

NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF OCTOBER 2019

Location	Occupancy Percentage **Point			Average Daily Rate			Revenue Per Available Room		
	2019	2018	Change	2019	2018	Variance	2019	2018	Variance
KINGSTON	69.9%	73.3%	-3.4	\$143.21	\$146.46	-2.2%	\$100.08	\$107.28	-6.7%
GANANOQUE	57.2%	58.9%	-1.8	\$108.74	\$102.51	6.1%	\$62.17	\$60.42	2.9%
BROCKVILLE	77.3%	73.8%	3.5	\$112.39	\$110.29	1.9%	\$86.84	\$81.38	6.7%
TRENTON BELLEVILLE NAPANEE	58.7%	68.2%	-9.6	\$126.43	\$130.06	-2.8%	\$74.15	\$88.76	-16.5%
CORNWALL KEMPTVILLE	81.9%	67.8%	14.1	\$116.27	\$118.09	-1.5%	\$95.21	\$80.08	18.9%
TOTAL RTO 9	68.0%	70.8%	-2.8	\$132.38	\$135.46	-2.3%	\$90.02	\$95.91	-6.1%

^{**} Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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REPORT OF ROOMS OPERATIONS FOR RTO 9 TEN MONTHS ENDED OCTOBER 2019

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2019	2018	**Point Change	2019	2018	Variance	2019	2018	Variance
KINGSTON	65.9%	68.6%	-2.7	\$142.12	\$139.05	2.2%	\$93.59	\$95.37	-1.9%
GANANOQUE	56.8%	56.0%	0.8	\$126.81	\$125.74	0.9%	\$72.08	\$70.43	2.3%
BROCKVILLE	66.5%	68.5%	-2.0	\$115.30	\$116.68	-1.2%	\$76.67	\$79.90	-4.0%
TRENTON BELLEVILLE NAPANEE	60.9%	67.1%	-6.2	\$131.51	\$132.20	-0.5%	\$80.02	\$88.70	-9.8%
CORNWALL KEMPTVILLE	66.7%	61.0%	5.8	\$121.05	\$116.26	4.1%	\$80.76	\$70.88	13.9%
TOTAL RTO 9	64.2%	66.6%	-2.4	\$135.39	\$133.89	1.1%	\$86.91	\$89.23	-2.6%

^{**} Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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