

TRENDS

IN THE CANADIAN HOTEL INDUSTRY

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF JANUARY 2018

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2018	2017	**Point Change	2018	2017	Variance	2018	2017	Variance
KINGSTON	49.8%	43.7%	6.1	\$114.24	\$114.30	-0.1%	\$56.91	\$50.00	13.8%
GANANOQUE	27.0%	28.7%	-1.7	\$101.71	\$89.29	13.9%	\$27.41	\$25.64	6.9%
BROCKVILLE	43.9%	41.8%	2.1	\$115.28	\$107.96	6.8%	\$50.66	\$45.10	12.3%
TRENTON/BELLEVILLE/NAPANEE	45.3%	41.1%	4.2	\$119.56	\$118.58	0.8%	\$54.21	\$48.72	11.3%
CORNWALL/KEMPTVILLE	31.8%	37.8%	-6.0	\$107.06	\$98.67	8.5%	\$34.10	\$37.26	-8.5%
TOTAL RTO 9	45.5%	41.5%	4.0	\$115.41	\$112.43	2.7%	\$52.49	\$46.64	12.5%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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