

# TRENDS

IN THE CANADIAN HOTEL INDUSTRY

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

## REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF FEBRUARY 2019

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2019	2018	**Point Change	2019	2018	Variance	2019	2018	Variance
KINGSTON	46.7%	50.9%	-4.2	\$120.39	\$113.09	6.5%	\$56.26	\$57.52	-2.2%
GANANOQUE	29.8%	27.2%	2.6	\$94.43	\$95.79	-1.4%	\$28.15	\$26.05	8.1%
BROCKVILLE	46.0%	48.5%	-2.5	\$113.26	\$112.71	0.5%	\$52.12	\$54.71	-4.7%
TRENTON   BELLEVILLE   NAPANEE	42.5%	50.6%	-8.1	\$117.22	\$121.10	-3.2%	\$49.86	\$61.32	-18.7%
CORNWALL   KEMPTVILLE	49.8%	38.0%	11.8	\$109.15	\$103.28	5.7%	\$54.33	\$39.26	38.4%
TOTAL RTO 9	45.2%	48.2%	-3.0	\$118.02	\$114.41	3.2%	\$53.29	\$55.19	-3.4%

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## REPORT OF ROOMS OPERATIONS FOR RTO 9 TWO MONTHS ENDED FEBRUARY 2019

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2019	2018	**Point Change	2019	2018	Variance	2019	2018	Variance
KINGSTON	48.7%	50.2%	-1.5	\$121.45	\$113.68	6.8%	\$59.19	\$57.12	3.6%
GANANOQUE	28.6%	27.1%	1.5	\$97.60	\$98.89	-1.3%	\$27.87	\$26.76	4.1%
BROCKVILLE	43.9%	46.1%	-2.2	\$113.91	\$113.99	-0.1%	\$50.00	\$52.59	-4.9%
TRENTON   BELLEVILLE   NAPANEE	42.7%	47.9%	-5.2	\$122.50	\$120.33	1.8%	\$52.27	\$57.58	-9.2%
CORNWALL   KEMPTVILLE	43.0%	34.9%	8.1	\$106.74	\$105.05	1.6%	\$45.91	\$36.61	25.4%
TOTAL RTO 9	45.3%	46.8%	-1.5	\$120.03	\$114.92	4.4%	\$54.41	\$53.74	1.2%

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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