

TRENDS

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF APRIL 2018

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2018	2017	**Point Change	2018	2017	Variance	2018	2017	Variance
KINGSTON	61.4%	55.0%	6.4	\$124.04	\$119.81	3.5%	\$76.18	\$65.93	15.5%
GANANOQUE	24.1%	29.1%	-5.0	\$103.41	\$98.25	5.3%	\$24.94	\$28.64	-12.9%
BROCKVILLE	57.7%	54.1%	3.6	\$114.72	\$106.60	7.6%	\$66.23	\$57.65	14.9%
TRENTON BELLEVILLE NAPANEE	55.9%	46.4%	9.5	\$123.75	\$117.20	5.6%	\$69.23	\$54.43	27.2%
CORNWALL KEMPTVILLE	51.3%	52.0%	-0.7	\$100.59	\$101.24	-0.6%	\$51.56	\$52.67	-2.1%
TOTAL RTO 9	56.1%	51.0%	5.1	\$121.40	\$116.02	4.6%	\$68.05	\$59.22	14.9%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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REPORT OF ROOMS OPERATIONS FOR RTO 9 FOUR MONTHS ENDED APRIL 2018

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2018	2017	**Point Change	2018	2017	Variance	2018	2017	Variance
KINGSTON	54.2%	47.8%	6.4	\$119.40	\$115.28	3.6%	\$64.67	\$55.10	17.4%
GANANOQUE	26.5%	28.2%	-1.7	\$102.43	\$93.98	9.0%	\$27.12	\$26.51	2.3%
BROCKVILLE	49.9%	47.9%	2.0	\$115.13	\$106.85	7.7%	\$57.48	\$51.20	12.3%
TRENTON BELLEVILLE NAPANEE	50.8%	44.9%	5.9	\$122.05	\$118.57	2.9%	\$62.03	\$53.21	16.6%
CORNWALL KEMPTVILLE	41.5%	44.2%	-2.7	\$103.05	\$100.15	2.9%	\$42.78	\$44.27	-3.4%
TOTAL RTO 9	50.2%	45.7%	4.5	\$118.62	\$113.60	4.4%	\$59.60	\$51.97	14.7%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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