

TRENDS

IN THE CANADIAN HOTEL INDUSTRY

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF MARCH 2019

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2019	2018	**Point Change	2019	2018	Variance	2019	2018	Variance
KINGSTON	54.9%	54.5%	0.4	\$125.83	\$124.64	1.0%	\$69.13	\$67.96	1.7%
GANANOQUE	32.2%	28.6%	3.6	\$99.79	\$106.25	-6.1%	\$32.11	\$30.36	5.8%
BROCKVILLE	42.2%	51.2%	-9.0	\$109.50	\$117.97	-7.2%	\$46.16	\$60.39	-23.6%
TRENTON BELLEVILLE NAPANEE	45.6%	51.5%	-5.9	\$120.10	\$123.29	-2.6%	\$54.72	\$63.53	-13.9%
CORNWALL KEMPTVILLE	43.5%	45.2%	-1.7	\$106.23	\$102.70	3.4%	\$46.17	\$46.41	-0.5%
TOTAL RTO 9	49.0%	51.1%	-2.1	\$121.80	\$122.14	-0.3%	\$59.64	\$62.46	-4.5%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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REPORT OF ROOMS OPERATIONS FOR RTO 9 THREE MONTHS ENDED MARCH 2019

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2019	2018	**Point Change	2019	2018	Variance	2019	2018	Variance
KINGSTON	50.9%	51.7%	-0.8	\$123.08	\$117.59	4.7%	\$62.61	\$60.78	3.0%
GANANOQUE	30.0%	27.7%	2.3	\$98.56	\$102.00	-3.4%	\$29.61	\$28.24	4.9%
BROCKVILLE	43.3%	47.7%	-4.4	\$112.43	\$115.27	-2.5%	\$48.68	\$54.93	-11.4%
TRENTON BELLEVILLE NAPANEE	43.7%	49.1%	-5.4	\$121.64	\$121.40	0.2%	\$53.11	\$59.63	-10.9%
CORNWALL KEMPTVILLE	43.2%	38.4%	4.8	\$106.56	\$104.11	2.4%	\$46.00	\$39.96	15.1%
TOTAL RTO 9	46.6%	48.2%	-1.6	\$120.68	\$117.53	2.7%	\$56.23	\$56.71	-0.8%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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