

TRENDS

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF MAY 2018

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2018	2017	**Point Change	2018	2017	Variance	2018	2017	Variance
KINGSTON	70.3%	65.3%	5.0	\$134.48	\$129.56	3.8%	\$94.53	\$84.66	11.7%
GANANOQUE	50.1%	46.0%	4.1	\$103.12	\$102.35	0.8%	\$51.63	\$47.09	9.6%
BROCKVILLE	73.0%	70.6%	2.4	\$116.28	\$109.96	5.7%	\$84.90	\$77.58	9.4%
TRENTON BELLEVILLE NAPANEE	66.0%	61.6%	4.4	\$124.45	\$120.87	3.0%	\$82.13	\$74.47	10.3%
CORNWALL KEMPTVILLE	58.4%	53.5%	4.9	\$108.89	\$105.16	3.5%	\$63.55	\$56.25	13.0%
TOTAL RTO 9	66.8%	62.5%	4.3	\$127.77	\$122.94	3.9%	\$85.30	\$76.85	11.0%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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REPORT OF ROOMS OPERATIONS FOR RTO 9 FIVE MONTHS ENDED MAY 2018

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2018	2017	**Point Change	2018	2017	Variance	2018	2017	Variance
KINGSTON	57.4%	51.4%	6.0	\$123.11	\$119.03	3.4%	\$70.66	\$61.20	15.5%
GANANOQUE	32.6%	32.5%	0.1	\$102.71	\$96.82	6.1%	\$33.49	\$31.43	6.6%
BROCKVILLE	54.3%	52.6%	1.7	\$115.42	\$107.71	7.2%	\$62.69	\$56.62	10.7%
TRENTON BELLEVILLE NAPANEE	53.9%	48.4%	5.5	\$122.65	\$119.19	2.9%	\$66.16	\$57.69	14.7%
CORNWALL KEMPTVILLE	44.9%	46.1%	-1.2	\$104.58	\$101.34	3.2%	\$46.95	\$46.73	0.5%
TOTAL RTO 9	53.6%	49.3%	4.3	\$120.95	\$116.08	4.2%	\$64.86	\$57.18	13.4%

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