

# TRENDS

IN THE CANADIAN HOTEL INDUSTRY

CBRE HOTELS

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

## REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF MAY 2020

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2020	2019	**Point Change	2020	2019	Variance	2020	2019	Variance
KINGSTON	22.2%	62.9%	-40.7	\$82.43	\$135.32	-39.1%	\$18.27	\$85.12	-78.5%
GANANOQUE	16.7%	45.7%	-29.0	\$96.25	\$104.26	-7.7%	\$16.09	\$47.65	-66.2%
BROCKVILLE	28.5%	65.8%	-37.3	\$91.80	\$112.48	-18.4%	\$26.17	\$74.02	-64.6%
TRENTON   BELLEVILLE   NAPANEE	26.9%	60.5%	-33.6	\$105.60	\$124.76	-15.4%	\$28.44	\$75.50	-62.3%
CORNWALL   KEMPTVILLE	31.2%	63.4%	-32.2	\$96.75	\$113.95	-15.1%	\$30.23	\$72.26	-58.2%
TOTAL RTO 9	25.4%	61.4%	-36.0	\$94.94	\$128.39	-26.1%	\$24.13	\$78.88	-69.4%

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## REPORT OF ROOMS OPERATIONS FOR RTO 9 FIVE MONTHS ENDED MAY 2020

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2020	2019	**Point Change	2020	2019	Variance	2020	2019	Variance
KINGSTON	37.1%	54.6%	-17.4	\$118.16	\$126.31	-6.4%	\$43.89	\$68.91	-36.3%
GANANOQUE	25.5%	34.4%	-8.9	\$90.12	\$102.06	-11.7%	\$23.02	\$35.12	-34.5%
BROCKVILLE	35.9%	50.0%	-14.1	\$104.37	\$111.69	-6.6%	\$37.42	\$55.89	-33.0%
TRENTON   BELLEVILLE   NAPANEE	43.0%	48.7%	-5.7	\$116.15	\$122.18	-4.9%	\$49.95	\$59.45	-16.0%
CORNWALL   KEMPTVILLE	41.3%	49.8%	-8.5	\$106.03	\$109.94	-3.6%	\$43.80	\$54.77	-20.0%
TOTAL RTO 9	38.6%	51.0%	-12.4	\$114.24	\$122.82	-7.0%	\$44.06	\$62.69	-29.7%

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