

TRENDS

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF AUGUST 2018

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2018	2017	**Point Change	2018	2017	Variance	2018	2017	Variance
KINGSTON	89.2%	86.8%	2.4	\$160.31	\$148.42	8.0%	\$143.06	\$128.84	11.0%
GANANOQUE	87.0%	90.1%	-3.1	\$163.56	\$153.06	6.9%	\$142.28	\$137.83	3.2%
BROCKVILLE	89.6%	90.0%	-0.4	\$123.54	\$123.45	0.1%	\$110.71	\$111.13	-0.4%
TRENTON BELLEVILLE NAPANEE	90.4%	87.4%	3.0	\$147.06	\$136.35	7.9%	\$132.88	\$119.16	11.5%
CORNWALL KEMPTVILLE	90.9%	83.0%	7.9	\$134.50	\$122.05	10.2%	\$122.27	\$101.30	20.7%
TOTAL RTO 9	89.4%	86.9%	2.5	\$153.05	\$142.30	7.6%	\$136.87	\$123.65	10.7%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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REPORT OF ROOMS OPERATIONS FOR RTO 9 EIGHT MONTHS ENDED AUGUST 2018

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2018	2017	**Point Change	2018	2017	Variance	2018	2017	Variance
KINGSTON	66.4%	62.3%	4.1	\$136.61	\$131.14	4.2%	\$90.70	\$81.74	11.0%
GANANOQUE	51.7%	52.0%	-0.3	\$132.00	\$126.11	4.7%	\$68.22	\$65.60	4.0%
BROCKVILLE	66.2%	63.9%	2.3	\$118.46	\$113.82	4.1%	\$78.39	\$72.72	7.8%
TRENTON BELLEVILLE NAPANEE	65.6%	60.4%	5.2	\$131.80	\$126.37	4.3%	\$86.49	\$76.38	13.2%
CORNWALL KEMPTVILLE	58.1%	57.6%	0.5	\$114.40	\$109.38	4.6%	\$66.48	\$63.05	5.4%
TOTAL RTO 9	64.4%	61.0%	3.4	\$132.84	\$127.00	4.6%	\$85.54	\$77.42	10.5%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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