

# TRENDS

IN THE CANADIAN HOTEL INDUSTRY

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

## REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF JUNE 2019

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2019	2018	**Point Change	2019	2018	Variance	2019	2018	Variance
KINGSTON	73.3%	74.6%	-1.3	\$146.85	\$143.20	2.5%	\$107.58	\$106.81	0.7%
GANANOQUE	65.7%	64.0%	1.7	\$120.49	\$121.05	-0.5%	\$79.12	\$77.46	2.1%
BROCKVILLE	77.1%	85.3%	-8.2	\$114.27	\$115.11	-0.7%	\$88.13	\$98.18	-10.2%
TRENTON   BELLEVILLE   NAPANEE	67.7%	74.7%	-7.0	\$132.44	\$132.13	0.2%	\$89.65	\$98.77	-9.2%
CORNWALL   KEMPTVILLE	75.2%	71.3%	3.9	\$122.01	\$112.30	8.6%	\$91.75	\$80.06	14.6%
TOTAL RTO 9	72.0%	74.3%	-2.3	\$137.64	\$134.89	2.0%	\$99.09	\$100.24	-1.1%

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## REPORT OF ROOMS OPERATIONS FOR RTO 9 SIX MONTHS ENDED JUNE 2019

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2019	2018	**Point Change	2019	2018	Variance	2019	2018	Variance
KINGSTON	57.7%	60.1%	-2.4	\$130.63	\$126.93	2.9%	\$75.32	\$76.24	-1.2%
GANANOQUE	40.7%	38.9%	1.8	\$108.04	\$108.77	-0.7%	\$43.97	\$42.33	3.9%
BROCKVILLE	54.5%	59.1%	-4.6	\$112.30	\$115.35	-2.6%	\$61.24	\$68.21	-10.2%
TRENTON   BELLEVILLE   NAPANEE	51.7%	57.4%	-5.7	\$124.34	\$124.70	-0.3%	\$64.30	\$71.56	-10.1%
CORNWALL   KEMPTVILLE	54.0%	49.2%	4.8	\$112.72	\$106.40	5.9%	\$60.90	\$52.33	16.4%
TOTAL RTO 9	54.5%	57.0%	-2.5	\$126.09	\$123.86	1.8%	\$68.77	\$70.59	-2.6%

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