

TRENDS

IN THE CANADIAN HOTEL INDUSTRY

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF JULY 2020

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2020	2019	**Point Change	2020	2019	Variance	2020	2019	Variance
KINGSTON	35.0%	79.3%	-44.2	\$108.65	\$153.96	-29.4%	\$38.08	\$122.05	-68.8%
GANANOQUE	40.3%	78.4%	-38.1	\$101.81	\$149.73	-32.0%	\$41.01	\$117.46	-65.1%
BROCKVILLE	43.2%	85.8%	-42.6	\$101.38	\$121.81	-16.8%	\$43.81	\$104.54	-58.1%
TRENTON BELLEVILLE NAPANEE	71.6%	79.3%	-7.7	\$128.84	\$141.29	-8.8%	\$92.23	\$112.03	-17.7%
CORNWALL KEMPTVILLE	48.9%	85.2%	-36.3	\$102.55	\$130.29	-21.3%	\$50.13	\$111.06	-54.9%
TOTAL RTO 9	47.9%	80.4%	-32.5	\$117.19	\$146.43	-20.0%	\$58.08	\$117.74	-50.7%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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REPORT OF ROOMS OPERATIONS FOR RTO 9 SEVEN MONTHS ENDED JULY 2020

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2020	2019	**Point Change	2020	2019	Variance	2020	2019	Variance
KINGSTON	35.1%	60.8%	-25.8	\$114.58	\$135.08	-15.2%	\$40.18	\$82.15	-51.1%
GANANOQUE	26.5%	47.2%	-20.7	\$94.19	\$119.96	-21.5%	\$24.92	\$56.61	-56.0%
BROCKVILLE	37.0%	59.1%	-22.1	\$103.60	\$114.32	-9.4%	\$38.30	\$67.57	-43.3%
TRENTON BELLEVILLE NAPANEE	46.6%	56.0%	-9.4	\$117.86	\$128.06	-8.0%	\$54.92	\$71.70	-23.4%
CORNWALL KEMPTVILLE	43.2%	58.6%	-15.4	\$104.32	\$116.46	-10.4%	\$45.03	\$68.24	-34.0%
TOTAL RTO 9	39.0%	58.4%	-19.4	\$113.44	\$130.29	-12.9%	\$44.21	\$76.12	-41.9%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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