

TRENDS

IN THE CANADIAN HOTEL INDUSTRY

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF JULY 2018

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2018	2017	**Point Change	2018	2017	Variance	2018	2017	Variance
KINGSTON	81.7%	80.3%	1.4	\$153.96	\$143.97	6.9%	\$125.73	\$115.56	8.8%
GANANOQUE	77.8%	85.9%	-8.1	\$152.60	\$148.45	2.8%	\$118.78	\$127.59	-6.9%
BROCKVILLE	81.0%	83.2%	-2.2	\$125.62	\$122.60	2.5%	\$101.76	\$102.00	-0.2%
TRENTON BELLEVILLE NAPANEE	89.0%	85.0%	4.0	\$143.07	\$135.60	5.5%	\$127.34	\$115.21	10.5%
CORNWALL KEMPTVILLE	83.0%	78.2%	4.8	\$123.26	\$119.09	3.5%	\$102.35	\$93.12	9.9%
TOTAL RTO 9	83.1%	81.7%	1.4	\$147.43	\$139.21	5.9%	\$122.51	\$113.72	7.7%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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REPORT OF ROOMS OPERATIONS FOR RTO 9 SEVEN MONTHS ENDED JULY 2018

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2018	2017	**Point Change	2018	2017	Variance	2018	2017	Variance
KINGSTON	63.2%	58.7%	4.5	\$131.86	\$127.38	3.5%	\$83.28	\$74.81	11.3%
GANANOQUE	45.6%	45.8%	-0.2	\$121.64	\$117.50	3.5%	\$55.48	\$53.85	3.0%
BROCKVILLE	62.2%	60.1%	2.1	\$117.20	\$111.71	4.9%	\$72.85	\$67.10	8.6%
TRENTON BELLEVILLE NAPANEE	62.0%	56.4%	5.6	\$128.55	\$124.07	3.6%	\$79.71	\$70.01	13.9%
CORNWALL KEMPTVILLE	53.8%	53.9%	-0.1	\$109.97	\$106.47	3.3%	\$59.20	\$57.36	3.2%
TOTAL RTO 9	60.7%	57.1%	3.6	\$128.50	\$123.55	4.0%	\$78.06	\$70.56	10.6%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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