

TRENDS

IN THE CANADIAN HOTEL INDUSTRY

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF JUNE 2020

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2020	2019	**Point Change	2020	2019	Variance	2020	2019	Variance
KINGSTON	24.6%	73.3%	-48.6	\$96.99	\$146.85	-33.9%	\$23.91	\$107.58	-77.8%
GANANOQUE	11.7%	65.7%	-54.0	\$98.11	\$120.49	-18.6%	\$11.47	\$79.12	-85.5%
BROCKVILLE	36.2%	77.1%	-40.9	\$102.47	\$114.27	-10.3%	\$37.05	\$88.13	-58.0%
TRENTON BELLEVILLE NAPANEE	39.0%	67.7%	-28.7	\$106.62	\$132.44	-19.5%	\$41.54	\$89.65	-53.7%
CORNWALL KEMPTVILLE	46.5%	75.2%	-28.7	\$98.23	\$122.01	-19.5%	\$45.65	\$91.75	-50.2%
TOTAL RTO 9	31.2%	72.0%	-40.8	\$102.13	\$137.65	-25.8%	\$31.85	\$99.10	-67.9%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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REPORT OF ROOMS OPERATIONS FOR RTO 9 SIX MONTHS ENDED JUNE 2020

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2020	2019	**Point Change	2020	2019	Variance	2020	2019	Variance
KINGSTON	35.1%	57.7%	-22.6	\$115.70	\$130.63	-11.4%	\$40.58	\$75.32	-46.1%
GANANOQUE	23.0%	40.7%	-17.7	\$90.86	\$108.04	-15.9%	\$20.91	\$43.97	-52.4%
BROCKVILLE	35.9%	54.5%	-18.6	\$104.05	\$112.30	-7.3%	\$37.36	\$61.24	-39.0%
TRENTON BELLEVILLE NAPANEE	42.3%	51.7%	-9.4	\$114.70	\$124.34	-7.8%	\$48.57	\$64.30	-24.5%
CORNWALL KEMPTVILLE	42.1%	54.0%	-11.9	\$104.70	\$112.72	-7.1%	\$44.09	\$60.90	-27.6%
TOTAL RTO 9	37.3%	54.5%	-17.2	\$112.56	\$126.09	-10.7%	\$42.03	\$68.77	-38.9%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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