07</b>	<b>-4.9%</b>	<b>\$45.66</b>	<b>\$84.71</b>	<b>-46.1%</b>
Winnipeg	36.8%	70.1%	-33.3	\$119.69	\$127.32	-6.0%	\$44.03	\$89.23	-50.7%
Brandon	35.5%	62.1%	-26.6	\$105.34	\$114.08	-7.7%	\$37.35	\$70.82	-47.3%
Other Manitoba	45.6%	62.2%	-16.6	\$123.46	\$123.00	0.4%	\$56.32	\$76.47	-26.3%
<b>SASKATCHEWAN</b>	<b>33.6%</b>	<b>56.0%</b>	<b>-22.3</b>	<b>\$107.83</b>	<b>\$118.49</b>	<b>-9.0%</b>	<b>\$36.27</b>	<b>\$66.33</b>	<b>-45.3%</b>
Regina	31.8%	57.5%	-25.7	\$107.49	\$118.84	-9.6%	\$34.20	\$68.38	-50.0%
Saskatoon	34.5%	61.3%	-26.8	\$113.28	\$124.83	-9.2%	\$39.11	\$76.50	-48.9%
Other Saskatchewan	34.2%	50.0%	-15.8	\$103.11	\$111.10	-7.2%	\$35.26	\$55.54	-36.5%
<b>ALBERTA (excl. Alta Resorts)</b>	<b>30.6%</b>	<b>55.9%</b>	<b>-25.4</b>	<b>\$113.94</b>	<b>\$129.95</b>	<b>-12.3%</b>	<b>\$34.83</b>	<b>\$72.69</b>	<b>-52.1%</b>
<b>Calgary</b>	<b>28.2%</b>	<b>62.3%</b>	<b>-34.1</b>	<b>\$119.36</b>	<b>\$146.58</b>	<b>-18.6%</b>	<b>\$33.71</b>	<b>\$91.35</b>	<b>-63.1%</b>
Calgary Airport	30.3%	62.6%	-32.3	\$102.81	\$118.93	-13.6%	\$31.16	\$74.47	-58.2%
Calgary Downtown	23.6%	63.2%	-39.5	\$164.61	\$194.43	-15.3%	\$38.91	\$122.81	-68.3%
Calgary Northwest	32.2%	63.5%	-31.2	\$96.84	\$121.42	-20.2%	\$31.22	\$77.08	-59.5%
Calgary South	29.2%	59.4%	-30.2	\$109.46	\$132.03	-17.1%	\$32.01	\$78.44	-59.2%
<b>Edmonton</b>	<b>30.4%</b>	<b>58.0%</b>	<b>-27.5</b>	<b>\$115.76</b>	<b>\$126.22</b>	<b>-8.3%</b>	<b>\$35.23</b>	<b>\$73.15</b>	<b>-51.8%</b>
Downtown Edmonton	27.3%	60.8%	-33.6	\$148.87	\$152.90	-2.6%	\$40.60	\$93.03	-56.4%
Edmonton South	30.2%	55.8%	-25.5	\$100.24	\$111.42	-10.0%	\$30.29	\$62.13	-51.2%
Edmonton West	33.1%	58.0%	-25.0	\$107.60	\$117.53	-8.4%	\$35.59	\$68.21	-47.8%
<b>Other Alberta</b>	<b>32.2%</b>	<b>50.2%</b>	<b>-18.0</b>	<b>\$109.68</b>	<b>\$118.33</b>	<b>-7.3%</b>	<b>\$35.30</b>	<b>\$59.40</b>	<b>-40.6%</b>
Lethbridge	28.7%	61.7%	-32.9	\$98.65	\$111.10	-11.2%	\$28.35	\$68.51	-58.6%
Red Deer	22.3%	44.3%	-22.0	\$97.71	\$108.53	-10.0%	\$21.79	\$48.06	-54.7%
Other Alberta Communities	34.1%	49.5%	-15.5	\$112.48	\$121.14	-7.2%	\$38.34	\$60.01	-36.1%
<b>Alberta Resorts</b>	<b>40.6%</b>	<b>69.3%</b>	<b>-28.7</b>	<b>\$248.84</b>	<b>\$319.73</b>	<b>-22.2%</b>	<b>\$101.12</b>	<b>\$221.58</b>	<b>-54.4%</b>
<b>BRITISH COLUMBIA</b>	<b>41.8%</b>	<b>72.9%</b>	<b>-31.1</b>	<b>\$153.85</b>	<b>\$198.15</b>	<b>-22.4%</b>	<b>\$64.33</b>	<b>\$144.48</b>	<b>-55.5%</b>
<b>Greater Vancouver</b>	<b>39.7%</b>	<b>81.0%</b>	<b>-41.4</b>	<b>\$156.95</b>	<b>\$226.56</b>	<b>-30.7%</b>	<b>\$62.23</b>	<b>\$183.57</b>	<b>-66.1%</b>
Airport (Richmond)	47.6%	82.6%	-34.9	\$145.83	\$188.24	-22.5%	\$69.48	\$155.40	-55.3%
Downtown Vancouver	33.4%	81.4%	-48.0	\$188.44	\$270.75	-30.4%	\$63.02	\$220.44	-71.4%
Langley/Surrey	43.9%	76.4%	-32.5	\$116.37	\$149.32	-22.1%	\$51.13	\$114.09	-55.2%
Other Vancouver	45.1%	80.6%	-35.5	\$127.96	\$177.51	-27.9%	\$57.77	\$143.11	-59.6%
<b>Vancouver Island</b>	<b>41.7%</b>	<b>72.7%</b>	<b>-31.0</b>	<b>\$144.63</b>	<b>\$183.84</b>	<b>-21.3%</b>	<b>\$60.29</b>	<b>\$133.61</b>	<b>-54.9%</b>
Campbell River	56.0%	76.1%	-20.1	\$111.81	\$129.53	-13.7%	\$62.62	\$98.59	-36.5%
Greater Victoria	38.0%	73.8%	-35.8	\$141.74	\$193.78	-26.9%	\$53.79	\$143.01	-62.4%
Nanaimo	45.5%	77.3%	-31.8	\$133.28	\$148.56	-10.3%	\$60.60	\$114.78	-47.2%
Parksville/Qualicum Beach	43.4%	63.6%	-20.2	\$167.08	\$177.00	-5.6%	\$72.52	\$112.65	-35.6%
Other Vancouver Island	47.4%	69.6%	-22.2	\$159.83	\$188.22	-15.1%	\$75.80	\$131.09	-42.2%
<b>Whistler Resort Area</b>	<b>47.1%</b>	<b>77.4%</b>	<b>-30.3</b>	<b>\$350.34</b>	<b>\$329.63</b>	<b>6.3%</b>	<b>\$164.93</b>	<b>\$255.21</b>	<b>-35.4%</b>
<b>Other British Columbia</b>	<b>43.4%</b>	<b>62.8%</b>	<b>-19.3</b>	<b>\$125.36</b>	<b>\$138.23</b>	<b>-9.3%</b>	<b>\$54.46</b>	<b>\$86.80</b>	<b>-37.3%</b>
Abbotsford/Chilliwack	48.3%	75.3%	-27.0	\$96.71	\$119.67	-19.2%	\$46.70	\$90.12	-48.2%
Kamloops	39.2%	68.9%	-29.7	\$100.59	\$118.95	-15.4%	\$39.40	\$81.96	-51.9%
Kelowna	44.8%	69.0%	-24.2	\$149.00	\$164.64	-9.5%	\$66.81	\$113.66	-41.2%
Penticton	38.1%	55.6%	-17.5	\$169.25	\$163.20	3.7%	\$64.57	\$90.75	-28.9%
Prince George	46.1%	63.4%	-17.3	\$110.72	\$118.58	-6.6%	\$51.05	\$75.21	-32.1%
Other B.C. Communities	43.5%	58.7%	-15.3	\$127.05	\$139.28	-8.8%	\$55.20	\$81.81	-32.5%
<b>NORTHWEST TERRITORIES</b>	<b>47.1%</b>	<b>58.8%</b>	<b>-11.7</b>	<b>\$151.62</b>	<b>\$145.76</b>	<b>4.0%</b>	<b>\$71.35</b>	<b>\$85.71</b>	<b>-16.8%</b>
<b>YUKON</b>	<b>37.4%</b>	<b>65.9%</b>	<b>-28.5</b>	<b>\$126.24</b>	<b>\$152.94</b>	<b>-17.5%</b>	<b>\$47.19</b>	<b>\$100.78</b>	<b>-53.2%</b>
<b>CANADA</b>	<b>35.5%</b>	<b>66.2%</b>	<b>-30.7</b>	<b>\$135.11</b>	<b>\$165.06</b>	<b>-18.1%</b>	<b>\$47.96</b>	<b>\$109.29</b>	<b>-56.1%</b>

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## REGIONAL REPORT OF ROOMS OPERATIONS BY PROPERTY SIZE, PROPERTY TYPE AND PRICE LEVEL MONTH OF AUGUST 2020\*

### ATLANTIC

	Occupancy Percentage			Average Daily Rate		
	2020	2019	**Point Change	2020	2019	Variance
<b>Property Size</b>						
Under 50 rooms	37.0%	80.0%	-43.0	\$116.03	\$136.21	-14.8%
50-75 rooms	43.1%	85.1%	-42.1	\$103.55	\$131.01	-21.0%
76-125 rooms	40.4%	88.9%	-48.5	\$108.85	\$150.13	-27.5%
126-200 rooms	37.4%	87.4%	-50.0	\$114.58	\$161.93	-29.2%
201-500 rooms	32.9%	84.5%	-51.6	\$125.72	\$184.18	-31.7%
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A
<b>Total</b>	<b>38.6%</b>	<b>86.9%</b>	<b>-48.3</b>	<b>\$112.10</b>	<b>\$156.88</b>	<b>-28.5%</b>
<b>Property Type</b>						
Limited Service	43.2%	87.4%	-44.2	\$109.70	\$146.74	-25.2%
Full Service	31.3%	85.5%	-54.2	\$103.31	\$159.98	-35.4%
Suite Hotel	50.9%	94.4%	-43.4	\$126.69	\$177.14	-28.5%
Resort	N/A	N/A	N/A	N/A	N/A	N/A
<b>Total</b>	<b>38.6%</b>	<b>86.9%</b>	<b>-48.3</b>	<b>\$112.10</b>	<b>\$156.88</b>	<b>-28.5%</b>
<b>Price Level</b>						
Budget	34.4%	81.0%	-46.6	\$97.30	\$126.99	-23.4%
Mid-Price	38.8%	88.0%	-49.2	\$110.16	\$160.22	-31.2%
Upscale	51.3%	90.2%	-38.9	\$177.60	\$205.83	-13.7%
<b>Total</b>	<b>38.6%</b>	<b>86.9%</b>	<b>-48.3</b>	<b>\$112.10</b>	<b>\$156.88</b>	<b>-28.5%</b>

### CENTRAL

	Occupancy Percentage			Average Daily Rate		
	2020	2019	**Point Change	2020	2019	Variance
<b>Property Size</b>						
Under 50 rooms	56.3%	76.3%	-20.0	\$117.55	\$147.82	-20.5%
50-75 rooms	61.2%	80.4%	-19.2	\$118.97	\$136.27	-12.7%
76-125 rooms	50.8%	81.9%	-31.1	\$118.14	\$149.50	-21.0%
126-200 rooms	39.1%	82.6%	-43.4	\$117.10	\$161.35	-27.4%
201-500 rooms	27.5%	81.8%	-54.3	\$158.83	\$201.60	-21.2%
Over 500 rooms	24.9%	85.6%	-60.7	\$169.71	\$247.33	-31.4%
<b>Total</b>	<b>40.2%</b>	<b>82.3%</b>	<b>-42.0</b>	<b>\$129.01</b>	<b>\$178.97</b>	<b>-27.9%</b>
<b>Property Type</b>						
Limited Service	51.9%	79.9%	-28.0	\$109.26	\$134.73	-18.9%
Full Service	30.7%	83.2%	-52.5	\$132.22	\$197.77	-33.1%
Suite Hotel	49.9%	86.4%	-36.6	\$128.77	\$188.64	-31.7%
Resort	53.8%	80.6%	-26.8	\$292.73	\$256.36	14.2%
<b>Total</b>	<b>40.2%</b>	<b>82.3%</b>	<b>-42.0</b>	<b>\$129.01</b>	<b>\$178.97</b>	<b>-27.9%</b>
<b>Price Level</b>						
Budget	48.6%	78.0%	-29.4	\$96.22	\$116.17	-17.2%
Mid-Price	40.7%	83.2%	-42.5	\$123.11	\$174.10	-29.3%
Upscale	27.2%	84.9%	-57.7	\$242.25	\$284.97	-15.0%
<b>Total</b>	<b>40.2%</b>	<b>82.3%</b>	<b>-42.0</b>	<b>\$129.01</b>	<b>\$178.97</b>	<b>-27.9%</b>

### WESTERN

	Occupancy Percentage			Average Daily Rate		
	2020	2019	**Point Change	2020	2019	Variance
<b>Property Size</b>						
Under 50 rooms	56.2%	71.5%	-15.3	\$116.94	\$135.71	-13.8%
50-75 rooms	57.0%	72.8%	-15.8	\$125.98	\$151.70	-17.0%
76-125 rooms	50.2%	72.9%	-22.7	\$128.16	\$155.22	-17.4%
126-200 rooms	39.9%	71.3%	-31.4	\$132.71	\$166.43	-20.3%
201-500 rooms	32.0%	74.1%	-42.2	\$174.26	\$227.03	-23.2%
Over 500 rooms	24.3%	91.1%	-66.8	\$302.30	\$413.30	-26.9%
<b>Total</b>	<b>43.7%</b>	<b>73.6%</b>	<b>-29.9</b>	<b>\$140.34</b>	<b>\$187.94</b>	<b>-25.3%</b>
<b>Property Type</b>						
Limited Service	49.4%	69.7%	-20.3	\$113.35	\$136.54	-17.0%
Full Service	34.5%	73.7%	-39.2	\$137.37	\$194.48	-29.4%
Suite Hotel	48.8%	79.3%	-30.5	\$132.60	\$179.92	-26.3%
Resort	64.0%	88.3%	-24.3	\$280.21	\$358.97	-21.9%
<b>Total</b>	<b>43.7%</b>	<b>73.6%</b>	<b>-29.9</b>	<b>\$140.34</b>	<b>\$187.94</b>	<b>-25.3%</b>
<b>Price Level</b>						
Budget	51.8%	71.2%	-19.4	\$102.44	\$138.46	-26.0%
Mid-Price	43.5%	72.4%	-28.9	\$130.87	\$163.65	-20.0%
Upscale	35.5%	81.7%	-46.2	\$261.23	\$333.90	-21.8%
<b>Total</b>	<b>43.7%</b>	<b>73.6%</b>	<b>-29.9</b>	<b>\$140.34</b>	<b>\$187.94</b>	<b>-25.3%</b>

### CANADA \*

	Occupancy Percentage			Average Daily Rate		
	2020	2019	**Point Change	2020	2019	Variance
<b>Property Size</b>						
Under 50 rooms	55.6%	73.6%	-18.0	\$117.14	\$140.39	-16.6%
50-75 rooms	57.2%	76.8%	-19.7	\$121.41	\$143.44	-15.4%
76-125 rooms	49.6%	77.9%	-28.2	\$122.62	\$152.32	-19.5%
126-200 rooms	39.4%	77.9%	-38.5	\$124.23	\$163.51	-24.0%
201-500 rooms	29.8%	78.6%	-48.8	\$164.33	\$211.11	-22.2%
Over 500 rooms	24.7%	87.0%	-62.3	\$206.45	\$290.30	-28.9%
<b>Total</b>	<b>41.7%</b>	<b>78.6%</b>	<b>-36.8</b>	<b>\$133.49</b>	<b>\$181.16</b>	<b>-26.3%</b>
<b>Property Type</b>						
Limited Service	49.8%	75.4%	-25.6	\$111.40	\$136.73	-18.5%
Full Service	32.4%	79.3%	-46.9	\$132.83	\$193.72	-31.4%
Suite Hotel	49.5%	84.4%	-34.8	\$130.02	\$185.27	-29.8%
Resort	61.0%	86.1%	-25.1	\$281.68	\$325.87	-13.6%
<b>Total</b>	<b>41.7%</b>	<b>78.6%</b>	<b>-36.8</b>	<b>\$133.49</b>	<b>\$181.16</b>	<b>-26.3%</b>
<b>Price Level</b>						
Budget	49.0%	75.7%	-26.8	\$98.91	\$124.59	-20.6%
Mid-Price	41.9%	78.3%	-36.4	\$126.08	\$168.14	-25.0%
Upscale	31.6%	83.5%	-51.9	\$249.87	\$306.12	-18.4%
<b>Total</b>	<b>41.7%</b>	<b>78.6%</b>	<b>-36.8</b>	<b>\$133.49</b>	<b>\$181.16</b>	<b>-26.3%</b>

\* Based on the operating results of 236,527 rooms (unweighted data)

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## REGIONAL REPORT OF ROOMS OPERATIONS BY PROPERTY SIZE, PROPERTY TYPE AND PRICE LEVEL EIGHT MONTHS ENDED AUGUST 2020

### ATLANTIC

	Occupancy Percentage			Average Daily Rate		
	2020	2019	**Point Change	2020	2019	Variance
<b>Property Size</b>						
Under 50 rooms	26.2%	53.1%	-26.8	\$109.68	\$123.93	-11.5%
50-75 rooms	30.3%	58.0%	-27.6	\$101.25	\$114.77	-11.8%
76-125 rooms	30.6%	62.6%	-32.0	\$111.91	\$132.58	-15.6%
126-200 rooms	31.2%	65.5%	-34.3	\$120.27	\$144.65	-16.9%
201-500 rooms	24.9%	62.1%	-37.2	\$129.11	\$161.51	-20.1%
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A
<b>Total</b>	<b>29.6%</b>	<b>62.4%</b>	<b>-32.8</b>	<b>\$115.04</b>	<b>\$139.23</b>	<b>-17.4%</b>
<b>Property Type</b>						
Limited Service	31.4%	62.1%	-30.7	\$111.83	\$130.07	-14.0%
Full Service	26.6%	62.4%	-35.8	\$114.98	\$143.55	-19.9%
Suite Hotel	42.8%	73.3%	-30.6	\$127.11	\$158.29	-19.7%
Resort	N/A	N/A	N/A	N/A	N/A	N/A
<b>Total</b>	<b>29.6%</b>	<b>62.4%</b>	<b>-32.8</b>	<b>\$115.04</b>	<b>\$139.23</b>	<b>-17.4%</b>
<b>Price Level</b>						
Budget	26.1%	53.5%	-27.4	\$95.96	\$109.69	-12.5%
Mid-Price	30.2%	64.5%	-34.3	\$116.82	\$142.98	-18.3%
Upscale	33.6%	61.6%	-28.0	\$152.70	\$173.93	-12.2%
<b>Total</b>	<b>29.6%</b>	<b>62.4%</b>	<b>-32.8</b>	<b>\$115.04</b>	<b>\$139.23</b>	<b>-17.4%</b>

### CENTRAL

	Occupancy Percentage			Average Daily Rate		
	2020	2019	**Point Change	2020	2019	Variance
<b>Property Size</b>						
Under 50 rooms	39.0%	56.1%	-17.1	\$112.27	\$133.47	-15.9%
50-75 rooms	42.1%	63.4%	-21.3	\$110.72	\$122.01	-9.3%
76-125 rooms	40.1%	67.9%	-27.8	\$116.82	\$136.64	-14.5%
126-200 rooms	37.0%	69.3%	-32.3	\$126.65	\$150.45	-15.8%
201-500 rooms	32.8%	71.3%	-38.5	\$165.83	\$190.32	-12.9%
Over 500 rooms	25.6%	72.8%	-47.2	\$187.73	\$223.75	-16.1%
<b>Total</b>	<b>35.8%</b>	<b>69.1%</b>	<b>-33.3</b>	<b>\$136.33</b>	<b>\$166.17</b>	<b>-18.0%</b>
<b>Property Type</b>						
Limited Service	40.6%	65.8%	-25.2	\$108.51	\$125.36	-13.4%
Full Service	31.6%	70.6%	-39.0	\$150.34	\$184.17	-18.4%
Suite Hotel	41.1%	75.5%	-34.4	\$137.82	\$168.77	-18.3%
Resort	40.9%	59.6%	-18.7	\$240.29	\$222.80	7.8%
<b>Total</b>	<b>35.8%</b>	<b>69.1%</b>	<b>-33.3</b>	<b>\$136.33</b>	<b>\$166.17</b>	<b>-18.0%</b>
<b>Price Level</b>						
Budget	39.5%	63.2%	-23.7	\$95.02	\$106.90	-11.1%
Mid-Price	35.8%	70.3%	-34.5	\$134.04	\$161.01	-16.7%
Upscale	30.2%	72.5%	-42.2	\$227.63	\$258.97	-12.1%
<b>Total</b>	<b>35.8%</b>	<b>69.1%</b>	<b>-33.3</b>	<b>\$136.33</b>	<b>\$166.17</b>	<b>-18.0%</b>

### WESTERN

	Occupancy Percentage			Average Daily Rate		
	2020	2019	**Point Change	2020	2019	Variance
<b>Property Size</b>						
Under 50 rooms	40.0%	55.4%	-15.4	\$105.40	\$118.74	-11.2%
50-75 rooms	40.3%	59.4%	-19.2	\$110.31	\$129.54	-14.9%
76-125 rooms	38.2%	62.2%	-24.0	\$119.91	\$139.27	-13.9%
126-200 rooms	34.0%	63.6%	-29.6	\$127.70	\$152.14	-16.1%
201-500 rooms	32.6%	68.0%	-35.4	\$175.71	\$205.41	-14.5%
Over 500 rooms	31.3%	77.0%	-45.6	\$280.39	\$339.56	-17.4%
<b>Total</b>	<b>36.1%</b>	<b>63.9%</b>	<b>-27.8</b>	<b>\$136.36</b>	<b>\$167.64</b>	<b>-18.7%</b>
<b>Property Type</b>						
Limited Service	37.5%	58.9%	-21.4	\$107.64	\$123.90	-13.1%
Full Service	33.0%	66.6%	-33.6	\$141.49	\$177.22	-20.2%
Suite Hotel	41.3%	70.0%	-28.7	\$140.70	\$172.46	-18.4%
Resort	43.2%	69.9%	-26.7	\$267.47	\$293.86	-9.0%
<b>Total</b>	<b>36.1%</b>	<b>63.9%</b>	<b>-27.8</b>	<b>\$136.36</b>	<b>\$167.64</b>	<b>-18.7%</b>
<b>Price Level</b>						
Budget	39.7%	59.4%	-19.7	\$95.59	\$118.72	-19.5%
Mid-Price	35.3%	63.3%	-27.9	\$125.26	\$148.21	-15.5%
Upscale	35.9%	71.5%	-35.6	\$256.01	\$292.10	-12.4%
<b>Total</b>	<b>36.1%</b>	<b>63.9%</b>	<b>-27.8</b>	<b>\$136.36</b>	<b>\$167.64</b>	<b>-18.7%</b>

### CANADA

	Occupancy Percentage			Average Daily Rate		
	2020	2019	**Point Change	2020	2019	Variance
<b>Property Size</b>						
Under 50 rooms	39.2%	55.6%	-16.4	\$107.80	\$124.41	-13.3%
50-75 rooms	39.9%	60.8%	-20.8	\$109.78	\$125.26	-12.4%
76-125 rooms	38.3%	64.5%	-26.1	\$118.08	\$137.64	-14.2%
126-200 rooms	35.1%	66.4%	-31.3	\$126.67	\$150.69	-15.9%
201-500 rooms	32.3%	69.3%	-37.1	\$168.81	\$195.34	-13.6%
Over 500 rooms	27.0%	73.8%	-46.8	\$213.74	\$253.69	-15.7%
<b>Total</b>	<b>35.5%</b>	<b>66.2%</b>	<b>-30.7</b>	<b>\$135.11</b>	<b>\$165.06</b>	<b>-18.1%</b>
<b>Property Type</b>						
Limited Service	38.2%	61.9%	-23.8	\$108.30	\$125.05	-13.4%
Full Service	31.9%	68.3%	-36.4	\$144.50	\$178.82	-19.2%
Suite Hotel	41.2%	73.6%	-32.3	\$138.45	\$169.49	-18.3%
Resort	42.2%	66.3%	-24.1	\$258.70	\$273.37	-5.4%
<b>Total</b>	<b>35.5%</b>	<b>66.2%</b>	<b>-30.7</b>	<b>\$135.11</b>	<b>\$165.06</b>	<b>-18.1%</b>
<b>Price Level</b>						
Budget	38.6%	61.1%	-22.4	\$95.30	\$111.42	-14.5%
Mid-Price	35.1%	66.4%	-31.3	\$128.47	\$153.67	-16.4%
Upscale	32.9%	71.8%	-38.9	\$240.37	\$273.08	-12.0%
<b>Total</b>	<b>35.5%</b>	<b>66.2%</b>	<b>-30.7</b>	<b>\$135.11</b>	<b>\$165.06</b>	<b>-18.1%</b>

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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