

TRENDS

IN THE CANADIAN HOTEL INDUSTRY

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF MAY 2019

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2019	2018	**Point Change	2019	2018	Variance	2019	2018	Variance
KINGSTON	62.9%	70.3%	-7.4	\$135.32	\$134.05	0.9%	\$85.12	\$94.27	-9.7%
GANANOQUE	45.7%	50.1%	-4.4	\$104.26	\$103.12	1.1%	\$47.65	\$51.63	-7.7%
BROCKVILLE	65.8%	73.0%	-7.2	\$112.48	\$116.28	-3.3%	\$74.02	\$84.90	-12.8%
TRENTON BELLEVILLE NAPANEE	60.5%	66.0%	-5.5	\$124.76	\$124.45	0.2%	\$75.50	\$82.13	-8.1%
CORNWALL KEMPTVILLE	63.4%	58.4%	5.0	\$113.95	\$108.89	4.6%	\$72.26	\$63.55	13.7%
TOTAL RTO 9	61.4%	66.8%	-5.4	\$128.39	\$127.59	0.6%	\$78.88	\$85.23	-7.5%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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REPORT OF ROOMS OPERATIONS FOR RTO 9 FIVE MONTHS ENDED MAY 2019

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2019	2018	**Point Change	2019	2018	Variance	2019	2018	Variance
KINGSTON	54.6%	57.4%	-2.8	\$126.31	\$123.04	2.7%	\$68.91	\$70.60	-2.4%
GANANOQUE	34.4%	32.6%	1.8	\$102.06	\$102.71	-0.6%	\$35.12	\$33.49	4.9%
BROCKVILLE	50.0%	54.3%	-4.3	\$111.69	\$115.42	-3.2%	\$55.89	\$62.69	-10.8%
TRENTON BELLEVILLE NAPANEE	48.7%	53.9%	-5.2	\$122.18	\$122.65	-0.4%	\$59.45	\$66.16	-10.1%
CORNWALL KEMPTVILLE	49.8%	44.9%	4.9	\$109.94	\$104.58	5.1%	\$54.77	\$46.95	16.7%
TOTAL RTO 9	60.1%	51.0%	9.1	\$129.91	\$122.82	5.8%	\$78.05	\$62.69	24.5%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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